



Meeting of the Executive Committee

March 18, 2021

1:00 p.m.

Webinar/Teleconference Agenda

The CIF Southern Section will be respecting recent orders from the Governor of California related to maintaining public health and safety at this time. Consistent with Executive Order N-29-20, Executive Committee members will attend this regular meeting via webinar and/or telephone. Members of the public will have access to the meeting through these same means. The required webinar link and/or conference call number will be published on this agenda and posted on the CIF Southern Section Office website (www.cifss.org) and at the CIF Southern Section Office (10932 Pine Street, Los Alamitos, CA 90720) no later than 72 hours prior to this meeting. The CIF Southern Section is committed to ensuring that all meetings are accessible regardless of an individual's ability or access method. If you need a reasonable accommodation, please contact Sharon Hodge, Executive Assistant, at sharonh@cifss.org by 4pm on March 16, 2021.

<u>1. OPENING BUSINESS</u>	<u>DISPOSITION</u>	<u>ITEM</u>
A. Call to order by Mike West, President of the Council		
B. Pledge of Allegiance		
C. Roll Call		
D. Introduction of Guests		
E. Adopt Agenda	Action	
F. Approval of Minutes		
1. Minutes of the January 14, 2021, Executive Committee Meeting	Action	1F1

2. PUBLIC COMMENT

- A. Recognition of anyone wishing to address the Executive Committee. Speakers must limit their remarks to three minutes.

3. ACTION ITEMS

A. STATE FEDERATED COUNCIL ACTION ITEMS

- | | | |
|--|--------|-----------|
| 1. Proposed 2021-2022 CIF State Budget | Action | STATE 621 |
| 2. CIF State Executive Committee Nominations | Action | STATE 622 |
| 3. Proposed Bylaw 504.M Revision –
Sunday Cheer Competition | Action | STATE 619 |

B. SOUTHERN SECTION ACTION ITEMS

- | | | |
|---|--------|--------|
| 1. Proposed 2021-2022 CIF Southern Section Budget | Action | SS 623 |
| 2. CIF Southern Section Executive Committee Nominations | Action | SS 624 |

4. NON-ACTION ITEMS

A. STATE FEDERATED COUNCIL NON-ACTION ITEMS

There are no CIF State Federated Council non-action items at this time.

B. SOUTHERN SECTION NON-ACTION ITEMS

There are no CIF Southern Section Council non-action items at this time.

5. NEW BUSINESS

- | | | |
|---|--------|----------------------------|
| A. Financial Report | | Mitch Carty |
| 1. 2019-2020 CIF Southern Section Audit | Action | 5A1 |
| B. Marketing Report | | Thom Simmons/Jackie Gibson |
| C. Communications Report | | Chelsea Heyward |
| D. CIF Southern Section 2020-2021 Goals | | Rob Wigod 5D |

6. CLOSED SESSION

A. Public Employee Evaluation of Performance – (Government Code 54957):

1. Commissioner's Evaluation

7. REPORT OF ACTION(S) TAKEN IN CLOSED SESSION

8. REPORTS

- | | |
|---------------------------------------|------------------|
| A. President's Report | Mike West |
| B. Treasurer's Report | Chris Calderwood |
| C. Commissioner's Report | Rob Wigod |
| D. Executive Committee Member Reports | |

9. ADVANCE PLANNING

A. DATES

1. April 13, 2021 – CIF Southern Section Council Meeting, Webinar/Teleconference, 9:00 a.m.
2. May 13, 2021 – CIF Southern Section Executive Committee Meeting, Webinar/Teleconference, 1:00 p.m.

B. SUGGESTED AGENDA ITEMS

1. _____
2. _____
3. _____

10. ADJOURNMENT

- A. Time of Adjournment _____



Meeting of the Executive Committee

January 14, 2021

1:00 p.m.

Webinar/Teleconference Agenda

The CIF Southern Section will be respecting recent orders from the Governor of California related to maintaining public health and safety at this time. Consistent with Executive Order N-29-20, Executive Committee members will attend this regular meeting via webinar and/or telephone. Members of the public will have access to the meeting through these same means. The required webinar link and/or conference call number will be published on this agenda and posted on the CIF Southern Section Office website (www.cifss.org) and at the CIF Southern Section Office (10932 Pine Street, Los Alamitos, CA 90720) no later than 72 hours prior to this meeting. The CIF Southern Section is committed to ensuring that all meetings are accessible regardless of an individual's ability or access method. If you need a reasonable accommodation, please contact Sharon Hodge, Executive Assistant, at sharonh@cifss.org by 4:00 pm on January 12, 2021.

1. OPENING BUSINESS	DISPOSITION	ITEM
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A. Call to order by Mike West, President of the Council		
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The meeting was called to order by President Mike West at 1:02 pm. Mr. West welcomed everyone and thanked the Southern Section staff for their attendance.

B. Pledge of Allegiance		
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C. Roll Call		
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D. Introduction of Guests		
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James Escarcega from the Southern California News Group
Fred Robledo from the Southern California News Group
Connor Morrisette from ScoreBookLive
Eric Sondheimer from the LA Times
Ken Harrison from KIBV / KBOS Radio
Matt Szabo of OC SportsZone
Tim Burt of OC SportsZone

Officials Area Liaisons:

Jim Johnson from the Foothill-Citrus Area
Paul Caldera from the Orange County Area
Anita Diaz from the Channel Coast Area
Dennis Pratt from the Inland Area

1. OPENING BUSINESS (Cont.)

- E. Adopt Agenda Action
There was a motion by Dr. Monica Colunga and a second by Dave Reid to adopt the agenda.
There being no discussion, the motion was approved to adopt the agenda as written.

Motion Carried: 21-0-0

- F. Approval of Minutes

1. Minutes of the September 24, 2020, Executive Committee Meeting Action 1F1

There was a motion by Chris Calderwood and a second by Geniel Moon to approve the minutes of the September 24, 2020 Executive Committee meeting. The minutes were approved as written.

Motion Carried: 22-0-0

2. PUBLIC COMMENT

- A. Recognition of anyone wishing to address the Executive Committee. Speakers must limit their remarks to three minutes.

None.

3. ACTION ITEMS

- A. STATE FEDERATED COUNCIL ACTION ITEMS

1. Proposed Sport Addition – Beach Volleyball Action STATE 618

There was a motion by Chris Calderwood and a second by Dr. Paula Rodas to approve the motion as written. The proposal would add Beach Volleyball to the list of CIF-approved sports. This addition would be for girls only and it would take place in the Spring sport season. The format would call for pairs of students to compete as a school team. There being no discussion, the motion carried.

Motion Carried: 22-0-0

2. Proposed Bylaw 1206 Revision - Allowable Contacts Baseball/Softball Action STATE 620

There was a motion by Dave Reid and a second by Dr. Monica Colunga to approve the motion as written. This proposal sets the number of allowable contacts for these two sports at 28 and states that tournament games will be counted as one (1) contact for each tournament game. Implementation would be for the 2021-2022 school year. This proposal brings Softball and Baseball into alignment with other CIF Regional and CIF State Championship sports in regard to the maximum number of allowable contacts. There being no discussion, the motion carried.

Motion Carried: 22-0-0

3. ACTION ITEMS (Cont.)

B. SOUTHERN SECTION ACTION ITEMS

- | | | |
|--|--------|--------|
| 1. Proposed Bylaw 166.1 and 166.3 Revision -
Hall of Fame/Distinguished Service Award | Action | SS 616 |
|--|--------|--------|

There was a motion by Chris Calderwood and a second by Mary Jane Hibbard to approve the motion as written. The proposal establishes benchmarks and criteria for nomination and election into the CIF Southern Section Hall of Fame. There being no discussion, the motion carried.

Motion Carried: 22-0-0

- | | | |
|--|--------|--------|
| 2. Proposed Bylaw 126 – Altercation Plan | Action | SS 617 |
|--|--------|--------|

There was a motion by Rich Imbriani and a second by Dave Hess to approve the motion as written. This proposal calls for the implementation of a mandatory Altercation Plan that would be for all sports at all levels. This Altercation Plan would be placed into the Blue Book as a new bylaw if adopted. The plan calls for the training of coaches and athletes to listen for key or code words if an altercation were to happen with the intent that an automatic response would de-escalate the situation. Dr. Alexis Barile asked the question “Would this exact language of the proposal be placed in the Blue Book and require each school to follow the directive?” President West responded with “Yes, exactly as written.”

After the brief discussion, the motion failed.

Motion Failed: 0-22-0

4. NON-ACTION ITEMS

A. STATE FEDERATED COUNCIL NON-ACTION ITEMS

- | | | |
|--|------------|-----------|
| 1. Proposed 2021-2022 CIF State Budget | Non-Action | STATE 621 |
|--|------------|-----------|

President-Elect Jim Perry presented the CIF State Budget for review. The 2021-2022 proposed budget projects income of \$6.62 million and expenses at \$6.59 million. The budget is highlighted by the projected CIF Regional Baseball and Softball revenue and changes in marketing revenue due to contracts. The full proposed budget can be viewed at www.cifstate.org. President West asked what potential changes could we expect? Mr. Perry explained that if the CIF Regional Baseball and Softball events do not take place then projections would not be met.

- | | | |
|--|------------|-----------|
| 2. CIF State Executive Committee Nominations | Non-Action | STATE 622 |
|--|------------|-----------|

Three openings to be filled for the 2021-2022 school year. Those nominations were brought forward by the CIF State Nominating Committee and shall be presented to the CIF Federated Council for first reading at their next meeting on February 5, 2021.

- | | | |
|--|------------|-----------|
| 3. Proposed Bylaw 504.M Revision –
Sunday Cheer Competition | Non-Action | STATE 619 |
|--|------------|-----------|

The proposal was brought back as a first read due to new information regarding other sections allowing Sunday competition with CIF approval. The sport of Skiing/Snowboarding has been allowed to compete on Sundays in past years and continues to do so presently, given the unique nature of the sport. This information provides context regarding concerns that we would be allowing an exception for Cheer that has not been allowed for any other sport.

4. NON-ACTION ITEMS (Cont.)

B. SOUTHERN SECTION NON-ACTION ITEMS

- | | | |
|---|------------|--------|
| 1. Proposed 2021-2022 CIF Southern Section Budget | Non-Action | SS 623 |
|---|------------|--------|

President West reviewed the proposal and thanked Chief Financial Officer Mitch Carty for bringing forward two different budget proposals for the 2021-2022 school year showing a traditional year vs. a worst-case projection. One of the discussion questions asked by Michelle Spencer was, “When would we know about whether there would be an increase in sport fees?” Mr. Carty stated that decision would not be known until early 2022. Mary Jane Hibbard brought forward a concern from schools regarding being able to pay for a sport fees increase when no events have been allowed to take place. Dr. Monica Colunga suggested that schools should request funds from the unused athletic transportation budgets that were not spent during the 2020-2021 school year. The complete proposed budget can be located and reviewed on the CIF Southern Section web site at www.cifss.org.

- | | | |
|---|------------|--------|
| 2. CIF Southern Section Executive Committee Nominations | Non-Action | SS 624 |
|---|------------|--------|

The Southern Section Nominating Committee met on Tuesday, December 17, 2020 to review the nominations for the 2021-2022 CIF Southern Section Executive Committee. The Nominating Committee must submit the names of the candidates for each vacancy occurring on the Executive Committee. The following areas will have a vacancy for the 2021-2022 school year: Coast Area and Mt. SAC Area. The Executive Committee accepted the nominations for these two positions, and they will now be forwarded to the CIF Southern Section Council for first reading at their next meeting on February 2, 2021.

5. NEW BUSINESS

- | | | |
|---|--------|----------------|
| A. 2022-2026 Area Placement Recommendations | Action | Rob Wigod – 5A |
|---|--------|----------------|

Commissioner Wigod updated the Executive Committee on the Area Placement recommendations submitted by the CIF Southern Section Office and asked the Executive Committee for approval of the recommendations. There was a motion by Chris Calderwood and a second by Michelle Spencer to approve the motion as written. David Parkes asked who specifically could appeal the Area Placement? Commissioner Wigod reminded everyone that only the affected school could appeal its recommended placement into a particular area.

Motion Carried: 22-0-0

- B. Financial Report Mitch Carty

Chief Financial Officer Mitch Carty updated the Executive Committee on his two projected budgets for 2021-2022. He presented a best-case scenario and worst-case scenario based on sports revenues, ticket revenues, sponsorship and broadcast rights fees, potential a further reduction in office staff and a potential membership special assessment. President West asked if any broadcast rights would help offset championship expenses? Mr. Carty responded that is always a possibility but of course that all depended on if we were able to hold Southern Section Championships.

5. NEW BUSINESS (Cont.)

1. 2019-2020 CIF Southern Section Audit

Action

5B1

Mr. Carty informed the Executive Committee that the 2019-2020 fiscal year had been completed and we are waiting on the final approval of the 2019-2020 Audit and then the presentation of our 2020 tax documents.

C. Marketing Report

Thom Simmons/Jackie Gibson

Marketing Manager Jackie Gibson informed the Executive Committee that since last August she had sent out 70 RFP's with regard to new ball adoptions for member schools. She received 35 of those back and she was in the process of review and selection along with Assistant Commissioner Thom Simmons, Commissioner Wigod, Assistant Commissioners of the various sports involved as well as Advisory Committees for those sports. The new ball contracts will be adopted for the 2021-2022 school year and become mandatory for playoff competition during the 2022-2023 school year.

D. Communications Report

Chelsea Heyward

Digital Media Coordinator Chelsea Heyward informed the Executive Committee that CIF-SS. This Week had received over 5,800 views, over 25,000 impressions in social media and we are up to 945 YouTube subscribers. If we reach 1,000 YouTube subscribers, this will allow us to produce revenue on the channel.

6. REPORTS

A. President's Report

Mike West

President West reminded everyone to keep a positive outlook and as members of the Executive Committee we must remind everyone that our schools and student athletes need us to be leaders. We are doing all we can to bring education-based athletics back to our campuses. He then thanked the Southern Section staff for its work with member schools and continued efforts to provide service for all stakeholders.

B. Treasurer's Report

Chris Calderwood

Mr. Calderwood updated the Executive Committee on membership dues paid as of today. Of the 559 total members so far, 555 have created an invoice to submit dues. Of the 555 that have created the invoice, 538 of those have paid the required sport fees. Finally, in the office race for complete collection of membership dues, Assistant Commissioner Rich Shearer and Program Coordinator Susan Miller lead the race to completion.

6. REPORTS (Cont.)

C. Commissioner's Report

Rob Wigod

Commissioner Wigod informed and reminded the Executive Committee that California Department of Public Health Guidelines regarding outdoor and indoor youth and recreational sports came out since our last meeting. In addition, the current health situation has taken a turn for the worse and that COVID cases were on the rise since the holiday break. On Tuesday, January 19th we will send out an update regarding the Fall Sports Championships. Commissioner Wigod did remind the Executive Committee that once the current Stay at Home Order is lifted, Cross Country may begin to hold dual meet competitions immediately. Commissioner Wigod did reaffirm that Spring Sports do remain in place as the current sports calendar shows. Commissioner Wigod finished with a thank you to the Executive Committee and the Office staff for working through the current situation.

C. Executive Committee Member Reports

CSADA Representative - Dave Reid from the Corona-Norco Unified School District wanted to welcome back Assistant Superintendent Reggie Thompkins to his district.

CADA Representative – Geniel Moon reminded the Executive Committee that the two-week CADA Conference will take place during the last week in February/first week in March. Mrs. Moon offered the conference for free to the Executive Committee members.

7. ADVANCE PLANNING

A. DATES

1. February 2, 2021 – CIF Southern Section Council Meeting, Webinar/Teleconference, 9:00 a.m.
2. March 18, 2021 – CIF Southern Section Executive Committee Meeting, Webinar/Teleconference, 1:00 p.m.
3. April 13, 2021 – CIF Southern Section Council Meeting, Webinar/Teleconference, 9:00 a.m.
4. May 13, 2021 – CIF Southern Section Executive Committee Meeting, Webinar/Teleconference, 1:00 p.m.

B. SUGGESTED AGENDA ITEMS

There were no suggested agenda items.

8. ADJOURNMENT

A. Time of Adjournment: 2:23 PM

Submitted By:

M. S. Middlebrook

Mike Middlebrook
Assistant Commissioner

Approved By:

Robert Wigod

Rob Wigod
Commissioner of Athletics

Agenda

MEMBER	YES	NO	ABSTAIN
Todd Arrowsmith	Yes		
Alexis Barile			
Terry Barnum	YES		
Chris Calderwood	YES		
Monica Colunga	YES		
Ann Fitzgerald	YES		
Dave Hess	YES		
Mary Jane Hibbard	YES		
Rich Imbriani	YES		
Cleveland Johnson			
Ed Kearby	YES		
Paul Lopez	YES		
Steve Miller	YES		
Geniel Moon	YES		
David Parkes	YES		
Carter Paysinger	YES		
Jim Perry	YES		
Dave Reid	YES		
Paula Rodas	YES		
Michelle Spencer	YES		
Reggie Thompkins	YES		
Mike West	YES		
Jeff Williams	YES		

21

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Minutes - September 24, 2020

MEMBER	YES	NO	ABSTAIN
Todd Arrowsmith	0		
Alexis Barile	YES		
Terry Barnum	YES		
Chris Calderwood	YES		
Monica Colunga	YES		
Ann Fitzgerald	YES		
Dave Hess	YES		
Mary Jane Hibbard	YES		
Rich Imbriani	YES		
Cleveland Johnson			
Ed Kearby	YES		
Paul Lopez	YES		
Steve Miller	YES		
Geniel Moon	YES		
David Parkes	YES		
Carter Paysinger	YES		
Jim Perry	YES		
Dave Reid	YES		
Paula Rodas	YES		
Michelle Spencer	YES		
Reggie Thompkins	YES		
Mike West	YES		
Jeff Williams	YES		

22

0

0

Item STATE 618 - Beach Volleyball			
MEMBER	YES	NO	ABSTAIN
Todd Arrowsmith	Yes		
Alexis Barile	YES		
Terry Barnum	YES		
Chris Calderwood	YES		
Monica Colunga	YES		
Ann Fitzgerald	YES		
Dave Hess	YES		
Mary Jane Hibbard	YES		
Rich Imbriani	YES		
Cleveland Johnson			
Ed Kearby	YES		
Paul Lopez	YES		
Steve Miller	YES		
Geniel Moon	YES		
David Parkes	YES		
Carter Paysinger	YES		
Jim Perry	YES		
Dave Reid	YES		
Paula Rodas	YES		
Michelle Spencer	YES		
Reggie Thompkins	YES		
Mike West	YES		
Jeff Williams	YES		
	22	0	0

Item STATE 620 - Bylaw 1206			
MEMBER	YES	NO	ABSTAIN
Todd Arrowsmith	YES		
Alexis Barile	YES		
Terry Barnum	YES		
Chris Calderwood	YES		
Monica Colunga	YES		
Ann Fitzgerald	YES		
Dave Hess	YES		
Mary Jane Hibbard	YES		
Rich Imbriani	YES		
Cleveland Johnson			
Ed Kearby	YES		
Paul Lopez	YES		
Steve Miller	YES		
Geniel Moon	YES		
David Parkes	YES		
Carter Paysinger	YES		
Jim Perry	YES		
Dave Reid	YES		
Paula Rodas	YES		
Michelle Spencer	YES		
Reggie Thompkins	YES		
Mike West	YES		
Jeff Williams	YES		
	22	0	0

Item SS 616 - Bylaws 166.1 & 166.3			
MEMBER	YES	NO	ABSTAIN
Todd Arrowsmith	YES		
Alexis Barile	YES		
Terry Barnum	YES		
Chris Calderwood	YES		
Monica Colunga	YES		
Ann Fitzgerald	YES		
Dave Hess	YES		
Mary Jane Hibbard	YES		
Rich Imbriani	YES		
Cleveland Johnson			
Ed Kearby	YES		
Paul Lopez	YES		
Steve Miller	YES		
Geniel Moon	YES		
David Parkes	YES		
Carter Paysinger	YES		
Jim Perry	YES		
Dave Reid	YES		
Paula Rodas	YES		
Michelle Spencer	YES		
Reggie Thompkins	YES		
Mike West	YES		
Jeff Williams	YES		
	22	0	0

Item SS 617 - Bylaw 126			
MEMBER	YES	NO	ABSTAIN
Todd Arrowsmith		NO	
Alexis Barile		NO	
Terry Barnum		NO	
Chris Calderwood		NO	
Monica Colunga		NO	
Ann Fitzgerald		NO	
Dave Hess		NO	
Mary Jane Hibbard		NO	
Rich Imbriani		NO	
Cleveland Johnson			
Ed Kearby		NO	
Paul Lopez		NO	
Steve Miller		NO	
Geniel Moon		NO	
David Parkes		NO	
Carter Paysinger		NO	
Jim Perry		NO	
Dave Reid		NO	
Paula Rodas		NO	
Michelle Spencer		NO	
Reggie Thompkins		NO	
Mike West		NO	
Jeff Williams		NO	
	0	22	0

Item 5A - 2022-26 Area Placement Recommendations			
MEMBER	YES	NO	ABSTAIN
Todd Arrowsmith	YES		
Alexis Barile	YES		
Terry Barnum	YES		
Chris Calderwood	YES		
Monica Colunga	YES		
Ann Fitzgerald	YES		
Dave Hess	YES		
Mary Jane Hibbard	YES		
Rich Imbriani	YES		
Cleveland Johnson			
Ed Kearby	YES		
Paul Lopez	YES		
Steve Miller	YES		
Geniel Moon	YES		
David Parkes	YES		
Carter Paysinger	YES		
Jim Perry	YES		
Dave Reid	YES		
Paula Rodas	YES		
Michelle Spencer	YES		
Reggie Thompkins	YES		
Mike West	YES		
Jeff Williams	YES		
	22	0	0

Item 5B1 - 2019-2020 CIF-SS Audit TABLED!

MEMBER	YES	NO	ABSTAIN
Todd Arrowsmith			
Alexis Barile			
Terry Barnum			
Chris Calderwood			
Monica Colunga			
Ann Fitzgerald			
Dave Hess			
Mary Jane Hibbard			
Rich Imbriani			
Cleveland Johnson			
Ed Kearby			
Paul Lopez			
Steve Miller			
Geniel Moon			
David Parkes			
Carter Paysinger			
Jim Perry			
Dave Reid			
Paula Rodas			
Michelle Spencer			
Reggie Thompkins			
Mike West			
Jeff Williams			

C. I. F. SOUTHERN SECTION
Budget Notes for 2021-22
Executive Committee Meeting
January 14, 2021

- I. COLUMN 1:** Actual revenue and expenditures in the CURRENT fiscal year (2020-21).
- II. COLUMN 2:** Budget target for CURRENT fiscal year (2020-21).
- III. COLUMNS 3:** Budget targets for NEXT fiscal year (2021-22). Two proposals...
- A. BEST CASE SCENARIO.
 - B. WORST CASE SCENARIO.
- IV. COLUMN 4-8:** Actual revenue and expenditures over the last 5 fiscal years (2015 – 2020).
- V. REVENUE NOTES (page 1):**
- A. BEST CASE SCENARIO:
 - 1. Sports revenue targets conservative.
 - 2. Special events revenue conservative.
 - 3. Sponsorships & Broadcast contracts 100%.
 - 4. Sports Fees to match 2020-21.
 - B. WORST CASE SCENARIO:
 - 1. No Sports revenue.
 - 2. No Special events revenue.
 - 3. Sponsorship & Broadcast minimum contract contributions.
 - 4. Sports Fees to match 2020-21.
 - 5. CIF-SS Member school assessment (Other income).
- VI. EXPENSE NOTES (pages 2-3):**
- A. BEST CASE SCENARIO:
 - 1. Sports expenses conservative.
 - 2. Office related and travel expenses conservative.
 - 3. Full staff of 17 return (with steps and COLA).
 - 4. Benefits restored conservatively.
 - B. WORST CASE SCENARIO:
 - 1. No Sports expenses.
 - 2. No special event expenses.
 - 3. Staff reduced to 7 employees.
 - 4. Benefits reductions continue.
 - 5. Fixed expenses intact.
- VII. OVERALL**
- A. Balanced budget both ways.
 - B. January is too soon to know what September will look like.
 - C. Re-visit in April for approval.
 - D. Continued commitment to provide exceptional service, while keeping costs and longevity at the forefront of our MISSION.

Prepared by:
MITCH CARTY, Chief Financial Officer

C.I.F. SOUTHERN SECTION

Budget Proposal

2021 - 2022

	1	2	3 - Best	3 - Worst	4	5	6	7	8
	20-21 To Date	20-21 Budget	2021-22	2021-22	2019-20	2018-19	2017-18	2016-17	2015-16
Income									
BASEBALL	-	63,000	55,000	-	-	81,818	59,654	62,334	53,277
BASKETBALL	-	440,000	433,000	-	475,302	411,772	459,608	689,467	650,630
CHEER	-	25,000	26,000	-	29,423	23,210			
CROSS COUNTRY	-	99,000	87,000	-	106,064	93,272	102,084	98,863	91,723
FOOTBALL	-	750,000	728,000	-	848,237	723,063	852,343	883,009	1,061,636
GOLF	-	80,000	80,000	-	35,805	75,000	80,030	66,595	65,665
LACROSSE	-	15,000	12,500	-					
SOCCER	-	75,000	88,000	-	99,294	92,021	65,019	74,022	88,687
SOFTBALL	-	24,000	23,000	-	-	23,420	25,395	24,450	29,035
SWIMMING	-	59,000	59,000	-	-	61,049	53,744	60,683	54,020
TENNIS			-	-					
TRACK	-	119,000	116,000	-	-	119,843	121,641	128,150	151,043
VOLLEYBALL	-	149,000	147,000	-	106,446	146,178	154,112	178,950	196,570
WATER POLO	-	49,000	46,000	-	53,318	42,896	47,869	46,394	46,713
WRESTLING	-	123,000	119,000	-	121,483	124,983	113,991	151,002	135,176
APPAREL (Merchandise, T-Shirts, Patches, etc.)	-	142,000	139,000	-	85,825	151,944	140,402	142,996	140,028
FRIENDS OF GOLF	-	47,000	47,000	-	47,000	47,000	47,000	47,000	47,000
INTEREST (on Investments)	186,185	45,000	55,000	55,000	80,250	90,673	69,799	101,969	45,521
OTHER INCOME (Assessment)	-	39,000	-	715,000	-	53,190	73,707	22,086	23,301
PROGRAM SALES	-	-	-	-	-	-	5	28,888	31,845
PUBLICATIONS (Rule Books)	18,960	77,000	50,000	-	69,711	78,074	77,473	70,422	78,790
SPECIAL EVENTS (HOF-DS, Ath Ad Summit)	-	69,000	65,000	-	79,281	75,220	65,370	48,774	28,330
SPORT FEES (Membership)	688,000	735,000	715,000	715,000	638,359	491,600	499,800	487,490	482,800
SUPPORT/MARKETING INCOME	453,976	1,100,000	1,124,000	624,777	1,124,917	1,130,791	1,064,057	1,072,534	954,679
TV/RADIO/WEB - RIGHTS FEES	184,600	425,000	450,000	99,000	403,075	315,625	332,967	285,975	299,225
CHAMPIONS FOR CHARACTER	4,810	81,000	77,000	-	19,470	83,464	86,479	76,261	69,486
Total Income	1,536,532	4,830,000	4,741,500	2,208,777	4,423,261	4,536,105	4,592,546	4,848,314	4,825,180
Cost of Goods Sold									
Publications COGS	15,570	64,000	41,000	-	57,491	64,130	63,595	63,804	78,091
Total Cost of Goods Sold	15,570	64,000	41,000	-	57,491	64,130	63,595	63,804	78,091
Gross Profit	1,520,962	4,766,000	4,700,500	2,208,777	4,365,770	4,471,975	4,528,952	4,784,510	4,747,089

C.I.F. SOUTHERN SECTION

Budget Proposal

2021 - 2022

1	2	3 - Best	3 - Worst	4	5	6	7	8
20-21 To Date	20-21 Budget	2021-22	2021-22	2019-20	2018-19	2017-18	2016-17	2015-16

Expense

BADMINTON EXPENSE	-	100	100	-	-	47	-	-	85
BASEBALL EXPENSE	-	52,000	40,000	-	857	52,270	37,273	40,768	41,972
BASKETBALL EXPENSE	46	155,000	148,000	-	178,088	130,786	194,589	312,865	241,046
CHEER EXPENSE	-	14,000	13,000	-	13,914	12,245	1,413		
CROSS COUNTRY EXPENSE	-	55,000	50,000	-	53,430	50,251	46,304	44,920	45,235
FOOTBALL EXPENSE	-	79,000	82,000	-	87,662	79,824	76,016	127,221	118,122
GOLF EXPENSE	-	77,000	77,000	-	34,846	76,529	75,694	71,829	69,160
LACROSSE EXPENSE	-	15,000	12,500	-	691	189			
SOCCER EXPENSE	-	32,000	31,000	-	31,274	30,458	31,722	35,537	36,300
SOFTBALL EXPENSE	-	21,000	20,000	-	356	18,082	21,039	21,869	22,102
SWIMMING EXPENSE	-	48,000	46,000	-	635	46,689	51,768	46,717	48,269
TENNIS EXPENSE	197	16,000	17,000	-	7,124	15,708	15,823	15,883	15,430
TRACK EXPENSE	-	94,000	92,000	-	2,966	93,070	87,496	84,847	86,476
VOLLEYBALL EXPENSE	-	51,000	42,000	-	33,399	48,846	55,605	54,152	54,614
WATER POLO EXPENSE	-	26,000	24,000	-	25,306	23,940	25,767	25,919	25,531
WRESTLING EXPENSE	-	107,000	98,000	-	95,354	108,932	99,669	134,105	141,446
AREA LIAISONS	19,906	43,000	42,000	-	40,374	41,910	43,241	53,514	55,457
AUDITOR	10,000	17,000	19,500	19,500	19,500	17,000	16,000	15,500	15,500
AWARDS	14,802	39,000	39,000	-	26,272	37,396	57,324	54,512	51,795
BAD DEBT	-	-	-	-	200	5,550	185	151	-
BANK SERVICE CHARGES	890	2,500	2,500	2,500	2,127	2,442	2,432	3,674	
BUILDING MAINTENANCE	10,594	27,000	24,000	10,000	18,894	26,659	24,584	33,721	28,256
COUNCIL	1,607	59,000	50,000	7,500	49,508	57,824	53,523	56,174	63,022
DEPRECIATION EXPENSE	-	71,000	71,000	71,000	74,754	69,856	77,284	80,954	74,215
DONATIONS	-	50,000	47,000	-	44,990	52,358	49,230	49,943	46,702
GENERAL OFFICE	8,485	28,000	27,000	16,000	23,461	26,851	33,308	26,435	28,203
INSURANCE (WC, D&O, Life, Bldg)	20,222	29,500	27,500	27,500	27,259	29,424	28,723	31,309	39,736
INVESTMENT EXPENSE	1,000	3,600	4,000	4,000	3,790	3,600	3,490	3,225	3,110
LEGAL EXPENSE	683	2,200	2,500	2,500	4,136	1,504	2,432	2,055	1,382
MEDICAL	125,173	426,807	384,000	240,000	411,561	379,324	361,379	351,448	320,294
MISCELLANEOUS EXPENSE	-	1,032	825	847	783	553	1,321	693	660
OFFICE SUPPLIES	11,322	33,000	33,000	9,000	33,552	32,779	28,759	31,630	45,062
OFFICE SUPPLIES - SMALL EQUIP.	-	-	-	-	-	-	-	518	7,622
OFFICE TRAVEL	2,955	41,000	20,000	4,000	24,129	32,263	56,589	40,242	46,644
PAYROLL EXPENSES	-	-	-	-	-	-	-	1	543

C.I.F. SOUTHERN SECTION

Budget Proposal

2021 - 2022

	1	2	3 - Best	3 - Worst	4	5	6	7	8
	20-21 To Date	20-21 Budget	2021-22	2021-22	2019-20	2018-19	2017-18	2016-17	2015-16
Expense (continued)									
PAYROLL TAXES									
CALPERS (Tier I, II & III)	160,175	489,897	532,556	465,136	440,479	388,036	340,832	313,390	285,727
FICA - SOCIAL SECURITY	27,020	103,220	106,321	58,686	99,707	95,007	92,363	90,885	92,195
FICA - MEDICARE	8,733	27,382	27,895	16,677	26,371	25,599	24,332	24,866	24,226
OTHER	4,212	-	-	-	1,750	-	-	-	-
Total PAYROLL TAXES	200,140	620,499	666,772	540,499	568,308	508,642	457,526	429,141	402,148
POSTAGE	5,067	14,000	12,000	7,500	10,953	13,575	11,878	14,568	20,641
PRESS/MEDIA	2,468	10,000	10,000	5,500	10,708	8,994	7,551	8,340	4,740
PRINTING/DUPLICATING	9,448	20,000	18,500	18,500	18,324	27,438	32,745	37,599	39,288
PROFESSIONAL GROWTH	240	750	500	-	720	720	720	720	720
PROGRAM EXPENSE	474	500	500	500	474	474	62	50,010	53,313
PUBLICATIONS EXPENSE	14,440	25,500	15,000	4,000	25,807	25,234	23,170	25,314	25,787
PUBLICATIONS WASTE	-	4,200	4,200	500	2,955	4,113	4,684	3,317	3,797
SALARIES	593,302	1,888,512	1,923,803	1,150,131	1,761,450	1,736,304	1,700,765	1,714,246	1,681,683
SALES/USE TAX EXPENSE	899	1,600	1,000	1,000	938	1,411	1,485	1,756	1,965
SECRETARIAL/ADMIN. ASSISTANCE	-	300	-	-	-	-	158	242	508
SPECIAL EVENTS (HOF-DS, Ath Ad Summit)	-	69,000	65,000	-	72,065	59,764	61,251	69,282	56,131
SUPPORT/MARKETING EXPENSE	6,362	177,000	160,000	12,500	155,338	170,130	190,278	180,881	106,444
TAXES (Property)	1,343	2,300	1,800	1,800	1,723	1,777	2,650	1,160	3,630
TICKETS	-	200	-	-	-	-	145	24,805	28,197
TV TO SCHOOLS	-	69,000	100,000	-	134,750	129,500	117,100	121,700	128,390
UTILITIES	3,885	18,900	13,000	9,000	12,346	18,741	18,366	18,530	15,530
CHAMPIONS FOR CHARACTER EXP	-	67,000	57,000	-	33,576	53,162	62,544	52,119	45,874
WEBSITE TECHNOLOGY	29,197	61,000	65,000	43,000	64,898	57,133	60,097	74,489	63,760
Total Expense	1,095,147	4,766,000	4,700,500	2,208,777	4,246,524	4,422,272	4,413,155	4,680,550	4,456,537
Net Income/Loss	425,815	0.00	0.00	0.00	119,246	49,703	115,797	103,960	290,552

CIF SOUTHERN SECTION

FINANCIAL REPORT

January 14, 2021

Mitch Carty, Chief Financial Officer



WHAT HAVE WE DONE...

REVENUE

Sport Fees primary source of revenue (\$688K thus far 95%).
Investment Income strong in Q3 and Q4 (\$186K).
Marketing and Broadcast payments 1 of 2 collected (\$638K).



EXPENSES

PPP Loan #1 of \$456K utilized in July and August 2020.
Vacation accrual usage (ongoing).
Furloughed 7 of 17 employees.
Benefits to remaining employees reduced.
Spending on ONLY essential business necessities.

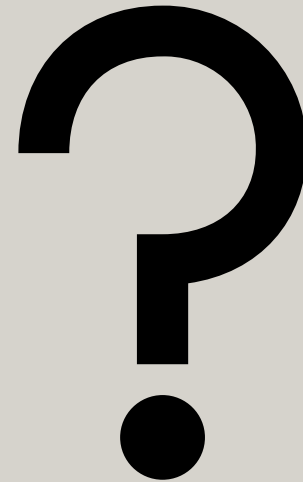
	Jul '20 - Dec 20	Projected	Final	Budget	+ / -
REVENUE	1,536,531.58	739,526.47	2,276,058.05	4,830,000.00	-2,553,941.95
COST OF GOODS SOLD	15,569.60	0.00	15,569.60	64,000.00	-48,430.40
EXPENSE	1,095,147.51	1,227,785.72	2,322,933.23	4,766,000.00	-2,443,066.77
Net Income/Loss	425,814.47	-488,259.25	-62,444.78	0.00	-62,444.78

PROFIT & LOSS
~Jul – Dec 2020~

PROJECTION
~Fiscal 2020-21~

UNCERTAINTIES. . .

- Will we play this year?
- Will we have fans?
- Will all Marketing & Broadcast contracts be fulfilled?
- What will the market do?



NEXT STEPS...

- Apply for PPP Loan #2.
- Add back CIF-SS staff as necessary.
- Continue to seek new revenue and monitor expenses.
- Continue remote service to members & constituents.



OVERALL

- If secured, PPP Loan #2 will offset projected loss.
- Assist in covering sport related expenses (if play).
- Potentially allow re-staffing.



CIF SOUTHERN SECTION

FINANCIAL REPORT

January 14, 2021

Mitch Carty, Chief Financial Officer





EXECUTIVE COMMITTEE UPDATE

SOCIAL MEDIA

2021

CIF-SS THIS WEEK



ANALYTICS

5,812
VIEWS

25,149
IMPRESSIONS

945
YOUTUBE SUBSCRIBERS



CALIFORNIA INTERSCHOLASTIC FEDERATION

CIF STATE OFFICE • 4658 DUCKHORN DRIVE • SACRAMENTO, CA 95834 • (916) 239-4477 • CIFSTATE.ORG

To: Federated Council

Date: March 12, 2021

Re: Proposed Budget for 2021-2022

Proposal Originated: Executive Committee

Proposal Reviewed

02/04/2021 Executive Committee
02/05/2021 Economic Viability Committee
02/05/2021 Federated Council
03/11/2021 Executive Committee

Proposal Recommendation

First Reading
Supported Unanimously
First Reading
Passed Unanimously

Type: Financial

Next: Action (April 23, 2021)

Proposal Summary: The 2021-2022 proposed budget projects income of \$6.62 million and expenses at \$6.59 million. Additionally, this budget includes two unfilled administrative assistant staff positions in the burden and salary figures. Given the likelihood that only one of these positions may be filled in the 2021-2022 school year, an additional surplus of \$80,000 may be realized. More information, including details of the proposed changes, can be found in the 2021-2022 proposed budget workbook.

CALIFORNIA INTERSCHOLASTIC FEDERATION

2021-2022 Budget Workbook



CIF STATE OFFICE
4658 Duckhorn Drive
Sacramento, CA 95834
www.cifstate.org



Vision Statement

Athletic competition is an integral part of the high school experience. CIF is uniquely positioned to foster student growth in values and ethics. CIF's ideal of "Pursuing Victory with Honor_{sm}," provides the opportunity to dramatically influence the actions of the athletic community. CIF strives to strengthen the integrity of students and adults across the state by promoting the concepts of sportsmanship, honesty and quality academics. These priorities advance the highest principles of character -- trustworthiness, respect, responsibility, fairness, caring and good citizenship.

Mission Statement

The CIF governs interscholastic athletics, promoting equity, quality, character and academic development.

Equity - Equal opportunity without regard to race, gender, ethnicity, and disability within all aspects of the athletic program for students, personnel, schools and governance.

Quality - Training, education and commitment of coaches, officials, administrators and parents to improve the quality of athletic programs.

Character - Trustworthiness, respect, responsibility, fairness, caring and good citizenship.

Academic Development - Commitment to encourage academic growth is a high priority.

2020-21

FEDERATED COUNCIL MEMBERS

Officers

CIF President

Monica Colunga, Principal, Irvine High School

CIF President-Elect

Marty Bitter, Director of Athletics, Madera U.S.D.

CIF Past President

James Perry, California Assoc. for Health, P.E., Recreation & Dance

Executive Committee

John Becker, Exec. Dir Student Engagement, Roseville Joint U.H.S.D.

Scott Giusti, Director of Athletics, PE & Health, S.D.U.S.D.

Cris Oseguera, Principal, Hamilton High School

Carter Paysinger, ED, Institutional Advancement St. Bernard H.S.

Rianne Pfaltzgraff, Principal, Concord High School

Marty Bitter, Director of Athletics, Madera U.S.D.

Tina Tamura, Athletic Director, Santee Education Complex

Federated Council

Nancy Acerrio, Athletic Director, Hilltop High School
Catherine Arenson, Assistant Principal, Balboa High School
Jean Ashen, California State Athletic Directors Association
Natalie Ayres, Athletic Director, Pacific Bay Christian
Terry Barnum, California Assoc. of Private School Organizations
John Becker, E.D., Student Engagement, Roseville Joint U.H.S.D.
Marty Bitter, Director of Athletics, Madera U.S.D.
Martha Brazil, Principal, Oak Grove High School
Dave Brown, California Department of Education
Andrea Bustamante, ED, Comm. Schools Student Svc., O.U.S.D.
Monica Colunga, Principal, Irvine H.S.
Lori Ann Donnell, Assistant Principal, Woodcreek High School
Maureen Ferrel, California Assoc. for Health, P.E., Rec. & Dance
Chris Fore, California Coaches Association
Kelly Freeland-Sloat, Principal, Fall River High School
Scott Giusti, Director of Athletics, PE & Health, S.D.U.S.D.
Dr. Paula Hart Rodas, Principal, Lawndale High School
Mary Jane Hibbard, Principal, Rancho Alamitos High School
Clarence Isadore, Principal, Rodriguez High School
Doug Kaelin, Superintendent/Principal, Biggs U.S.D.
Emmett Koerperich, Superintendent, Willows Unified
Neezer McNab, Assistant Principal, Taft High School
Gino Kwok, California School Boards Association
Charlene Metoyer, California School Boards Association

Geniel Moon, California Association of Directors of Activities
Lucia Moritz, High School Network Superintendent, O.U.S.D.
Diana Nalbandian-Hatton, Athletic Director, Tulare Union H.S.
John Nazar, Association of California School Administrators
Marybeth Ortiz, California Association of Private School Orgs
Cris Oseguera, Principal, Hamilton High School
Carter Paysinger, ED, Institutional Advancement St. Bernard H.S.
Rianne Pfaltzgraff, Principal, Concord High School
James Perry, Calif. Assn. for Health, PE, Rec. & Dance
Dave Reid, California State Athletic Directors Association
Louie Rocha, Principal, Antioch High School
Ricardo Rosales, Principal, North Hollywood High School
Steve Sell, Athletic Director, Aragon High School
Matt Sozinho, Assistant Principal, Tulare Western
Dr. Anne Staffieri, Ed. D, Superintendent, Escondido U.H.S.D.
Dan Stepenosky, Superintendent Liaison Committee
Kevin Swartwood, Principal, Golden Valley High School
Tina Tamura, Athletic Director, Santee Education Complex
Jeffrey Taylor, Principal, McClymonds High School
Suniqua Thomas, Principal, Burton High School
Dr. Reggie Thompkins, Assoc. Sup., Riverside Cty. Office of Edu.
Mary Jo Truesdale, California Coaches Association
Mike West, Principal, Martin Luther King High School
Jerome Wiggins, Under-represented Representative

Overview

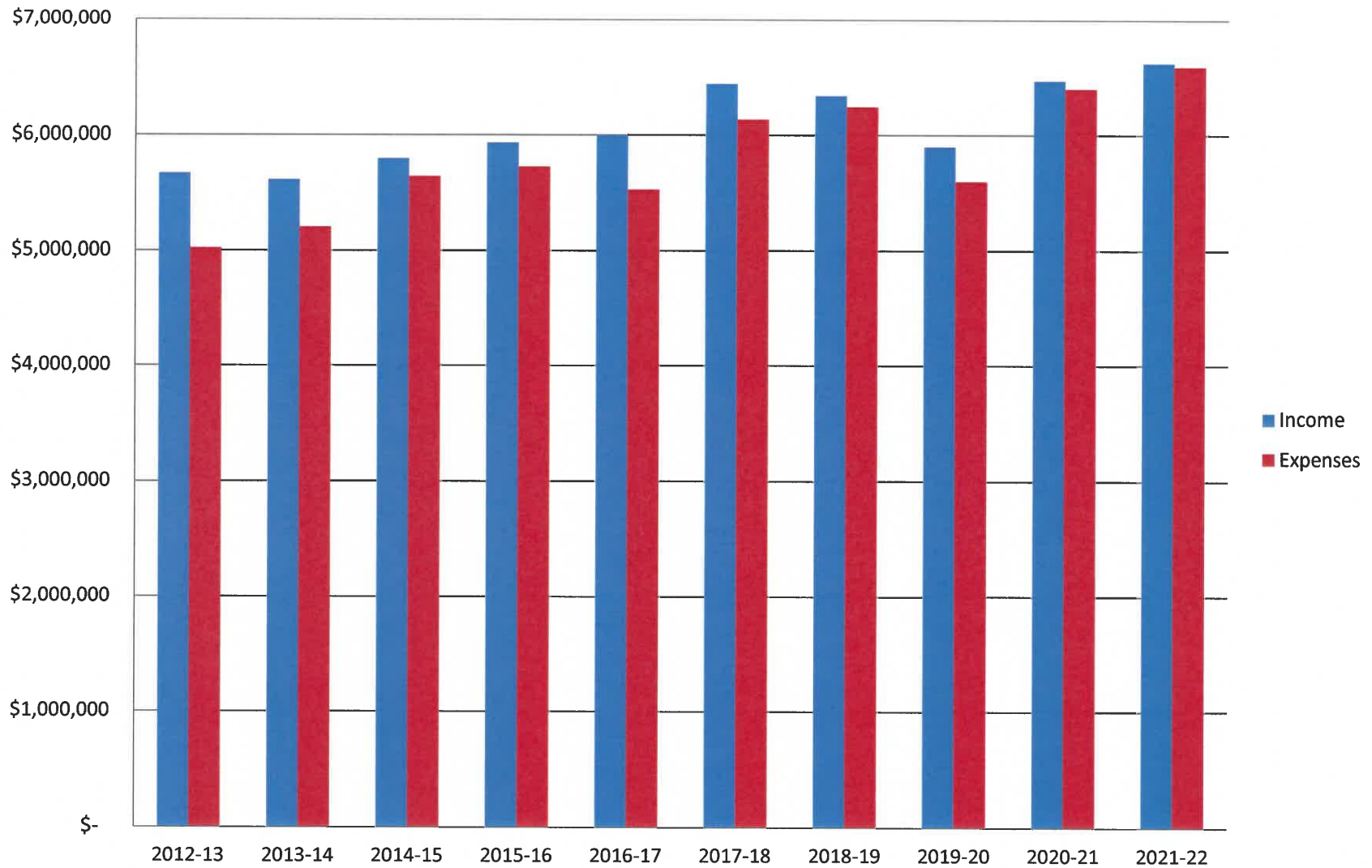
CIF State Overview 2021-2022

The charts contained in the following pages summarize our income and expenses over the past ten years in the certain categories; overall income and expenses, regional and state championships, legal and liability income as well as legal and insurance expenses.

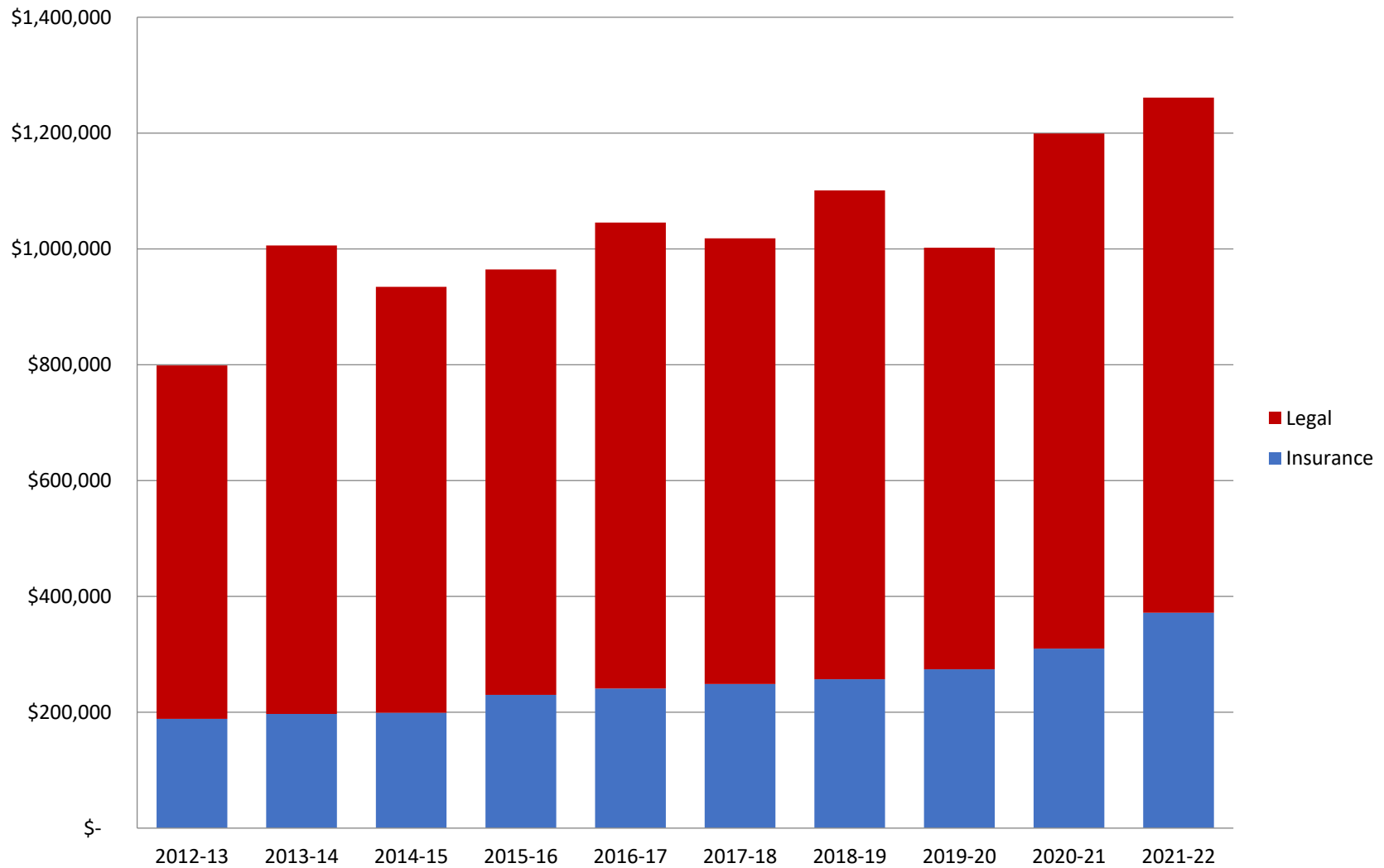
With the exception of last year, our income has gradually increased to over six million dollars. The main factor that has led to that increase is our corporate sponsorships and in the last several years our statewide contract with PlayFly (formerly Outfront Media Sports).

Our legal, liability and insurance costs continue to rise each year. Last year was the final year that included an increase of legal assessment. Over the past five years, we have been able to close the gap between what we are actually spending in legal, liability and insurance costs and what we are billing our member schools. This proposed budget includes a projected increase in general liability insurance costs due to potential increases in premium on account of nationwide claims and losses due to COVID as well as an uptick in claims across all business sectors.

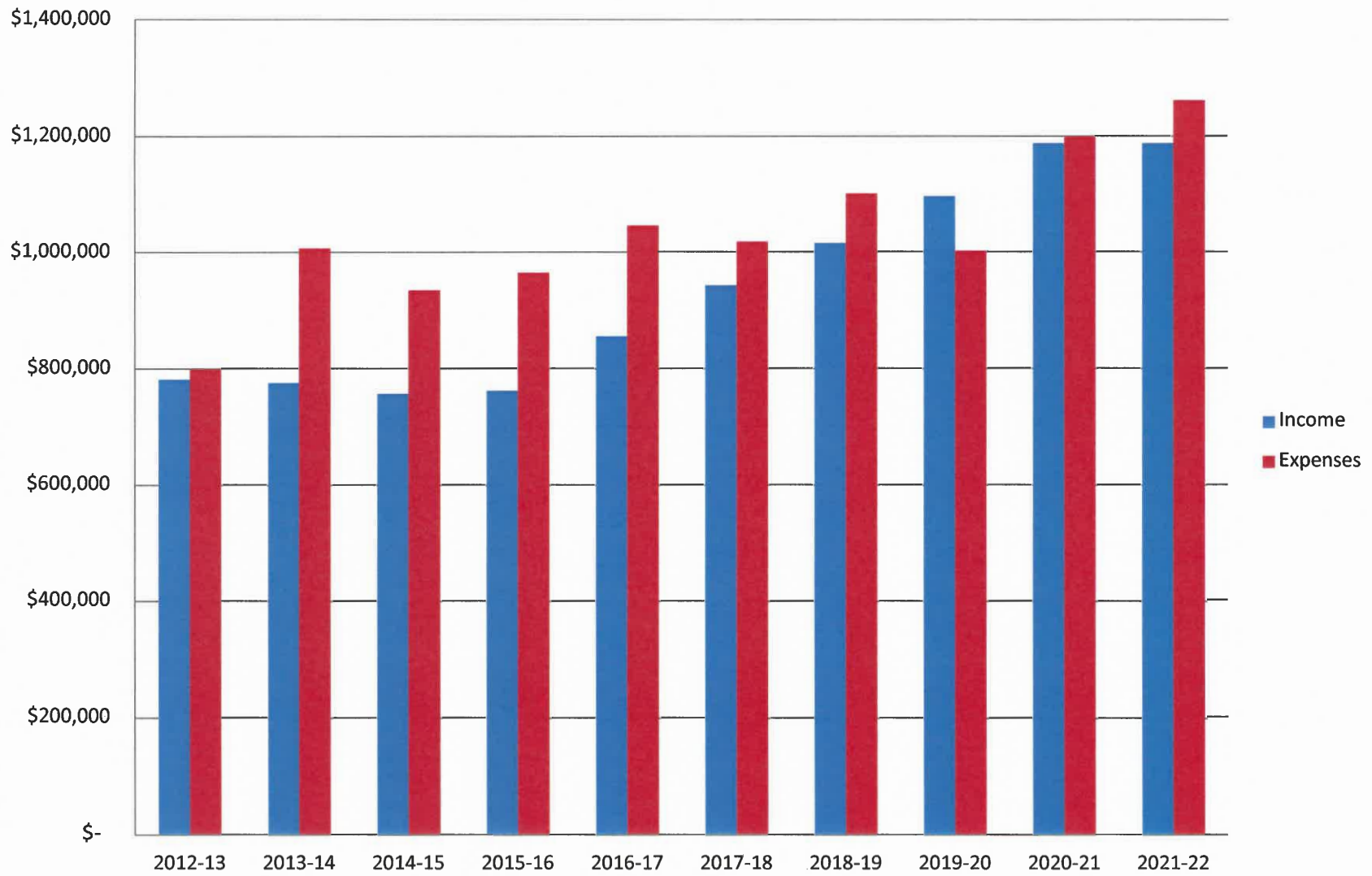
Total Income vs Expenses 2012-2022



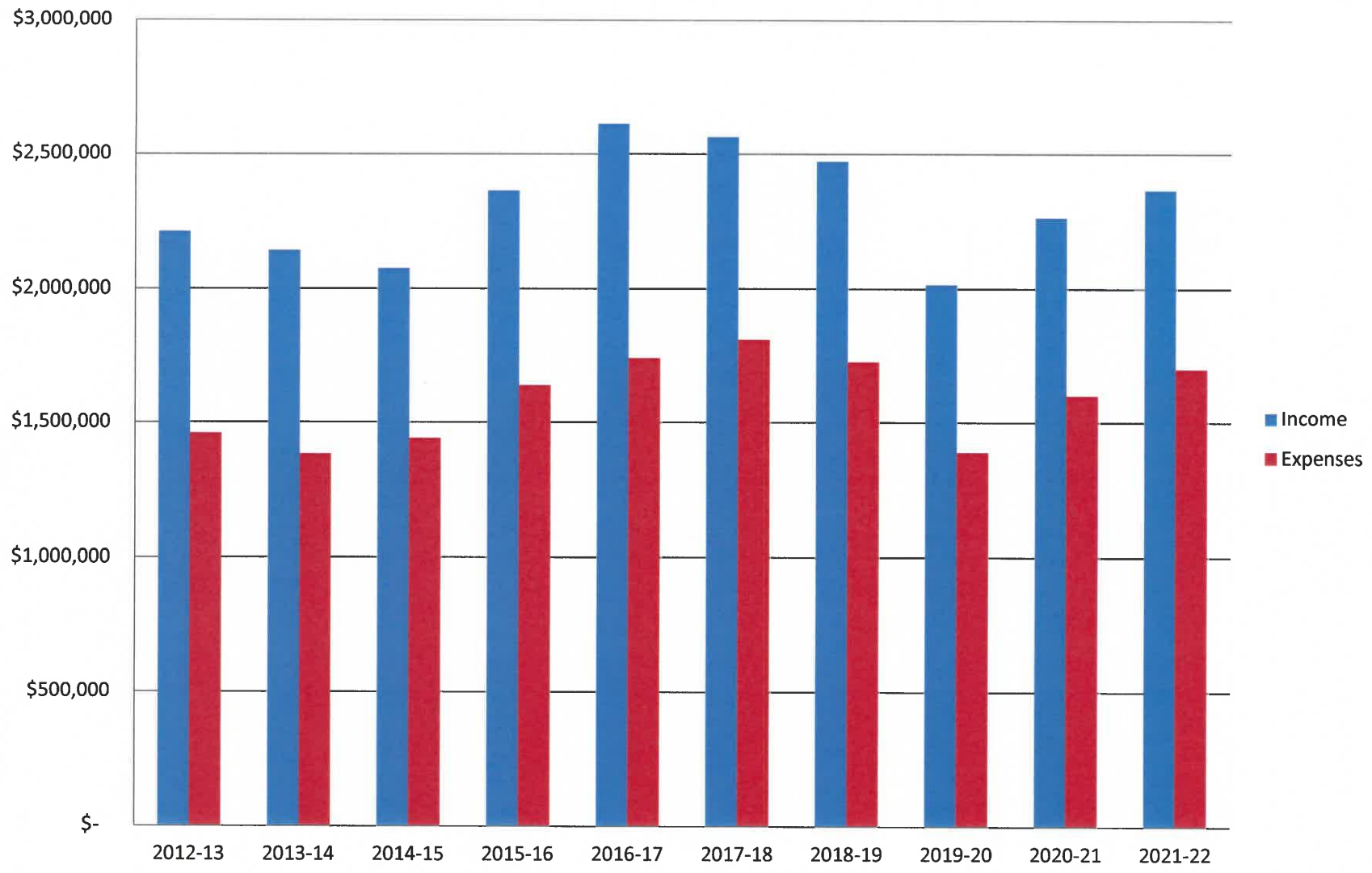
Insurance and Legal Expenses 2012-2022



2012-2022 Insurance & Legal Income vs Expenses



Reg/State Championship Income vs Expenses



Proposed Budget

Proposed Budget Summary 2021-2022

This proposed budget for your consideration recommends changes in income and expenses in several categories which include the addition of baseball and softball, changes in marketing dollars due to contracts, and a projected 20% increase in general liability insurance costs for the organization. For the 2021-2022 year, we are estimating on the high end for general liability insurance due to potential increases nationwide for insurance from the pandemic and the unknown losses insurance carriers are facing from it. These losses may likely be passed on to policyholders through increased premium costs. The budget indicates nearly a \$30,000 end-of-year surplus and the recommended changes are detailed in the budget notes.

Additionally, this budget includes two unfilled administrative assistant staff positions in the burden and salary figures. Given the likelihood that only one of these positions may be filled in the 2021-2022 school year, an additional surplus of \$80,000 may be realized.

Income Overview

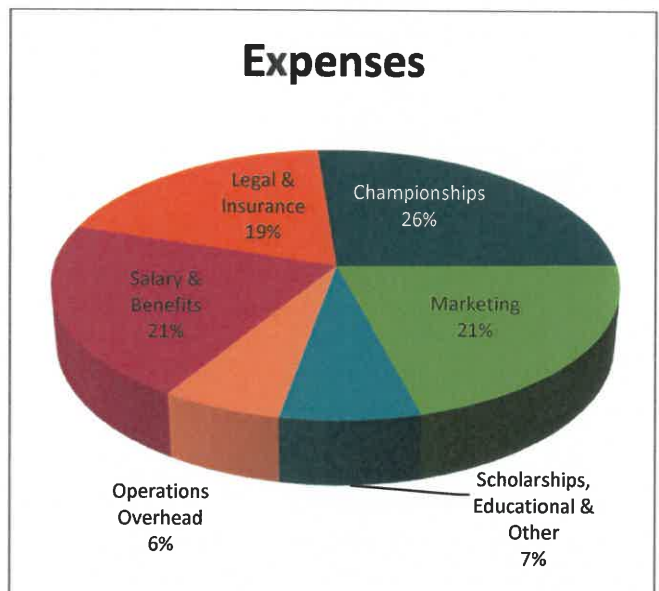
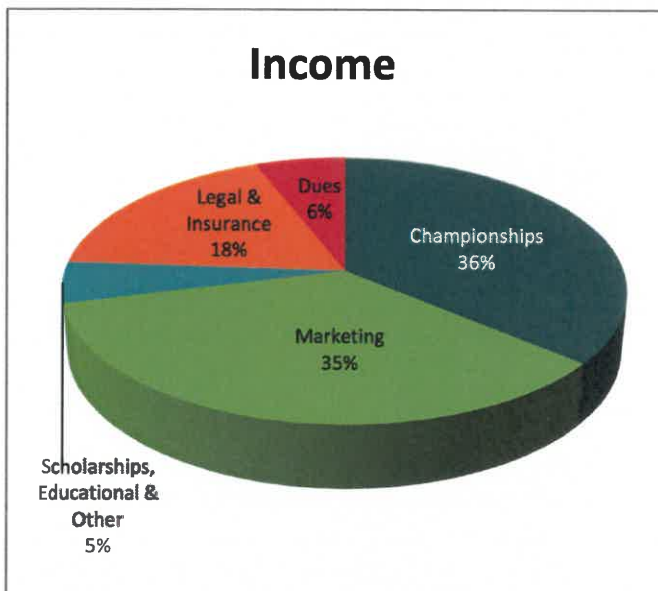
Income projections are based using a conservative approach forecasting an increase (2.4%) in revenue streams to the organization, from \$6.47 million to \$6.62 million. Keeping consistent with past practice, the projected figures are based on conservative income numbers.

The major sources of income for the CIF are 1) championship events (36%), 2) marketing and corporate support (35%) and 3) legal assessment to schools (18%).

Expenses Overview

Expenses to the organization are projected to increase (2.9%) based on the figures in the proposed budget, from \$6.4 million to \$6.59 million. Our projected expenses show increases in championship events, in governance for rising meeting and travel costs, for outside legal counsel and investigative costs, and PERS contribution.

The major expenses of the organization are 1) championship events (26%) with the vast majority of those funds being returned to schools to reimburse expenses for team travel and hosting fees, 2) marketing (21%) with most of these funds given directly to CIF Sections for their distribution share in state-wide marketing income, 3) salary and benefits for employees and retirees (21%), and 4) legal, liability, and insurance costs (19%).



2021-2021 PROPOSED BUDGET NOTES

As of December 10, 2020

Championships

Line 8F – Baseball	Added new event and projected income (\$50,000) Added new event and projected expenses (\$50,000)
Line 8G – Softball	Added new event and projected income (\$50,000) Added new event and projected expenses (\$50,000)


Marketing

Line 21 – Sponsorships	Increase income based on marketing partnership with OMS/PlayFly (\$18,469) Increase expenses based on marketing partnerships, contracts, CIF Home (\$30,254)
Line 25 – Broadcast Rights St	Increase income based on contract increase (\$31,313)

Legal & Liability

Line 37 – Insurance Premium	Increase expenses based on projected 20% insurance increase (\$62,000)
-----------------------------	--

2020 - 2021 YTD BUDGET
as of
December 10, 2020

	2019-20	2019-20	2019-20	2019-20	2020-21	2020-21	2020-21	2020-21	2021-22	2021-22	2021-22	2021-22	
	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSE	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSE	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSE	
 Championships	\$ 2,257,500	2,015,463	\$ (1,576,000)	(1,388,753)	\$ 2,264,000	0	\$ (1,599,000)	0	\$ 2,364,000		\$ (1,699,000)		Championships
						0%		0%					
Educational Programs	\$ 225,000	222,894	\$ (74,000)	(6,840)	\$ 225,000	43,665	\$ (74,000)	(3,310)	\$ 225,000		\$ (74,000)		Educational Programs
Interest Income	\$ 5,000	\$ 926	\$ (5,000)	(25,656)	\$ 5,000	\$ 112	\$ (5,000)	(1,613)	\$ 5,000		\$ (5,000)		Interest Income
Marketing	\$ 2,165,962	\$ 2,152,438	\$ (1,284,750)	(1,194,165)	\$ 2,230,035	\$ 1,046,012	\$ (1,297,808)	(525,917)	\$ 2,279,817		\$ (1,328,062)		Marketing
						47%		41%					
Dues Income	\$ 405,000	405,795	\$ -	0	\$ 405,000	407,038	\$ -	0	\$ 405,000		\$ -		Dues Income (96% of prior yr.)
	\$ -		\$ -	-	\$ -	\$ -	\$ -	-	\$ -		\$ -		Interest Pd. on Past Due
Legal and Liability	\$ 1,105,000	1,099,422	\$ (1,147,658)	(1,001,919)	\$ 1,195,000	1,126,476	\$ (1,199,158)	(445,904)	\$ 1,195,000		\$ (1,261,158)		Legal and Liability
						94%							
Operating Costs	\$ 149,000		\$ (1,913,127)	(1,765,003)	\$ 149,000		\$ (1,924,711)	(533,155)	\$ 149,000		\$ (1,924,711)		Operating Costs
Programs: Off/Rules/Awards & Scholar/S.tax	\$ -	\$ -	\$ (37,000)	(72,168)	\$ -	\$ -	\$ (37,000)	-	\$ -		\$ (37,000)		Programs: Off/Rules/Awards & Scholar/S.tax
Governance & NFHS	\$ -	\$ -	\$ (235,700)	(140,039)	\$ -	\$ -	\$ (265,700)	(2,656)	\$ -		\$ (265,700)		Governance & NFHS
Totals	\$ 6,312,462	\$ 5,896,938	\$ (6,273,235)	(5,594,543)	\$ 6,473,035	\$ 2,623,304	\$ (6,402,377)	(1,512,554)	\$ 6,622,817	\$ -	\$ (6,594,631)	\$ -	Totals

41%

24%

2020 - 2021 YTD BUDGET
as of
December 10, 2020

CIP	2019-20	2019-20	2019-20	2019-20	2020-21	2020-21	2020-21	2020-21	2021-22	2021-22	2021-22	2021-22
	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSES	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSES	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSES
Championships												
1 Golf	\$ -	\$ -	\$ (21,000)	\$ (21,696)	\$ -	\$ -	\$ (21,000)	\$ -	\$ -		\$ (21,000)	\$ -
2 Tennis	\$ -	\$ -	\$ (8,000)	\$ (6,382)	\$ -	\$ -	\$ (8,000)	\$ -	\$ -		\$ (8,000)	\$ -
3 Cross Country	\$ 40,000	\$ 46,384	\$ (43,000)	\$ (46,945)	\$ 40,000	\$ -	\$ (43,000)	\$ -	\$ 40,000		\$ (43,000)	\$ -
4 Volleyball	\$ 200,000	\$ 198,419	\$ (140,000)	\$ (157,293)	\$ 200,000	\$ -	\$ (145,000)	\$ -	\$ 200,000		\$ (145,000)	\$ -
4A B. Volleyball	\$ 45,000	\$ -	\$ (30,000)	\$ (2,371)	\$ 45,000	\$ -	\$ (30,000)	\$ -	\$ 45,000		\$ (30,000)	\$ -
5 Football	\$ 480,000	\$ 546,174	\$ (480,000)	\$ (522,079)	\$ 480,000	\$ -	\$ (480,000)	\$ -	\$ 480,000		\$ (480,000)	\$ -
6 Wrestling	\$ 225,000	\$ 252,438	\$ (180,000)	\$ (197,540)	\$ 225,000	\$ -	\$ (180,000)	\$ -	\$ 225,000		\$ (180,000)	\$ -
7 Basketball	\$ 890,000	\$ 575,716	\$ (500,000)	\$ (295,083)	\$ 850,000	\$ -	\$ (505,000)	\$ -	\$ 850,000		\$ (505,000)	\$ -
8 Track	\$ 92,000	\$ -	\$ (45,000)	\$ (4,322)	\$ 82,000	\$ -	\$ (45,000)	\$ -	\$ 82,000		\$ (45,000)	\$ -
8A Soccer	\$ 140,000	\$ 232,178	\$ (95,000)	\$ (81,909)	\$ 175,000	\$ -	\$ (95,000)	\$ -	\$ 175,000		\$ (95,000)	\$ -
8B Swimming & Diving	\$ 20,000	\$ -	\$ (30,000)	\$ (3,833)	\$ 20,000	\$ -	\$ (30,000)	\$ -	\$ 20,000		\$ (30,000)	\$ -
8C Badminton	\$ 5,000	\$ -	\$ (6,000)	\$ (618)	\$ 5,000	\$ -	\$ (6,000)	\$ -	\$ 5,000		\$ (6,000)	\$ -
8D Water Polo	\$ 11,500	\$ 56,574	\$ (18,000)	\$ (48,683)	\$ 11,500	\$ -	\$ (18,000)	\$ -	\$ 11,500		\$ (18,000)	\$ -
8E Cheer					\$ 13,000	\$ -	\$ (13,000)	\$ -	\$ 13,000		\$ (13,000)	\$ -
8F Baseball					\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ (50,000)	\$ -
8G Softball					\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ (50,000)	\$ -
Venue Contracts												
9 Wrestling Venue	79,000	\$ 87,500	\$ -	\$ -	87,500	\$ -	\$ -	\$ -	87,500		\$ -	\$ -
10A Cross Country Venue	20,000	\$ 20,100	\$ -	\$ -	20,000	\$ -	\$ -	\$ -	20,000		\$ -	\$ -
10B Basketball Venue	-	\$ -	\$ -	\$ -	-	\$ -	\$ -	\$ -	-		\$ -	\$ -
10C Track Venue	15,000	\$ -	\$ -	\$ -	15,000	\$ -	\$ -	\$ -	15,000		\$ -	\$ -
10D Swimming & Diving Venue	15,000	\$ -	\$ -	\$ -	15,000	\$ -	\$ -	\$ -	15,000		\$ -	\$ -
10E Football Venue					\$ -	\$ -	\$ -	\$ -				\$ -
Sub Total - Championships Events	\$ 2,257,500	\$ 2,015,463	\$ (1,576,000)	\$ (1,388,754)	\$ 2,264,000	\$ -	\$ (1,589,000)	\$ -	\$ 2,364,000	\$ -	\$ (1,699,000)	\$ -
Educational Programs												
11 Coaching Education	\$ 210,000	\$ 222,590	\$ (25,000)	\$ (1,768)	\$ 210,000	\$ 43,665	\$ (25,000)	\$ (3,310)	\$ 210,000		\$ (25,000)	\$ -
12 Coaching Education - Leadership Training	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -
13 Coaching Education - Legal & Liability	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -
14 NIAAA Training	\$ 15,000	\$ 305	\$ (10,000)	\$ -	\$ 15,000	\$ -	\$ (10,000)	\$ -	\$ 15,000		\$ (10,000)	\$ -
15 Parents Education Program	\$ -	\$ -	\$ (4,000)	\$ -	\$ -	\$ -	\$ (4,000)	\$ -	\$ -		\$ (4,000)	\$ -
16 PVH Seminars	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -
17 CE - Travel & Misc. Expenses	\$ -	\$ -	\$ (35,000)	\$ (5,072)	\$ -	\$ -	\$ (35,000)	\$ -	\$ -		\$ (35,000)	\$ -
Sub Total - Educational Programs	\$ 225,000	\$ 222,895	\$ (74,000)	\$ (6,840)	\$ 225,000	\$ 43,665	\$ (74,000)	\$ (3,310)	\$ 225,000	\$ -	\$ (74,000)	\$ -
Interest Income												
19 Investment Income	\$ -	\$ -	\$ -	\$ (23,791)	\$ -	\$ -	\$ -	\$ (1,613)	\$ -		\$ -	\$ -
20 Interest Income	\$ 5,000	\$ 926	\$ (5,000)	\$ (1,865)	\$ 5,000	\$ 112	\$ (5,000)	\$ -	\$ 5,000		\$ (5,000)	\$ -
Sub Total Interest Income	\$ 5,000	\$ 926	\$ (5,000)	\$ (25,656)	\$ 5,000	\$ 112	\$ (5,000)	\$ (1,613)	\$ 5,000	\$ -	\$ (5,000)	\$ -
Marketing												
21 Sponsorships (from corporate support)	\$ 1,313,250	\$ 1,313,000	\$ (1,149,750)	\$ (1,102,126)	\$ 1,347,214	\$ 654,601	\$ (1,162,808)	\$ (519,029)	\$ 1,365,683		\$ (1,193,062)	\$ -
22 Misc. Marketing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -
23 Vendor Income from Championships	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -
24 Champ. Merchandise Contract	\$ 100,000	\$ 80,000	\$ -	\$ -	\$ 100,000	\$ -	\$ -	\$ -	\$ 100,000		\$ -	\$ -
25 Broadcast Rights - State	\$ 752,712	\$ 759,438	\$ (135,000)	\$ (92,039)	\$ 782,821	\$ 391,411	\$ (135,000)	\$ (6,888)	\$ 814,134		\$ (135,000)	\$ -
26 Broadcast Rights - Sections	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -
Sub Total Marketing	\$ 2,165,962	\$ 2,152,438	\$ (1,284,750)	\$ (1,194,165)	\$ 2,230,035	\$ 1,046,012	\$ (1,297,808)	\$ (525,917)	\$ 2,279,817	\$ -	\$ (1,328,062)	\$ -
27 Dues Income	405,000	\$ 405,795	\$ -	\$ -	405,000	\$ 407,038	\$ -	\$ -	405,000		\$ -	\$ -
27a Interest on overdue accounts	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -
28 (Forwarded to sheet 3) SUB-TOTAL	\$ 5,058,462	\$ 4,797,517	\$ (2,939,750)	\$ (2,615,415)	\$ 5,129,035	\$ 1,496,826	\$ (2,975,808)	\$ (530,840)	\$ 5,278,817	\$ -	\$ (3,106,062)	\$ -

2020 - 2021 YTD BUDGET
as of
December 10, 2020

CIP	2019-20	2019-20	2019-20	2019-20	2020-21	2020-21	2020-21	2020-21	2021-22	2021-22	2021-22	2021-22
	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSES	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSES	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSES
Legal & Liability												
29		\$ -		\$ -		\$ -		\$ -				
30 General Counsel Expense		\$ -	\$ (400,000)	\$ (310,128)		\$ -	\$ (400,000)	\$ (76,646)			\$ (400,000)	\$ -
31 Legal Expense - Outside Counsel		\$ -	\$ (130,000)	\$ (113,169)		\$ -	\$ (140,000)	\$ (7,944)			\$ (140,000)	\$ -
32 Legal Expense - Investigation		\$ -	\$ (25,000)	\$ (25,742)		\$ -	\$ (50,000)	\$ -			\$ (50,000)	\$ -
33 Appeal Hearings	\$ 7,000	\$ 3,300	\$ (35,000)	\$ (19,048)	\$ 7,000	\$ -	\$ (35,000)	\$ (1,647)	\$ 7,000		\$ (35,000)	\$ -
34 Salary + benefits (50% of Exec. Dir. & 50% of Admin. Asst. + 100% of Coord.)		\$ -	\$ (256,158)	\$ (249,464)		\$ -	\$ (256,158)	\$ (89,244)			\$ (256,158)	\$ -
35 ~ Clerical office supplies		\$ -	\$ (8,000)	\$ (10,198)		\$ -	\$ (8,000)	\$ (1,187)			\$ (8,000)	\$ -
36 Sub-total: Legal expenses		\$ -	\$ (854,158)	\$ (727,749)		\$ -	\$ (889,158)	\$ (176,668)			\$ (889,158)	\$ -
37 Insurance Premium Expenses		\$ -	\$ (293,500)	\$ (274,170)		\$ -	\$ (310,000)	\$ (269,237)			\$ (372,000)	\$ -
38		\$ -		\$ -		\$ -		\$ -				\$ -
39 *Assessment to Schools	\$ 1,098,000	\$ 1,096,122		\$ -	\$ 1,188,000	\$ 1,126,476		\$ -	\$ 1,188,000		\$ -	\$ -
40 "In Excess" from prior year Applied to Legal & Liability				\$ -				\$ -				\$ -
41 Sub-total: Legal Defense & Insurance Assessment	\$ 1,105,000	\$ 1,099,422	\$ (1,147,658)	\$ (1,001,919)	\$ 1,195,000	\$ 1,126,476	\$ (1,199,158)	\$ (445,904)	\$ 1,195,000		\$ (1,261,158)	\$ -
Operating Costs												
42 Rent & utilities		\$ -	\$ (53,000)	\$ (35,003)		\$ -	\$ (53,000)	\$ (8,953)			\$ (53,000)	\$ -
43 Salaries for Staff		\$ -	\$ (969,881)	\$ (882,512)		\$ -	\$ (969,881)	\$ (301,350)			\$ (969,881)	\$ -
44 Employee Benefits (PERS + Med + Dental)		\$ -	\$ (460,171)	\$ (479,501)		\$ -	\$ (471,755)	\$ (110,800)			\$ (471,755)	\$ -
45 Other Benefits (Exec. Director's Contract)		\$ -	\$ (4,675)	\$ (7,947)		\$ -	\$ (4,675)	\$ (4,818)			\$ (4,675)	\$ -
46 Retiree's Benefits (Med + Dental)	\$ 149,000	\$ -	\$ (149,000)	\$ (164,354)	\$ 149,000	\$ -	\$ (149,000)	\$ (42,574)	\$ 149,000		\$ (149,000)	\$ -
47 Payroll Tax (State Unemployment +ETT)		\$ -	\$ (7,000)	\$ (5,392)		\$ -	\$ (7,000)	\$ -			\$ (7,000)	\$ -
48 Payroll Tax (FICA + Medicare)		\$ -	\$ (60,000)	\$ (49,131)		\$ -	\$ (60,000)	\$ (14,393)			\$ (60,000)	\$ -
49 Office Supplies / Printing		\$ -	\$ (34,000)	\$ (10,198)		\$ -	\$ (34,000)	\$ (1,928)			\$ (34,000)	\$ -
50 Mailings, Postage		\$ -	\$ (25,000)	\$ (11,964)		\$ -	\$ (25,000)	\$ (1,150)			\$ (25,000)	\$ -
51 Legislative Consultation		\$ -	\$ (47,000)	\$ (51,857)		\$ -	\$ (47,000)	\$ (12,863)			\$ (47,000)	\$ -
52 Accounting Costs		\$ -	\$ (3,000)	\$ (2,268)		\$ -	\$ (3,000)	\$ (679)			\$ (3,000)	\$ -
53 Audit		\$ -	\$ (21,000)	\$ (17,273)		\$ -	\$ (21,000)	\$ (18,205)			\$ (21,000)	\$ -
54 Maintenance, Equipment Repairs		\$ -	\$ (2,500)	\$ (9,254)		\$ -	\$ (2,500)	\$ (2,317)			\$ (2,500)	\$ -
55 Computer Equip. Furn. Upgrades		\$ -	\$ (12,000)	\$ (981)		\$ -	\$ (12,000)	\$ -			\$ (12,000)	\$ -
56 Equipment Lease		\$ -	\$ (27,900)	\$ (18,094)		\$ -	\$ (27,900)	\$ (5,775)			\$ (27,900)	\$ -
57 Consultants Fees		\$ -	\$ (3,000)	\$ -		\$ -	\$ (3,000)	\$ -			\$ (3,000)	\$ -
58 Website Maintenance		\$ -	\$ (14,500)	\$ (3,269)		\$ -	\$ (14,500)	\$ (2,782)			\$ (14,500)	\$ -
59 Staff Travel		\$ -	\$ (1,500)	\$ -		\$ -	\$ (1,500)	\$ -			\$ (1,500)	\$ -
60 Telephone Service		\$ -	\$ (18,000)	\$ (16,004)		\$ -	\$ (18,000)	\$ (4,568)			\$ (18,000)	\$ -
61		\$ -		\$ -		\$ -		\$ -				\$ -
Sub-total Operating Costs	\$ 149,000	\$ -	\$ (1,913,127)	\$ (1,765,002)	\$ -	\$ -	\$ (1,924,711)	\$ (533,155)	\$ 149,000		\$ (1,924,711)	\$ -
62 (Forwarded to sheet 3) SUB-TOTAL	\$ 1,254,000	\$ 1,099,422	\$ (3,060,785)	\$ (2,766,921)	\$ 1,344,000	\$ 1,126,476	\$ (3,123,869)	\$ (979,059)	\$ 1,344,000		\$ (3,185,869)	\$ -

2020 - 2021 YTD BUDGET
as of
December 10, 2020

CIF		2019-20	2019-20	2019-20	2019-20	2020-21	2020-21	2020-21	2020-21	2021-22	2021-22	2021-22	2021-22
		BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSES	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSES	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSES
	Programs												
	Improvement in Officiating			\$ -				\$ -				\$ -	\$ -
63	Officials Accreditation		\$ -	\$ (3,000)	\$ -	\$ -	\$ -	\$ (3,000)	\$ -			\$ (3,000)	\$ -
	Awards and Recognition Programs												\$ -
64	Scholar Athlete	\$ -	\$ -	\$ (10,000)	\$ (35,255)	\$ -	\$ -	\$ (10,000)	\$ -	\$ -		\$ (10,000)	\$ -
65	Spirit of Sport		\$ -	\$ (8,000)	\$ (34,379)		\$ -	\$ (8,000)	\$ -			\$ (8,000)	\$ -
66	CIF Coaches Award		\$ -	\$ (3,000)	\$ -		\$ -	\$ (3,000)	\$ -			\$ (3,000)	\$ -
	Rule Interpreters												
67	Travel expense for interpreters		\$ -	\$ (4,000)	\$ (2,534)		\$ -	\$ (4,000)	\$ -			\$ (4,000)	\$ -
68	Consultation - equity		\$ -	\$ (5,000)	\$ -		\$ -	\$ (5,000)	\$ -			\$ (5,000)	\$ -
69	California Sales Tax Exp. (Prior Year's Exp.)		\$ -	\$ (4,000)	\$ -		\$ -	\$ (4,000)	\$ -			\$ (4,000)	\$ -
	Sub-Total Programs	\$ -	\$ -	\$ (37,000)	\$ (72,168)	\$ -	\$ -	\$ (37,000)	\$ -	\$ -		\$ (37,000)	\$ -
	Governance & NFHS												
	Governance Meetings												
70	Federated Council		\$ -	\$ (85,000)	\$ (66,108)		\$ -	\$ (95,000)	\$ (27)			\$ (95,000)	\$ -
71	Executive Committee		\$ -	\$ (50,000)	\$ (18,725)		\$ -	\$ (60,000)	\$ -			\$ (60,000)	\$ -
72	Section Commissioners		\$ -	\$ (30,000)	\$ (12,906)		\$ -	\$ (35,000)	\$ -			\$ (35,000)	\$ -
73	Other Governance Meetings		\$ -	\$ (35,000)	\$ (27,078)		\$ -	\$ (40,000)	\$ (90)			\$ (40,000)	\$ -
74													
	National Federation												
75	Annual Member Dues		\$ -	\$ (5,000)	\$ (2,500)		\$ -	\$ (5,000)	\$ (2,500)			\$ (5,000)	\$ -
76	Summer Conference Meeting Expenses		\$ -	\$ (15,000)	\$ (656)		\$ -	\$ (15,000)	\$ -			\$ (15,000)	\$ -
77	Section 7, 8 - Fall Meeting Expenses		\$ -	\$ (7,000)	\$ (8,092)		\$ -	\$ (7,000)	\$ -			\$ (7,000)	\$ -
78	Winter Meeting Expenses		\$ -	\$ (4,000)	\$ (1,335)		\$ -	\$ (4,000)	\$ -			\$ (4,000)	\$ -
79	National AD's meeting		\$ -	\$ -	\$ -		\$ -	\$ -	\$ -			\$ -	\$ -
80	Other meeting expenses		\$ -	\$ (2,000)	\$ (261)		\$ -	\$ (2,000)	\$ -			\$ (2,000)	\$ -
80a	NFHS Online Exams	\$ -	\$ -	\$ -	\$ (1,369)	\$ -	\$ -	\$ -	\$ 37	\$ -		\$ -	\$ -
81	NFHS Publications		\$ -	\$ (2,700)	\$ (1,008)		\$ -	\$ (2,700)	\$ (76)			\$ (2,700)	\$ -
81a	Prior Year Expenses		\$ -	\$ -	\$ -		\$ -	\$ -	\$ -			\$ -	\$ -
	Sub-Total Governance & NFHS	\$ -	\$ -	\$ (235,700)	\$ (140,038)	\$ -	\$ -	\$ (265,700)	\$ (2,656)	\$ -		\$ (265,700)	\$ -
82	Sub-total	\$ -	\$ -	\$ (272,700)	\$ (212,206)	\$ -	\$ -	\$ (302,700)	\$ (2,656)	\$ -	\$ -	\$ (302,700)	\$ -
83	Total forwarded from Sheet 1	\$ 5,058,462	\$ 4,797,517	\$ (2,939,750)	\$ (2,615,415)	\$ 5,129,035	\$ 1,496,826	\$ (2,975,808)	\$ (530,840)	\$ 5,278,817	\$ -	\$ (3,106,062)	\$ -
84	Total forwarded from Sheet 2	\$ 1,254,000	\$ 1,099,422	\$ (3,060,785)	\$ (2,766,921)	\$ 1,344,000	\$ 1,126,476	\$ (3,123,869)	\$ (979,059)	\$ 1,344,000	\$ -	\$ (3,185,869)	\$ -
85	GRAND TOTAL	\$ 6,312,462	\$ 5,896,939	\$ (6,273,235)	\$ (5,594,542)	\$ 6,473,035	\$ 2,623,302	\$ (6,402,377)	\$ (1,512,555)	\$ 6,622,817	\$ -	\$ (6,594,631)	\$ -

Salary/Burden

Salary Schedule & Burden Summary 2021-2022

The salary schedule and burden on the following pages are calculated by employee salary, which includes step only increases for qualified employees, the projected employer contributions for PERS, medical, dental and vision costs and the required Federal employee taxes (FICA and Medicare). As mentioned in the budget summary, this burden includes two unfilled administrative assistant staff positions. It is likely only one may be filled in the 2021-2022 year. We also include our appeals coordinator and a part time temp position that is available to use on an as needed basis.

The employees are broken out into three different line item categories based on the appropriate accounting. The categories include: salaries and benefits, marketing and legal and liability.

2021-2022 SALARY SCHEDULE

	Admin Asst. I	Admin Asst. II	Bookkeeper	Asst. to the Ex. Dir	Assistant Director	Media Relations Officer	Director of Corporate Sponsorships	Director	Director	Director	Senior Director	Assistant Executive Director	Associate Executive Director
Step 1	\$ 42,600	\$ 46,649	\$ 52,738	\$ 69,668	\$ 71,616	\$ 78,392	\$ 106,998	\$102,309	\$102,309	\$102,309	\$127,193	\$ 133,553	\$ 139,912
Step 2	\$ 44,730	\$ 48,981	\$ 55,375	\$ 73,151	\$ 75,197	\$ 82,312	\$ 112,348	\$107,425	\$107,425	\$107,425	\$133,553	\$ 140,230	\$ 146,908
Step 3	\$ 46,967	\$ 51,430	\$ 58,144	\$ 76,809	\$ 78,957	\$ 86,427	\$ 117,965	\$112,796	\$112,796	\$112,796	\$140,230	\$ 147,242	\$ 154,253
Step 4	\$ 49,315	\$ 54,002	\$ 61,051	\$ 80,649	\$ 82,905	\$ 90,749	\$ 123,864	\$118,436	\$118,436	\$118,436	\$147,242	\$ 154,604	\$ 161,966
Step 5	\$ 51,781	\$ 56,702	\$ 64,103	\$ 84,682	\$ 87,050	\$ 95,286	\$ 130,057	\$124,357	\$124,357	\$124,357	\$154,604	\$ 162,334	\$ 170,064
Additional 5% Longevity after years 8, 12 & 16													
Step 9	\$ 54,370	\$ 59,537	\$ 67,309	\$ 88,916	\$ 91,402	\$ 100,050	\$ 136,560	\$130,575	\$130,575	\$130,575	\$162,334	\$ 170,451	\$ 178,568
Step 13	\$ 57,088	\$ 62,514	\$ 70,674	\$ 93,362	\$ 95,973	\$ 105,053	\$ 143,388	\$137,104	\$137,104	\$137,104	\$170,451	\$ 178,973	\$ 187,496
Step 17	\$ 59,943	\$ 65,639	\$ 74,208	\$ 98,030	\$100,771	\$ 110,306	\$ 150,557	\$143,959	\$143,959	\$143,959	\$178,973	\$ 187,922	\$ 196,871
													\$ 201,793
													\$ 206,837

2021-2022

EMPLOYEE	Step	SALARY	PERS 10.88% + \$108,215	MED	DENTAL	VISION	LTC	LTD	OTHER	FICA 6.2% Cap	MED 1.45%
RON NOCETTI	N	225,000	42,750	30,713	2,365	231	4,500	2,500		6,625	3,263
Salaries - 50%		112,500	21,375	15,357	1,183	116	2,250	1,250		3,175	1,280
Legal/liability - 50%		112,500	21,375	15,357	1,183	116	2,250	1,250		3,175	1,280
CHRISTINA SHANNON	Y	76,809	9,217	11,377	990	231				4,762	1,114
Salaries - 50%		38,405	4,609	5,688	495	116				2,381	557
Legal/liability - 50%		38,405	4,609	5,688	495	116				2,381	557
BRIAN SEYMOUR	N	178,568	21,428	30,713	2,365	231				7,960	2,589
BOBBI MADSEN	Y	137,104	16,452	30,713	2,365	231				7,960	1,988
CICI ROBINSON	Y	124,357	14,923	30,713	2,365	231				7,710	1,803
WILLIAM CHAVARIN	Y	124,357	14,923	30,713	2,365	231				7,710	1,803
CHRIS FAHEY	N	130,057	15,607	30,713	2,365	231				7,960	1,886
REBBECA BRUTLAG	N	100,050	12,006	30,713	2,365	231				6,203	1,451
ADMIN ASST I	Y	42,600	5,112	30,713	2,365	231				2,641	618
ADMIN ASST I	Y	42,600	5,112	30,713	2,365	231				2,641	618
UNFUNDED PERS LIABILITY			108,215								
P/T TEMP		12,000								744	174
BOB WALLACE (100% legal/liability)		12,500								775	181
SALARIES & BENEFITS		912,541	224,155	236,039	18,233	1,848	2,250	1,250	0	49,126	12,881
MARKETING		130,057	15,607	30,713	2,365	231			483,774	7,960	62,006
LEGAL & LIABILITY		163,405	25,984	21,045	1,678	231	2,250	1,250	0	6,331	2,018
TOTALS		1,206,002	265,745	287,797	22,275	2,310	4,500	2,500	0	63,417	16,785

Marketing

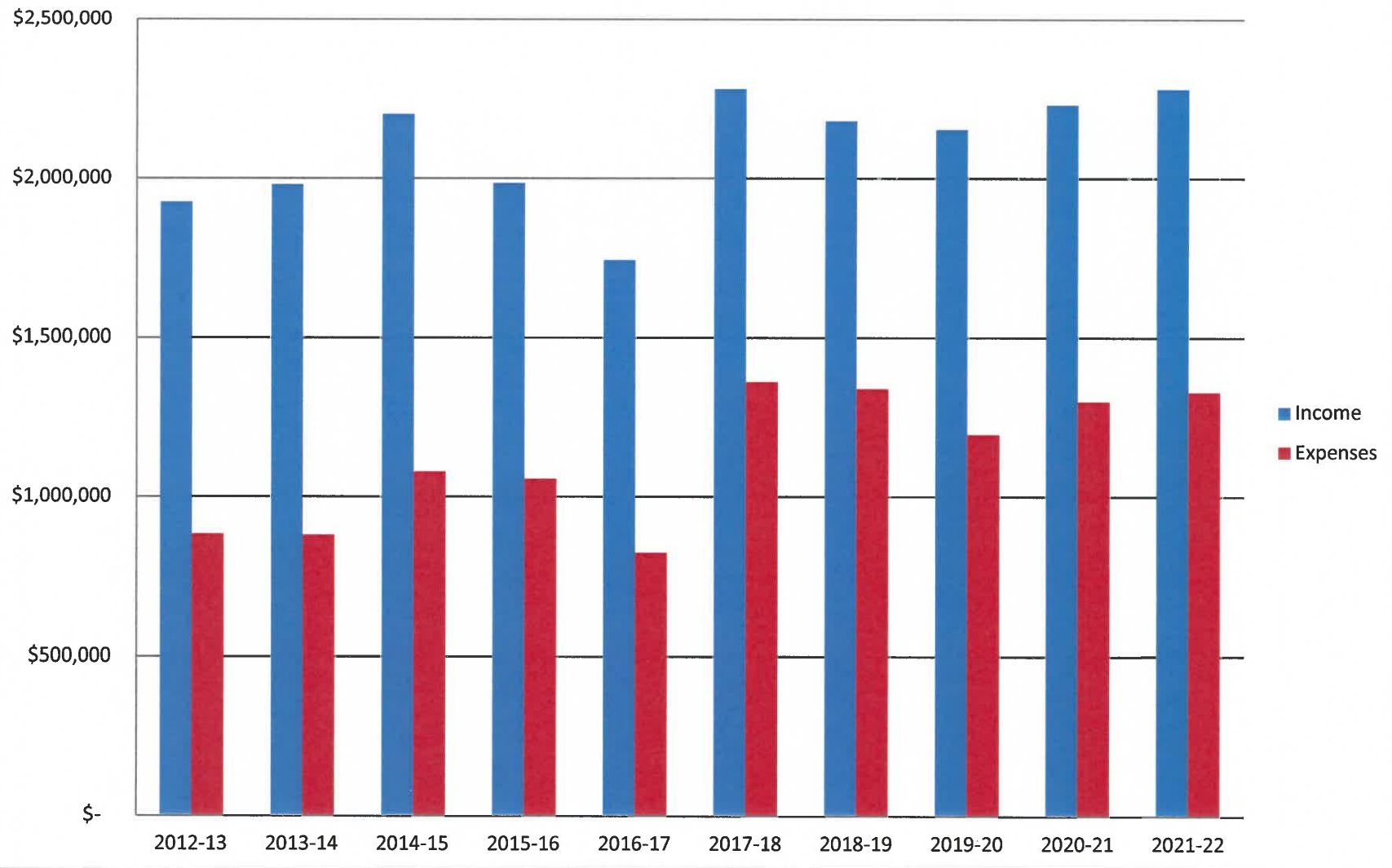
Marketing Summary 2021-2022

The marketing spreadsheet breaks down our partners based on state only and statewide contracts. Our marketing contracts are similar to last year, where we have guaranteed minimums for our income through 2027 for the State and all ten Sections due to a marketing partnership with PlayFly (formerly Outfront Media Sports). All marketing contracts excluding ball and broadcast rights, now go through the PlayFly channels.

Our broadcasts rights contract with Spectrum Sports Network has a built in four percent annual increase. This contract is guaranteed through the 2025-26 school year.

Our partners are listed into four categories: state only, broadcast rights, section split and PlayFly sponsorships.

Marketing Income vs Expenses 2012-2022





California Interscholastic Federation

2021-2022 State Marketing Income Overview

December 10, 2020

PARTNER	CATEGORY	EXPIRES	STATUS	ANNUAL FEE
STATE ONLY				
NIKE	Specific - State FB & Official Ball	7/31/27	Signed	\$ 35,000.00
HL CORPORATION	Sport Specific - Badminton	7/31/22	Signed	\$ 1,750.00
			SUB TOTAL	\$ 36,750.00
BROADCAST RIGHTS				
SPECTRUM	Broadcast Rights State	7/31/26	Signed	\$ 814,134.36
			SUB TOTAL	\$ 814,134.36
SECTION SPLIT				
HEAD PENN	Specific - Official Ball	7/31/25	Signed	\$ 4,000.00
BADEN	Specific - Official Ball	7/31/21	Negotiations	\$ 10,000.00
			SUB TOTAL	\$ 14,000.00



California Interscholastic Federation

2021-2022 State Marketing Income Overview

December 10, 2020

PLAYFLY SECTION SPLIT - Year 5	
SECTION	TOTAL
CENTRAL	\$48,303.05
CENTRAL COAST	\$57,459.34
LOS ANGELES CITY	\$37,903.02
OAKLAND	\$4,588.08
NORTH COAST	\$78,180.73
NORTHERN	\$35,981.43
SAC-JOAQUIN	\$91,787.33
SAN DIEGO	\$84,802.89
SAN FRANCISCO	\$4,588.06
SOUTHERN	\$487,617.94
STATE OFFICE	\$388,846.94
	\$1,320,058.81



California Interscholastic Federation

2021-2022 CIF Broadcast Rights Income

December 10, 2020

Spectrum Sports Network - Year 11			
	Gross	Net	Change
2011-2012	\$550,000.00	\$495,000.00	
2012-2013	\$572,000.00	\$514,800.00	\$19,800.00
2013-2014	\$594,880.00	\$535,392.00	\$20,592.00
2014-2015	\$618,675.20	\$556,807.68	\$21,415.68
2015-2016	\$643,422.21	\$572,645.77	\$15,838.09
2016-2017	\$669,159.10	\$595,551.60	\$22,905.83
2017-2018	\$695,925.46	\$626,332.91	\$30,781.32
2018-2019	\$723,762.48	\$651,386.23	\$25,053.32
2019-2020	\$752,712.98	\$677,441.68	\$26,055.45
2020-2021	\$782,821.50	\$704,539.35	\$27,097.67
2021-2022	\$814,134.36	\$732,720.92	\$28,181.57
2022-2023	\$846,699.73	\$762,029.76	\$29,308.84
2023-2024	\$880,567.72	\$792,510.95	\$30,481.19
2024-2025	\$915,790.43	\$824,211.39	\$31,700.44
2025-2026	\$952,422.05	\$857,179.84	\$32,968.46
	\$11,012,973.20	\$9,898,550.07	\$362,179.84

Appendix

Appendix Summary

2021-2022

The CIF has three separate investment accounts with our investment advisory firm, Stifel. The information contained in the subsequent pages is a consolidated summary of our investment accounts that include our non-designated reserve account, our fully funded retiree healthcare account, and our deferred building maintenance account. Also enclosed is a copy of our actuarial valuation for our retiree healthcare account.

**CIF STATE OFFICE
RESERVE INVESTMENTS - STIFEL
CONSOLIDATED STATEMENT as of 1/1/21**

RESERVE ACCOUNT	Current Month Value	Previous Month Value
CIF NON-DESIGNATED RESERVE	\$2,202,335.46	\$2,202,316.81
CIF DESIGNATED RESERVE - RETIREE HEALTH CARE BENEFITS	\$1,991,181.50	\$1,935,639.75
CIF DESIGNATED RESERVE - DEF. MAINTENANCE BUILDING FUND	\$168,176.88	\$168,175.46
TOTALS	\$4,361,693.84	\$4,306,132.02

CALIFORNIA INTERSCHOLASTIC FEDERATION
POST-RETIREMENT MEDICAL PLAN
ACTUARIAL VALUATION AS OF JULY 31, 2020

Purpose of Report

The CIF post-retirement medical plan pays medical insurance premiums for the eligible group of retirees. The purpose of this report is to determine the actuarial present value of future medical insurance premiums, and to review the adequacy of the reserve fund established to pay premiums.

Covered Eligible Group

The covered group includes eight retirees and six spouses. Their average is 75. The plan is closed to other active employees. One retiree died in the previous year.

The eligible retirees are covered in the same medical insurance plan that covers active employees. The expected annual premium for this fiscal year is \$100,728.

Reserve Fund

CIF has established a reserve fund to pay medical insurance premiums for the eligible group. **The reserve fund's market value increased from \$1,773,800 to \$1,793,800** during the twelve months ending July 31. \$102,544 was deducted from the reserve fund during that period for medical insurance premiums. The reserve fund's investment return was approximately 6.9% for the twelve months. Measuring from 2012, the annualized average investment return is estimated at 6.7%. (We relied on CIF for information on the reserve fund, and did not audit the fund.)

Results of Actuarial Valuation

The actuarial valuation first starts with the current premiums and projects future medical insurance premiums using the health cost trend rates and mortality assumptions summarized in the Actuarial Assumptions section below. The actuarial present value of future retiree medical premiums is the present value of the projected premiums discounted at the reserve fund's targeted return of 6.0%. ***The actuarial present value of future retiree medical premiums is \$1,427,000.***

CALIFORNIA INTERSCHOLASTIC FEDERATION
POST-RETIREMENT MEDICAL PLAN
ACTUARIAL VALUATION AS OF JULY 31, 2020

To gauge the sensitivity of our estimate to our assumptions, the actuarial present value is recalculated by changing key assumptions. First, the future medical premium inflation was changed by +1.0% and -1.0%. Then valuations were also performed assuming future investment return of 5% instead of the targeted 6%. In the table below you can see the present value of future premiums changes by 9 to 10 percentage points for one percentage point change in premium inflation.

	Base premium inflation -1.0%	Base premium inflation	Base premium inflation +1.0%
6% investment return	\$1,313,000	<i>\$1,427,000</i>	\$1,558,000
5% investment return	\$1,440,000	\$1,574,000	\$1,727,000

The reserve fund of \$1.79 million is sufficient in each of the scenarios.

CALIFORNIA INTERSCHOLASTIC FEDERATION
POST-RETIREMENT MEDICAL PLAN
ACTUARIAL VALUATION AS OF JULY 31, 2020

Actuarial Assumptions

Valuation Date July 31, 2020

Discount Rate 6.00% for the first 30 years and 3.00% thereafter
Discount rates for other scenarios are half the initial rate after 30 years.

Healthcare Trend Rates

Annual medical insurance premiums are assumed to increase at the following trend rates:

Year	Annual Increase – Medical Insurance Premiums
2020	8.0%
2021	8.0%
2022	7.5%
2023	5.0%
2026	5.1%
2029	5.2%
2052	5.1%
2056	4.9%
2061	4.8%

The above trend rates from 2023 forward were developed using the baseline projection of the Society of Actuaries (SOA) Long-Run Medical Cost Trend Model. The following assumptions were used as input variables into this model:

Rate of Inflation 2.5%
Rate of Growth in Real Income / GDP per capita 1.5%
Extra Trend due to Technology and other factors 1.1%
Health Share of GDP Resistance Point 25.0%
Year for Limiting Cost Growth to GDP Growth 2075

CALIFORNIA INTERSCHOLASTIC FEDERATION
POST-RETIREMENT MEDICAL PLAN
ACTUARIAL VALUATION AS OF JULY 31, 2020

Actuarial Assumptions

Valuation Date July 31, 2020

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Health Share of GDP Resistance Point 25.0%
Year for Limiting Cost Growth to GDP Growth 2075

**CALIFORNIA INTERSCHOLASTIC FEDERATION**

CIF STATE OFFICE • 4658 DUCKHORN DRIVE • SACRAMENTO, CA 95834 • (916) 239-4477 • CIFSTATE.ORG

To: Federated Council**Date: March 12, 2021****Re: Executive Committee Election****Proposal Reviewed**11/18/2020 - Nominating Committee
02/05/2021 - Federated Council**Proposal Recommendation**Forward Candidates to Federated Council
Nominations Closed**Type: Election****Next: Election (April 23, 2021)**

Proposal Summary: As per the CIF Constitution and Bylaw 70.F. the following Federated Council members have volunteered to be candidates to serve a two-year term on the CIF Executive Committee for the 2021-2022 and 2022-2023 school years.

The following candidates have been nominated and have agreed to place their name for consideration to serve a two-year term on the CIF Executive Committee: Elect Two (2)

Catherine Arenson, San Francisco Section

Natalie Ayres, Central Coast Section

John Becker, Sac-Joaquin Section

Andrea Bustamante, Oakland Section

Neezer McNab, LA City Section

Diana Nalbandian-Hatton, Central Section

Marybeth Ortiz, California Association of Private School Organizations (CAPSO)

F. Elections

- (1) Elections will occur at the final meeting of the year of the Federated Council.
- (2) Elections for Executive Committee members, other than officers and the at-large committee member will be held annually.
- (3) Should a second candidate be nominated from any Section or the group of Allied Organizations, only the candidate with the most votes (more votes) from that Section/or group is eligible for election.
- (4) The nominees who receive the most votes, from among those eligible for election, will be elected.
- (5) In the event of a tie between/among candidates whereby there is only one seat available and/or remaining, a revote for the remaining position will take place only between/among the candidates that are tied.
- (6) In the event there is still a tie vote after the first revote, one more vote will take place and if the tie is not broken, a flip of a coin will determine the winner.



CIF State Executive Committee Nominee

Name: Catherine A. Arenson

Organization/Position: Assistant Principal, Balboa High School, San Francisco Unified School District

CIF Section: San Francisco Section

EXPERIENCE

Education Administration/ Teaching Positions

Athletic Administration/Oversight

CIF San Francisco Section President – 2020-present

HS Assistant Principal over Athletics – 2019-present

CIF San Francisco Section Vice President – 2019-2020

HS Assistant Principal, SFUSD – 2016-present

Instructional Mathematics Coach K-12, Aspire Public Schools – 2010-2016

Math Teacher 5th-8th, KIPP Public Schools – 2003-2009

MS Special Education Teacher, Teach For America Phoenix, AZ – 2000-2003

Other professional positions related to education-based athletics

Lakewood Healthy Devils Co-founder (Partnership with Duke University, Durham Public Health Department, and Durham Public Schools, NC) – 1998-2000

Basketball Coach & Soccer Coach – at Schools & Community Centers – 1996-2009

Started HS Girls' Lacrosse at The Branson School, Ross, CA 1994-1996



CIF State Executive Committee Nominee

Name: Natalie Talbot Ayres

Organization/Position: PSAL League Commissioner and Pacific Bay Christian- Dean of Athletics and MS

CIF Section: Central Coast Section (CCS)

EXPERIENCE

Education Administration/ Teaching Positions

Athletic Administration/Oversight

- **CERTIFIED MASTER ATHLETIC ADMINISTRATOR**, National Interscholastic Athletic Administration Association (February 2011)
- CCS- PSAL League Commissioner (23 member schools)(2014-2021).
- PacBay Dean of Athletics (2003-2021).
- PacBay Dean of MS (2019-2021).
- Designed and built a new cross country course on PacBay campus (2021).
- CIF- Federated Council Representative (2015-2021).
- CIF- Economic Viability Committee (2016-2021).
- CCS- Board of Manager (2008-2021).
- CCS- Executive Board Member (2011-2020, termed expired).
- Filed 501c3 for PSAL Inc. as League Commissioner (2017).

AWARDS

- 2018-2019 CCS/ CSADA Athletic Director of the Year
- 2018 CSADA- The Ed Fennelly Distinguished Service Award
- 2018 CIF- Lifetime Pass
- 2017-2018 PSAL Girls Basketball- Honor Coach
- 2014 CCS- Lifetime Pass
- 2007 CCS/ CSADA- Norm Mackenzie Award "Rookie of the Year"

Other professional positions related to education-based athletics

BASKETBALL CAREER

- PacBay Girls Varsity Basketball Coach (2003-2021).
- PSAL Girls Basketball- Honor Coach
- CCS and PSAL Girls Basketball Representative (2010-2020).
- San Francisco State University, starter and team captain (1996-1999).
- SF Bay Area Pro-Am Basketball League (1996-1999).
- Stanford University Summer Women's Basketball Coach (1996-1999).
- Del Oro High School, coached under Mike Takayama, received Most Valuable Player, First Team All-League, Team Captain, Army Award for Top Female Athlete, League Championship and Section Championship (First Girls' Basketball Section title in school's history, 1995) (1991-1995).

A.S.E.P. COACHES EDUCATION TRAINER

American Sport Education Trainer- Champaign, Illinois

(4/05- Present)



CIF State Executive Committee Nominee

Name: JOHN BECKER

Organization/Position: ROSEVILLE JOINT UNION HIGH SCHOOL DISTRICT,
EXECUTIVE DIRECTOR, STUDENT ENGAGEMENT

CIF Section: SAC-JOQUIN

EXPERIENCE

Education Administration/ Teaching Positions

Athletic Administration/Oversight

Executive Director, Student Engagement (Roseville Joint UHSD) 2018 - Current

- Oversee all district athletics (6 comprehensive high schools)
- Implemented InSideOut Coaching Initiative districtwide
- Developed school board athletic committee to support Education-based athletics

Principal, Antelope High School (Roseville Joint UHSD) 2007 - 2018

- Lead development of new high school athletic program

Principal, West Campus High School (Sacramento City USD) 2003 - 2007

- Also Athletic Director during 2005 & 2006 school years

Principal, Oak Ridge Elementary (Sacramento City USD) 2001 - 2003

- Created elementary school sports league for high poverty district schools (basketball & soccer)

Teacher, Laguna Creek High School (EGUSD) & William Land Elem (Sacramento City USD) 1995 - 2000

- Coach - Baseball, Soccer, and Football

Other professional positions related to education-based athletics

CIF Executive Committee Member	2019 - Current
CIF Federated Council Member	2016 - Current
CIF Cross Country & Baseball Committee	2019 - Current
Sac-Joaquin Section President	2018 - 2020
Sac-Joaquin Section Board of Managers	2016 - Current
Sac-Joaquin Section Board of Managers	2010 - 2012
Sac-Joaquin Section Economic Viability Committee Chair	2016 - 2018
Sac-Joaquin Section Realignment Committee Member	2016
Sac-Joaquin Officials Assignors Evaluation Committee	2012
Capital Valley Conference President	2010 - 2012
ACSA Member	2004 - Current



CIF State Executive Committee Nominee

Name: Andrea Bustamante

Organization/Position: Oakland Unified School District, Executive Director Community Schools Student Services

CIF Section: Oakland

EXPERIENCE

Education Administration/ Teaching Positions
Athletic Administration/Oversight

Teaching/Education:

Previous: Elementary School Teacher, Manager of District After School Programs, Coordinator of Middle School student support services,

Current: Executive Director Community Schools Student Services including physical and mental health, after school, restorative practices, attendance and discipline, partnerships

Athletic Oversight: the Oakland Athletic League / Section is part of the Community Schools Student Services Department which I lead. I supervise the League Commissioner and other staff.

Other professional positions related to education-based athletics

Current: Member of Economic Viability Committee

Previous: Coach High school club girls volleyball,



CIF State Executive Committee Nominee

Name: Neezer McNab

Organization/Position: President, Board of Managers

CIF Section: Los Angeles City Section

EXPERIENCE

Education Administration/ Teaching Positions

Athletic Administration/Oversight

First, I would like to say that I am honored to have been nominated for a position on the CIF State Executive Committee. To better understand who I am and what I'm about I would like to give you a brief history of my experiences. Growing up in the 70's and 80's athletic opportunities for female athletes were limited. As a female soccer player, the only option I was afforded was to play on the boys' team as there was not one for girls at my high school. I took the opportunity and later played at the collegiate level, while it is no longer the norm since the passing title 9, we still have many disparities for our student populations in the Los Angeles city section. I feel it is important to ensure there is a voice at the table to represent the athletes in our section so that a complete picture is given when decisions are made at the state level. Over the course of my educational journey I have held the positions of physical education teacher and high school coach representing several different sports for both male and female athletes. Since 2013 I have held the position of assistant principal in charge of athletics where I am currently overseeing the rebranding and overhauling of our entire athletic facility. While coaching I was honored to be awarded the girls soccer coach of the year in 1995 by the Daily News and a Los Angeles County certificate of recognition from the city council recognizing my contributions as a coach for the girls track & field team at the state level in 1997. In 2001 a few years after the birth of our second child my coaching career took a back seat as both my husband and I coached and I made the conscious decision to be the one who was driving our kids back and forth to their youth practices where they were fortunate enough to conclude their athletic careers at the collegiate level. This history is important to know because I bring the experiences of an athlete who was marginalized, a parent who has first-hand knowledge of how student/ athletes benefit from athletic participation and what it takes to be successful in both the mental and physical arenas and a coach who has coached both boys and girls. I believe it is imperative that as a state we continue to build robust programs that benefit all of our diverse socio-economic student groups to give them every opportunity for an inclusive and enriching high school journey. Because of my past experiences and current position I believe that I will bring meaningful and varied points of view to the conversation.

Other professional positions related to education-based athletics

Honors and Associations

2019- present Presidents Advisory Committee – CIF State

2019- present President – CIF Board of Managers, Los Angeles City Section

2019- present InSideOut Initiative - participant

2017 - 2019 President Elect - CIF Board of Managers, Los Angeles City Section

2016 Outstanding Service Award – Notre Dame High School

2015 CIF Board of Managers – West Valley Administrative Rep.

1999 CAHPERD Honored Speaker

1997 Los Angeles City Council Certificate of Recognition (Track & Field)

1995 Daily News Girls Soccer Coach of the Year

1991 – 2001 Track & Field Asst. Coach – Notre Dame High School

1990 – 2001 Head Girls Soccer Coach - Notre Dame High School



CIF State Executive Committee Nominee

Name: Diana Nalbandian-Hatton

Organization/Position: Tulare Union High School, Athletic Director

CIF Section: Central Section - President Elect

EXPERIENCE

Education Administration/ Teaching Positions

Athletic Administration/Oversight

Physical Education Teacher for 17 years. 1 year at Corcoran High School and 16 at Tulare Union High School 1999-2016

Physical Education Teacher and Athletic Director for 10 years at Tulare Union High School 2006-2016

Full Time Athletic Director at Tulare Union High School for 5 years 2016-Present

Other professional positions related to education-based athletics

CIF Central Section Board of Managers as the East Yosemite League Representative for 12 years 2007-2019

CIF Central Section Board of Managers President Elect for 2 years 2019-Present

State CIF Athletic Administrators Advisory Committee 2016-Present



CIF State Executive Committee Nominee

Name: Marybeth Ortiz

Organization/Position: Junipero Serra High School, Assistant Principal: Student Life

CIF Section: Central Coast Section

EXPERIENCE

Education Administration/ Teaching Positions

- **Junipero Serra High School, San Mateo**
 - World Languages Department Chairperson (2005-2006)
 - Spanish Teacher
 - Algebra Teacher

Athletic Administration/Oversight

- Junipero Serra High School
 - Assistant Principal: Student Life - overseeing athletics (2006 to present)
 - Senior Class Moderator (2004-present)
 - Big Brothers Moderator (Student Leadership Program) (2002-present)
 - Swim School Director (2001-2006)
 - Student Activities Director and Student Government Moderator (2001-2004)

Other professional positions related to education-based athletics

- Member of CIF Federated Council as the CAPSO Representative (September 2014-present)
- Completed CAA Certification Process (2011)
- Completed various LTC Courses, including: 501, 502, 504, 506, 508, 709, 714 (2008-present)
- Member of the NCEA (2008-present)
- Member of the NIAAA (2008-present)
- Member of the CSADA (2008-present)
- Member of the CCSADA (2008-present)
- Founder and Moderator of the Serra Big Brothers Program (2002-2006)
- Member of the PSA Care Team (2001-2002)
- Coach at Our Lady of Angels: 5-8 grade boys and girls (1999-2014)

**CALIFORNIA INTERSCHOLASTIC FEDERATION**

CIF STATE OFFICE • 4658 DUCKHORN DRIVE • SACRAMENTO, CA 95834 • (916) 239-4477 • CIFSTATE.ORG

To: Federated Council**Date: March 12, 2021****Re: Proposal - CIF/Southern Section: Request for exception of Bylaw 504.M. to include competition at National High School Competitive Cheer (NHSCC) event.****Proposal Originated: Southern Section****Proposal Reviewed**

01/28/2020 - Southern Section Board of Managers
03/31/2020 - Southern Section Board of Managers
06/09/2020 - Commissioners Committee
09/02/2020 - Executive Committee
10/09/2020 - Federated Council
11/04/2020 - Executive Committee
02/04/2021 – Executive Committee

02/05/2021 – Federated Council

Proposal Recommendation

First Reading
Passed
Reviewed and Forwarded to EC
Reviewed and Forwarded to FC
First Reading
Failed 8-0
Motion to Renew Passed 9-0; Item failed 8-1
First Reading (Continued from Nov. mtg)

Type: Bylaw modification**Next:** Action (April 23, 2021)

Proposal Summary: The Southern Section is proposing an exception to CIF Bylaw 504.M. to allow Traditional Competitive Cheer teams to compete on Sunday at the NHSCC event. This exception may be used one-time per school year for the above event only.

Fiscal Impact: There is no fiscal impact to the CIF at this time as the proposal does not impact a championship event. There, of course, would be costs involved for CIF member schools choosing to attend this event.

Background: In TCC, the season of sport is much longer than that of any other sport. Cheerleaders also do not participate in traditional head-to-head competition in their leagues like other sports do. National-level competitions have provided opportunities for high school athletes to compete and be seen by college recruiters. These athletes will miss the important opportunities that they have had prior to CIF inclusion. Asking these competitions to move away from their Sunday spot is difficult as they require large venues.

This proposal is being brought back as a continued first reading from the October Federated Council meeting due to the following new information. It has come to our attention that the sport of skiing/snowboarding has been allowed to practice and compete on Sundays given the unique nature of the sport and the fact that there is competition with Nevada schools which allow for



RONALD W. NOCETTI, EXECUTIVE DIRECTOR

CALIFORNIA INTERSCHOLASTIC FEDERATION

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Sunday competition in that sport. This provides some context to the concern that we would be allowing an exception for cheer that has not been allowed for any other sport.

Talking Points: TCC does not currently have a season of sport; This exemption would enable school teams to compete at the national level event; Can only be used at the NHSCC and no other “National Championship;” Adding a second exception to the Sunday rule could lead to additional requests from other sports to be permitted an opportunity to compete on Sundays.



RONALD W. NOCETTI, EXECUTIVE DIRECTOR

CALIFORNIA INTERSCHOLASTIC FEDERATION

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504.M.

Sundays

In order to provide at least one (1) day of respite from involvement in interscholastic athletics each week, no interscholastic games or practices of any kind are to be held on Sunday.

Exception #1. Those schools founded upon religious tenets that observe a Sabbath rest from Friday sundown until Saturday sundown may practice or play on Sundays. These schools must register each year by August 1 for the following year with their Section office and observe a day of respite from sundown Friday to sundown Saturday. No school requesting a religious exception may participate in interscholastic participation (practice and/or games) on seven (7) consecutive 24-hour days.

- Schools requesting an exception must provide documentation, if requested, of religious belief adhering to the basis of the exception.
- Schools requesting an exception must provide documentation, if requested, of adherence to the rule of no interscholastic participation (practice and/or contest) within seven (7) consecutive 24-hour days.

NOTE: Declaration of Alternate Day of Respite Form is available through your local CIF Section office.

Exception #2. Traditional Competitive Cheer teams competing in the annual National High School Competitive Cheer event. This exception may be used one-time per school year for the above event only. Schools seeking an exception for the NHSCC event should contact their local CIF Section office.

- Schools requesting an exception must provide documentation, if requested, of adherence to the rule of no interscholastic participation (practice and/or contest) within seven (7) consecutive 24-hour days.
- (1) Violation of Bylaw 504.M. will result in the following sanctions:
 - a. **Practice:** For every practice conducted during the declared respite time, the violating school will be prohibited from conducting twice as many regularly scheduled practices (2 for 1);
 - b. **Game:** A game played during the declared respite time will result in forfeiture of the game.
 - (2) In addition to the above sanctions, the Section may impose any of the following additional sanctions:
 - a. The final season record will be reduced by at least one (1) win at the conclusion of the season;
 - b. The school will be placed on probation;
 - c. The team/individual will be ineligible to advance to or in Section, Regional or State Championships;
 - d. Reduction of maximum number of contests allowed for the following year in that sport;
 - e. Repeated violation may result in suspension of membership in the CIF.
- (May 2000 Federated Council/Revised May 2004 Federated Council/Revised April 2018 Federated Council)



10932 Pine Street
Los Alamitos, California 90720

Telephone: (562) 493-9500
FAX: (562) 493-6266

CIF SOUTHERN SECTION COUNCIL PROPOSAL FORM**

In accordance with Blue Book Article 3, Bylaw 30.1, the following proposal is submitted for Council consideration.

“CIF Southern Section Council may entertain proposals submitted to the governing body on the appropriate proposal form from duly appointed advisory committees, leagues or the Executive Committee.” *All items coming before the Southern Section Council must contain the financial implications on member schools, leagues and the Southern Section.*

Date: January 8, 2020

Submitted by:

Name of representative: Steven Hemenway

School of representative: La Serna HS Telephone: 562-698-8121 x6081

Check one of the following:

☒ League Proposal. Name of League: Del Rio League

☐ Advisory Committee Proposal. Committee Name: _____

☐ Executive Committee Proposal. Submitted by: _____

Rule Change:

Rule Number Affected: 504.M

Implementation Date: 2021

Abstract: (Please add any supporting documents.)

Council First Read: 1-28-2020

Council Action Date: 3-31-2020

Date Proposal will take effect on member schools: 2021

See reverse side for additional information.

Proposal Number

STATE 619

Financial Impact on Member School and Southern Section (Attach an analysis and supporting documents):

Financial Impact on Member School and Southern: Those participating in these events should not incur additional expense, however, they may actually receive an increase return on their investment. Teams are typically in attendance for the awards ceremonies on Sundays.

All Council Proposals must be submitted according to the timelines published in the Blue Book. If they are not received in a timely manner, they will be postponed until the next meeting.

Council Proposals that do not contain the information in the fields provided on both pages will not be considered.

Sport advisory committees are advised to confine their proposals to the sport(s) under their advisement. Any proposals that do not affect Articles 1400 – 3100 must contain a rationale as to why the sport advisory committee is requesting action.

Procedure for Proposed Bylaw Changes:

1. Identify the bylaw, by number, to be changed or eliminated.
2. Type the bylaw, using normal font face, for language that will remain unchanged.
3. Use strikethrough to identify language to be eliminated or changed.
4. Identify proposed language using bold type.

The Del Rio League proposes the following changes to the CIF-SS bylaws.

Bylaw 504. M. Sundays

Proposed language:

In order to provide at least one day of respite from involvement in interscholastic athletics each week, no interscholastic games or practices are to be held on Sunday.

ADD: Exception: In the sport of Traditional Competitive Cheer –Only those schools that participate in NHSCC may have a one-time exemption for that event once per year, provided approval from the CIF-SS office is granted.

RATIONALE: In TCC, the season of sport is much longer than that of any other sport. Cheerleaders also do not participate in traditional head-to-head competition in their leagues like other sports do. National-level competitions have provided wonderful opportunities for these high school athletes to compete and be seen by college recruiters. These athletes will miss the important opportunities that they have had prior to CIF inclusion. (Asking these competitions to move away from their Sunday spot is difficult as they require large venues.)

*The National High School Cheerleading Championship (NHSCC) is considered by most to be the most prestigious cheerleading championship in the country. It is also the only cheerleading championship endorsed by the NFHS. An estimated eight hundred of the most advanced teams, representing about 31 states will compete at the Walt Disney Resort in Orlando, Florida. ESPN and ESPN2 are expected to televise the event in 32 countries and is expected to reach 100 million homes.

C.I.F. SOUTHERN SECTION

Budget Proposal

2021 - 2022

	1	2	3	4	5	6	7	8
	20-21 To Date	20-21 Budget	2021-22	2019-20	2018-19	2017-18	2016-17	2015-16
Income								
BASEBALL	-	63,000	55,000	-	81,818	59,654	62,334	53,277
BASKETBALL	-	440,000	433,000	475,302	411,772	459,608	689,467	650,630
CHEER	-	25,000	26,000	29,423	23,210			
CROSS COUNTRY	-	99,000	87,000	106,064	93,272	102,084	98,863	91,723
FOOTBALL	-	750,000	728,000	848,237	723,063	852,343	883,009	1,061,636
GOLF	-	80,000	80,000	35,805	75,000	80,030	66,595	65,665
LACROSSE	-	15,000	12,500					
SOCCER	-	75,000	88,000	99,294	92,021	65,019	74,022	88,687
SOFTBALL	-	24,000	23,000	-	23,420	25,395	24,450	29,035
SWIMMING	-	59,000	59,000	-	61,049	53,744	60,683	54,020
TENNIS			-					
TRACK	-	119,000	116,000	-	119,843	121,641	128,150	151,043
VOLLEYBALL	-	149,000	147,000	106,446	146,178	154,112	178,950	196,570
WATER POLO	-	49,000	46,000	53,318	42,896	47,869	46,394	46,713
WRESTLING	-	123,000	119,000	121,483	124,983	113,991	151,002	135,176
APPAREL (Merchandise, T-Shirts, Patches, etc.)	-	142,000	139,000	85,825	151,944	140,402	142,996	140,028
FRIENDS OF GOLF	23,500	47,000	47,000	47,000	47,000	47,000	47,000	47,000
INTEREST (on Investments)	186,185	45,000	55,000	80,250	90,673	69,799	101,969	45,521
OTHER INCOME (Assessment)	-	39,000	-	-	53,190	73,707	22,086	23,301
PROGRAM SALES	-	-	-	-	-	5	28,888	31,845
PUBLICATIONS (Rule Books)	19,360	77,000	50,000	69,711	78,074	77,473	70,422	78,790
SPECIAL EVENTS (HOF-DS, Ath Ad Summit)	-	69,000	65,000	79,281	75,220	65,370	48,774	28,330
SPORT FEES (Membership)	709,675	735,000	715,000	638,359	491,600	499,800	487,490	482,800
SUPPORT/MARKETING INCOME	654,726	1,100,000	1,124,000	1,124,917	1,130,791	1,064,057	1,072,534	954,679
TV/RADIO/WEB - RIGHTS FEES	358,100	425,000	450,000	403,075	315,625	332,967	285,975	299,225
CHAMPIONS FOR CHARACTER	4,810	81,000	77,000	19,470	83,464	86,479	76,261	69,486
Total Income	1,956,357	4,830,000	4,741,500	4,423,261	4,536,105	4,592,546	4,848,314	4,825,180
Cost of Goods Sold								
Publications COGS	15,892	64,000	41,000	57,491	64,130	63,595	63,804	78,091
Total Cost of Goods Sold	15,892	64,000	41,000	57,491	64,130	63,595	63,804	78,091
Gross Profit	1,940,465	4,766,000	4,700,500	4,365,770	4,471,975	4,528,952	4,784,510	4,747,089

C.I.F. SOUTHERN SECTION

Budget Proposal

2021 - 2022

1	2	3	4	5	6	7	8
20-21 To Date	20-21 Budget	2021-22	2019-20	2018-19	2017-18	2016-17	2015-16

Expense								
BADMINTON EXPENSE	-	100	100	-	47	-	-	85
BASEBALL EXPENSE	-	52,000	40,000	857	52,270	37,273	40,768	41,972
BASKETBALL EXPENSE	46	155,000	148,000	178,088	130,786	194,589	312,865	241,046
CHEER EXPENSE	-	14,000	13,000	13,914	12,245	1,413		
CROSS COUNTRY EXPENSE	-	55,000	50,000	53,430	50,251	46,304	44,920	45,235
FOOTBALL EXPENSE	-	79,000	82,000	87,662	79,824	76,016	127,221	118,122
GOLF EXPENSE	-	77,000	77,000	34,846	76,529	75,694	71,829	69,160
LACROSSE EXPENSE	-	15,000	12,500	691	189			
SOCCER EXPENSE	-	32,000	31,000	31,274	30,458	31,722	35,537	36,300
SOFTBALL EXPENSE	-	21,000	20,000	356	18,082	21,039	21,869	22,102
SWIMMING EXPENSE	-	48,000	46,000	635	46,689	51,768	46,717	48,269
TENNIS EXPENSE	197	16,000	17,000	7,124	15,708	15,823	15,883	15,430
TRACK EXPENSE	-	94,000	92,000	2,966	93,070	87,496	84,847	86,476
VOLLEYBALL EXPENSE	-	51,000	42,000	33,399	48,846	55,605	54,152	54,614
WATER POLO EXPENSE	-	26,000	24,000	25,306	23,940	25,767	25,919	25,531
WRESTLING EXPENSE	-	107,000	98,000	95,354	108,932	99,669	134,105	141,446
AREA LIAISONS	23,224	43,000	42,000	40,374	41,910	43,241	53,514	55,457
AUDITOR	15,000	17,000	19,500	19,500	17,000	16,000	15,500	15,500
AWARDS	14,802	39,000	39,000	26,272	37,396	57,324	54,512	51,795
BAD DEBT	-	-	-	200	5,550	185	151	-
BANK SERVICE CHARGES	1,192	2,500	2,500	2,127	2,442	2,432	3,674	
BUILDING MAINTENANCE	11,818	27,000	24,000	18,894	26,659	24,584	33,721	28,256
COUNCIL	1,871	59,000	50,000	49,508	57,824	53,523	56,174	63,022
DEPRECIATION EXPENSE	-	71,000	71,000	74,754	69,856	77,284	80,954	74,215
DONATIONS	-	50,000	47,000	44,990	52,358	49,230	49,943	46,702
GENERAL OFFICE	11,735	28,000	27,000	23,461	26,851	33,308	26,435	28,203
INSURANCE (WC, D&O, Life, Bldg)	21,843	29,500	27,500	27,259	29,424	28,723	31,309	39,736
INVESTMENT EXPENSE	2,100	3,600	4,000	3,790	3,600	3,490	3,225	3,110
LEGAL EXPENSE	801	2,200	2,500	4,136	1,504	2,432	2,055	1,382
MEDICAL	257,328	426,807	384,000	411,561	379,324	361,379	351,448	320,294
MISCELLANEOUS EXPENSE	-	1,032	825	783	553	1,321	693	660
OFFICE SUPPLIES	11,562	33,000	33,000	33,552	32,779	28,759	31,630	45,062
OFFICE SUPPLIES - SMALL EQUIP.	-	-	-	-	-	-	518	7,622
OFFICE TRAVEL	2,955	41,000	20,000	24,129	32,263	56,589	40,242	46,644
PAYROLL EXPENSES	-	-	-	-	-	-	1	543

C.I.F. SOUTHERN SECTION

Budget Proposal

2021 - 2022

	1	2	3	4	5	6	7	8
	20-21 To Date	20-21 Budget	2021-22	2019-20	2018-19	2017-18	2016-17	2015-16
Expense (continued)								
PAYROLL TAXES								
CALPERS (Tier I, II & III)	316,299	489,897	532,556	440,479	388,036	340,832	313,390	285,727
FICA - SOCIAL SECURITY	58,426	103,220	106,321	99,707	95,007	92,363	90,885	92,195
FICA - MEDICARE	16,306	27,382	27,895	26,371	25,599	24,332	24,866	24,226
OTHER	4,212	-	-	1,750	-	-	-	-
Total PAYROLL TAXES	395,244	620,499	666,772	568,308	508,642	457,526	429,141	402,148
POSTAGE	7,200	14,000	12,000	10,953	13,575	11,878	14,568	20,641
PRESS/MEDIA	3,092	10,000	10,000	10,708	8,994	7,551	8,340	4,740
PRINTING/DUPLICATING	12,510	20,000	18,500	18,324	27,438	32,745	37,599	39,288
PROFESSIONAL GROWTH	240	750	500	720	720	720	720	720
PROGRAM EXPENSE	474	500	500	474	474	62	50,010	53,313
PUBLICATIONS EXPENSE	14,456	25,500	15,000	25,807	25,234	23,170	25,314	25,787
PUBLICATIONS WASTE	-	4,200	4,200	2,955	4,113	4,684	3,317	3,797
SALARIES	1,118,388	1,888,512	1,923,803	1,761,450	1,736,304	1,700,765	1,714,246	1,681,683
SALES/USE TAX EXPENSE	899	1,600	1,000	938	1,411	1,485	1,756	1,965
SECRETARIAL/ADMIN. ASSISTANCE	-	300	-	-	-	158	242	508
SPECIAL EVENTS (HOF-DS, Ath Ad Summit)	-	69,000	65,000	72,065	59,764	61,251	69,282	56,131
SUPPORT/MARKETING EXPENSE	11,362	177,000	160,000	155,338	170,130	190,278	180,881	106,444
TAXES (Property)	1,343	2,300	1,800	1,723	1,777	2,650	1,160	3,630
TICKETS	-	200	-	-	-	145	24,805	28,197
TV TO SCHOOLS	-	69,000	100,000	134,750	129,500	117,100	121,700	128,390
UTILITIES	5,690	18,900	13,000	12,346	18,741	18,366	18,530	15,530
CHAMPIONS FOR CHARACTER EXP	-	67,000	57,000	33,576	53,162	62,544	52,119	45,874
WEBSITE TECHNOLOGY	35,068	61,000	65,000	64,898	57,133	60,097	74,489	63,760
Total Expense	1,982,440	4,766,000	4,700,500	4,246,524	4,422,272	4,413,155	4,680,550	4,456,537
Net Income/Loss	(41,975)	0.00	0.00	119,246	49,703	115,797	103,960	290,552

C. I. F. SOUTHERN SECTION
Budget Notes for 2021-22
Executive Committee Meeting
March 18, 2021

- I. COLUMN 1:** Actual revenue and expenditures in the CURRENT fiscal year (2020-21).
- II. COLUMN 2:** Budget target for CURRENT fiscal year (2020-21).
- III. COLUMNS 3:** Budget targets for NEXT fiscal year (2021-22).
 - A. Opting for BEST case scenario.
- IV. COLUMN 4-8:** Actual revenue and expenditures over the last 5 fiscal years (2015 – 2020).
- V. REVENUE NOTES (page 1):**
 - A. Opting for BEST case scenario:
 - 1. Sports revenue targets conservative.
 - 2. Special events revenue conservative.
 - 3. Sponsorships & Broadcast contracts 100%.
 - 4. Sports Fees to match 2020-21.
- VI. EXPENSE NOTES (pages 2-3):**
 - A. Opting for BEST case scenario:
 - 1. Sports expenses conservative.
 - 2. Office related and travel expenses conservative.
 - 3. Full staff of 17 return (with steps and COLA), when revenue can support.
 - 4. Benefits restored, when revenue can support.
- VII. OVERALL**
 - A. Balanced budget.
 - B. Trending toward “normal.”
 - C. Electing BEST case scenario gives flexibility in navigating the finances during fiscal 2021-22.
 - D. Continued commitment to provide exceptional service, while keeping costs and longevity at the forefront of our MISSION.

Prepared by:
MITCH CARTY, Chief Financial Officer



CANDIDATES FOR THE 2021-2022 CIF-SS EXECUTIVE COMMITTEE

A) Coast Area Representative

- Dr. Paula Hart Rodas, Principal, Lawndale High School
- Dr. Allan Tyner, Principal, Palos Verdes High School

B) Mt. SAC Area Representative

- Paul Lopez, Director, Special Education/Health, Glendora Unified School District
- Monica Principe, Director of Secondary Education, Pomona Unified School District



2020-2021 CIF SOUTHERN SECTION NOMINATING COMMITTEE

- Eastern – Matt Maeda, Athletic Director, San Geronio High School
- Los Angeles County – Candace Cayer, Assistant Principal, La Puente High School
- Northern – Rob Dearborn, Athletic Director, Moorpark High School
- Orange County – Tom Fox, Assistant Principal, Villa Park High School
- Parochial – Robert Fraley, Principal, Cantwell Sacred Heart High School
- Private – Steve Wishek, Athletic Director, Webb High School

Ex-Officio Members

- Mike West, President, CIF Southern Section Council
- Rob Wigod, Commissioner of Athletics, CIF Southern Section

Coast Area Representative

Paula Hart Rodas, Ed.D.

Coast Area Representative

LEADERSHIP EXPERIENCE

LAWNDALE HIGH SCHOOL	Principal	2014 – present
Serving as leader and mentor for 140 educators, 65 staff members, and 2300 students by developing an environment that encourages open communication with colleagues, students, and the community; cultivating a school culture that encourages continuous improvements for teachers and students; and fostering practices that promote a safe learning environment.		
LEUZINGER HIGH SCHOOL	Associate Principal	2013 – 2014
Responsible for Athletics, Activities, and Attendance Departments including: athletics program, activities programs, attendance management, school safety, school discipline, maintenance and operations, classroom technology, testing, Positive Behavior Interventions and Support (PBIS) program.		
MIRA COSTA HIGH SCHOOL	Vice Principal & Director of Athletics	2008 – 2012
Responsible for Athletics, Activities, and Facilities Departments including: Athletics -management and operations for 25 programs, including hiring coaches, ordering equipment and supplies, scheduling contests, and fundraising; Facilities - site management including \$56M campus improvement plan; school discipline; special education; campus security; testing, activities programs, classroom technology.		
MANHATTAN BEACH MIDDLE SCHOOL	Vice Principal	2007 – 2008
Responsible for: supervision of school discipline, special education, security staff, facilities, testing, intramural athletics program, classroom technology, and instructional monitoring.		
MARYMOUNT COLLEGE	Assistant Director, Community Programs	2003 – 2007
Supervised summer school instructional programs at South Bay campuses, grades K-12, to assure quality results; assisted with planning, implementation, and management of summer programs and staff to provide comprehensive enrichment opportunities for students in grades K-12 including contract negotiation.		

TEACHING & COACHING EXPERIENCE

MARYMOUNT COLLEGE (Rancho Palos Verdes, CA)	1997 – 2007
Microbiology Professor (2006-2007); Summer School Instructor (1997-2002)	
MIRALESTE INTERMEDIATE SCHOOL (Palos Verdes Peninsula Unified School District, CA)	1998 – 2007
Physical Science Instructor	
DAVID STARR JORDAN HIGH SCHOOL (Long Beach Unified School District, CA)	1996 – 1998
Science Instructor; Girls Volleyball Head Coach; Boys Volleyball Assistant Coach	

ATHLETICS COMMITTEES & EXPERIENCE

CIF Federated Council, Southern Section Representative, 2018 - present
CIF Southern Section Executive Committee, Coast Area Representative, 2014 - present
CIF Southern Section Executive Committee, At-Large Member, 2013-14
CIF Southern Section, Athletic Trainer Task Force, 2018 - 19
CIF Southern Section, Public/Private Committee, 2013 - present
NFHS Coaching Principles and First Aid for Coaches Trainer Certification, 2011
CIF Pursuing Victory With Honor Trainer Certification, 2009
NCAA Division II National Tournament, Women's Volleyball, Regis College, 1989

Coast Area Representative

Dr. Allan G. Tyner

Professional Profile

Experienced secondary school administrator and proponent for educational improvement, diversity and equity for all students.

Professional History

Principal (7/2018 – Present)

Palos Verdes Peninsula Unified School–Verdes High School

- **Manage the day-to-day operations of the high school program**
- Manage the school-wide budget to ensure that all programs are properly funded
- Develop and manage school-wide programs that meet the needs of all students
- Implement and manage extra-curricular activities that meet the needs of all students
- Represent Palos Verdes High school at various district and community events

Assistant Principal, Budget and Special Education (9/2017 – 7/2018)

Downey Unified School District – Downey High School

- Managed the school-wide budget to ensure that all programs were properly funded
- Managed the Special Education program including master schedule and all employees working with special education students
- Managed the Cheer and Dance programs

Assistant Principal, Facilities, Activities and Athletics (9/2015 – 6/2017)

Downey Unified School District – Downey High School

- Managed the ASB Advisor and ASB Bookkeeper to ensure that all procedures regarding ASB accounting were followed
- Managed the Athletic Director and the Athletic program which includes 26 competitive sports

Assistant Principal, Discipline and Technology (9/2014 – 6/2015)

Downey Unified School District – Downey High School

- Managed the school-wide discipline program which includes supervision of the Deans of Students
- Developed a safety plan that includes emergency operations and supervision of campus security aides
- Managed the implementation of new technology across campus including developing professional development opportunities for staff

Vice-Principal (9/2012 – 6/2014)

Downey Unified School District- Warren High School

- Managed the attendance office including intra and inter-district permits
- Managed school wide programs such as Link Crew (Freshmen Orientation Program)
- Enforced the school-wide discipline policies for one-third of the student population

Social Studies Instructor (9/2001 - 2012)

Downey Unified School District, Warren High School

- Provide World History and Government instruction to grades 10-12
- Coached Varsity Football, Varsity Boys Golf and Frosh/Soph Baseball

Mt. SAC Area Representative

**Paul Lopez, Executive Director
Glendora Unified School District**

I have been working in education for 31 years all at Glendora High School in the Glendora Unified School district. I started as a Special Education teacher, Counselor, Dean of Students, Athletic Director, Assistant Principal, Principal and am now the Executive Director of Special Education/Health/Homeless and Foster Youth. Previously, I was the Principal at GHS for 10 years. As the Principal at Glendora I have served as the President of the Baseline League and the President of the Palomares League. I was the President of the Palomares League for six years. I served on the MSAC Releaguings Ad Hoc committee two different times and ran the releaguings process three different times. I have been involved in athletics all of my life as a player, a coach, an athletic director and an administrator. I believe in education based athletics and that student athletes build character and integrity by participating in athletics. They understand teamwork which is the foundation of everything we do in our adult lives. Although I have transitioned to the district office I am still connected to the programs at Glendora High School. My son is the Head Football Coach and my daughter coaches in the girls' basketball program. Our family is entrenched in athletics. I have served as the MSAC Area rep for the past five years and would like to continue in this role. Thank you for your consideration.

Paul Lopez

Mt. SAC Area Representative

Monica Principe

Monica is a lifelong athlete, sports enthusiast, and dedicated educator. She started playing organized sports at the age of 6, competed through college at UCLA, and still competes in recreational leagues to this day. For the last 10 years, she has been the Director of Secondary Education for Pomona Unified School District, the second largest school district in Southern California, just behind Los Angeles Unified. She oversees 14 secondary schools and their multiplicity of Athletics which have thrived under her leadership.

Monica truly understands the importance of Athletics in Education and embodies the Leadership qualities it cultivates in its participants. She earned her bachelor's degree from UCLA on a softball scholarship and played under the legendary Hall of Fame coach Sharron Backus. She was part of two UCLA NCAA National Championship teams in 1988 and 1989.

Before that, at St. Paul High School, she was a standout three-sport athlete competing in Girls Basketball, Softball, and Volleyball at the varsity level. From 1981 to 1985 she accumulated numerous honors for her performance on the court and field including being awarded MPV for all three sports multiple times by her coaches and teammates. Many All League and All-Area honors and recognitions soon followed. She is the first female athlete in St. Paul's history to be named St. Paul's High School Athlete of the Year for two years in a row. All of these honors culminated into her being one of the five outstanding athletes of the inaugural class of inductees to the St. Paul's Hall of Fame.

Monica went into Education after playing softball for the Hollywood Starlets, softball's version of the Harlem Globetrotters in her years graduating from college. She went back to St. Paul where she coached Varsity Girls Volleyball, Varsity Girls Basketball and Varsity Boys Volleyball. She later took a teaching job at Diamond Ranch High School where she coached Junior Varsity Girls Volleyball and Varsity Girls Softball.

She continued to develop herself as an Educator and Leader by getting her Master's in Education from Azusa Pacific University in 1997 and her Administrative Credential from Chapman University in 2001. She was principal of Diamond Ranch High School by 2004. In her tenure there, through 2010, Diamond Ranch High School distinguished itself as both an academic authority as well as an athletic juggernaut in their league. Her legacy of excellence, perseverance, positivity, and commitment to personal growth continues throughout Pomona Unified's middle and high school programs where she daily dedicates the best parts of herself to her students and community.



***CIF Southern Section Nominating Committee Meeting
Tuesday, December 17, 2020 - 9:00 a.m.***

Minutes

1) WELCOME – M. WEST, R. WIGOD

Mike West, President of the CIF Southern Section Council, called the meeting to order at 9:08 am. All members were present.

2) PURPOSE AND SCOPE OF THE NOMINATING COMMITTEE – R. WIGOD

Commissioner Wigod reviewed the purpose and scope of the Nominating Committee and referenced CIF Southern Section Bylaw 82 which states, “The duties of the Nominating Committee shall be to place in nomination the names of not less than two candidates for each vacancy occurring on the Executive Committee...” Commissioner Wigod asked the members of the Nominating Committee if they had reviewed the resumes of all of the candidates that were submitted to them on Thursday, December 10, 2020. All members of the Nominating Committee responded affirmatively.

3) PROSPECTIVE CANDIDATES FOR THE 2021-2022 CIF-SS EXECUTIVE COMMITTEE

A) Coast Area Representative

- Dr. Paula Hart Rodas, Principal, Lawndale High School

It was moved and seconded to forward Paula Hart Rodas as a candidate for Coast Area Representative. There was no discussion. The motion carried unanimously. (6-0)

- Dr. Allan Tyner, Principal, Palos Verdes High School

It was moved and seconded to forward Allan Tyner as a candidate for Coast Area Representative. After discussion, the motion carried unanimously. (6-0)

B) Mt. SAC Area Representative

- Paul Lopez, Director, Special Education/Health, Glendora Unified School District

It was moved and seconded to forward Paul Lopez as a candidate for Mt. SAC Area Representative. There was no discussion. The motion carried unanimously. (6-0)

- Monica Principe, Director of Secondary Education, Pomona Unified School District

It was moved and seconded to forward Monica Principe as a candidate for Mt. SAC Area Representative. There was no discussion. The motion carried unanimously. (6-0)

4) ADJOURNMENT – COMMITTEE

It was moved and seconded to adjourn the meeting. The motion carried unanimously (6-0), and the meeting was adjourned at 9:18 am.

Respectfully Submitted,

Rob Wigod
Commissioner of Athletics

A handwritten signature in black ink, appearing to read 'Mike West', with a long horizontal flourish extending to the right.

Mike West
President of the Council



**2019-2020
CIF SOUTHERN SECTION AUDIT**

**MATERIALS TO BE SHARED AT THE
EXECUTIVE COMMITTEE MEETING**



KEY

- Denotes Existing Goals that continued in 2020-2021
- Denotes New Goals for 2020-2021
- Denotes Responses to 2020-2021 Goals (Existing and New)

To: CIF Southern Section Executive Committee Members
From: Rob Wigod, Commissioner of Athletics
Subject: 2020-2021 Southern Section Goals
Date: March 15, 2021

- 1. Continue to Enhance Communication Between the CIF Southern Section Office, Member Schools and the Executive Committee**
 - Expand the use of social media in communications with member schools, the public and media outlets. (Facebook, Twitter and Instagram information below...)
 - Facebook - Followers as of March 15, 2021 = 18,779
- Followers in 2019-2020 = 12,153
- **Increase = 35.29%**
 - Twitter - Followers as of March 15, 2021 = 44,149
- Followers in 2019-2020 = 35,972
- **Increase = 18.53%**
 - Instagram - Followers as of March 15, 2021 = 29,186
- Followers in 2019-2020 = 9,545
- **Increase = 67.30%**
 - Continue to develop enhanced mobile version of the website including links with social media platforms. (Consolidated information and reconfigured layout for optimal user experience via desktop and mobile platforms.)
 - Publish periodic Messages from the Commissioner/**Southern Section Updates** through CIFSSHome, on section website and all social media platforms. (Ongoing, 2020-2021. Messages from the Commissioner incorporated into CIF Southern Section Updates. 17 CIF Southern Section Updates have been published as of March 15, 2021.)
 - Prepare and distribute frequent Executive Committee Updates. (Ongoing, 2020-2021. Incorporated Executive Committee Updates into CIF Southern Section Updates. 17 CIF Southern Section Updates have been published as of March 15, 2021.)
 - Utilize CIFSSHome to directly communicate information by email to selected groups. (Ongoing, 2021-2021, on a daily basis.)
 - Offer opportunities and conduct personal interviews **virtually** with media members from throughout the various geographic areas of the section. (Ongoing, 2020-2021. As of March 15, 2021, conducted over 40 individual interviews virtually with various media outlets: television, radio and print, within our section footprint.)
 - Conduct Fall Workshops at various geographic locations/**virtually** throughout the Southern Section. (Completed; September 12, 2020. Conducted 3 Fall Workshops virtually, as well as 2 New Principal/New Athletic Director Workshops, virtually.)
 - Introduce video tutorials on various subjects utilizing section website and social media platforms. (Suspended, due to sports/office shutdown.)
 - Continue official's recruitment program utilizing section website and social media platforms. (Ongoing, 2020-2021. As of March 15, 2021, through the efforts of our online outreach effort, we have been contacted, and referred, 82 prospective new officials, across various sports, to the appropriate officials' associations throughout every geographic area of our section.)
 - Launch CIFSS This Week, a weekly livestream program featuring content on the latest news and developments of the CIF Southern Section.** (Completed; Premiered September 9, 2020. Through March 15, 2021, 14 episodes were distributed on the CIF Southern Section YouTube channel.)

2. Implement Year 9 of CIFSSHome for CIF Southern Section Member Schools

- a. Activate CIFSSHome for the 2020-2021 school year.
(Completed; July 1, 2020.)
- b. Along with staff, facilitate 2 virtual training sessions for member schools.
(Completed; August 18, 2020.) (Staff)
- c. Along with staff, provide ongoing training and assistance to member schools on a daily basis.
(Ongoing, 2020-2021.) (Staff)
- d. Continue to develop and expand features of CIFSSHome.
(Ongoing, 2020-2021. (Staff)

3. Implement Process for Area Placement of Member Schools

- a. Work with the Releaguings Committee and CIF Southern Section Office Staff to develop an Area Placement Plan for member schools for the 2022-2026 Releaguings Cycle.
(Completed; September 1, 2020.)
- b. Revise the membership of the Releaguings Committee.
(Completed; September 8, 2020)
- c. Survey member schools regarding Area Placement requests - September, 2020.
(Completed; September 11, 2020.)
- d. Compile information received from member schools and distribute Area Placement recommendations – November, 2020.
(Completed; November 30, 2020.)
- e. Coordinate and administer Area Placement appeals process for member schools.
(Completed; March 1, 2021. There were no appeals of Area Placement recommendations.)

4. Launch New Championship Event

- a. Inaugural Boys and Girls Lacrosse Championships.
(To be determined. Boys and Girls Lacrosse Championships to be conducted in 6 divisions, 3 for Boys and 3 for Girls, scheduled for June 12, 2021.)

5. Implement New Rules Changes

- a. Revised 2020-2021 Southern Section Sports Calendars.
(Completed; August 13, 2020.)
- b. State-Wide Ejection Policy.
(Completed; January 25, 2021, with return to competition.)
- c. Competitive Equity Playoffs – Football (Utilizing Current Regular Season Results)
(2020 Southern Section Football Championships – Cancelled)
- d. Competitive Equity Playoffs – Swimming/Diving (Individual Sport)
(To be determined. Swimming/Diving Championships scheduled for May 24-29, 2021.)

6. Provide Professional Growth Opportunities for Member Schools

- a. Launch Year 6 of the MVP AD Program. (Suspended, 2020-2021)
- b. Conduct CIF Southern Section Athletic Administrator Summit. (Suspended, 2020-2021)

7. Financial Matters

- a. Expand CIF Southern Section investment opportunities under approved CIF Southern Section Investment Policy.
(Ongoing, 2020-2021. Investments balance, as of March 11, 2021, was \$1,798,545.10. Investments balance, as of June 30, 2020, was \$1,599,042.11, an increase of \$199,502.99 for the 2020-2021 fiscal year to date.)
- b. Along with CIF Sports Properties, increase revenue share in Year 4 of the CIF Marketing Plan.
(Ongoing, 2020-2021. As of March 15, 2021, revenue share has not been achieved.)
- c. Increase online ticketing opportunities for Southern Section member schools and Southern Section events, with an emphasis on touch-free and cash-free protocols.
(Suspended, due to sports shutdown. Resumed, March 17, 2021, Southern Section/GoFan webinar.)

- d. **Secure partnerships/renewals for broadcast rights agreements.**
(Completed multi-year agreements with the following television and web entities:
- Fox Sports West/Sinclair Broadcasting Group – March 8, 2021.
- NFHS Network – March 10, 2021.)
- e. **Secure partnerships/renewals for ball contracts agreements.**
1) **Develop Request for Proposals for individual sport ball contracts.**
(Completed; August 28, 2020. 42 RFP's sent to 14 different ball companies, received 30 responses. As of March 15, 2021, negotiations have been concluded and contracts being finalized for 5-year agreements in the sports of Baseball, Basketball, Football, Soccer, Softball, Volleyball and Water Polo.)

8. Examine and Explore Issues Involving Public and Private Schools

- a. Continue to work with the CIF Southern Section Public/Private Committee on an ongoing basis.
(Ongoing, 2020-2021. Upcoming meeting scheduled for May 12, 2021.)
- b. Continue to work with the Private School Leadership Advisory Committee on an ongoing basis.
(Ongoing, 2020-2021. Upcoming meeting scheduled for May 11, 2021.)
- c. Continue to engage in a constructive dialogue with member schools, both public and private, on public/private issues.
- d. Serve as a resource for member schools, leagues and areas of the CIF Southern Section by attending league meetings, area meetings and athletic director association meetings, **virtually, when necessary.**
- e. Continue to emphasize adherence to current CIF State Constitution and Bylaws and CIF Southern Section Blue Book rules that apply to all schools.
- f. Implement and evaluate new CIF Bylaw 510 interpretations and recommend modifications, as needed.
(Ongoing, 2020-2021. Public/Private Committee, Private School Leadership Advisory Committee, Superintendent's Advisory Committee, Administrative Staff.)
- g. **Examine Southern Section Bylaw 510.1 and recommend clarifications/modifications to existing Bylaw, including new Q and A's.**
(Ongoing, 2020-2021. (Staff))

9. Work Cooperatively with the CIF State Office and the Other 9 Sections

- a. Generate a sectional identity that provides leadership, along with being cooperative and sensitive to the needs of the CIF and the other sectional organizations.
- b. Develop strategies that recognize and support the needs of the CIF and the other sections without sacrificing the strengths and interests of the CIF Southern Section.
- c. Serve as a resource, along with members of the CIF Southern Section Staff, to the CIF State Office in the management and conducting of CIF State Regional and CIF State Championship events.
 - 1) Rob Wigod – Event Manager, CIF State Football Championships.
(2020 CIF State Football Championships – Cancelled.)
 - 2) Rob Wigod – Member, CIF Constitution and Bylaws Editorial Committee.
 - 3) Kristine Palle – Member, CIF Constitution and Bylaws Editorial Committee.
 - 4) Thom Simmons – Director, CIF Southern Regional Basketball Championships.
(2021 CIF Southern Regional Basketball Championships – To be determined, scheduled for June 14-19, 2021.)

10. Expand Relationships with the National Federation of State High School Associations

- a. Along with staff, serve on various national committees affiliated with the National Federation of State High School Associations.
(Ongoing, 2020-2021. During the 2020-2021 school year, the following CIF Southern Section Staff members served in these capacities with the NFHS...
- Rob Wigod – Member, NFHS Network Leadership Circle.
- Kristine Palle – Chair, NFHS Water Polo Rules Committee.
- Thom Simmons – Southern Section Coordinator, NFHS Network.

- b. Along with Fox Sports West/Sinclair Broadcasting Group, offer increased opportunities for member schools to participate in the NFHS Network Student Broadcast Program.
(As of March 15, 2021, 88 Southern Section member schools are now participating in the NFHS Network Student Broadcast Program, a 31% increase from the 2019-2020 school year.)
- c. Assist the NFHS Network in implementing the Pixellot Free for All Program, which provides two Pixellot cameras for every Southern Section member school, free of charge.
(As of March 15, 2021, 119 Southern Section member schools have installed one or more Pixellot camera systems on their campuses, a 92% increase from the 2019-2020 school year.)