



Meeting of the Executive Committee

January 14, 2023

9:30 a.m.

The Westin, South Coast Plaza, Costa Mesa, CA

Minutes

<u>1. OPENING BUSINESS</u>	<u>DISPOSITION</u>	<u>ITEM</u>
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A. Call to order by Jim Perry, President of the Council

The meeting was called to order at 9:33 a.m. Jim Perry welcomed everyone and thanked them for their attendance at the retreat and their enjoyment of the reception the evening before.

B. Pledge of Allegiance

C. Roll Call

All members were present except for Patrick Bendzick, Cleveland Johnson and Steve Miller.

D. Introduction of Guests

There were no guests present.

E. Adopt Agenda

Adopted

There was a motion and a second to adopt the agenda. The motion carried 19-0-0.

F. Approval of Minutes

Approved

There was a motion and second to approve the minutes of the September 22, 2022 Executive Committee Meeting. The motion carried 19-0-0.

2. PUBLIC COMMENT

There was no one present for Public Comment.

3. NON-ACTION ITEMS

A. STATE FEDERATED COUNCIL NON-ACTION ITEMS

1. Proposed 2023-24 CIF State Budget Non-Action STATE 647
President-Elect Paula Hart Rodas reviewed the proposal for the Executive Committee. The CIF State is looking for a balanced budget. There have been increases in revenue across the state but also increases in operating costs. Details can be found in the budget proposal in the agenda. President Perry added that the State has a proposal to add four at-large members to their Executive Committee, which will add \$8,500 to the CIF Executive Committee expenses.

2. CIF State Executive Committee Nominations Non-Action STATE 648
President-Elect Paula Hart Rodas read the list of nominations to the CIF State Executive Committee.

3. Proposed Amendment to Bylaws 212/510 - Non-Action STATE 651
Amateur Status/Undue Influence
President-Elect Paula Hart Rodas reviewed the proposal. The proposal is asking for consequences regarding NIL contracts and payments to student-athletes. The proposal lists penalties based on the number of infractions of CIF Bylaws 212 and 510. If a student is promoting a product, wearing a school uniform and being paid, that is a violation? What if the athlete is just wearing a uniform and is on TikTok but not promoting anything, is that a violation? Are they getting paid? Did they monetize their account? These are items that need to be addressed. What about using the NIL money to entice students to attend a school? One way a school district is getting ahead of these items is to have a question on their athletic clearance paperwork asking if the student has social media accounts, if those accounts are monetized or are they receiving any money on an NIL agreement, asking those questions before they participate. Basically, students should not be wearing their school uniforms for anything they are making money on. After much discussion, we need to be sure we do not make a rule that cannot be enforced or make a rule we are not willing to enforce. There will be much more discussion on this issue to see what can reasonably be done in the future.

4. Proposed Amendment to Bylaws 207/504 – Non-Action STATE 652
Transfer Eligibility/Season of Sport
President-Elect Paula Hart Rodas reviewed the proposal regarding academy programs and eligibility of those students. This defines what they were participating in before entering the high school. Academy participation will count as participation and defines what an academy is.

5. Proposed Addition of Bylaw 2901 – Non-Action STATE 653
CIF State Tennis Championships
President-Elect Paula Hart Rodas introduced the proposal. This would add CIF State Championships for Boys and Girls Team Tennis, effective with the 2023-2024 school year. Cost is minimal thanks to the USTA. The proposal lists the schedule for these championships. Passage of this proposal would complete the schedule established 10 years ago regarding the addition of championships at the CIF State level and a committee is being formed to see what sports are going to be potential CIF State Championship sports in the future.

3. NON-ACTION ITEMS (Cont.)

A. STATE FEDERATED COUNCIL NON-ACTION ITEMS (Cont.)

6. Proposed Amendment to Article 70 – Non-Action STATE 654
Executive Committee

President-Elect Paula Hart Rodas reviewed the proposal to expand the CIF State Executive Committee from the current 9 members to 13 members, adding 4 at-large positions, in order to better represent the Sections, ethnicity, and gender equality across the state. This would be for immediate implantation and nominations will be coming from all Sections. The CIF State Executive Committee will be asking for nominations from anywhere across the state. Two of the new members would serve for two-year terms and two would serve for one-year terms to establish a cycle where the positions are replaced every two years. The CIF State Executive Committee will vote on the nominations and elect the new positions at their June, 2023 meeting.

At 10:24 a.m., President Jim Perry gave the Committee a 10-minute break. Meeting resumed at 10:36 a.m.

B. SOUTHERN SECTION NON-ACTION ITEMS

1. Proposed 2023-24 CIF Southern Section Budget Non-Action SS 649

President Jim Perry asked Chief Financial Officer Mitch Carty to present the proposed budget. The budget was distributed to the members of the Executive Committee and Mr. Carty reviewed the packet. The packet will be sent out to all parties next week. Immediate Past President Mike West stated that schools have had increases in the public school budgets and the Southern Section Office is trying to align with those budgets. For the 2023-2024 school year, school Sport Fees will once again be waived. Schools need to remember this is a one-time item and for the 2024-2025 school year, it is anticipated that Sports Fees will be collected from member schools. President Perry applauded Jackie Gibson's efforts in negotiating the new apparel contract.

2. CIF Southern Section Executive Committee Nominations Non-Action SS 650

President Jim Perry presented the nominations for the positions needing to be replaced starting in the 2023-2024 school year. Nominations can be found in both the Executive Committee and Council agendas. These will be voted on at the April 18 Southern Section Council meeting.

3. Proposed Revision of Bylaw 1223.3 – Summertime Rules Non-Action SS 646

President Jim Perry presented the proposal. The proposal requests that all schools can establish a 14-day Summer Dead Period for each sport rather than having all sports at the same time. It was mentioned that this past summer was the best two weeks since everything was closed and there was the knowledge of knowing exactly what can and cannot be done. A couple of sports at one school have the problem where the other 20 sports are good with a common dead period, but a couple are not. It was also emphasized that it is supposed to be a break for students and their families and having the same dead period allows the multi-sport athlete a complete rest. It was stated the current rule that is now in place has not been given enough time to see it work and should be given more time to see the true benefits of one common dead period.

4. ACTION ITEMS

A. STATE FEDERATED COUNCIL ACTION ITEMS

1. Proposed Addition of Girls Flag Football

Approved by Council STATE 643
September 29, 2022

President-Elect Paula Hart Rodas reviewed the proposal that is now at the CIF State level and will be voted on at the February CIF State Federated Council meeting. This sport would be implemented in the Fall, 2023, if passed, and bylaws need to be established regarding total number of contests, allowable contests each day and each week, start date and end of season date, etc. One thought is to play as a "Monday Night Football" event, with maybe six teams playing at one place and rotating sites throughout the season. Schools have maximum flexibility to do whatever works best for their school community.

2. Proposed Amendment to Article 22 -

Approved 19-0-0 STATE 644

Membership/Conditions of Membership

President-Elect Paula Hart Rodas reviewed the proposal, for immediate implementation, regarding the necessity to complete the annual CIF State Participation Census, including penalties for schools who do not complete this requirement by April 1. Only 10-12% of schools state-wide do not complete this very important survey. There was a motion and a second to send our delegates instructed to approve this proposal. The motion passed 19-0-0.

B. SOUTHERN SECTION ACTION ITEMS

1. Proposed Revision Bylaw 1222 -

Approved 19-0-0 SS 641

Boys Lacrosse Officials Fees

President Jim Perry reviewed the proposal for an increase in the time allotment listed in the Boys Lacrosse Official Fees. There was a motion and a second to approve this proposal. There being no discussion, the motion passed 19-0-0.

2. Proposed Revision Bylaw 1222 -

Approved 19-0-0 SS 642

Beach Volleyball Official Fees

President Jim Perry reviewed the proposal for the establishment of Girls Beach Volleyball Officials Fees. There was a motion and a second to approve this proposal. After a short discussion, the motion passed 19-0-0.

5. NEW BUSINESS

A. Financial Report

Mitch Carty

Chief Financial Officer Mitch Carty distributed a Financial Report for review and this document appears at the end of these minutes.

B. Marketing Report

Jackie Gibson

Marketing Director Jackie Gibson made a PowerPoint presentation that appears at the end of these minutes. Ms. Gibson also reviewed the team entrance into the Division 1 Football Championship Game held at the Rose Bowl, showing a video that was played before the game.

The Executive Committee broke for lunch at 12:04 p.m.

The Executive Committee reconvened at 1:12 p.m. and went directly into Closed Session.

6. CLOSED SESSION

Closed Session began at 1:15 p.m.

- A. Commissioner of Athletics Vacancy

7. REPORT OF ACTION(S) TAKEN IN CLOSED SESSION

Closed Session concluded at 2:05 p.m. There was no action taken.

8. REPORTS

- A. President's Report

Jim Perry

It was a very busy Fall. President Perry had the opportunity to attend more games than the average person given his district position. The CIF Southern Section Team Tennis Finals in Claremont were extraordinary. President Perry once again made his annual pilgrimage to the 8-Person Football Championships and was able to attend both contests this year. CSDR almost filled the stands at Birmingham High School for their game and Grace Brethren was a great host of the event. The Football Press Conference Luncheon and the Division 1 Football Championship Game at the Rose Bowl were amazing events. Thank you to the CIF Southern Section staff for all you do and how you do it. You are a class act!

- B. Treasurer's Report

Chris Calderwood

Thank you to Chief Financial Officer Mitch Carty for all that you do for the organization. The annual audit is underway and currently, the Profit and Loss statement for the 2021-2022 school year stands at \$245,000.

- C. Commissioner's Report

Rob Wigod

Thank you to all who were able to attend our Fall Championships, presenting awards and representing the Executive Committee. Thank you also to the staff for all their hard work to make everything a success. Remember a year ago, this retreat was cancelled, all meetings went virtual, and the Cheer Championships were postponed. But through it all, we did not have any sports miss two years of playoffs. Next Saturday, we are back at Martin Luther King High School in Riverside for the Cheer Championships with the most teams we have ever had at 106. This year, Dual Meet Wrestling will be at one site leading up to the Championship Finals and then at host sites for Finals. Soccer will be at a new venue as four games are being held at Veterans Stadium on the campus of Long Beach City College and others at host sites. Basketball is returning to the Honda Center, hosting four games, and all other games being played at Edison High School (new site), Mira Costa High School (new site), and Colony High School. Girls Water Polo Championships will be at Woollett Aquatics Center with at least one pool running, but hopefully construction will be complete, and the second pool will be available as well. Boys and Girls Wrestling Masters Meet will be run with one day for Boys and one day for Girls at Palm Springs High School.

8. REPORTS (Cont.)

D. Executive Committee Member Reports

President- Elect – Paula Hart Rodas reported that the Girls Flag Football League Championships will be January 29, at Redondo High School as a Super Bowl Sunday, all day affair.

CADA Representative – Geniel Moon reported that the CADA Convention will be held in San Diego. Thank you to the CIF Southern Section Office for the generous donation to CADA. We would love to be part of the Athletic Administrator Summit.

Activities Directors Representative – Todd Arrowsmith said thank you to the CIF Southern Section staff for all you do. The CADA Area E Conference was held with over 1,300 students in attendance. President Jim Perry and Commissioner of Athletics Rob Wigod presented an excellent workshop on sportsmanship at that conference.

Immediate Past President – Mike West stated that the CIF Southern Section Traditional Competitive Cheer championships are this Saturday at Martin Luther King High School. If you plan to attend, reach out to be sure you are directed to the correct VIP Parking lot.

9. ADVANCE PLANNING

A. DATES

1. January 31, 2023 – CIF Southern Section Council Meeting, The Grand Conference Center, Long Beach, CA 9:00 a.m.
2. March 30, 2023 – CIF Southern Section Executive Committee Meeting, CIF Southern Section Offices, Los Alamitos, CA 1:00 p.m.
3. April 18, 2023 – CIF Southern Section Council Meeting, The Grand Conference Center, Long Beach CA 9:00 a.m.
4. May 11, 2023 – CIF Southern Section Executive Committee Meeting, CIF Southern Section Offices, Los Alamitos, CA 1:00 p.m.

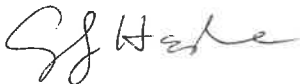
B. SUGGESTED AGENDA ITEMS

There were no items suggested for the next agenda.

10. ADJOURNMENT

There was a motion and a second to adjourn the meeting. By unanimous voice vote, the meeting was adjourned at 2:39 p.m.

Submitted by:



Sharon Hodge
Executive Assistant

Approved by:



Rob Wigod
Commissioner of Athletics

Adopt Agenda

Todd Arrowsmith	Yes
Chris Calderwood	Yes
Blank	
Cleveland Johnson	
Geniel Moon	Yes
Reggie Thompkins	Yes

Alexis Barile	Yes
Monica Colunga	Yes
Dave Hess	Yes
Brent Kuykendall	Yes
David Parkes	Yes
Mike West	Yes

Patrick Bendzick	
Ann Fitzgerald	Yes
Mary Jane Hibbard	Yes
Kai Lyles	Yes
Jim Perry	Yes
Jeff Williams	Yes

Mitch Brunyer	Yes
Paula Hart Rodas	Yes
Rich Imbriani	Yes
Steve Miller	
Alicia Seevers	Yes

Motion Carried 19 Yes 0 No 0 Abstain

Approval of Minutes

Minutes of the September 22, 2022 Executive Committee Meeting

Todd Arrowsmith	Yes	Alexis Barile	Yes	Patrick Bendzick		Mitch Brunyer	Yes
Chris Calderwood	Yes	Monica Colunga	Yes	Ann Fitzgerald	Yes	Paula Hart Rodas	Yes
Blank		Dave Hess	Yes	Mary Jane Hibbard	Yes	Rich Imbriani	Yes
Cleveland Johnson		Brent Kuykendall	Yes	Kai Lyles	Yes	Steve Miller	
Geniel Moon	Yes	David Parkes	Yes	Jim Perry	Yes	Alicia SeEVERS	Yes
Reggie Thompkins	Yes	Mike West	Yes	Jeff Williams	Yes		

Motion Carried 19 Yes 0 No 0 Abstain

STATE 644

Proposed Revision of Article 22

Todd Arrowsmith	Yes	Alexis Barile	Yes	Patrick Bendzick		Mitch Brunyer	Yes
Chris Calderwood	Yes	Monica Colunga	Yes	Ann Fitzgerald	Yes	Paula Hart Rodas	Yes
Blank		Dave Hess	Yes	Mary Jane Hibbard	Yes	Rich Imbriani	Yes
Cleveland Johnson		Brent Kuykendall	Yes	Kai Lyles	Yes	Steve Miller	
Geniel Moon	Yes	David Parkes	Yes	Jim Perry	Yes	Alicia SeEVERS	Yes
Reggie Thompson	Yes	Mike West	Yes	Jeff Williams	Yes		

Motion Carried 19 Yes 0 No 0 Abstain

SS 641

Proposed Revision of Bylaw 1222 – Boys Lacrosse Officials Fees

Todd Arrowsmith	Yes
Chris Calderwood	Yes
Blank	
Cleveland Johnson	
Geniel Moon	Yes
Reggie Thompkins	Yes

Alexis Barile	Yes
Monica Colunga	Yes
Dave Hess	Yes
Brent Kuykendall	Yes
David Parkes	Yes
Mike West	Yes

Patrick Bendzick	
Ann Fitzgerald	Yes
Mary Jane Hibbard	Yes
Kai Lyles	Yes
Jim Perry	Yes
Jeff Williams	Yes

Mitch Brunyer	Yes
Paula Hart Rodas	Yes
Rich Imbriani	Yes
Steve Miller	
Alicia SeEVERS	Yes

Motion Carried 19 Yes 0 No 0 Abstain

SS 642

Proposed Revision of Bylaw 1222 – Beach Volleyball Officials Fees

Todd Arrowsmith	Yes
Chris Calderwood	Yes
Blank	
Cleveland Johnson	
Geniel Moon	Yes
Reggie Thompkins	Yes

Alexis Barile	Yes
Monica Colunga	Yes
Dave Hess	Yes
Brent Kuykendall	Yes
David Parkes	Yes
Mike West	Yes

Patrick Bendzick	
Ann Fitzgerald	Yes
Mary Jane Hibbard	Yes
Kai Lyles	Yes
Jim Perry	Yes
Jeff Williams	Yes

Mitch Brunyer	Yes
Paula Hart Rodas	Yes
Rich Imbriani	Yes
Steve Miller	
Alicia SeEVERS	Yes

Motion Carried 19 Yes 0 No 0 Abstain

C. I. F. SOUTHERN SECTION
Budget Notes for 2023-24
Executive Committee Meeting
January 14, 2023

- I. COLUMN 1:** Actual revenue and expenditures in the CURRENT fiscal year (2022-23).
- II. COLUMN 2:** Budget target for CURRENT fiscal year (2022-23).
- III. COLUMNS 3:** Budget target for NEXT fiscal year (2023-24).
- IV. COLUMN 4-8:** Actual revenue and expenditures over the last 5 fiscal years (2017 – 2022).

V. REVENUE NOTES (page 1):

- A. Sports revenue target projecting conservative 3.6% increase to prior year budget.
- B. Broadcast Rights revenue target based upon calculation of 3-year trend on actuals, less 4.4%.
- C. Special Events/C4C revenue projecting modest growth yet conservative based upon trend.
- D. Support/Marketing:
 - 1. Targeted contracts plus sponsorship “in-kind.”
 - 2. Apparel income item is a Marketing Contract now but remains its own category.
- E. Sports Fees target projecting 6.8% increase with new sports onboarding.
- F. Investment interest income to match 5-year trend.

VI. EXPENSE NOTES (pages 2-3):

- A. Sports expenses projecting 6% increase due to inflation and officials’ fees.
- B. Office related/Travel expenses projecting normal year yet conservative based upon applicable trend.
- C. Special Events expenses projecting normal year yet conservative based upon applicable trend.
- D. Salaries + FICA (Social Security & Medicare):
 - 1. Not to exceed 4% increase over projected salary steps which will include a COLA and/or increases to targeted salary scales for market/competitive alignment.
- E. Benefits:
 - 1. Projecting slight decrease in major medical for active employees/retirees (premium decreases).
 - 2. CalPERS contributions increased 3.8% based upon projected employer rates and annual unfunded liability mandatory pension contributions.

VII. OVERALL

- A. Balanced budget.
- B. California Department of Education Grant distributions to continue into 2023-24:
 - 1. Sports Fees, event fee off-sets, etc.
- C. Planning for normal/trending revenue and expense projections provides management flexibility in navigating finances during fiscal 2023-24.
- D. Continued commitment to provide exceptional service, while keeping costs and longevity at the forefront of our MISSION.

Prepared by:
MITCH CARTY, Chief Financial Officer

C.I.F. SOUTHERN SECTION

Budget Proposal

2023 - 2024

	1	2	3	4	5	6	7	8
	22-23 To Date	22-23 Budget	2023-24	2021-22	2020-21	2019-20	2018-19	2017-18
Income								
BASEBALL	-	59,000	69,800	73,817	60,527	-	81,818	59,654
BASKETBALL	-	989,300	968,000	946,866	455,354	475,302	411,772	459,608
CHEER	-	26,300	26,900	26,314	-	29,423	23,210	
CROSS COUNTRY	101,567	91,900	96,600	91,855	-	106,064	93,272	102,084
FOOTBALL	2,143,596	2,076,600	2,119,000	2,343,657	-	848,237	723,063	852,343
GOLF	34,360	79,000	83,500	83,920	76,227	35,805	75,000	80,030
LACROSSE	-	24,300	23,900	23,004	32,421			
SOCCER	-	87,200	94,900	110,959	92,411	99,294	92,021	65,019
SOFTBALL	-	29,300	29,800	36,715	33,250	-	23,420	25,395
SWIMMING	-	57,400	55,400	51,196	-	-	61,049	53,744
TRACK	-	114,400	109,900	125,460	99,969	-	119,843	121,641
VOLLEYBALL	330,334	439,500	519,900	516,695	111,541	106,446	146,178	154,112
WATER POLO	45,038	53,300	53,900	53,924	-	53,318	42,896	47,869
WRESTLING	-	118,200	149,800	154,706	64,945	121,483	124,983	113,991
APPAREL (Merchandise, T-Shirts, Patches, etc.)	-	132,300	155,000	165,224	40,561	85,825	151,944	140,402
FRIENDS OF GOLF	-	47,000	47,000	47,000	23,500	47,000	47,000	47,000
INTEREST (on Investments)	18,078	65,000	57,600	(237,630)	280,254	80,250	90,673	69,799
OTHER INCOME (PPP #1 & 2)	-	-	-	387,835	456,100	-	53,190	73,707
PROGRAM SALES	-	-	-	-	-	-	-	5
PUBLICATIONS (Rule Books)	32,376	62,400	59,900	54,959	28,618	69,711	78,074	77,473
SPECIAL EVENTS (HOF-DS, Ath Ad Summit)	106,445	67,600	73,800	69,309	-	79,281	75,220	65,370
SPORT FEES (Membership)	765,750	725,500	775,000	744,225	718,525	638,359	491,600	499,800
SUPPORT/MARKETING INCOME	333,532	1,365,000	1,405,000	1,369,128	1,109,518	1,124,917	1,130,791	1,064,057
TV/RADIO/WEB - RIGHTS FEES	263,124	410,700	437,900	552,973	418,261	403,075	315,625	332,967
CHAMPIONS FOR CHARACTER	9,468	68,900	74,900	77,050	5,935	19,470	83,464	86,479
Total Income	4,183,669	7,190,100	7,487,400	7,869,161	4,107,917	4,423,261	4,536,105	4,592,546
Cost of Goods Sold								
Publications COGS	27,167	51,168	56,700	45,922	23,616	57,491	64,130	63,595
Total Cost of Goods Sold	27,167	51,168	56,700	45,922	23,616	57,491	64,130	63,595
Gross Profit	4,156,501	7,138,932	7,430,700	7,823,239	4,084,300	4,365,770	4,471,975	4,528,952

C.I.F. SOUTHERN SECTION

Budget Proposal

2023 - 2024

1	2	3	4	5	6	7	8
22-23 To Date	22-23 Budget	2023-24	2021-22	2020-21	2019-20	2018-19	2017-18

Expense							
BADMINTON EXPENSE	-	100	100	-	-	-	47
BASEBALL EXPENSE	-	42,075	46,900	40,389	37,991	857	52,270
BASKETBALL EXPENSE	1,927	727,100	728,100	619,531	332,985	178,088	130,786
CHEER EXPENSE	142	15,600	17,100	14,714	-	13,914	12,245
CROSS COUNTRY EXPENSE	63,977	63,100	66,600	63,308	-	53,430	50,251
FOOTBALL EXPENSE	212,453	1,370,618	1,302,700	1,291,566	-	87,662	79,824
GOLF EXPENSE	58,399	82,100	97,600	95,900	81,047	34,846	76,529
LACROSSE EXPENSE	177	15,100	15,300	11,403	10,042	691	189
SOCCER EXPENSE	727	32,300	34,100	32,802	23,453	31,274	30,458
SOFTBALL EXPENSE	-	21,200	24,200	22,291	19,853	356	18,082
SWIMMING EXPENSE	1,119	48,300	61,300	60,272	22,360	635	46,689
TENNIS EXPENSE	8,987	17,200	18,600	17,379	8,748	7,124	15,708
TRACK EXPENSE	1,452	93,100	85,200	76,277	76,226	2,966	93,070
VOLLEYBALL EXPENSE	77,609	341,621	369,200	364,744	83,749	33,399	48,846
WATER POLO EXPENSE	12,845	26,200	25,100	22,148	-	25,306	23,940
WRESTLING EXPENSE	(10,651)	109,500	126,600	119,955	34,941	95,354	108,932
AREA LIAISONS	22,970	43,700	44,300	42,633	23,224	40,374	41,910
AUDITOR	-	20,000	21,000	20,700	20,000	19,500	17,000
AWARDS	54,482	41,300	68,300	63,144	24,969	26,272	37,396
BAD DEBT	-	-	-	-	1,036	200	5,550
BANK SERVICE CHARGES	875	2,300	2,300	2,032	2,072	2,127	2,442
BUILDING MAINTENANCE	17,009	25,100	25,300	24,272	18,454	18,894	26,659
COUNCIL	23,198	53,200	52,400	44,392	2,462	49,508	57,824
DEPRECIATION EXPENSE	-	75,600	71,300	68,407	75,159	74,754	69,856
DONATIONS	-	49,600	49,800	795,645	23,874	44,990	52,358
GENERAL OFFICE	23,715	27,600	28,100	22,246	15,051	23,461	26,851
INSURANCE (WC, D&O, Life, Bldg)	21,700	29,100	28,700	25,052	46,062	27,259	29,424
INVESTMENT EXPENSE	1,450	4,500	4,600	2,200	4,300	3,790	3,600
LEGAL EXPENSE	1,454	3,100	3,200	1,913	1,439	4,136	1,504
MEDICAL	213,432	394,400	385,200	348,881	326,904	411,561	379,324
MISCELLANEOUS EXPENSE	12,807	1,100	1,900	2,252	792	783	553
OFFICE SUPPLIES	23,601	35,100	37,300	38,478	18,823	33,552	32,779
OFFICE SUPPLIES - SMALL EQUIP.	-	4,100	4,200	1,503	-	-	-
OFFICE TRAVEL	33,779	38,500	45,000	46,318	7,333	24,129	32,263
PAYROLL EXPENSES	-	-	-	-	-	-	-

C.I.F. SOUTHERN SECTION

Budget Proposal

2023 - 2024

	1	2	3	4	5	6	7	8
	22-23 To Date	22-23 Budget	2023-24	2021-22	2020-21	2019-20	2018-19	2017-18
Expense (continued)								
PAYROLL TAXES								
CALPERS (Tier I, II & III)	474,152	565,731	587,280	525,512	471,442	440,479	388,036	340,832
FICA - SOCIAL SECURITY	47,248	106,866	119,306	100,246	96,350	99,707	95,007	92,363
FICA - MEDICARE	14,344	28,904	30,916	26,849	25,175	26,371	25,599	24,332
OTHER	-	-	-	-	5,889	1,750	-	-
Total PAYROLL TAXES	535,744	701,501	737,502	652,607	598,856	568,308	508,642	457,526
POSTAGE	11,586	12,500	13,500	12,502	7,187	10,953	13,575	11,878
PRESS/MEDIA	30,585	12,400	13,400	5,588	3,564	10,708	8,994	7,551
PRINTING/DUPLICATING	12,595	18,700	18,800	18,740	18,606	18,324	27,438	32,745
PROFESSIONAL GROWTH	-	800	868	-	240	720	720	720
PROGRAM EXPENSE	474	474	500	474	474	474	474	62
PUBLICATIONS EXPENSE	20,329	25,100	24,300	18,471	23,746	25,807	25,234	23,170
PUBLICATIONS WASTE	-	3,200	4,500	8,432	2,632	2,955	4,113	4,684
SALARIES	988,947	1,993,243	2,132,130	1,922,263	1,726,266	1,761,450	1,736,304	1,700,765
SALES/USE TAX EXPENSE	-	2,100	1,600	1,115	2,050	938	1,411	1,485
SECRETARIAL/ADMIN. ASSISTANCE	1,000	-	-	-	-	-	-	158
SPECIAL EVENTS (HOF-DS, Ath Ad Summit	93,837	71,100	98,200	63,947	-	72,065	59,764	61,251
SUPPORT/MARKETING EXPENSE	4,712	174,200	217,200	207,053	134,144	155,338	170,130	190,278
TAXES (Property)	1,401	3,100	2,700	2,689	1,493	1,723	1,777	2,650
TICKETS	-	-	-	-	-	-	-	145
TV TO SCHOOLS	-	125,800	131,200	174,400	78,650	134,750	129,500	117,100
UTILITIES	4,503	12,100	11,600	9,787	9,567	12,346	18,741	18,366
CHAMPIONS FOR CHARACTER EXP	30,405	58,100	61,100	17,479	-	33,576	53,162	62,544
WEBSITE TECHNOLOGY	27,700	71,000	70,000	59,930	52,917	64,898	57,133	60,097
Total Expense	2,643,452	7,138,932	7,430,700	7,578,224	4,003,740	4,246,524	4,422,272	4,413,155
Net Income/Loss	1,513,049	0.00	0.00	245,015	80,560	119,246	49,703	115,797

C. I. F. SOUTHERN SECTION
Financial Report
Executive Committee Meeting
January 14, 2023

I. CIF-SS FALL SPORTS REVENUE (Compared to prior year)

	2022-23	2021-22	Diff.
Football	\$2,143,596.00	\$2,343,657.00	(\$200,061.00)
Girls Volleyball	\$331,899.00	\$328,701.00	\$3,198.00
Cross Country	\$101,567.00	\$91,855.00	\$9,712.00
Boys Water Polo	\$45,038.00	\$29,955.00	\$15,083.00
Girls Golf	\$34,360.00	\$29,149.00	\$5,211.00
Girls Tennis	\$0.00	\$0.00	\$0.00
FALL SPORTS TOTALS	\$2,656,460.00	\$2,823,317.00	(\$166,857.00)

II. CIF-SS FALL SPORTS REVENUE (Compared to budget)

	ACTUAL	BUDGET	Diff.
Football	\$2,143,596.00	\$2,076,600.00	\$66,996.00
Girls Volleyball	\$331,899.00	\$285,675.00	\$46,224.00
Cross Country	\$101,567.00	\$91,900.00	\$9,667.00
Boys Water Polo	\$45,038.00	\$26,650.00	\$18,388.00
Girls Golf	\$34,360.00	\$31,600.00	\$2,760.00
Girls Tennis	\$0.00	\$0.00	\$0.00
FALL SPORTS TOTALS	\$2,656,460.00	\$2,512,425.00	\$144,035.00

III. CALIFORNIA DEPARTMENT OF EDUCATION GRANT DISTRIBUTIONS:

- A. CIF-SS Membership Fees: \$765,750
- B. CIF-SS Athletic Administrator Summit registration fees: \$72,000
- C. CIF-SS Girls Golf Playoff entry fees: \$34,360
- D. CIF-SS Wrestling Weight Management fees: \$11,390
- E. CIF-SS Historical Archiving Project: \$21,500
- F. CIF-SS Event Radios: \$10,000
- G. PROGRESS TOTAL: \$915,000 of \$2.7M to be spent by 6/30/2024.**

IV. PROGRESS ON GOALS FOR 2022-23

- A. Payment of officials (Fall playoffs via Arbiter).
 - 1. 1,900 ArbiterPay transactions, exceeding \$175K.
- B. ACH (electronic banking) relationship with member schools.
 - 1. 60 member schools have been onboarded to date.

V. FALL PLAYOFF EXPENSE/PROFIT SPLITS DISBURSEMENTS:

- A. "CIF-SS paid" officials expense impact to CIF-SS Home format/coding/calculations.
- B. Target to release \$\$\$ (checks & ACH) by the end of January 2023.

Prepared by:
MITCH CARTY, Chief Financial Officer

MARKETING REPORT



1.14.2023

ATHLETIC ADMINISTRATOR'S SUMMIT

Total Registered Attendees: 634



ATHLETIC ADMINISTRATOR'S SUMMIT

- Athletic Administrators Track : 402



ATHLETIC ADMINISTRATOR'S SUMMIT

• Leadership Track: 126



ATHLETIC ADMINISTRATOR'S SUMMIT

• Athletic Trainers Track: 106



CIF Southern Section Athletic Administrators Summit
Athletic Training CEU Certificate
Sheraton Fairplex Hotel and Conference Center
October 3, 2022

Name of Participant: _____

Speaker: Mike Fernandez PAT (Children's Hospital Orange County)
Topic: Getting to the Basics, Addressing Environmental Concerns and Current Topics in a Post-COVID World

Speaker: Jim Clover DAT, AT, PTA, CES (Riverside Sports Clinic)
Topic: Preparing Athletic Trainers for What You May Not Know

Number of Contact Hours / CEU's: 2.0 Hours Max.

This program is eligible for a maximum of 2.0 Category D hours/CEUs. Athletic Trainers should claim only those hours actually spent in the educational program.

Jacquelyn Gibson

Jacquelyn Gibson
CIF Southern Section
Director of Marketing

ATHLETIC ADMINISTRATOR'S SUMMIT

Staff, Executive Committee, Speakers, State Office: 58



ATHLETIC ADMINISTRATOR'S SUMMIT

Vendors: Sold out at 37 (85 people)



ATHLETIC ADMINISTRATOR'S SUMMIT

Presenting Partner: eTeamSponsor



eTS
eTeamSponsor.com

ATHLETIC ADMINISTRATOR'S SUMMIT

Breakfast Sponsor: GoFan



FALL CHAMPIONSHIPS



FALL CHAMPIONSHIPS



Previous



New

FALL CHAMPIONSHIPS



FALL CHAMPIONSHIPS



FALL CHAMPIONSHIPS



FALL CHAMPIONSHIPS



FOOTBALL PRESS CONFERENCE LUNCH



FOOTBALL PRESS CONFERENCE LUNCH



FALL CHAMPIONSHIPS



FOOTBALL PRESS CONFERENCE LUNCH



FALL CHAMPIONSHIPS



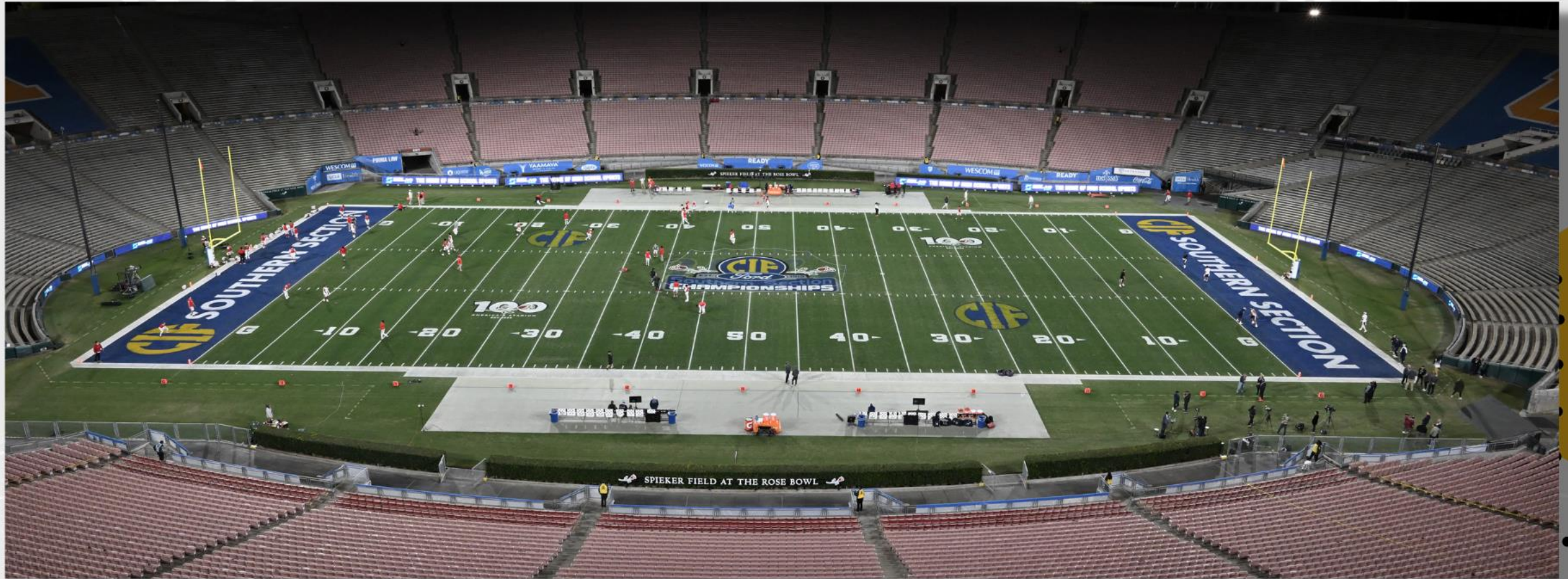
FALL CHAMPIONSHIPS



FALL CHAMPIONSHIPS



FALL CHAMPIONSHIPS



FALL CHAMPIONSHIPS



FALL CHAMPIONSHIPS



FALL CHAMPIONSHIPS



FALL CHAMPIONSHIPS





1989

"THE GRANDDADDY OF THEM ALL"

KEITH JACKSON



1973

LOS ANGELES STATE VS



1974

LOS ANGELES STATE VS

1978

WASHINGTON STATE VS ARIZONA STATE



1980



1984

WISCONSIN VS KANSAS



1985



1991

WASHINGTON STATE VS ARIZONA STATE



1997

WASHINGTON STATE VS ARIZONA STATE



1998

WASHINGTON STATE VS ARIZONA STATE

TICKETS
THROUGH THE YEARS

C. I. F. SOUTHERN SECTION
Treasurer's Report
Executive Committee Meeting
January 14, 2023

I. CIF-SS ANNUAL AUDIT (2021-22):

- A. Harrington Group concluded audit fieldwork.
 - 1. Preparing final financial statements, audit report and tax return.
 - 2. Proposal for audit acceptance at next Executive Committee meeting, following Audit Committee meeting.

II. FINAL PROFIT & LOSS FOR 2021-22:

- A. Revenue: \$7,869,161
- B. Expense: \$7,624,146
- C. Net Income: \$245,015**

- D. NOTE: Last entry to be made is the “pension expense” line item which Harrington and Mitch Carty are wrapping up in the next two weeks.

III. INVESTMENT RESERVES

- A. Fiscal loss of \$237,630 in 2021-22.
- B. Current balance at 12/31/2022: \$2,409,744
- C. Modest gain of \$18,078 in fiscal 2022-23 thus far.

IV. CIF SOUTHERN SECTION QUIZ !!!

- A. With 125 solar panels on the roof of the CIF-SS Building, what was the average cost for electricity per month last year?
 - 1. \$34.56
- B. Who is the longest tenured employee in the history of the CIF Southern Section?
 - 1. Sharon Hodge (4/5/1989 to 1/14/2023 = 33.75 years or 12,337 days).
 - 2. Shirley Frazier (4/17/1975 to 7/31/2008 = 33.25 years of 12,159 days).

Prepared by:
MITCH CARTY, Chief Financial Officer