



Regular Meeting of the Council

January 27, 2026

9:00 a.m.

The Grand Conference Center, Long Beach, CA

Agenda

1. OPENING BUSINESS	DISPOSITION	ITEM
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A. Call to order by Dr. Paula Hart Rodas, President of the Council

The meeting was called to order at 9:04 a.m.

B. Pledge of Allegiance

C. Roll Call

D. Introduction of Guests

Mr. Thom Simmons introduced Mr. James Escarcega from the San Gabriel Valley/Whittier Prep Sports organization.

E. Adopt Agenda

Action

There was a motion by the Big VIII League and a second by the Ivy League to adopt the agenda. The motion carried **72-0-0**

F. Approval of Minutes

1. Minutes of September 25, 2025, Council Meeting

Action

1F1

There was a motion by the Big VIII League and a second by the Sun Belt League to accept the minutes from the September 25, 2026, meeting.

The motion carried **71-0-0**

2. PUBLIC HEARING SESSION

A. Recognition of anyone wishing to address the Council. Speakers must limit their remarks to three minutes.

There was no one present wishing to present during Public Comment.

3. NON-ACTION ITEMS

DISPOSITION ITEM

A. STATE FEDERATED COUNCIL NON-ACTION ITEMS

1. Proposed 2026-27 CIF State Budget Non-Action STATE 686

Past President Mr. Jim Perry presented the CIF State budget. Please review the detailed itemized budget attached to this council packet. State CIF Director of Finance Mrs. Bobbi Madsen has presented a balanced budget for the 2026-2027 school year.

2. CIF State Executive Committee Nominations Non-Action STATE 687

Past President Mr. Jim Perry presented the proposal. There are two candidates nominated for President -Elect of the CIF. This position is for a six-year term. There are five candidates for three open positions on the CIF State Executive Committee. These positions are for two-year terms. There are no Southern Section nominations to consider. Mr. Perry proposed that the Southern Section go uninstructed to the Federated Council meeting in April 2026.

3. Proposed Revision to Bylaws 1505/2804 – Non-Action STATE 688
State Baseball/Softball Championship

Past President Mr. Jim Perry presented the proposal. The proposal looks to implement a CIF State Baseball and Softball Championship to begin in the 2026-2027 school year. The proposal follows the approved State Championship Master Schedule timeline for implementation of new events for consideration. The championship event is proposed as a two-day event held one week after the Regional Championships. For the Spring of 2027, the dates of play would be Friday & Saturday, June 4 – 5. There would be five divisions per sport of competition between the champions from the Northern and Southern Regional Championships.

B. SOUTHERN SECTION NON-ACTION ITEMS

1. CIF Southern Section Proposed 2026-27 Budget Non-Action SS 689

Chief Financial Officer Mitch Carty presented the 2026-2027 Southern Section proposed budget. As part of the proposal, Mr. Carty made a presentation showing the Council the current trends and challenges facing the Southern Section office staff. The full detailed budget for 2026-2027 is available at the conclusion of these minutes. The complete proposed budget and presentation show the Council the need for expansion of the current office or support a move to a larger facility. Both options would require an increase in sports fees from the current \$100 a sport to \$200 a sport. To support this increase, Mr. Carty presented a current view of membership fees from all 10 CIF Sections. The information shows the Southern Section is in the bottom half of membership dues collected. Finally, Mr. Carty presented to the Council the past 15-year trend of the Section returning membership sport fees to the members in profitable years.

2. CIF Southern Section Executive Committee Nominations Non-Action SS 690

President Dr. Paula Hart Rodas presented the proposal. The proposal calls for the election of four positions for the 2026-2027 school year. The President-Elect will serve a six-year term. The Treasurer will serve a three-year term. The Citrus Belt and Mt. SAC area representatives will serve four-year terms. For a list of nominations, please review the complete proposal.

3. NON-ACTION ITEMS (Cont.) **DISPOSITION** **ITEM**

B. SOUTHERN SECTION NON-ACTION ITEMS (Cont.)

3. Proposed Revision to Bylaw 144 – Playoff Splits Non-Action SS 691

Activities Director Representative Ms. Carrie Strange presented the proposal. The proposal would change the current playoff revenue split model from a net revenue model to a gross revenue model. Mr. Carty addressed the Council to explain that current revenue splits would change from 60% to the Southern Section office, 20% to the host school, and 20% to the visiting school of the net revenue. The new model in revenue sports will allocate 37% to the Southern Section, 40% to the Host school, and 23% to the Visitor of the gross income. The host school would be responsible for all game-related expenses; the visitor is responsible for travel expenses, and the Southern Section office is responsible for the officials. No expense reporting to the Southern Section will be required. This new process would expedite revenue checks to the member schools.

4. Proposed Revision to Bylaw 3514.1 – At Large Football Non-Action SS 692

Mr. Don Cayer from the Miramonte League presented the proposal. This proposal would change the minimum entry qualification for football and establish a required .300 or better overall record in the sport of football to qualify for an At-Large entry into the playoffs. The minimum .500 or better overall record would remain in all other sports with the exception of wrestling.

4. ACTION ITEMS **DISPOSITION** **ITEM**

A. STATE FEDERATED COUNCIL ACTION ITEMS

There are no State Federated Council action items.

B. SOUTHERN SECTION ACTION ITEMS

There are no Southern Section Council action items.

5. REPORTS

- A. Treasurer’s Report Rich Imbriani

Mr. Imbriani announced that the WINDES audit firm has concluded its fieldwork and is now preparing the final financial statement, audit report, and tax return for 2024-2025. The Audit Committee will meet before the next Executive Committee meeting to approve the financial statements for 2024-2025 and accept the audit. Revenue for 2024-2025 was at \$8,646,419. Expenses for 2024-2025 was at \$8,414,546. This resulted in a net profit of \$231,873. In addition, currently there are 548 member schools, and 546 schools have paid their membership dues. Finally, football and volleyball playoff splits will be distributed in February to member schools.

5. REPORTS (Cont.)

B. President's Report

Dr. Paula Hart Rodas

President Dr. Paula Hart Rodas took a moment to thank the office staff and the Commissioner for their continued dedication and service to the member schools. Dr. Rodas also wanted to remind schools to keep being that safe place for students while on your campus, as this might be the only avenue for them to express themselves. Finally, Dr. Rodas emphasized to the Council to go back to your leagues and districts and discuss the proposed budget in detail before the next council meeting. Should they have any questions, contact her or any of the Executive Committee members or the Section office for assistance.

C. Commissioner's Report

Mike West

Commissioner West took a moment to thank the staff and the Executive Committee for all the support and hard work since the start of the 2025-2026 school year. Commissioner West urged the Council to take a hard look at the budget proposal and to view it from a position of not just next year, but a long-term future plan for success. Commissioner West introduced new Program Coordinator Chelsea Olson, who took over for retired Program Coordinator Lisa McInerney. Commissioner West continued by giving a brief report on current transfer numbers and trends. The current transfer numbers are not down or less than previous years. The types of transfers have changed with a lower number of Valid Change of Residence transfers and an increase in Sit Out Period and Limited applications. Next, Commissioner West gave an update on the Calhoun v. CIF case. Finally, the Champions for Character golf tournament sign-up is now open. If any leagues wish to donate to that cause, please contact our office. Last, Commissioner West made the announcement that Mrs. Sharon Hodge, after 37 years of service, has announced that she will be retiring this coming August.

6. ADVANCE PLANNING

A. DATES

1. April 14, 2026 – CIF Southern Section Executive Committee Meeting, CIF Southern Section Offices, Los Alamitos, CA 1:00 p.m.
2. April 16, 2026 – CIF Southern Section Council Meeting, The Grand Conference Center, Long Beach, CA 9:00 a.m.
3. May 12, 2026 – CIF Southern Section Executive Committee Meeting, Site TBD, 1:00 p.m.

7. ADJOURNMENT

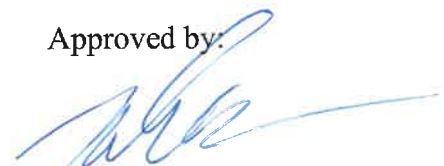
A. Time of Adjournment: 10:02 a.m.

Submitted by:



Mike Middlebrook
Assistant Commissioner

Approved by:



Mike West
Commissioner of Athletics

Council Voting Report

			Roll Call	Adopt Agenda Vote	Approval of Minutes from September 25, 2025
First Name	Last Name	Keypad	1	2	3
Foothill	605	1	P	Yes	Yes
Small Schools	Academy	2		Yes	Yes
Small Schools	Agape	3	P	Yes	Yes
Foothill	Almont	4			
Small Schools	Ambassador	5	P	Yes	Yes
Parochial	Angelus	6	P	Yes	Yes
Small Schools	Arrowhead	7	P	Yes	Yes
Mt. SAC	Baseline	8	P	Yes	Yes
Coast	Bay	9	P	Yes	Yes
Citrus Belt	Big VIII	10	P	Yes	Yes
Parochial	Camino Real	11	P	Yes	Yes
Northern	Channel	12	P	Yes	Yes
Citrus Belt	Citrus Belt	13			
Northern	Citrus Coast	14	P	Yes	Yes
Orange Cty	Coast	15	P	Yes	Yes
Northern	Coast Valley	16			
Small Schools	Coastal	17			
Northern	Coastal Canyon	18	P	Yes	Yes
Northern	Condor	19	P	Yes	Yes
Orange Cty	Crestview	20	P	Yes	Yes
Small Schools	Cross Valley	21	P	Yes	Yes
Parochial	Del Rey	22	P	Yes	Yes
Foothll	Del Rio	23	P	Yes	Yes
Citrus Belt	Desert Empire	24	P	Yes	
Citrus Belt	Desert Sky	25			
Citrus Belt	Desert Valley	26	P	Yes	Yes
Orange Cty	Empire	27	P	Yes	Yes

			Roll Call	Adopt Agenda Vote	Approval of Minutes from September 25, 2025
First Name	Last Name	Keypad	1	2	3
Small Schools	Express	28		Yes	Yes
Foothill	Foothill	29	P	Yes	Yes
Orange Cty	Freeway	30	P	Yes	Yes
Northern	Frontier	31	P	Yes	Yes
Foothill	Gateway	32	P	Yes	Yes
Small Schools	Gold Coast	33	P	Yes	Yes
Desert	Golden	34	P	Yes	Yes
Orange Cty	Golden West	35	P	Yes	Yes
Orange Cty	Grove	36	P	Yes	Yes
Mt. SAC	Hacienda	37			
Small Schools	Heritage	38			
Small Schools	Independence	39	P	Yes	Yes
Citrus Belt	Inland Valley	40	P	Yes	Yes
Small Schools	International	41	P	Yes	Yes
Citrus Belt	Ivy	42	P	Yes	Yes
Small Schools	Liberty	43	P	Yes	Yes
Small Schools	Majestic	44	P	Yes	Yes
Northern	Marmonte	45			
Foothill	Mid-Cities	46	P	Yes	Yes
Mt. SAC	Miramonte	47	P	Yes	
Parochial	Mission	48	P	Yes	Yes
Foothill	Mission Valley	49			
Citrus Belt	Mojave River	50			
Mt. SAC	Montview	51	P	Yes	Yes
Coast	Moore	52	P	Yes	Yes
Citrus Belt	Mountain Pass	53	P	Yes	Yes
Citrus Belt	Mountain Valley	54	P	Yes	Yes
Mt. SAC	Mt. Baldy	55	P	Yes	Yes

			Roll Call	Adopt Agenda Vote	Approval of Minutes from September 25, 2025
First Name	Last Name	Keypad	1	2	3
Small Schools	Mulholland	56	P	Yes	Yes
Orange Cty	North Hills	57	P	Yes	Yes
Coast	Ocean	58	P	Yes	Yes
Small Schools	Olympic	59			
Small Schools	Omega	60	P	Yes	Yes
Orange Cty	Orange	94	P	Yes	Yes
Orange Cty	Orange Coast	62	P	Yes	Yes
Foothill	Pacific	63			
Orange Cty	Pacific Coast	64	P	Yes	Yes
Orange Cty	Pacific Hills	65			
Mt. SAC	Palomares	66	P	Yes	Yes
Coast	Pioneer	67	P	Yes	Yes
Small Schools	Prep	68	P	Yes	Yes
Foothill	Rio Hondo	69	P	Yes	Yes
Citrus Belt	River Valley	70	P	Yes	Yes
Citrus Belt	San Andreas	71	P	Yes	Yes
Small Schools	San Joaquin	72		Yes	Yes
Parochial	Santa Fe	73			
Orange Cty	Sea View	74	P		
Citrus Belt	Skyline	75	P	Yes	Yes
Orange Cty	South Coast	76			
Small Schools	South Valley	77			
Citrus Belt	Southwestern	78	P	Yes	Yes
Citrus Belt	Sun Valley	79	P	Yes	Yes
Citrus Belt	Sunbelt	80	P	Yes	Yes
Citrus Belt	Sunkist	81			
Orange Cty	Sunset	82	P	Yes	Yes
Small Schools	Tri-County Premier	83			

			Roll Call	Adopt Agenda Vote	Approval of Minutes from September 25, 2025
First Name	Last Name	Keypad	1	2	3
Northern	Tri-Valley	84	P	Yes	Yes
Orange Cty	Trinity	85	P	Yes	Yes
Mt. SAC	Valle Vista	86	P	Yes	Yes
Small Schools	Victory	87			
Small Schools	Western	88		Yes	Yes
AtLg	Megan Cid	89	P	Yes	Yes
AtLg	Dr. Tacy Duncan	90	P	Yes	Yes
AtLg	Robyn Reclusado-G	91	P		Yes
AtLg	Samantha Miyahara	92	P	Yes	Yes
AtLg	Melissa Vandebos	93	P	Yes	Yes
Total 1 = Yes			70	72	71
Total 2 = No			0	0	0
Total 3 = Abstain			0	0	0
Total Voters			70	72	71
Total Yes + No			70	72	71
% Yes			100.00%	100.00%	100.00%
% No			0.00%	0.00%	0.00%
Pass Threshold			0.00%	50.00%	50.00%
Pass/Fail			Quorum	Pass	Pass

C.I.F. SOUTHERN SECTION

Budget Proposal

2026 - 2027

	1	2	3	4	5	6	7	8
	25-26 To Date	25-26 Budget	2026-27	2024-25	2023-24	2022-23	2021-22	2020-21
Income								
BASEBALL	-	74,000	109,000	120,192	71,900	57,197	73,817	60,527
BASKETBALL	-	1,150,000	1,199,000	1,198,186	1,060,342	1,137,648	946,866	455,354
CHEER	100,000	59,000	99,000	65,786	57,480	42,935	26,314	-
CROSS COUNTRY	108,959	110,000	109,000	112,055	99,407	101,567	91,855	-
FOOTBALL	1,970,328	2,119,000	2,045,000	2,013,409	2,173,856	2,189,462	2,343,657	-
GOLF	49,600	99,000	129,000	93,205	85,280	84,360	83,920	76,227
LACROSSE	-	24,900	-	34,972	22,473	22,477	23,004	32,421
SOCCER	-	158,000	159,000	161,133	155,207	83,775	110,959	92,411
SOFTBALL	-	47,500	45,000	44,499	44,912	36,084	36,715	33,250
SWIMMING	-	63,500	64,000	65,221	60,362	57,280	51,196	-
TENNIS	7,580	16,000	38,000	13,880	-	-	-	-
TRACK	-	134,000	159,000	163,985	125,811	125,334	125,460	99,969
VOLLEYBALL	331,413	539,000	559,000	565,033	526,738	525,220	516,695	111,541
WATER POLO	24,647	58,000	54,000	53,949	48,979	68,987	53,924	-
WRESTLING	-	179,000	235,000	205,714	172,388	157,440	154,706	64,945
APPAREL (Merchandise, T-Shirts, Patches, etc.)	50,000	175,000	180,000	170,000	165,000	160,000	165,224	40,561
FRIENDS OF GOLF	-	47,000	47,000	42,000	47,000	47,000	47,000	23,500
INTEREST (on Investments)	206,308	109,000	159,000	276,581	268,416	155,392	(237,630)	280,254
OTHER INCOME (Grant, PPP, etc.)	-	-	-	27,035	1,081,970	-	387,835	456,100
PUBLICATIONS (Rule Books)	30,053	69,000	69,000	69,405	50,107	62,379	54,959	28,618
SPECIAL EVENTS (HOF-DS, Ath Ad Summit)	145,106	129,000	149,000	131,891	110,090	101,922	69,309	-
SPORT FEES (Membership)	1,080,900	1,049,000	2,160,000	1,044,200	784,425	765,225	744,225	718,525
SUPPORT/MARKETING INCOME	518,871	1,450,000	1,499,000	1,443,146	1,418,426	1,391,004	1,369,128	1,109,518
TV/RADIO/WEB - RIGHTS FEES	227,964	599,000	549,000	458,945	462,825	685,249	552,973	418,261
CHAMPIONS FOR CHARACTER	12,300	79,000	75,000	71,999	64,332	91,868	77,050	5,935
VOIDED CHECKS				-	6,491	-	-	-
Total Income	4,864,029	8,536,900	9,890,000	8,646,419	9,164,217	8,149,804	7,869,161	4,107,917
Cost of Goods Sold								
Publications COGS	24,851	54,100	58,000	58,241	42,594	52,556	45,922	23,616
Total Cost of Goods Sold	24,851	54,100	58,000	58,241	42,594	52,556	45,922	23,616
Gross Profit	4,839,178	8,482,800	9,832,000	8,588,178	9,121,622	8,097,249	7,823,239	4,084,300

C.I.F. SOUTHERN SECTION

Budget Proposal

2026 - 2027

1	2	3	4	5	6	7	8
25-26 To Date	25-26 Budget	2026-27	2024-25	2023-24	2022-23	2021-22	2020-21

Expense	1	2	3	4	5	6	7	8
	25-26 To Date	25-26 Budget	2026-27	2024-25	2023-24	2022-23	2021-22	2020-21
BADMINTON EXPENSE	-	-	-	-	-	-	-	-
BASEBALL EXPENSE	375	60,000	81,000	78,596	57,335	46,004	40,389	37,991
BASKETBALL EXPENSE	11,095	780,000	850,000	834,185	770,188	830,588	619,531	332,985
CHEER EXPENSE	23,626	20,000	63,000	34,825	17,991	15,965	14,714	-
CROSS COUNTRY EXPENSE	83,364	77,000	85,000	77,861	73,810	64,647	63,308	-
FOOTBALL EXPENSE	255,201	1,280,000	1,300,000	1,284,015	1,351,030	1,337,211	1,291,566	-
GOLF EXPENSE	63,453	122,500	125,000	125,112	120,818	123,729	95,900	81,047
LACROSSE EXPENSE	612	18,908	5,000	23,601	17,681	10,931	11,403	10,042
SOCCER EXPENSE	1,476	51,000	53,000	52,668	50,662	35,956	32,802	23,453
SOFTBALL EXPENSE	4	32,000	36,000	35,281	30,500	24,426	22,291	19,853
SWIMMING EXPENSE	314	64,000	75,000	73,833	81,454	52,998	60,272	22,360
TENNIS EXPENSE	17,142	34,000	38,000	37,691	25,797	20,389	17,379	8,748
TRACK EXPENSE	775	93,000	109,000	102,323	90,637	93,978	76,277	76,226
VOLLEYBALL EXPENSE	117,308	433,500	478,000	475,400	424,719	416,486	364,744	83,749
WATER POLO EXPENSE	21,305	26,000	40,000	27,383	34,300	25,425	22,148	-
WRESTLING EXPENSE	694	190,000	200,000	191,904	188,552	162,603	119,955	34,941
AREA LIAISONS	24,764	48,500	50,000	47,152	46,475	44,890	42,633	23,224
AUDITOR	16,500	34,500	35,000	31,000	24,000	21,700	20,700	20,000
AWARDS	26,484	90,000	80,000	71,444	66,100	85,894	63,144	24,969
BAD DEBT	-	-	-	349	-	2,200	-	1,036
BANK SERVICE CHARGES	2,336	4,100	4,000	3,433	3,919	2,418	2,032	2,072
BUILDING MAINTENANCE	19,519	33,500	35,000	30,813	32,245	29,437	24,272	18,454
COUNCIL	43,869	70,000	80,000	75,661	76,111	84,783	44,392	2,462
DEPRECIATION EXPENSE	-	85,000	86,000	85,901	82,927	69,461	68,407	75,159
DONATIONS	3,000	50,000	50,000	48,521	523,615	47,376	795,645	23,874
GENERAL OFFICE	20,912	40,000	41,000	40,475	30,081	36,331	22,246	15,051
INSURANCE (WC, D&O, Life, Bldg)	22,161	28,000	27,000	26,162	25,721	26,434	25,052	46,062
INVESTMENT EXPENSE	4,900	9,500	10,000	9,500	8,800	4,950	2,200	4,300
LEASE/RENTAL EXPENSES	-	-	300,000	-	-	-	-	-
LEGAL EXPENSE	1,099	3,000	4,000	4,014	3,150	1,900	1,913	1,439
MEDICAL	338,576	503,803	624,380	474,903	430,018	378,196	348,881	326,904
MISCELLANEOUS EXPENSE	11,369	14,000	17,000	16,781	12,539	11,880	2,252	792
MOVING EXPENSES	-	-	100,000	-	-	-	-	-
OFFICE SUPPLIES	24,852	45,000	54,000	53,067	51,740	42,269	38,478	18,823
OFFICE SUPPLIES - SMALL EQUIP.	-	1,000	1,500	-	2,104	-	1,503	-
OFFICE TRAVEL	24,454	65,000	75,000	76,273	63,084	78,278	46,318	7,333

C.I.F. SOUTHERN SECTION

Budget Proposal

2026 - 2027

	1	2	3	4	5	6	7	8
	25-26 To Date	25-26 Budget	2026-27	2024-25	2023-24	2022-23	2021-22	2020-21
Expense (continued)								
PAYROLL TAXES								
CALPERS (Tier I, II & III)	413,806	725,167	817,720	672,305	585,095	567,552	525,512	471,442
FICA - SOCIAL SECURITY	66,679	134,234	158,199	130,873	127,985	110,315	100,246	96,350
FICA - MEDICARE	18,199	34,159	40,119	33,239	31,238	29,093	26,849	25,175
OTHER	-	-	-	-	-	-	-	5,889
Total PAYROLL TAXES	498,684	893,560	1,016,038	836,416	744,318	706,960	652,607	598,856
POSTAGE	11,695	15,500	17,000	14,094	12,001	14,412	12,502	7,187
PRESS/MEDIA	36,077	35,000	40,000	39,797	104,813	31,788	5,588	3,564
PRINTING/DUPLICATING	10,728	17,000	15,000	14,007	14,354	18,654	18,740	18,606
PROFESSIONAL GROWTH		1,000	4,500	-	-	-	-	240
PROGRAM EXPENSE	2,259	600	2,300	582	474	474	474	474
PUBLICATIONS EXPENSE	27,172	25,000	29,000	28,952	25,967	25,763	18,471	23,746
PUBLICATIONS WASTE		4,900	2,500	1,412	5,247	5,631	8,432	2,632
SALARIES	1,248,494	2,358,329	2,766,782	2,326,985	2,171,080	2,027,504	1,922,263	1,726,266
SALES/USE TAX EXPENSE	346	2,100	2,000	1,719	3,192	1,701	1,115	2,050
SPECIAL EVENTS (HOF-DS, Ath Ad Summit)	117,143	125,000	124,000	122,510	95,475	94,441	63,947	-
SUPPORT/MARKETING EXPENSE	3,418	249,000	221,000	209,526	253,404	198,812	207,053	134,144
TAXES (Property)	1,307	2,000	2,000	1,893	1,845	1,801	2,689	1,493
TV TO SCHOOLS		190,000	207,000	206,600	151,150	157,000	174,400	78,650
UTILITIES	6,128	12,000	14,000	13,464	11,742	11,221	9,787	9,567
CHAMPIONS FOR CHARACTER EXP	25,283	70,000	70,000	66,058	63,188	50,331	17,479	-
WEBSITE TECHNOLOGY	48,071	75,000	87,000	81,748	69,123	59,549	59,930	52,917
Total Expense	3,218,343	8,482,800	9,832,000	8,356,305	8,766,827	9,412,643	6,441,313	4,151,001
Net Income/Loss	1,620,835	-	0.00	72,286	576,146	461,473	245,015	80,560

CIF SOUTHERN SECTION

2026-2027 BUDGET PRESENTATION
JANUARY 27, 2026
MITCH CARTY, CHIEF FINANCIAL OFFICER



Eligibility & Transfers:

Assistant Commissioner & Program Coordinator Time of Day Impact

Sit Out Period (2,585)

Non-Participation (1,480)

Valid Change of Residence (637) ... avg 90 minutes per = ~956 labor hours.

Hardship (184)

Limited Eligibility (348)

International (133)

Foreign Exchange (71)

BUSINESS CHALLENGE #1

Sports & Championship additions:

10 sports in last 12 years >30+%

G Stunt 2025-26

Unified Flag Football 2025-26

Unified Swimming 2024-25

G Flag Football 2024-25

Unified Track & Field 2023-24

G Beach Volleyball 2022-23

B Lacrosse 2020-21

G Lacrosse 2020-21

Trad. Comp. Cheer 2018-19

G Wrestling 2013-14

**BUSINESS
CHALLENGE
#2**

Sports Divisional additions:

Many sports have also added divisions

CIF State Championship additions:

Section office obligation to support

Athletic Administrator Summit:

Annual commitment to host for members

Social media and Digital Content demand:

We'll fall behind if we don't stay ahead

**BUSINESS
CHALLENGES
3, 4, 5, 6**

STAFF GROWTH LAST 20 YEARS +1

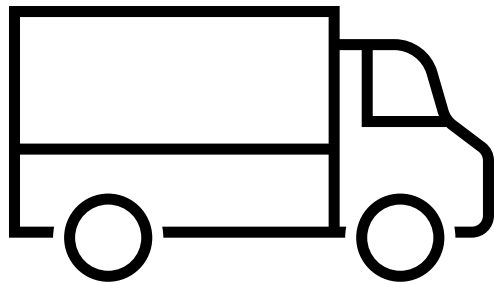
**DESPITE TREMENDOUS GROWTH IN
MANY AREAS OF THE BUSINESS, STAFF
ADDITIONS HAVE NOT KEPT UP.**



**WE NEED TO ADD 3
EMPLOYEES...**

**BUT WHERE WILL
THEY WORK?**

**WE HAVE GROWN OUT OF OUR
BUILDING ON PINE STREET,
AND NEED TO SEEK LOCATION
WITH MORE SPACE.**



BUSINESS CHALLENGE #7

WE HAVE TO MOVE . . .

CIF-SS MANAGEMENT BUDGET PROPOSAL

#1

BUILDING SPACE

- Seek new commercial or industrial building.
- Consider complete remodel of Pine Street.
- Purchase or lease?
- Plan and budget for MOVE and LEASE.

CIF-SS MANAGEMENT BUDGET PROPOSAL #2

STAFF

- Once space is secured, begin search for three positions.
- Assistant Commissioner
- Program Coordinator to support new Asst. Commissioner.
- Marketing Coordinator to support Director of Marketing and Corporate Partnerships.

CIF-SS MANAGEMENT BUDGET PROPOSAL #3

REVENUE

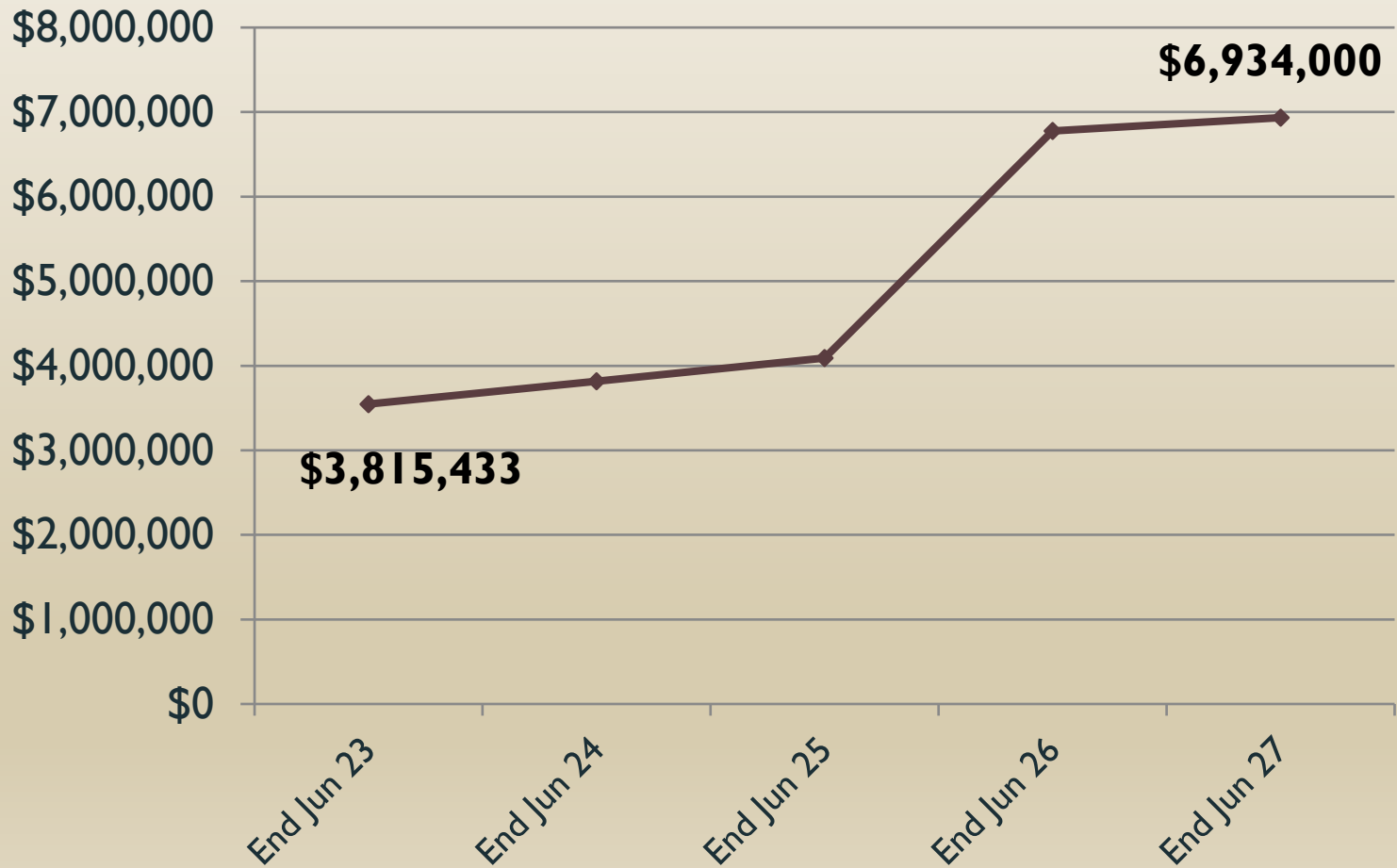
- Membership Sports Fee increased to \$200 per sport.
- Increase/implement event fees to sports championships unable to keep up with expenses.
- Sale of building will increase reserves and ability to earn addition interest income.
- This will also assist in other long-term liabilities.
- NO increase to ticket prices.

MEMBERSHIP COMPARISON: 20 SPORTS – 40 LEVELS 1,000 ENROLLMENT

CIF SECTION	MEMBERSHIP	PLAYOFF EVENT FEES	REVENUE SHARE
NORTH SECTION	\$ 1,385	All except FB & BB	NO
CENTRAL SECTION	\$ 1,605	Golf, WR, Ten, Swim, XC & Track	YES, 40/40/20
NORTH COAST SECTION	\$ 1,619	All playoffs	NO
SOUTHERN SECTION	\$ 2,000	Golf, Ten, Cheer	FB, BB, VB, 60/20/20
SAN DIEGO SECTION	\$ 4,018	NO	Team prelims only, 70/20/10
CENTRAL COAST SECTION	\$ 4,100	All playoffs	NO
OAKLAND SECTION	\$ 6,000	\$100 per team, \$10 per indiv	NO
LOS ANGELES SECTION	\$ 6,675	\$100 per team, \$15 per indiv	NO
SAC-JOQUIN SECTION	\$ 8,000	\$150	YES

**CIF SOUTHERN SECTION MEMBERSHIP
FEE STRUCTURE IN COMPARISON TO
OTHER SECTIONS IN CALIFORNIA.**

INVESTMENT ASSETS & INCOME



CIF-SS MANAGEMENT BUDGET PROPOSAL

#4

EXPENSES

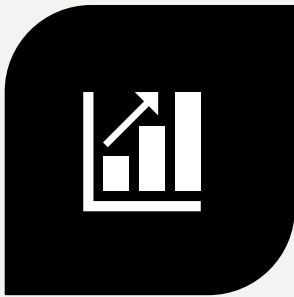
- New expense account added for projected “Moving Expenses.”
- New expense account added for anticipated annual “Lease/Rent Expenses.”
- Salaries & Benefits increased to account for additional employees.

RESULTS...

- New and accommodating business space.
- Staff of 20 in place.
- Long overdue relief for existing staff.
- Improved service provided to members & constituents.
- And FINALLY ...



FINAL BUDGET PROPOSAL 2026-27



REVENUE
\$9,890,000



EXPENSES
(\$9,890,000)



NET
(\$0)

DEMONSTRATED PARTNERSHIP

CIF-SS FINANCIAL SUCCESS

2014-15
Good financial year

2021-22
Good financial year

2022-23
California COVID
Grant

2023-24
California COVID
Grant



MEMBER SCHOOL SHARED SUCCESS

Sports Fees
refunded

Sports Fees
refunded

Sports Fees + other
services waived

Sports Fees + other
services waived

BOTTOM LINE SUMMARY

REVENUE

Sports fees increased to \$200 per sport (\$1.1M new revenue).
Implement event fees in sports (Golf, Ten, Cheer, Wres, Swim/Dive).
Moderate Sponsorship growth anticipated.
Investment growth if building is sold and proceeds invested.
TOTAL Revenue increase over prior year (\$1.35M).



EXPENSES

Addition of three (3) employees (Salaries & Benefits).
Moving Expenses from Pine Street to new location.
Lease/Rental agreement becomes new annual expense.
Continued advancement in AI technology for efficiency.
TOTAL Operating Expenses over prior year (\$1.35M).

QUESTIONS?

2026-2027 BUDGET PRESENTATION
JANUARY 27, 2026
MITCH CARTY, CHIEF FINANCIAL OFFICER



CIF SOUTHERN SECTION

2026-2027 BUDGET PRESENTATION
JANUARY 27, 2026
MITCH CARTY, CHIEF FINANCIAL OFFICER



CIF SOUTHERN SECTION

PLAYOFF SPLIT PROPOSAL

JANUARY 27, 2026

MITCH CARTY, CHIEF FINANCIAL OFFICER



CURRENT PLAYOFF REVENUE SPLIT MODEL: NET SPLIT 60/20/20

TICKET SALES	\$	4,182.00
CIF-SS EXPENSES (officials)	\$	(339.00)
HOST EXPENSES	\$	(650.00)
VISITOR EXPENSES	\$	(241.50)
NET PROFIT	\$	2,951.50
60% of Net to CIF-SS + Expenses	\$	2,109.90
20% of Net to Host + Expenses	\$	1,240.30
20% of Net to Visitor + Expenses	\$	831.80

CIF-SS PLAYOFFS IN THE SPORTS OF
FOOTBALL, BASKETBALL &
VOLLEYBALL, THE NET SPLIT IS 60%
CIF-SS, 20% HOST, 20% VISITOR.

PROPOSED PLAYOFF REVENUE SPLIT MODEL: GROSS SPLIT 37/40/23

TICKET SALES	\$	4,182.00
CIF-SS EXPENSES (officials)	\$	(339.00)
GROSS PROFIT	\$	3,843.00
37% of Gross to CIF-SS +Expenses	\$	1,760.91
40% of Gross to Host	\$	1,537.20
23% of Gross to Visitor	\$	883.89

CIF-SS PLAYOFFS IN THE SPORTS OF
FOOTBALL, BASKETBALL &
VOLLEYBALL, THE PROPOSED GROSS
SPLIT IS 37% CIF-SS, 40% HOST, 23%
VISITOR.

DIFFERENCE

60% of Net to CIF-SS + Expenses	\$	2,109.90	OLD
37% of Gross to CIF-SS + Expenses	\$	1,760.91	NEW
<i>Difference</i>	\$	(348.99)	
20% of Net to Host + Expenses	\$	1,240.30	OLD
40% of Gross to Host	\$	1,537.20	NEW
<i>Difference</i>	\$	296.90	
20% of Net to Visitor + Expenses	\$	831.80	OLD
23% of Gross to Visitor	\$	883.89	NEW
<i>Difference</i>	\$	52.09	

CIF-SS PLAYOFFS IN THE SPORTS OF FOOTBALL, BASKETBALL & VOLLEYBALL, HERE IS THE COMPARISON OF A SAMPLE GAME (OLD VS. NEW).

WHY SHOULD THIS PROPOSAL RECEIVE SUPPORT?

IMPACT...

- Three-year analysis shows Hosts (in mass) makes \$23K more annually.
- Three-year analysis shows Visitors (in mass) makes \$37K more annually.
- Three-year analysis shows CIF-SS **loses** \$60K annually.

WHY SHOULD THIS PROPOSAL RECEIVE SUPPORT?

OVERALL...

- Elimination of expense reporting via CIF-SS Home for host & visitor.
- Elimination of CIF-SS chasing schools to report expenses.
- Elimination of CIF-SS mileage and expense auditing.
- Profit sharing checks in the mail within weeks versus months.

QUESTIONS?

PLAYOFF SPLIT PROPOSAL

JANUARY 27, 2026

MITCH CARTY, CHIEF FINANCIAL OFFICER



CIF SOUTHERN SECTION

PLAYOFF SPLIT PROPOSAL

JANUARY 27, 2026

MITCH CARTY, CHIEF FINANCIAL OFFICER



C. I. F. SOUTHERN SECTION
Treasurer's Report
Council Meeting
January 27, 2026

I. CIF-SS ANNUAL AUDIT (2024-25, last year):

- A. Fieldwork auditing with WINDES is complete.
- B. CFO Carty is currently working with WINDES to prepare final 990 (tax return).
- C. Audit Committee to meet prior to next Executive Committee meeting to approve financials for 2024-25 and accept the audit.

II. FINAL PROFIT & LOSS (2024-25, last year):

A. Revenue:	\$8,646,419
B. <u>Expense:</u>	<u>\$8,414,546</u>
C. Net profit:	\$231,873*

*NOTE: \$436,168 is directly related to long term investment and pension investment performance. Without this, the P&L would be negative (\$204,295).

III. MEMBERSHIP SPORTS FEES (2025-26, current year):

- A. 548 total Member schools (not including probationary).
 - 1. 546 member schools PAID (99.6%, \$1.081 M).
 - 2. Sports Fees due annually on October 1.

IV. FALL 2025 PLAYOFFS SPLIT DISTRIBUTIONS:

- A. Finance office is currently auditing ALL G Volleyball and Football financial reports.
- B. Expense reimbursements and profit splits to be distributed by first week of February.

Prepared by:
MITCH CARTY, Chief Financial Officer