

September 28, 2023 9:00 a.m. The Grand Conference Center, Long Beach, CA Agenda

1. OPENING BUSINESS

DISPOSITION ITEM

- A. Call to order by Jim Perry, President of the Council
- B. Pledge of Allegiance
- C. Roll Call
- D. Introduction of Guests
- E. Adopt Agenda

There was a motion and a second to adopt the agenda with the removal of B.1. a-e. The Executive Committee heard the appeals of the schools filing. The appeal was supported. The Orange County area will revisit their leaguing plan. The motion passed 85-0-2.

F. Approval of Minutes

1. Minutes of the April 18, 2023, Executive CommitteeApproved 83-0-11F1Meeting

There was a motion and a second to approve the minutes from the April 2023 meeting. Motion carried 83-0-1.

2. PUBLIC HEARING SESSION

A. Recognition of anyone wishing to address the Council. Speakers must limit their remarks to three minutes.

There were no speakers wishing to address council.

Adopted 85-0-2

3. CIF STATE UPDATE

Ron Nocetti encourages the CIFSS to take advantage of the Sportsmanship Toolkit available on the CIF State website. There is a financial incentive available to schools who participate.

Future of the Organization: As an organization we need to consider the future of CIF (and the individual sections) financially. The state is looking to raise the per student rate over the next 3-4 years at a rate of 10 cents per student. The organization wishes to remain solvent in case of another statewide emergency (much like Covid) should one occur. The State Executive Committee will propose the change in dues that will ultimately be voted on by the CIF membership up and down the state. The State CIF, in good faith, wants to be in the position to establish healthy reserves building those to a full year of operating costs. The State CIF wishes to be a resource to all sections and build a foundation to support in cases of need.

4. NON-ACTION ITEMS

DISPOSITION ITEM

A. STATE FEDERATED COUNCIL NON-ACTION ITEMS

1. Weighted Voting Revision 2023-24 Informational Only 4A1

The number of Southern Section votes directly correlates to the number of schools each section has. Due to decline in membership in two other CIF Sections, the CIFSS votes will go from 36 to 34.

B. SOUTHERN SECTION NON-ACTION ITEMS

1.	Proposed Revision to Bylaw 1904 -	Non-Action	SS 656
	Cross County Start Date		

The proposal addresses a revision to the start date for Cross Country. This adjustment aligns with other sections' start of cross country and with the start of other fall sports. The CIFSS currently has the latest start date compared to our neighbors. Ending sport dates are driven by the state championships. Passing this proposal will take the cross-country season from 10 to 12 weeks.

2. Proposed Revision to Bylaws 3519.1-3519.7, 3520.2 - Non-Action SS 657 Competitive Equity Playoffs

Support of this proposal will create playoff divisions using "current season" results rather than data from the previous two years. At the end of the regular season, each sport will rank all participating teams from top to bottom based on schedules and scores from that same season. This proposal will bring other team sports in line with what football has done for the previous two years.

Q: How often will ratings be released?

A: Polls can be released as often as requested however, the rankings are only as accurate as the data entered AND as good as the totality of the seasonal scores. Quarterly rankings are fractional and may be misleading as they only represent a portion of the information where all data isn't mutually exclusive.

4. NON-ACTION ITEMS (Cont.)

B. SOUTHERN SECTION NON-ACTION ITEMS (Cont.)

2. Proposed Revision to Bylaws 3519.1-3519.7, 3520.2 - Non-Action SS 657 Competitive Equity Playoffs (Cont.)

Q: Will "at-large" teams be given consideration?

A: By averaging the number of automatic entries among the divisions, it allows for "at large" entries in every division as opposed to the current system where the number of teams per division are predicted based on the number of automatic teams vs. total teams from the year prior.

Q: What system produces the most accurate ratings/rankings?

A: The are different raking systems being examined by each administrator. Currently football, soccer, water polo and lacrosse are using a system of preference. Score Book Live is looking to create a ratings system to consider for sports that don't currently have a preferred algorithm. The administrators will work with their advisory groups to examine various results and choose the system best for their sport. Algorithms MAY need to differ as football scoring is vast compared to soccer where differentials are slim, and ties exist. There may not be a "one size fits all" algorithm in comparing teams in different sports. The January vote however, is not in regard to "the system" being used to determine playoff groupings. The vote council will cast in January is whether to use two-year old data to create playoff groupings PRIOR to upcoming seasons OR current season data to create playoff groupings at the end of the current season for each team sport respectively.

5. ACTION ITEMS

DISPOSITION ITEM

A. STATE FEDERATED COUNCIL ACTION ITEMS

1. State CIF Executive Committee VacancyActionSTATE 658

There will be a special election at the October Federated Council Meeting to fill a need on the State CIF Executive Committee. Our CIFSS President, Dr. Paula Hart Rodas will be a candidate in that election. There was a motion and second to cast vote in support of Dr. Rodas. This motion passed 82-0-2

B. SOUTHERN SECTION ACTION ITEMS

1. Releaguing Appeals - Orange County Area

A.	. Troy High School	EC Approved 11-8-1	<u>- SS 655 A</u>
<u></u>	Fullerton Union High School	EC Approved 11-8-1	<u>- SS 655 B</u>
<u>—С.</u>	La Habra High School	EC Approved 11-8-1	<u>- SS 655 C</u>
—Đ.	Sunny Hills High School	EC Approved 11-8-1	- SS 655 D
<u>—Е.</u>	Sonora High School	EC Approved 10 9-1	<u>- SS 655 E</u>

DISPOSITION ITEM

6. REPORTS

A. Financial Report

For the last four years, the CIFSS has had a positive profit and loss. Contained in the written report is a breakdown of CIF Southern Section's funding sources. Sixty percent of the budget comes from successful sport playoff revenue. Ticket sales declined in 2020-2021 due to Covid, reflecting only one season of sport playoff/championship income. "Profit and loss" is a measure over time. A "balance sheet" is a statement of assets within a specific time frame. Our equity position is approximately negative \$64k. Asset figures reflect the cost at the date of purchase and not the current value of assets (i.e.: the CIFSS building, which we own). The financial grant given to the Section from the State of California grant has given the organization funds to offset costs to the membership and the organization.

B. Treasurer's Report

The annual audit will take place the last week of November in the CIFSS office. The membership fees for the 23-24 school year have been waived but schools still need to create an invoice to represent the sports they will field this current school year. Schools are encouraged to investigate doing business via ACH when it comes to payables and receivables (Automatic Clearing House). We have had retirements that have caused a 25% turnover rate in the CIFSS office staff this fall. Currently the section is fully staffed at 17 full-time employees.

C. President's Report

Jim Perry had the opportunity to visit many schools in the section the last 5 months and is encouraged by the job the membership is doing throughout the section in the interest of student athletes and the education of parent groups. A few CIFSS Executive Committee members and staff were fortunate enough to attend the NFHS Section 7/8 meeting in Anchorage Alaska. While there is commonality in what we do (focus on sportsmanship and leadership), the differences are immense (schools in Alaska take planes to games and must be aware of bear and moose that could enter their fields). Mr. Perry was humbled by his out of state experience in Kansas where he was able to attend some small-town games. He enjoyed the unique atmosphere yet familiar feel of local pride in youth sports.

D. Commissioner's Report		Mike West
1. CIF Southern Section 2023-2024 Goals	Approved 88-0-0	6D1

(Given by Thom Simmons in Commissioner West's absences). The goals of the Commissioner have been shared for your review. Goals appearing in red type are new for this year. There was a motion and a second to accept the 23-24 Commissioner's Goals. The motion was supported 88-0-0. Taylor Martinez, the newest member of the CIFSS staff was introduced and celebrated.

Mitch Carty

Rich Imbriani

Jim Perry

7. ADVANCE PLANNING

A. DATES

- 1. October 9, 2023 Athletic Administrators Summit, Riverside Convention Center, Riverside CA 7:30 a.m.
- 2. October 18, 2023 CIF Southern Section Hall of Fame/Distinguished Service Awards Luncheon, The Grand Conference Center, Long Beach CA 11:30 a.m.
- 3. January 12-14, 2024 CIF Southern Section Executive Committee Meeting/Retreat, Mar Monte Hotel, Santa Barbara, CA, 9:30 a.m.
- 4. January 30, 2024 CIF Southern Section Council Meeting, The Grand Conference Center, Long Beach CA 9:00 a.m.

8. ADJOURNMENT

A. Time of Adjournment 10:23am.

Submitted by:

noQ,

Kristine Palle Assistant Commissioner

Approved by:

Mike West Commissioner of Athletics

Council Voting Report		Roll Call	Adopt Agenda Vote	Approval of Minutes Vote	State Executive Committee Vote	Acceptance of Goals Vote
Last Name	Keypad	1	2	3	4	5
605	1	Р	Yes	Yes	Yes	Yes
Academy	2	Р	Yes	Yes	Abstain	Yes
Agape	3	Р		Yes	Yes	Yes
Almont	4	Р	Yes	Yes	Yes	Yes
Ambassador	5	Р	Yes	Yes	Yes	Yes
Angelus	6	Р	Yes	Yes	Yes	Yes
Ambassador	7	Ρ	Yes	Yes	Yes	Yes
Baseline	8	Р	Yes	Yes	Yes	Yes
Вау	9	Р	Yes	Yes	Yes	Yes
Big VIII	10	Ρ	Yes	Yes	Yes	Yes
Camino Real	11	Р	Yes	Yes	Yes	Yes
Channel	12	Ρ	Yes		Yes	Yes
Citrus Belt	13	Р	Yes	Yes	Yes	Yes
Citrus Coast	14	Р	Yes	Yes	Yes	Yes
Coast Valley	15	Р	Yes	Abstain	Yes	Yes
Coastal	16	Р	Yes	Yes	Yes	Yes
Coastal Canyon	17	Р	Yes	Yes	Yes	Yes
Condor	18	Р	Yes			Yes
Crestview	19	Р	Yes		Yes	Yes
Cross Valley	20	Р	Yes	Yes	Yes	Yes
Del Rey	21	Р	Yes		Yes	Yes
Del Rio	22	Р	Yes	Yes	Yes	Yes
Desert Empire	23	Р	Yes	Yes	Yes	Yes
Desert Sky	24	Р	Yes	Yes	Yes	Yes
Desert Vly	25	Р	Yes	Yes	Yes	Yes
Empire	26	Ρ	Yes	Yes	Yes	Yes

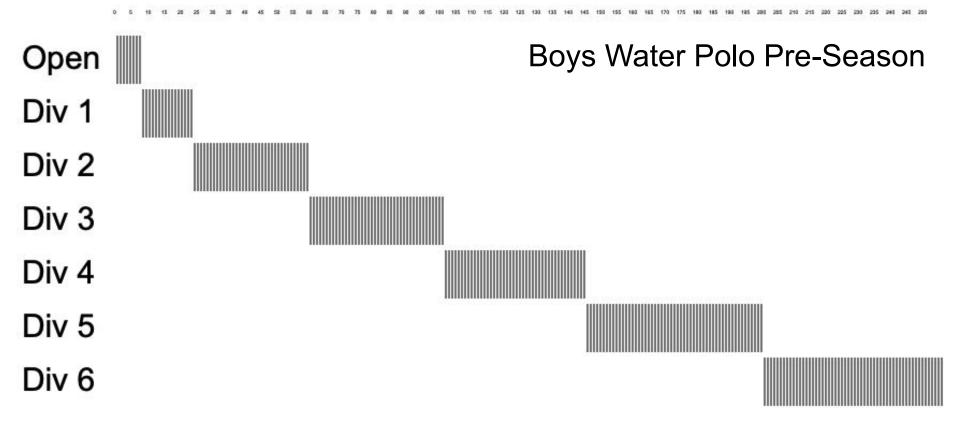
Council Voting Report		Roll Call	Adopt Agenda Vote	Approval of Minutes Vote	State Executive Committee Vote	Acceptance of Goals Vote
Last Name	Keypad	1	2	3	4	5
Express	27	Р	Yes	Yes	Abstain	Yes
Foothill	28	Р	Yes	Yes	Yes	Yes
Freeway	29	Р	Yes	Yes	Yes	Yes
Frontier	30	Р	Yes	Yes	Yes	Yes
Garden Grove	31	Р	Yes	Yes	Yes	Yes
Gateway	32	Р	Yes	Yes	Yes	Yes
Gold Coast	33	Р	Yes	Yes		Yes
Golden	34	Р	Yes	Yes	Yes	Yes
Golden West	35	Р	Yes	Yes	Yes	Yes
Hacienda	36	Р	Yes	Yes	Yes	Yes
Heritage	37	Р	Yes	Yes		Yes
Independence	38	Ρ	Yes	Yes	Yes	Yes
Inland Vly	39	Р	Yes	Yes	Yes	Yes
International	40	Р				
lvy	41	Р	Yes	Yes	Yes	Yes
Liberty	42	Р	Yes	Yes	Yes	Yes
Majestic	43	Р	Yes	Yes		Yes
Marmonte	44	Р	Yes	Yes	Yes	Yes
Mid-Cities	45	Р	Yes	Yes	Yes	Yes
Miramonte	46	Р	Yes	Yes	Yes	Yes
Mission	47	Ρ	Yes	Yes	Yes	Yes
Mission Vly	48	Р	Yes	Yes	Yes	Yes
Mojave River	49	Р	Yes	Yes	Yes	Yes
Montivew	50	Р	Yes	Yes	Yes	Yes
Moore	51	Р	Yes	Yes	Yes	Yes
Mountain Pass	52	Ρ	Yes	Yes	Yes	Yes

Council Voting Report		Roll Call	Adopt Agenda Vote	Approval of Minutes Vote	State Executive Committee Vote	Acceptance of Goals Vote
Last Name	Keypad	1	. 2	3	4	5
Mountain Vly	53	Р		Yes	Yes	
Mt. Baldy	54	Р	Yes	Yes	Yes	Yes
Mulholland	55	Ρ	Yes	Yes	Yes	Yes
National	56					Yes
North Hills	57	Р	Yes	Yes	Yes	Yes
Ocean	58	Р	Yes	Yes	Yes	Yes
Olympic	59	Ρ	Abstain	Yes	Yes	Yes
Omega	60	Р	Yes	Yes	Yes	Yes
Orange	61	Ρ	Yes	Yes	Yes	Yes
Orange Coast	62	Р	Yes	Yes		Yes
Pacific	63		Yes	Yes	Yes	Yes
Pacific Coast	64	Р	Yes	Yes	Yes	Yes
Pacific Hills	65	Ρ	Yes	Yes	Yes	Yes
Palomares	66	Ρ	Yes	Yes	Yes	Yes
Pioneer	67	Ρ	Yes	Yes	Yes	Yes
Prep	68	Ρ	Yes	Yes	Yes	Yes
Rio Hondo	69	Р	Yes	Yes	Yes	Yes
River Valley	70	Р	Yes	Yes	Yes	Yes
San Andreas	71	Ρ	Yes	Yes	Yes	Yes
San Joaquin	72	Р	Yes	Yes	Yes	Yes
Santa Fe	73	Р	Yes	Yes	Yes	Yes
Sea View	74	Р	Yes	Yes	Yes	Yes
Skyline	75	Р	Yes	Yes	Yes	Yes
Soledad	76					
South Coast	77	Р	Yes	Yes	Yes	Yes
South Vly	78	Р	Yes	Yes	Yes	Yes

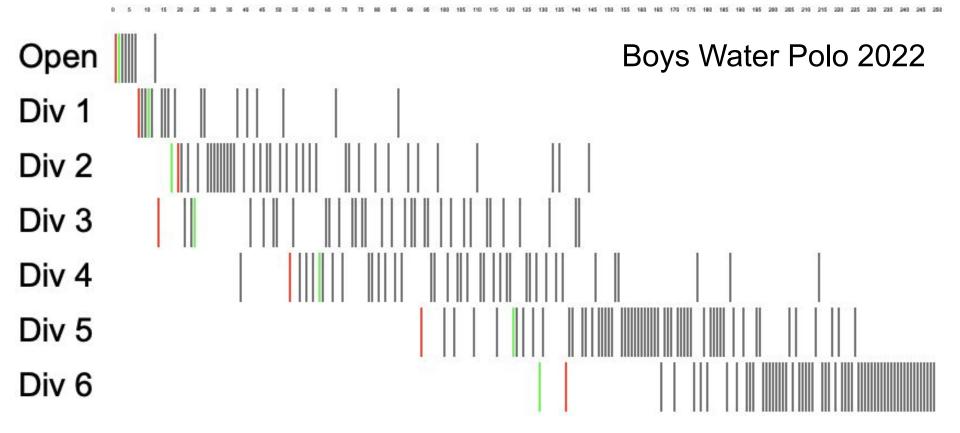
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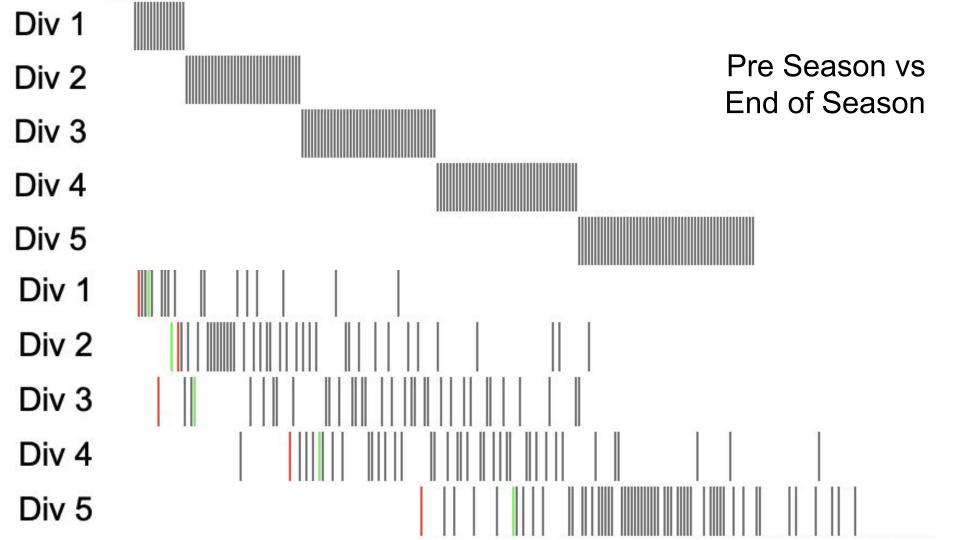
Council Voting Report			Roll Call	Adopt Agenda Vote	Approval of Minutes Vote	State Executive Committee Vote	Acceptance of Goals Vote
Last Name	Keypad		1	2	3	4	5
Southwestern	79	Ρ		Yes	Yes	Yes	Yes
Sunbelt	80	Ρ		Abstain	Yes	Yes	Yes
Sunkist	81	Ρ		Yes	Yes	Yes	Yes
Surf	82	Ρ		Yes		Yes	Yes
Tri-Cty Premier	83	Ρ		Yes	Yes	Yes	Yes
Tri-Valley	84	Ρ		Yes	Yes	Yes	
Trinity	85	Ρ		Yes	Yes	Yes	Yes
Valle Vista	86			Yes	Yes	Yes	Yes
Victory	87						
Wave	88	Ρ		Yes	Yes	Yes	Yes
Western	89	Ρ		Yes	Yes	Yes	Yes
Cardona	90	Ρ		Yes	Yes	Yes	Yes
Duncan	91						
Reclusado-Garcia	92	Ρ		Yes	Yes	Yes	Yes
Miyahara	93	Ρ		Yes	Yes	Yes	Yes
Vandenbosch	94	Ρ		Yes	Yes	Yes	Yes
Total 1 = Yes			88	85	83	82	88
Total 2 = No							
Total 3 = Abstain			0	2	1	2	0
Total Voters			88	87	84	84	88
Total Yes + No			88	85	83	82	88
% Yes			100.00%	100.00%	100.00%	100.00%	100.00%
% No			0.00%	0.00%	0.00%	0.00%	0.00%
Pass Threshold			0.00%	50.00%	50.00%	50.00%	50.00%
Pass/Fail		C	luorum	Pass	Pass	Pass	Pass

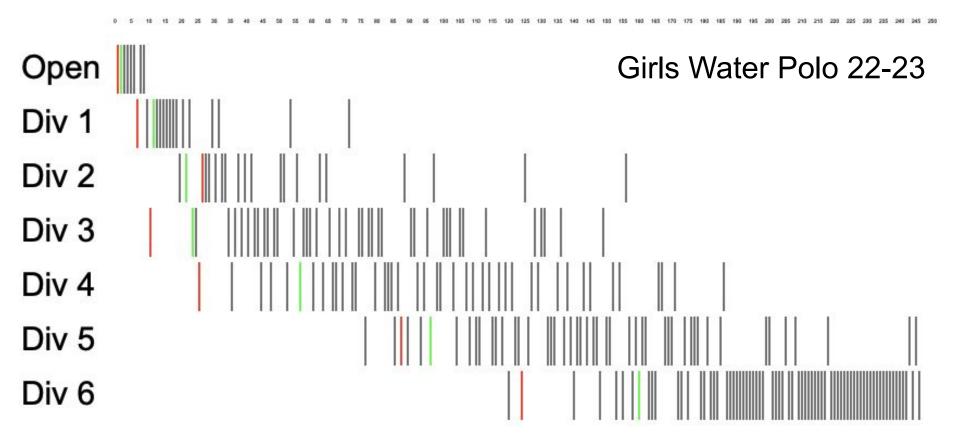
Team Rankings by Division

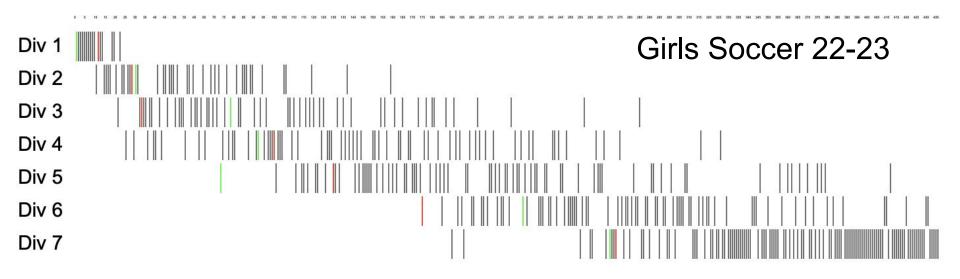


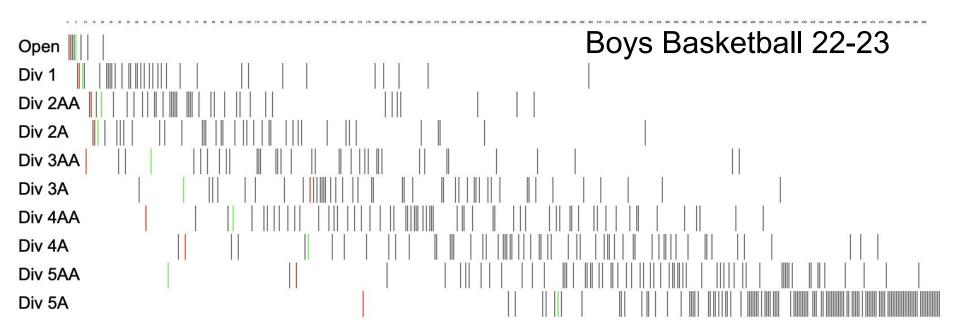
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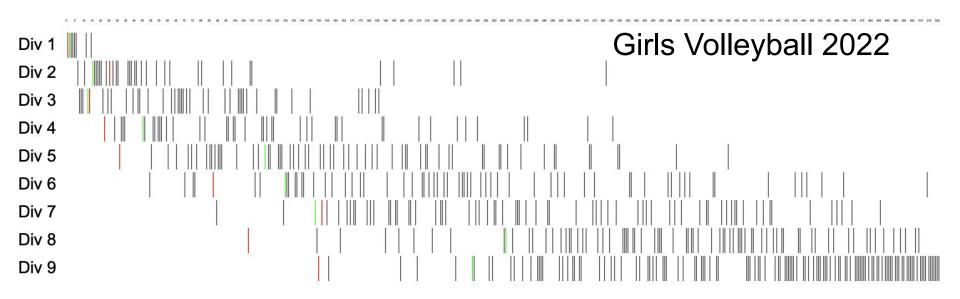


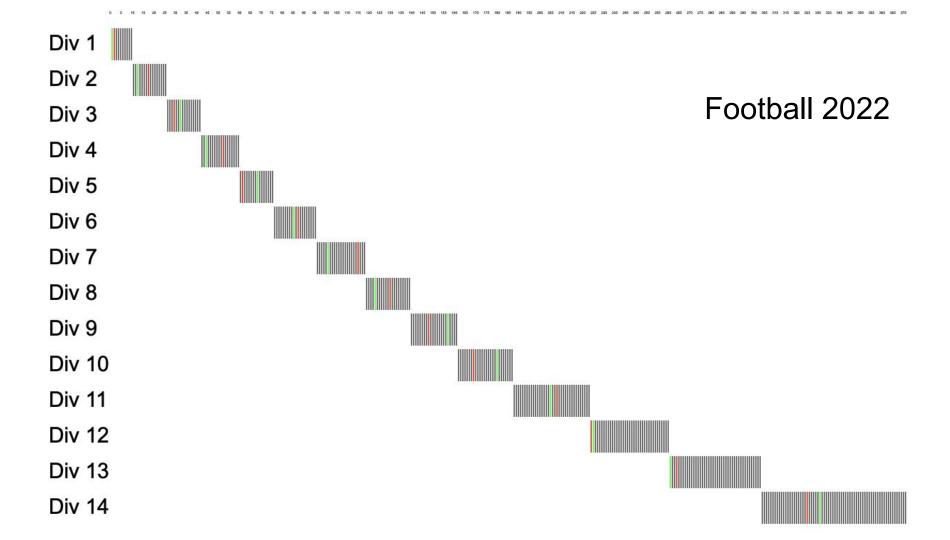














C.I.F. SOUTHERN SECTION

FINANCIAL REPORT

SEPTEMBER 2023

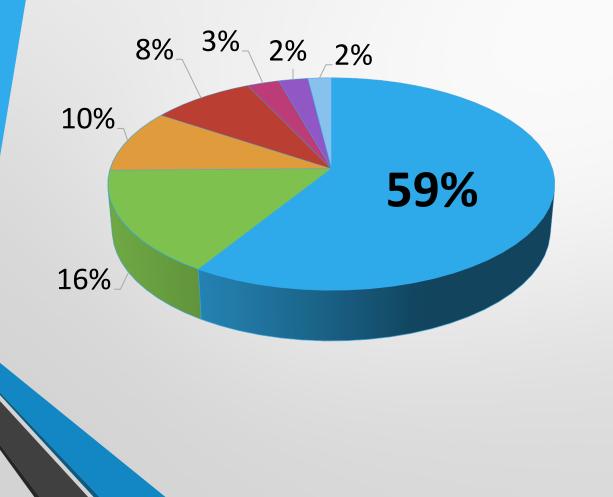
PROFIT & LOSS Last 4 Fiscal years

	2019-20	2020-21	2021-22	2022-23
REVENUE	\$4,423,261	\$4,107,917	\$7,704,287	\$7,968,704
EXPENSES	(\$4,304,633)	(\$4,027,356)	(\$6,713,511)	(\$7,492,896)
SPORT FEE WAIVED	(\$0)	(\$0)	(\$744,225)	(\$765,225)
NET PROFIT/LOSS	\$118,628*	\$80,561*	\$246,551*	\$475,808*

P&L since 2018-19...kept financial "head above water" through COVID years and big rebound in 2021-22.

*Numbers reported exclude annual pension expense entries.

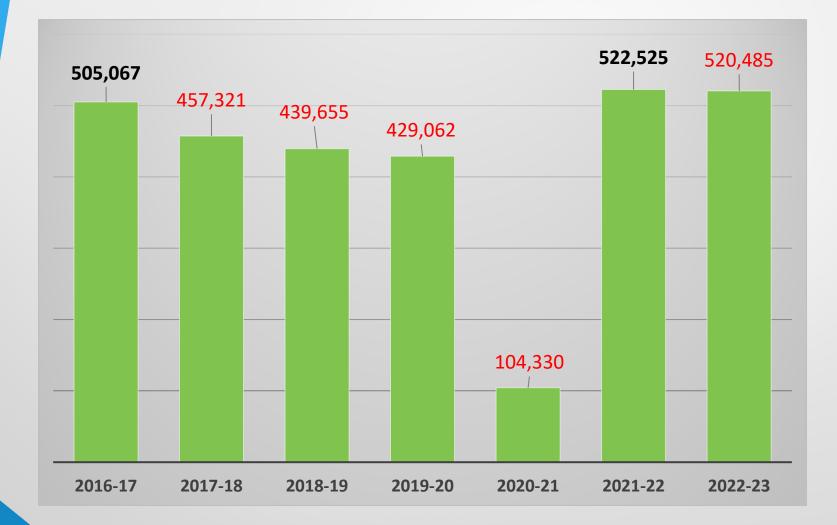
CIF-SS REVENUE 2022-23 \$7,968,704



- Sports Playoffs
- Sponsorship
- Membership
- TV/Radio/Web Rights
- Apparel & Publications
- Special Events

Other

TICKET SALES (last 7 years)



GoFan 100% implementation in Spring, 2021.

ACCOUNTING LESSON

PROFIT & LOSS STATEMENT...

- Summary of revenues, costs and expenses.
- Measured OVER specific time period.
- Fiscal year reporting (July 1 to June 30)

BALANCE SHEET...

- Statement of ASSETS (<u>what we own</u>) and LIABILITIES (<u>what we owe</u>) to determine financial position.
- Measured AT a specific point in time.
- Generally, the end date of a fiscal period (June 30).

ASSETS

ASSETS INCLUDE...

- Money in the bank (cash).
- Long term investments value.
- Accounts Receivable (\$ owed).
- Value of inventory.
- Fixed assets (COST).
 - Building
 - Building improvements
 - Furniture & Fixtures
 - Office Equipment

LIABILITIES

LIABILITIES INCLUDE...

- Current Liabilities
 - Accounts payable (\$ owed).
 - Credit card payable.
 - Accrued staff vacations.
 - Sales Tax.
 - Grants (State of California advance).
- Long Term Liabilities
 - Loans.
 - Pension commitments.

CIF-SS BALANCE SHEET June 30, 2023

ASSETS

• \$6,538,723

LIABILITIES

• \$6,603,569

EQUITY

• (\$64,846)

CIF-SS BALANCE SHEET June 30, 2023

NOT TO WORRY...

ASSETS FIGURES REFLECT THE <u>COST</u> AT THE DATE OF PURCHASE AND NOT PRESENT VALUE. FOR EXAMPLE...COST OF OUR BUILDING IN 2002 IS NOT THE SAME AS THE VALUE IN 2022. ALSO, LONG TERM INVESTMENTS COMING OFF OF WORST ANNUAL PERFORMANCE IN A DECADE.

60% OF CIF-SS LONG TERM LIABILITIES ARE <u>CONSERVATIVE</u> PENSION COMMITMENT FORECASTS FOR CURRENT AND FUTURE RETIREES AND FIGURED 40+ YEARS IN THE FUTURE.

STATE OF CALIFORNIA GRANT

CIF-SS RECEIVED \$2,712,150...

- Distribution of Grant \$ for the purposes of the CIF Southern Section Mission and Program.
- Sunset date is June 30, 2024.

DISTRIBUTION YEAR 1 (2022-23)...\$991,325

- Membership Sport Fee "HOLIDAY" (\$765,225).
- Waive Athletic Admin Summit fees (\$53,600).
- Support of Athletic/Activities Director organizations (\$40,000).
- Waive Golf playoff entry fees (\$84,360).
- Track Officials Fees/Wrestling NWCA (\$26,390).
- CIF-SS History Project (\$21,750).

STATE OF CALIFORNIA GRANT

PLAN FOR DISTRIBUTION YEAR 2 (2023-24)...

- Similar plan as in prior year.
- More to come toward OUR MISSION!

AS A NON-PROFIT BUSINESS, THE CIF SOUTHERN SECTION REMAINS COMMITTED TO OPERATING CONSERVATIVELY AND IN A FINANCIALLY RESPONSIBLE MANNER WHICH KEEPS ITS MEMBERSHIP, MISSION AND PROGRAM AS THE PRIMARY FOCUS WHILE REMAINING STEADFAST AND MINDFUL OF LONG-TERM OBLIGATIONS.



C.I.F. SOUTHERN SECTION

FINANCIAL REPORT

SEPTEMBER 2023