

# Regular Meeting of the Council 

September 28, 2023
9:00 a.m.
The Grand Conference Center, Long Beach, CA Agenda

## 1. OPENING BUSINESS

DISPOSITION
ITEM
A. Call to order by Jim Perry, President of the Council
B. Pledge of Allegiance
C. Roll Call
D. Introduction of Guests
E. Adopt Agenda

Adopted 85-0-2
There was a motion and a second to adopt the agenda with the removal of B.1. a-e. The Executive Committee heard the appeals of the schools filing. The appeal was supported. The Orange County area will revisit their leaguing plan. The motion passed 85-0-2.
F. Approval of Minutes

1. Minutes of the April 18, 2023, Executive Committee

Approved 83-0-1
1F1 Meeting

There was a motion and a second to approve the minutes from the April 2023 meeting. Motion carried 83-0-1.

## 2. PUBLIC HEARING SESSION

A. Recognition of anyone wishing to address the Council. Speakers must limit their remarks to three minutes.

There were no speakers wishing to address council.

## 3. CIF STATE UPDATE

Ron Nocetti encourages the CIFSS to take advantage of the Sportsmanship Toolkit available on the CIF State website. There is a financial incentive available to schools who participate.

Future of the Organization: As an organization we need to consider the future of CIF (and the individual sections) financially. The state is looking to raise the per student rate over the next 3-4 years at a rate of 10 cents per student. The organization wishes to remain solvent in case of another statewide emergency (much like Covid) should one occur. The State Executive Committee will propose the change in dues that will ultimately be voted on by the CIF membership up and down the state. The State CIF, in good faith, wants to be in the position to establish healthy reserves building those to a full year of operating costs. The State CIF wishes to be a resource to all sections and build a foundation to support in cases of need.

## 4. NON-ACTION ITEMS

DISPOSITION
ITEM
A. STATE FEDERATED COUNCIL NON-ACTION ITEMS

1. Weighted Voting Revision 2023-24

Informational Only 4A1
The number of Southern Section votes directly correlates to the number of schools each section has. Due to decline in membership in two other CIF Sections, the CIFSS votes will go from 36 to 34.

## B. SOUTHERN SECTION NON-ACTION ITEMS

1. Proposed Revision to Bylaw 1904 -

Non-Action
SS 656
Cross County Start Date
The proposal addresses a revision to the start date for Cross Country. This adjustment aligns with other sections' start of cross country and with the start of other fall sports. The CIFSS currently has the latest start date compared to our neighbors. Ending sport dates are driven by the state championships. Passing this proposal will take the cross-country season from 10 to 12 weeks.
2. Proposed Revision to Bylaws 3519.1-3519.7, 3520.2 -
Competitive Equity Playoffs $\quad$ Non-Action $\quad$ SS 657

Support of this proposal will create playoff divisions using "current season" results rather than data from the previous two years. At the end of the regular season, each sport will rank all participating teams from top to bottom based on schedules and scores from that same season. This proposal will bring other team sports in line with what football has done for the previous two years.

Q: How often will ratings be released?
A: Polls can be released as often as requested however, the rankings are only as accurate as the data entered AND as good as the totality of the seasonal scores. Quarterly rankings are fractional and may be misleading as they only represent a portion of the information where all data isn't mutually exclusive.

## B. SOUTHERN SECTION NON-ACTION ITEMS (Cont.)

2. Proposed Revision to Bylaws 3519.1-3519.7, 3520.2 - Non-Action

Competitive Equity Playoffs (Cont.)
Q: Will "at-large" teams be given consideration?
A: By averaging the number of automatic entries among the divisions, it allows for "at large" entries in every division as opposed to the current system where the number of teams per division are predicted based on the number of automatic teams vs. total teams from the year prior.

Q: What system produces the most accurate ratings/rankings?
A: The are different raking systems being examined by each administrator. Currently football, soccer, water polo and lacrosse are using a system of preference. Score Book Live is looking to create a ratings system to consider for sports that don't currently have a preferred algorithm. The administrators will work with their advisory groups to examine various results and choose the system best for their sport. Algorithms MAY need to differ as football scoring is vast compared to soccer where differentials are slim, and ties exist. There may not be a "one size fits all" algorithm in comparing teams in different sports. The January vote however, is not in regard to "the system" being used to determine playoff groupings. The vote council will cast in January is whether to use two-year old data to create playoff groupings PRIOR to upcoming seasons OR current season data to create playoff groupings at the end of the current season for each team sport respectively.

## 5. ACTION ITEMS

## A. STATE FEDERATED COUNCIL ACTION ITEMS

1. State CIF Executive Committee Vacancy

Action
STATE 658
There will be a special election at the October Federated Council Meeting to fill a need on the State CIF Executive Committee. Our CIFSS President, Dr. Paula Hart Rodas will be a candidate in that election. There was a motion and second to cast vote in support of Dr. Rodas. This motion passed 82-0-2

## B. SOUTHERN SECTION ACTION ITEMS

1. Releaguing Appeals-Orange County Area

| A. Tray High School | EC Approved 11-81 SS655A |
| :---: | :---: |
| B. Fullerton Unien High School | EC Approved 1181 SS655 B |
| C. La Habra High Sehool | EC Approved 11-8-1 SS655C |
| D. Sunny Hills High Scheol | EC Approved 11-8-1 SS 655 D |
| E. Senora High Schoel | EC Approved 10-9-1 SS655 E |

For the last four years, the CIFSS has had a positive profit and loss. Contained in the written report is a breakdown of CIF Southern Section's funding sources. Sixty percent of the budget comes from successful sport playoff revenue. Ticket sales declined in 2020-2021 due to Covid, reflecting only one season of sport playoff/championship income. "Profit and loss" is a measure over time. A "balance sheet" is a statement of assets within a specific time frame. Our equity position is approximately negative $\$ 64 \mathrm{k}$. Asset figures reflect the cost at the date of purchase and not the current value of assets (i.e.: the CIFSS building, which we own). The financial grant given to the Section from the State of California grant has given the organization funds to offset costs to the membership and the organization.
B. Treasurer's Report

Rich Imbriani
The annual audit will take place the last week of November in the CIFSS office. The membership fees for the 23-24 school year have been waived but schools still need to create an invoice to represent the sports they will field this current school year. Schools are encouraged to investigate doing business via ACH when it comes to payables and receivables (Automatic Clearing House). We have had retirements that have caused a $25 \%$ turnover rate in the CIFSS office staff this fall. Currently the section is fully staffed at 17 full-time employees.
C. President's Report

Jim Perry
Jim Perry had the opportunity to visit many schools in the section the last 5 months and is encouraged by the job the membership is doing throughout the section in the interest of student athletes and the education of parent groups. A few CIFSS Executive Committee members and staff were fortunate enough to attend the NFHS Section 7/8 meeting in Anchorage Alaska. While there is commonality in what we do (focus on sportsmanship and leadership), the differences are immense (schools in Alaska take planes to games and must be aware of bear and moose that could enter their fields). Mr. Perry was humbled by his out of state experience in Kansas where he was able to attend some small-town games. He enjoyed the unique atmosphere yet familiar feel of local pride in youth sports.
D. Commissioner's Report

Mike West

1. CIF Southern Section 2023-2024 Goals

Approved 88-0-0
6D1
(Given by Thom Simmons in Commissioner West's absences). The goals of the Commissioner have been shared for your review. Goals appearing in red type are new for this year. There was a motion and a second to accept the 23-24 Commissioner's Goals. The motion was supported 88-0-0. Taylor Martinez, the newest member of the CIFSS staff was introduced and celebrated.

## 7. ADVANCE PLANNING

## A. DATES

1. October 9, 2023 - Athletic Administrators Summit, Riverside Convention Center, Riverside CA 7:30 a.m.
2. October 18, 2023 - CIF Southern Section Hall of Fame/Distinguished Service Awards Luncheon, The Grand Conference Center, Long Beach CA 11:30 a.m.
3. January 12-14, 2024 - CIF Southern Section Executive Committee Meeting/Retreat, Mar Monte Hotel, Santa Barbara, CA, 9:30 a.m.
4. January 30, 2024 - CIF Southern Section Council Meeting, The Grand Conference Center, Long Beach CA 9:00 atm.

## 8. ADJOURNMENT

A. Time of Adjournment 10:23 am.

Submitted by:


Kristine Bale
Assistant Commissioner

Approved by:


Mike West
Commissioner of Athletics

## Council Voting Report



## Council Voting Report

|  |  |  | $\overline{\text { Bu }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Last Name | Keypad |  | 1 |  |  | 3 |  |  |
| Express | 27 | P |  | Yes | Yes |  | Abstain | Yes |
| Foothill | 28 | P |  | Yes | Yes |  | Yes | Yes |
| Freeway | 29 | P |  | Yes | Yes |  | Yes | Yes |
| Frontier | 30 | P |  | Yes | Yes |  | Yes | Yes |
| Garden Grove | 31 | P |  | Yes | Yes |  | Yes | Yes |
| Gateway | 32 | P |  | Yes | Yes |  | Yes | Yes |
| Gold Coast | 33 | P |  | Yes | Yes |  |  | Yes |
| Golden | 34 | P |  | Yes | Yes |  | Yes | Yes |
| Golden West | 35 | P |  | Yes | Yes |  | Yes | Yes |
| Hacienda | 36 | P |  | Yes | Yes |  | Yes | Yes |
| Heritage | 37 | P |  | Ves | Yes |  |  | Yes |
| Independence | 38 | P |  | Yes | Yes |  | Yes | Yes |
| Inland Vly | 39 | P |  | Ves | Yes |  | Yes | Yes |
| International | 40 | P |  |  |  |  |  |  |
| Ivy | 41 | P |  | Yes | Yes |  | Yes | Yes |
| Liberty | 42 | P |  | Yes | Yes |  | Yes | Yes |
| Majestic | 43 | P |  | Yes | Yes |  |  | Yes |
| Marmonte | 44 | P |  | Ves | Yes |  | Yes | Yes |
| Mid-Cities | 45 | P |  | Yes | Yes |  | Yes | Yes |
| Miramonte | 46 | P |  | es | Yes |  | Yes | Yes |
| Mission | 47 | P |  | es | Yes |  | Yes | Yes |
| Mission Vly | 48 | P |  | es | Yes |  | Yes | Yes |
| Mojave River | 49 | P |  | es | Yes |  | Yes | Yes |
| Montivew | 50 | P |  | Yes | Yes |  | Yes | Yes |
| Moore | 51 | P |  | es | Yes |  | Yes | Yes |
| Mountain Pass | 52 | P |  | es | Yes |  | Yes | Yes |

## Council Voting Report

Council Voting Report

|  |  | $\begin{array}{r} \overline{\overline{5}} \overline{\bar{c}} \\ \hline \end{array}$ | $\begin{array}{r} \frac{1}{2} \\ \frac{0}{4} \\ \hline \end{array}$ | $\begin{array}{r} \text { oे } \\ \text { 毫 } \end{array}$ |  | 䔎 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Last Name | Keypad | 1 | 2 | 3 | 4 |  |
| Southwestern | 79 | P | Yes | Yes | Yes | Yes |
| Sunbelt | 80 | P | Abstain | Yes | Yes | Yes |
| Sunkist | 81 | P | Yes | Yes | Yes | Yes |
| Surf | 82 | P | Yes |  | Yes | Yes |
| Tri-Cty Premier | 83 | P | Yes | Yes | Yes | Yes |
| Tri-Valley | 84 | P | Yes | Yes | Yes |  |
| Trinity | 85 | P | Yes | Yes | Yes | Yes |
| Valle Vista | 86 |  | Yes | Yes | Yes | Yes |
| Victory | 87 |  |  |  |  |  |
| Wave | 88 | P | Yes | Yes | Yes | Yes |
| Western | 89 | P | Yes | Yes | Yes | Yes |
| Cardona | 90 | P | Yes | Yes | Yes | Yes |
| Duncan | 91 |  |  |  |  |  |
| Reclusado-Garcia | 92 | P | Yes | Yes | Yes | Yes |
| Miyahara | 93 | P | Yes | Yes | Yes | Yes |
| Vandenbosch | 94 | P | Yes | Yes | Yes | Yes |
| Total $1=$ Yes |  | 88 | 85 | 83 | 82 | 88 |
| Total $2=$ No |  |  |  |  |  |  |
| Total 3 = Abstain |  | 0 | 2 | 1 | 2 | 0 |
| Total Voters |  | 88 | 87 | 84 | 84 | 88 |
| Total Yes + No |  | 88 | 85 | 83 | 82 | 88 |
| \% Yes |  | 100.00\% | 100.00\% | 100.00\% | 100.00\% | 100.00\% |
| \% No |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
|  |  |  |  |  |  |  |
| Pass Threshold |  | 0.00\% | 50.00\% | 50.00\% | 50.00\% | 50.00\% |
| Pass/Fail |  | Quorum | Pass | Pass | Pass | Pass |

Team Rankings by Division


Team Rankings by Division

## Open

II
Boys Water Polo 2022
Div 1


Div 2
Div 3



Div 4
Div 5
Div 6


## Div 1

Div 2
Div 3
Div 4
Div 5
Div 1


Pre Season vs End of Season

Div 2
Div 3
Div 4
Div 5




Div $1||||||\mid$

Girls Volleyball 2022
Div 2
Div 3
Div 4
Div 5
Div 6
Div 7
Div 8
Div 9


Div 1
Div 2
Div 3
Div 4
Div 5
Div 6
Div 7
Div 8
Div 9
Div 10
Div 11
Div 12
Div 13
Div 14
Football 2022


## 

# C.I.F. SOUTHERN SECTION 

FINANCIAL REPORT
SEPTEMBER 2023

## PROFIT \& LOSS

## Last 4 Fiscal years

|  | $2019-20$ | $2020-21$ | $2021-22$ | $2022-23$ |
| :--- | ---: | ---: | ---: | ---: |
| REVENUE | $\$ 4,423,261$ | $\$ 4,107,917$ | $\$ 7,704,287$ | $\$ 7,968,704$ |
| EXPENSES | $(\$ 4,304,633)$ | $(\$ 4,027,356)$ | $(\$ 6,713,511)$ | $(\$ 7,492,896)$ |
| SPORT FEE WAIVED | $(\$ 0)$ | $(\$ 0)$ | $(\$ 744,225)$ | $(\$ 765,225)$ |
| NET PROFIT/LOSS | $\$ 118,628^{*}$ | $\$ 80,561^{*}$ | $\$ 246,551^{*}$ | $\$ \$ 475,808^{*}$ |

P\&L since 2018-19...kept financial "head above water" through COVID years and big rebound in 2021-22.
*Numbers reported exclude annual pension expense entries.

## CIF-SS REVENUE 2022-23 \$7,968,704



Sports Playoffs
$\square$ Sponsorship
$\square$ Membership

- TV/Radio/Web Rights

■ Apparel \& Publications

Special Events

Other

## TICKET SALES (last 7 years)



GoFan 100\% implementation in Spring, 2021.

## ACCOUNTING LESSON

## PROFIT \& LOSS STATEMENT...

- Summary of revenues, costs and expenses.
- Measured OVER specific time period.
- Fiscal year reporting (July 1 to June 30)


## BALANCE SHEET...

- Statement of ASSETS (what we own) and LIABILITIES (what we owe) to determine financial position.
- Measured AT a specific point in time.
- Generally, the end date of a fiscal period (June 30).


## ASSETS

## ASSETS INCLUDE...

- Money in the bank (cash).
- Long term investments value.
- Accounts Receivable (\$ owed).
- Value of inventory.
- Fixed assets (COST).
- Building
- Building improvements
- Furniture \& Fixtures
- Office Equipment


## LIABILITIES

## LIABILITIES INCLUDE...

- Current Liabilities
- Accounts payable (\$ owed).
- Credit card payable.
- Accrued staff vacations.
- Sales Tax.
- Grants (State of California advance).
- Long Term Liabilities
- Loans.
- Pension commitments.


# CIF-SS BALANCE SHEET June 30, 2023 

## ASSETS

- \$6,538,723


## LIABILITIES

-\$6,603,569

EQUITY

- $(\$ 64,846)$


## CIF-SS BALANCE SHEET June 30, 2023

## NOT TO WORRY...

ASSETS FIGURES REFLECT THE COST AT THE DATE OF PURCHASE AND NOT PRESENT VALUE. FOR EXAMPLE...COST OF OUR BUILDING IN 2002 IS NOT THE SAME AS THE VALUE IN 2022. ALSO, LONG TERM INVESTMENTS COMING OFF OF WORST ANNUAL PERFORMANCE IN A DECADE.

60\% OF CIF-SS LONG TERM LIABILITIES ARE CONSERVATIVE PENSION COMMITMENT FORECASTS FOR CURRENT AND FUTURE RETIREES AND FIGURED 40+ YEARS IN THE FUTURE.

## STATE OF CALIFORNIA GRANT

## CIF-SS RECEIVED \$2,712,150...

- Distribution of Grant \$ for the purposes of the CIF Southern Section Mission and Program.
- Sunset date is June 30, 2024.


## DISTRIBUTION YEAR 1 (2022-23)...\$991,325

- Membership Sport Fee "HOLIDAY" $(\$ 765,225)$.
- Waive Athletic Admin Summit fees $(\$ 53,600)$.
- Support of Athletic/Activities Director organizations $(\$ 40,000)$.
- Waive Golf playoff entry fees $(\$ 84,360)$.
- Track Officials Fees/Wrestling NWCA $(\$ 26,390)$.
- CIF-SS History Project $(\$ 21,750)$.


## STATE OF CALIFORNIA GRANT

## PLAN FOR DISTRIBUTION YEAR 2 (2023-24)...

- Similar plan as in prior year.
- More to come toward OUR MISSION!

AS A NON-PROFIT BUSINESS, THE CIF SOUTHERN SECTION REMAINS COMMITTED TO OPERATING CONSERVATIVELY AND IN A FINANCIALLY RESPONSIBLE MANNER WHICH KEEPS ITS MEMBERSHIP, MISSION AND PROGRAM AS THE PRIMARY FOCUS WHILE REMAINING STEADFAST AND MINDFUL OF LONG-TERM OBLIGATIONS.

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# C.I.F. SOUTHERN SECTION 

FINANCIAL REPORT
SEPTEMBER 2023

