

#### April 13, 2021 9:00 a.m. Webinar/Teleconference Agenda

The CIF Southern Section will be respecting recent orders from the Governor of California related to maintaining public health and safety at this time. Consistent with Executive Order N-29-20, Council members will attend this regular meeting via webinar and/or telephone. Members of the public will have access to the meeting through these same means. The required webinar link and/or conference call number will be published on this agenda and posted on the CIF Southern Section Office website (www.cifss.org) and at the CIF Southern Section Office (10932 Pine Street, Los Alamitos, CA 90720) no later than 72 hours prior to this meeting. The CIF Southern Section is committed to ensuring that all meetings are accessible regardless of an individual's ability or access method. If you need a reasonable accommodation, please contact Sharon Hodge, Executive Assistant at sharonh@cifss.org by 4pm on April 11, 2021.

<u>1.</u>	OPENING BUSINESS	DISPOSITION	ITEM
	A. Call to order by Mike West, President of the Council		
	B. Pledge of Allegiance		
	C. Roll Call		
	D. Introduction of Guests		
	E. Adopt Agenda	Action	
	F. Approval of Minutes		
	1. Minutes of the February 2, 2021 Council Meeting	Action	1F1
<u>2.</u>	PUBLIC HEARING SESSION		
	A. Recognition of anyone wishing to address the Council. Speakers must limit their remarks to three minutes.		
<u>3.</u>	ACTION ITEMS	<b>DISPOSITION</b>	<b>ITEM</b>

# A. STATE FEDERATED COUNCIL ACTION ITEMS 1. Proposed 2021-2022 CIF State Budget Exe. Comm. Voted to Support 20-0-0 2. CIF State Executive Committee Nominations Exe. Comm. Voted to Support 22-0-0

#### 3. ACTION ITEMS (Cont.) DISPOSITION **ITEM** A. STATE FEDERATED COUNCIL ACTION ITEMS (Cont.) 3. Proposed Bylaw 504.M Revision – Exe. Comm. Voted **STATE 619 Sunday Cheer Competition** to Support 21-1-0 B. SOUTHERN SECTION ACTION ITEMS 1. Proposed 2021-2022 CIF Southern Section Budget Exe. Comm. Voted SS 623 to Support 22-0-0 2. CIF Southern Section Executive Committee Nominations SS 624 Action 4. NON-ACTION ITEMS **DISPOSITION ITEM** A. STATE FEDERATED COUNCIL NON-ACTION ITEMS There are no CIF State Federated Council non-action items at this time. B. SOUTHERN SECTION NON-ACTION ITEMS There are no CIF Southern Section Council non-action items at this time. 5. REPORTS A. Financial Report Mitch Carty

Chris Calderwood B. Treasurer's Report

C. President's Report Mike West

D. Commissioner's Report Rob Wigod

#### 6. ADVANCE PLANNING

#### A. DATES

- 1. May 13, 2021 CIF Southern Section Executive Committee Meeting, Webinar/Teleconference, 1:00 p.m.
- 2. August 12, 2021 CIF Southern Section Executive Committee Meeting, CIF Southern Section Offices, Los Alamitos, California, 1:00 p.m.
- 3. September 23, 2021 CIF Southern Section Executive Committee Meeting, CIF Southern Section Offices, Los Alamitos, California, 1:00 p.m.
- 4. September 30, 2021 CIF Southern Section Council Meeting, The Grand, Long Beach, California, 9:00 a.m.

#### 7. ADJOURNMENT

A. Time of Adjournment



#### February 2, 2021 9:00 a.m. Webinar/Teleconference Minutes

The CIF Southern Section will be respecting recent orders from the Governor of California related to maintaining public health and safety at this time. Consistent with Executive Order N-29-20, Council members will attend this regular meeting via webinar and/or telephone. Members of the public will have access to the meeting through these same means. The required webinar link and/or conference call number will be published on this agenda and posted on the CIF Southern Section Office website (www.cifss.org) and at the CIF Southern Section Office (10932 Pine Street, Los Alamitos, CA 90720) no later than 72 hours prior to this meeting. The CIF Southern Section is committed to ensuring that all meetings are accessible regardless of an individual's ability or access method. If you need a reasonable accommodation, please contact Sharon Hodge, Executive Assistant at sharonh@cifss.org by 4:00 pm on January 29, 2021.

#### 1. OPENING BUSINESS

**DISPOSITION** 

**ITEM** 

- A. Call to order by Mike West, President of the Council at 9:00 am
- B. Pledge of Allegiance
- C. Roll Call
- D. Introduction of Guests

James Escarcega from the Southern California News Group
Fred Robledo from the Southern California News Group
Connor Morrisette from ScoreBookLive
Eric Sondheimer from the LA Times
Steve Fryer from the Southern California News Group
Andrew Turner from the Daily Pilot
Tim Burt of OC SportsZone
Michael Levitsky from the Crescenta Valley Weekly
Brian Seymour, CIF State Associate Executive Director

E. Adopt Agenda

Adopted 89-0-0

There was a motion by the Southwestern League and a second by Chris Calderwood to adopt the agenda. There being no discussion, the motion was approved to adopt the agenda as written.

**Motion Carried: 89-0-0** 

#### 1. OPENING BUSINESS (Cont.)

#### F. Approval of Minutes

1. Minutes of the October 1, 2020 Council Meeting

Approved 90-0-0

1F1

There was a motion by the Mission Valley League and a second by the River Valley League to approve the minutes of the September 24, 2020 Executive Committee meeting. The minutes were approved as written.

**Motion Carried: 90-0-0** 

#### 2. PUBLIC HEARING SESSION

A. Recognition of anyone wishing to address the Council. Speakers must limit their remarks to three minutes.

Melanie Horn from Westridge High School and Steve Beerman from Pasadena Poly High School, representing the Prep League, addressed the Council. They asked the Council if any other members would like to join them as they work to develop a playoff system that would allow non-automatic qualifiers to enter the Southern Section playoffs in bracketed sports that currently use the competitive equity playoff system.

#### 3. ACTION ITEMS <u>DISPOSITION</u> <u>ITEM</u>

#### A. STATE FEDERATED COUNCIL ACTION ITEMS

1. Proposed Sport Addition – Beach Volleyball

Approved 83-7-0 STATE 618

The proposal would add Beach Volleyball to the list of CIF-approved sports. This addition would be for Girls only and it would take place in the Spring sport season. The format would call for pairs to compete as a school team. There was a motion by the Big VIII League and a second by the Freeway League to approve the proposal as written. Southwestern League asked was there any Boys Beach Volleyball taking place at member schools or in the plans to be added as an approved sport. President West responded there were none at this time.

Motion Carried: 83-7-0

2. Proposed Bylaw 1206 Revision - Allowable Contacts Baseball/Softball

Approved 89-0-1 STATE 620

This proposal sets the number of allowable contacts for these two sports at 28 and states that tournament games will be counted as one (1) contact for each tournament game. Implementation would be for the 2021-2022 school year. This proposal brings Softball and Baseball into alignment with other CIF Regional and CIF State Championship sports regarding the maximum number of allowable contacts. There was a motion by the Palomares League and a second by the San Andreas League to approve the proposal as written. The question was asked: "How many games would a doubleheader count toward the allowable maximum number of 28?" President-Elect Jim Perry responded by saying "A doubleheader would count as two games."

**Motion Carried: 89-0-1** 

#### 3. ACTION ITEMS (Cont.)

#### **DISPOSITION**

**ITEM** 

#### B. SOUTHERN SECTION ACTION ITEMS

1. Proposed Bylaw 166.1 and 166.3 Revision - Hall of Fame/Distinguished Service Award

Approved 8-1-0

SS 616

There was a motion by the Mission League and a second by the Majestic League to approve the proposal as written. The proposal establishes benchmarks and criteria for nomination and election into the CIF Southern Section Hall of Fame and for Distinguished Service Awards. The Liberty League stated that they agreed with the requirements, but the concern is that some coaches who do not have the longevity will be excluded even though they might have the other requirements. Commissioner Wigod responded that these are just common benchmarks that are used to evaluate a person's career and not absolute exclusions. These established benchmarks are also being published so everyone can understand why a person was nominated and then elected into the Hall of Fame. The Miramonte League is against the proposal because it excludes athletic administrators. Commissioner Wigod stated that the Distinguished Service Award is in place to recognize athletic administrators who have served the section over the years, and that is how they are recognized.

**Motion Carried: 88-1-0** 

2. Proposed Bylaw 126 – Altercation Plan

Failed 13-77-0

SS 617

This proposal calls for the implementation of a mandatory Altercation Plan that would be for all sports at all levels. This Altercation Plan would be placed into the Blue Book as a new bylaw if adopted. The plan calls for the training of coaches and athletes to listen for key or code words if an altercation were to happen with the intent that an automatic response would de-escalate the situation. There was a motion by Jim Perry and a second by the Mission League to approve the proposal as written. Discussion: Brett Proctor from the Palomares League asked the question, "Why did the Executive Committee vote not to support?" President Mike West responded that there were too many direct and absolute requirements in the language that many schools could not adhere to. While the Executive Committee fully supported the idea that coaches and athletes needed to be trained in how to handle these situations it needed to be up to each school to implement their own policy and action plan and not place it in the Blue Book. Dick Billingsley spoke on behalf of the proposal and said that he is happy to revise the proposal in order to see it move forward. He reminded everyone that the policy does not have a penalty aspect to it.

**Motion Failed: 13-77-0** 

#### 4. NON-ACTION ITEMS

**DISPOSITION** 

**ITEM** 

#### A. STATE FEDERATED COUNCIL NON-ACTION ITEMS

1. Proposed 2021-2022 CIF State Budget

Non-Action

STATE 621

President-Elect Jim Perry presented the CIF State Budget for review. The 2021-2022 proposed budget projects income of \$6.62 million and expenses at \$6.59 million. The budget is highlighted by the projected CIF Regional Baseball and Softball revenue and changes in Marketing revenue due to contracts. The full proposed budget can be viewed at <a href="https://www.cifstate.org">www.cifstate.org</a>.

2. CIF State Executive Committee Nominations

Non-Action

STATE 622

Three openings need to be filled for the 2021-2022 school year. Those nominations will be brought forward by the CIF State Nominating Committee and shall be presented to the CIF Federated Council for first reading at their upcoming meeting on Friday, February 5, 2021.

#### A. STATE FEDERATED COUNCIL NON-ACTION ITEMS

3. Proposed Bylaw 504.M Revision – Sunday Cheer Competition

Non-Action

**STATE 619** 

The proposal was brought back as a first reading due to new information regarding other sections allowing Sunday competition with CIF approval. The sport of Skiing/Snowboarding has been allowed to compete on Sundays for several years given the unique nature of the sport. This information provides some context to the concern that we would be allowing an exception for Cheer that has not been allowed for any other sport.

#### B. SOUTHERN SECTION NON-ACTION ITEMS

1. Proposed 2021-2022 CIF Southern Section Budget

Non-Action

SS 623

Chief Financial Officer Mitch Carty presented the Council with two different budgets for the 2021-2022 school year showing a traditional year vs. a worst-case projection. Mr. Carty, under the worst-case scenario, informed the Council that an additional sport assessment might need to be implemented in order to present a balanced budget for the 2021-2022 school year. Mr. Carty also stated that another possible staff reduction might take place if current trends continue. We are currently at 10 employees and that number could go down. Mr. Carty then reminded the Council that we should have a better projection and clearer perspective as we approach April and the next Council meeting. The complete proposed budget can be viewed at <a href="https://www.cifss.org">www.cifss.org</a>.

2. CIF Southern Section Executive Committee Nominations

Non-Action

SS 624

The Southern Section Nominating Committee met on Tuesday, December 17, 2020 to review the nominations for the 2021-2022 CIF Southern Section Executive Committee. The Nominating Committee must submit the names of the candidates for each vacancy occurring on the Executive Committee. The following areas will have a vacancy for the 2021-2022 school year: Coast Area and Mt. SAC Area. The vote will take place in April 2020. President West reminded the Council that only leagues in the affected areas will be voting for these nominees.

#### 5. REPORTS

A. Financial Report

Mitch Carty

Chief Financial Officer Mitch Carty announced to the Council that for the 2020-2021 school year, 95% of member schools have paid their required sport fees. In addition, our investment income has been very strong this year and we have collected all the Marketing and broadcast rights for the first half of the 2020-2021 year. Mr. Carty announced to the Council that seven employees were furloughed on January 1, 2021, and income/benefits were reduced for remaining employees. With these adjustments, Mr. Carty projects a possible loss of \$62,000 for this year's budget. Mr. Carty will apply for an additional Payroll Protection Loan in order to help offset the potential \$62,000 loss.

#### B. Treasurer's Report

Chris Calderwood

Treasurer Chris Calderwood announced that the 2019-2020 audit is just about finalized. The Audit Committee will be meeting soon to submit a report to the Council in April. Mr. Calderwood confirmed the earlier information from Mr. Carty by stating that 532 schools have paid their sport fees/membership dues with 21 schools still outstanding at this time.

President Mike West stated that it was great to see Cross-Country events begin to take place as of Monday, January 25<sup>th</sup>. Having student-athletes compete again and get back to a sense of normalcy was very encouraging to all our schools. President West reminded the Council that all member schools and office staff are the CIF Southern Section and that the office staff are working very hard to continue to provide necessary services for member schools.

#### D. Commissioner's Report

Rob Wigod

Commissioner Wigod invited Marketing Manager Jackie Gibson to update the Council on the recent championship ball adoption process. Mrs. Gibson stated that the new ball contract proposal process is just about complete. Our office received 30 responses from various ball companies wishing to be the official ball of the CIF Southern Section. During the process, each of the selected finalist vendors were invited to present their products via zoom presentations. The final decisions and announcements will be made in the next few weeks. The selected balls will have a transition year for 2021-2022 and become mandatory for all playoff competition during the 2022-2023 school year. Commissioner Wigod continued by thanking the individuals who have reached out and expressed their support for our office during the pandemic. These signs of support mean a lot to both Rob and the entire office staff still working to provide necessary services member schools. Commissioner Wigod thanked Chief Financial Officer Mitch Carty for his hard work on the two possible budgets proposed for the 2021-2022 school year and that when we meet in April, we will have a much clearer picture of this situation when it is time to vote. Finally, Commissioner Wigod was extremely happy to see Cross-County return to competition. He also noted that we have four other sports that will be allowed to compete immediately, while in the purple tier, once the Spring Season of sport begins so it is important that we stay the course with what we have scheduled going forward.

#### **6. ADVANCE PLANNING**

#### A. DATES

- 1. March 18, 2021 CIF Southern Section Executive Committee Meeting, Webinar/Teleconference, 1:00 p.m.
- 2. April 13, 2021 CIF Southern Section Council Meeting, Webinar/Teleconference, 9:00 a.m.

#### 7. ADJOURNMENT

A. Time of Adjournment: 10:42 am

Submitted By:

Approved By: Robert Wigol

M.S.Middlebrook

Mike Middlebrook Assistant Commissioner Rob Wigod

Commissioner of Athletics



#### RONALD W. NOCETTI, EXECUTIVE DIRECTOR

#### CALIFORNIA INTERSCHOLASTIC FEDERATION

CIF STATE OFFICE • 4658 DUCKHORN DRIVE • SACRAMENTO, CA 95834 • (916) 239-4477 • CIFSTATE.ORG

**Federated Council** To:

Date: March 12, 2021

Re: Proposed Budget for 2021-2022

**Proposal Originated: Executive Committee** 

#### **Proposal Reviewed**

02/04/2021 Executive Committee 02/05/2021 Economic Viability Committee 02/05/2021 Federated Council 03/11/2021 Executive Committee

**Type:** Financial

Next: Action (April 23, 2021)

#### **Proposal Recommendation**

First Reading Supported Unanimously First Reading Passed Unanimously

Proposal Summary: The 2021-2022 proposed budget projects income of \$6.62 million and expenses at \$6.59 million. Additionally, this budget includes two unfilled administrative assistant staff positions in the burden and salary figures. Given the likelihood that only one of these positions may be filled in the 2021-2022 school year, an additional surplus of \$80,000 may be realized. More information, including details of the proposed changes, can be found in the 2021-2022 proposed budget workbook.

# CALIFORNIA INTERSCHOLASTIC FEDERATION

2021-2022 Budget Workbook



CIF STATE OFFICE 4658 Duckhorn Drive Sacramento, CA 95834 www.cifstate.org



#### **Vision Statement**

Athletic competition is an integral part of the high school experience. CIF is uniquely positioned to foster student growth in values and ethics. CIF's ideal of "Pursuing Victory with Honor<sub>sm</sub>," provides the opportunity to dramatically influence the actions of the athletic community. CIF strives to strengthen the integrity of students and adults across the state by promoting the concepts of sportsmanship, honesty and quality academics. These priorities advance the highest principles of character -- trustworthiness, respect, responsibility, fairness, caring and good citizenship.

#### **Mission Statement**

The CIF governs interscholastic athletics, promoting equity, quality, character and academic development.

**Equity** - Equal opportunity without regard to race, gender, ethnicity, and disability within all aspects of the athletic program for students, personnel, schools and governance.

**Quality** - Training, education and commitment of coaches, officials, administrators and parents to improve the quality of athletic programs.

**Character** - Trustworthiness, respect, responsibility, fairness, caring and good citizenship.

**Academic Development** - Commitment to encourage academic growth is a high priority.

### 2020-21 FEDERATED COUNCIL MEMBERS

#### **Officers**

#### **CIF President**

Monica Colunga, Principal, Irvine High School

#### **CIF President-Elect**

Marty Bitter, Director of Athletics, Madera U.S.D.

#### **CIF Past President**

James Perry, California Assoc. for Health, P.E., Recreation & Dance

#### **Executive Committee**

John Becker, Exec. Dir Student Engagement, Roseville Joint U.H.S.D.
Scott Giusti, Director of Athletics, PE & Health, S.D.U.S.D.
Cris Oseguera, Principal, Hamilton High School
Carter Paysinger, ED, Institutional Advancement St. Bernard H.S.
Rianne Pfaltzgraff, Principal, Concord High School
Marty Bitter, Director of Athletics, Madera U.S.D.
Tina Tamura, Athletic Director, Santee Education Complex

#### **Federated Council**

Nancy Acerrio, Athletic Director, Hilltop High School Catherine Arenson, Assistant Principal, Balboa High School Jean Ashen, California State Athletic Directors Association Natalie Ayres, Athletic Director, Pacific Bay Christian Terry Barnum, California Assoc. of Private School Organizations John Becker, E.D., Student Engagement, Roseville Joint U.H.S.D. Marty Bitter, Director of Athletics, Madera U.S.D. Martha Brazil, Principal, Oak Grove High School Dave Brown, California Department of Education Andrea Bustamante, ED, Comm. Schools Student Svc., O.U.S.D. Monica Colunga, Principal, Irvine H.S. Lori Ann Donnell, Assistant Principal, Woodcreek High School Maureen Ferrel, California Assoc. for Health, P.E., Rec. & Dance Chris Fore, California Coaches Association Kelly Freeland-Sloat, Principal, Fall River High School Scott Giusti, Director of Athletics, PE & Health, S.D.U.S.D. Dr. Paula Hart Rodas, Principal, Lawndale High School Mary Jane Hibbard, Principal, Rancho Alamitos High School Clarence Isadore, Principal, Rodriguez High School Doug Kaelin, Superintendent/Principal, Biggs U.S.D. Emmett Koerperich, Superintendent, Willows Unified Neezer McNab, Assistant Principal, Taft High School Gino Kwok, California School Boards Association Charlene Metoyer, California School Boards Association

Geniel Moon, California Association of Directors of Activities Lucia Moritz, High School Network Superintendent, O.U.S.D. Diana Nalbandian-Hatton, Athletic Director, Tulare Union H.S. John Nazar, Association of California School Administrators Marybeth Ortiz, California Association of Private School Orgs Cris Oseguera, Principal, Hamilton High School Carter Paysinger, ED, Institutional Advancement St. Bernard H.S. Rianne Pfaltzgraff, Principal, Concord High School James Perry, Calif. Assn. for Health, PE, Rec. & Dance Dave Reid, California State Athletic Directors Association Louie Rocha, Principal, Antioch High School Ricardo Rosales, Principal, North Hollywood High School Steve Sell, Athletic Director, Aragon High School Matt Sozinho, Assistant Principal, Tulare Western Dr. Anne Staffieri, Ed. D, Superintendent, Escondido U.H.S.D. Dan Stepenosky, Superintendent Liaison Committee Kevin Swartwood, Principal, Golden Valley High School Tina Tamura, Athletic Director, Santee Education Complex Jeffrey Taylor, Principal, McClymonds High School Suniqua Thomas, Principal, Burton High School Dr. Reggie Thompkins, Assoc. Sup., Riverside Cty. Office of Edu. Mary Jo Truesdale, California Coaches Association Mike West, Principal, Martin Luther King High School Jerome Wiggins, Under-represented Representative

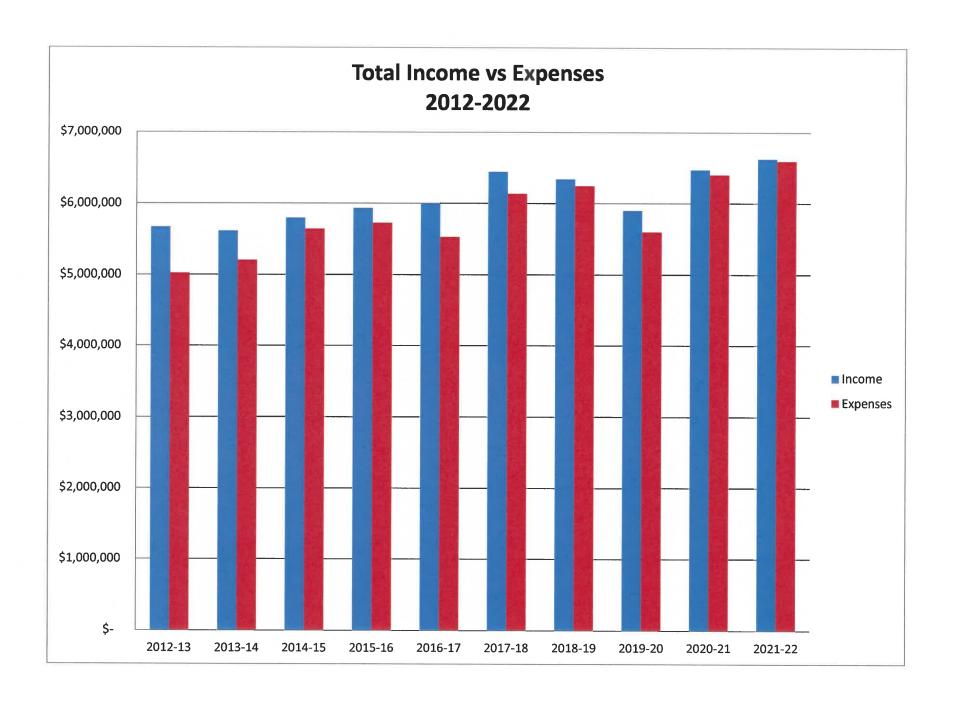
# Overview

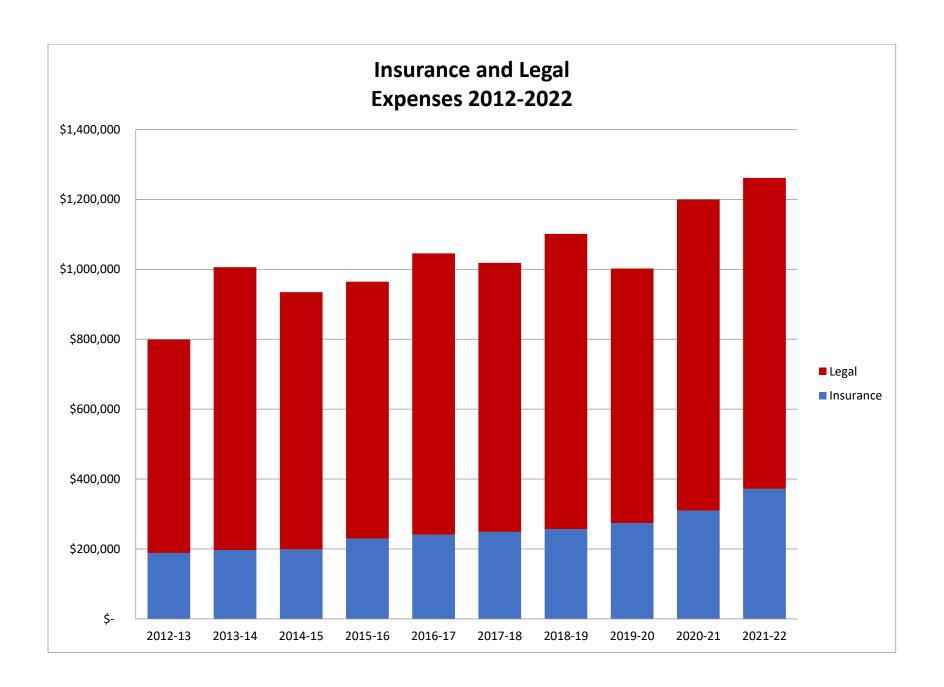
## CIF State Overview 2021-2022

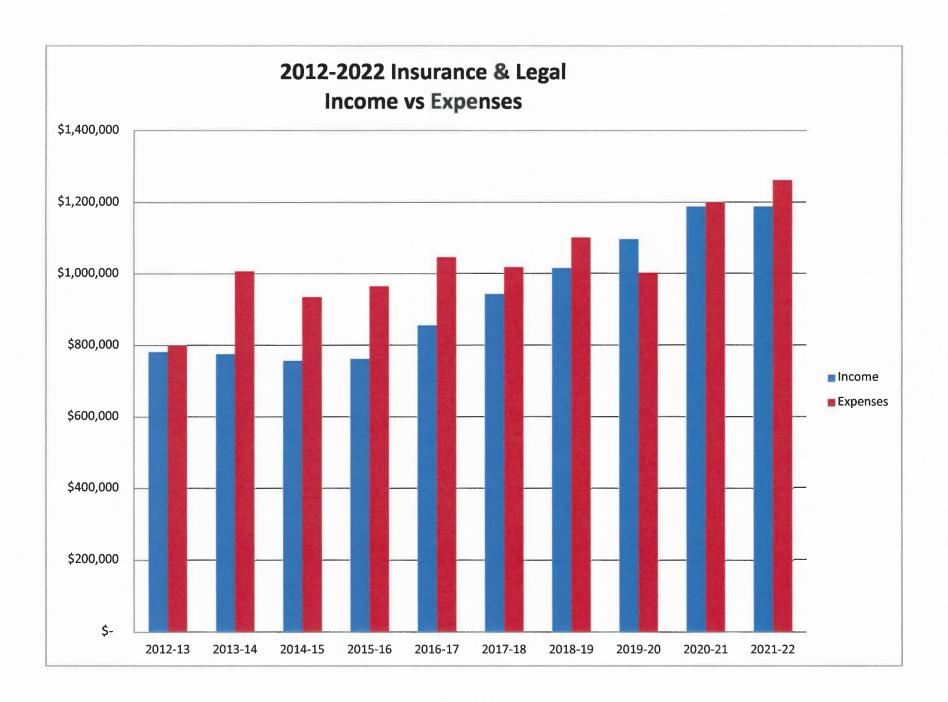
The charts contained in the following pages summarize our income and expenses over the past ten years in the certain categories; overall income and expenses, regional and state championships, legal and liability income as well as legal and insurance expenses.

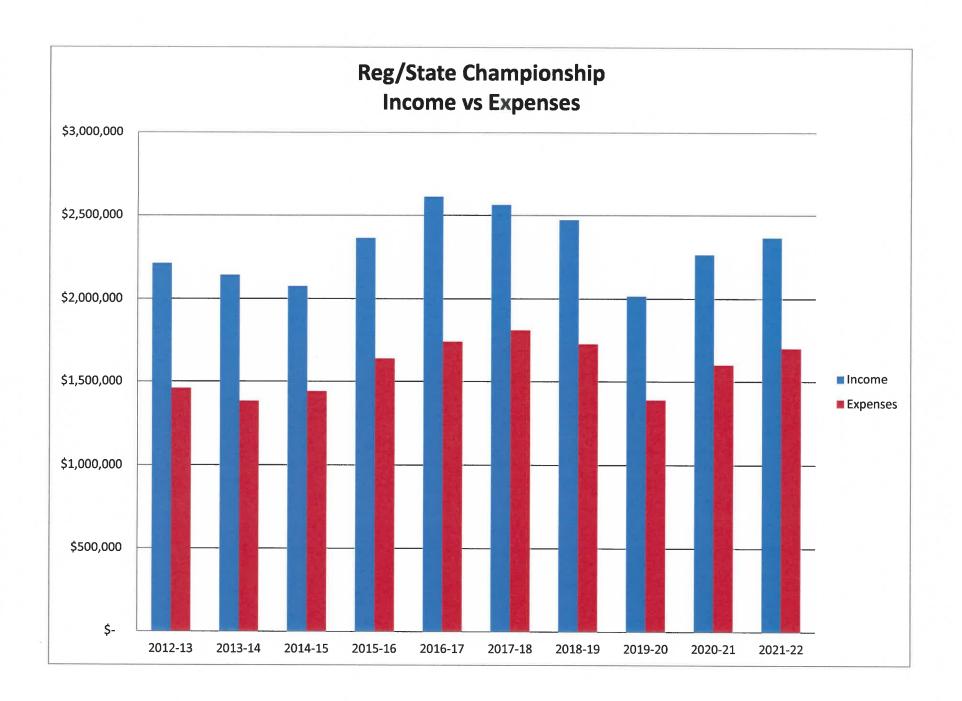
With the exception of last year, our income has gradually increased to over six million dollars. The main factor that has led to that increase is our corporate sponsorships and in the last several years our statewide contract with PlayFly (formerly Outfront Media Sports).

Our legal, liability and insurance costs continue to rise each year. Last year was the final year that included an increase of legal assessment. Over the past five years, we have been able to close the gap between what we are actually spending in legal, liability and insurance costs and what we are billing our member schools. This proposed budget includes a projected increase in general liability insurance costs due to potential increases in premium on account of nationwide claims and losses due to COVID as well as an uptick in claims across all business sectors.









# Proposed Budget

## Proposed Budget Summary 2021-2022

This proposed budget for your consideration recommends changes in income and expenses in several categories which include the addition of baseball and softball, changes in marketing dollars due to contracts, and a projected 20% increase in general liability insurance costs for the organization. For the 2021-2022 year, we are estimating on the high end for general liability insurance due to potential increases nationwide for insurance from the pandemic and the unknown losses insurance carriers are facing from it. These losses may likely be passed on to policyholders through increased premium costs. The budget indicates nearly a \$30,000 end-of-year surplus and the recommended changes are detailed in the budget notes.

Additionally, this budget includes two unfilled administrative assistant staff positions in the burden and salary figures. Given the likelihood that only one of these positions may be filled in the 2021-2022 school year, an additional surplus of \$80,000 may be realized.

#### **Income Overview**

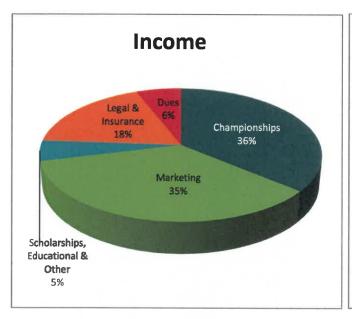
Income projections are based using a conservative approach forecasting an increase (2.4%) in revenue streams to the organization, from \$6.47 million to \$6.62 million. Keeping consistent with past practice, the projected figures are based on conservative income numbers.

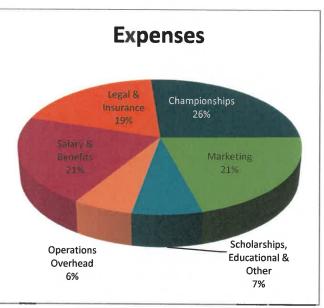
The major sources of income for the CIF are 1) championship events (36%), 2) marketing and corporate support (35%) and 3) legal assessment to schools (18%).

#### **Expenses Overview**

Expenses to the organization are projected to increase (2.9%) based on the figures in the proposed budget, from \$6.4 million to \$6.59 million. Our projected expenses show increases in championship events, in governance for rising meeting and travel costs, for outside legal counsel and investigative costs, and PERS contribution.

The major expenses of the organization are 1) championship events (26%) with the vast majority of those funds being returned to schools to reimburse expenses for team travel and hosting fees, 2) marketing (21%) with most of these funds given directly to CIF Sections for their distribution share in state-wide marketing income, 3) salary and benefits for employees and retirees (21%), and 4) legal, liability, and insurance costs (19%).





#### 2021-2021 PROPOSED BUDGET NOTES

#### As of December 10, 2020

**Championships** 

Line 8F – Baseball Added new event and projected income (\$50,000)

Added new event and projected expenses (\$50,000)

Line 8G – Softball Added new event and projected income (\$50,000)

Added new event and projected expenses (\$50,000)

Marketing

Line 21 – Sponsorships Increase income based on marketing partnership with OMS/PlayFly (\$18,469)

Increase expenses based on marketing partnerships, contracts, CIF Home (\$30,254)

Line 25 – Broadcast Rights St Increase income based on contract increase (\$31,313)

**Legal & Liability** 

Line 37 – Insurance Premium Increase expenses based on projected 20% insurance increase (\$62,000)

#### 2020 - 2021 YTD BUDGET as of December 10, 2020

	Γ	2019-20	2019-20		2019-20		2019-20		2020-21	2020-21		2020-21		2020-21	Т	2021-22	2021-22	Т	2021-22	2021-22	
	В	UDGET INCOME	YTD INCOME	В	UDGET EXPENSE	Y	TD EXPENSE	В	IDGET INCOME	YTD INCOME	BUD	OGET EXPENSE		YTD EXPENSE	В	UDGET INCOME	YTD INCOME	В	BUDGET EXPENSE	YTD EXPENSE	
Championships	\$	2,257,500	2,015,463	\$	(1,576,000)		(1,388,753)	\$	2,264,000		\$	(1,599,000)		0	\$	2,364,000		\$	(1,699,000)		Championships
Educational Programs	\$	225,000	222,894	\$	(74,000)		(6,840)	\$	225,000	43,665	\$	(74,000)		(3,310)	\$	225,000		\$	(74,000)		Educational Programs
Interest Income	\$	5,000	\$ 926	\$	(5,000)		(25,656)	\$	5,000	\$ 112	\$	(5,000)		(1,613)	\$	5,000		9	(5,000)		Interest Income
Marketing	\$	2,165,962	\$ 2,152,438	\$	(1,284,750)	\$	(1,194,165)	\$	2,230,035	\$	\$	(1,297,808)	40	(525,917)	\$	2,279,817		89	(1,328,062)		Marketing
Dues income	\$	405,000	405,795	99			0	\$	405,000	407,038	\$			41%	\$	405,000		9.0			Dues Income (96% of prior yr.)
	\$			\$	_	\$		\$		\$	\$		\$		\$			\$			interest Pd. on Past Due
Legal and Liability	\$	1,105,000	1,099,422	\$	(1,147,658)		(1,001,919)	\$	1,195,000	1,126,476	\$	(1,199,158)		(445,984)	\$	1,195,000		49	(1,261,158)		Legal and Liability
Operating Costs	\$	149,000		5	(1,913,127)	\$	(1,765,003)	\$	149,000	94%	\$	(1,924,711)	\$	(533,155)	\$	149,000		\$	(1,924,711)		Operating Costs
Programs: Off/Rules/Awards & Scholar/S.tax	\$	-	\$ -	\$	(37,000)	5	(72,168)	\$	9	\$ -	\$	(37,000)	\$		\$			\$	(37,000)		Programs: Off/Rules/Awards & Scholar/S.tax
Governance & NFHS	\$		\$ -	\$	(235,700)	\$	(140,039)	\$		\$ \$ <b>.</b> €1	\$	(265,700)	\$	(2,656)	\$			\$	(265,700)		Governance & NFHS
Totals	\$	6,312,462	\$ 5,896,938	\$	(6,273,235)	\$	(5,594,543)	\$	6,473,035	\$ 2,623,304	\$	(6,402,377)	*	(1,512,554)	\$	6,622,817	\$ -	\$	(6,594,631)	\$ .	Totals

41% 24%

CIP		2019-20	2019-20	2019-20	2019-20	2020-21	2020-21	2020-21	2020-21	2021-22	2021-22	2021-22	2021-22
		BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSES	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSES	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSES
	Championships												
_1	Golf	\$ -	\$ -	\$ (21,000)	\$ (21,696)	\$ -	\$ -	\$ (21,000)	\$ -	\$ -		\$ (21,000	s -
2	Tennis	\$	\$ -	\$ (8,000)	\$ (6,382)	\$ -	s -	\$ (8,000)	s -	s -		\$ (8,000	
3	Cross Country	\$ 40,000	\$ 46.364	\$ (43,000)		\$ 40,000	s -	\$ (43,000)		\$ 40,000		\$ (43,000	
4	Volleyball	\$ 200,000	\$ 198.419	\$ (140,000)			s -	\$ (145,000)		\$ 200,000		\$ (145,000	
4A	B. Volleyball	\$ 45,000		\$ (30,000)		\$ 45,000		\$ (30,000)				(145,000	
	Football	\$ 460,000				\$ 460,000				\$ 45,000		\$ (30,000)	1
	Wrestling	4 100,000					S -	\$ (480,000)	-	\$ 460,000		\$ (480,000)	
		- 220,000				\$ 225,000		\$ (160,000)		\$ 225,000		\$ (160,000)	
	Basketball	\$ 890,000					\$ -	\$ (505,000)	\$ -	\$ 850,000		\$ (505,000)	S -
_	Track	\$ 92,000	\$ -	\$ (45,000)	\$ (4,322)	\$ 82,000	\$ -	\$ (45,000)	\$ -	\$ 82,000		\$ (45,000)	\$ -
8A	Soccer	\$ 140,000	\$ 232,178	\$ (95,000)	\$ (81,909)	\$ 175,000	\$ -	\$ (95,000)	\$ -	\$ 175,000		\$ (95,000)	s -
	Swimming & Diving	\$ 20,000	\$ -	\$ (30,000)	\$ (3,833)	\$ 20,000	S -	\$ (30,000)	\$ -	\$ 20,000		\$ (30,000)	s -
	Badminton	\$ 5,000	\$ -	\$ (6,000)	\$ (618)	\$ 5,000	\$ -	\$ (6,000)	s -	\$ 5,000	,	\$ (6,000)	\$ -
	Water Polo	\$ 11,500	\$ 56,574	\$ (18,000)	\$ (48,683)	\$ 11,500	s -	\$ (18,000)	\$ -	\$ 11,500		\$ (18,000)	s -
8E	Cheer					\$ 13,000	s -	\$ (13,000)	\$ -	\$ 13,000		\$ (13,000)	1
8F	Baseball					s -	\$ -	s -	\$ -	\$ 50,000	5 -	\$ (50,000)	
8G						\$ -	\$ -	S -	\$ -	\$ 50,000	\$ -	\$ (50,000)	
	Venue Contracts										-	100,000	-
	Wrestling Venue	79,000			\$ -	87,500	\$ -	\$ -	\$ -	87,500		s -	s -
	Cross Country Venue	20,000			\$ -	20,000	\$ -	\$ -	\$ -	20,000		\$ -	\$ -
	Basketball Venue				\$ -		\$ -	\$ -	\$ -			\$ -	\$ -
	Track Venue	15,000			\$ -	15,000	\$ -	\$ -	\$	15,000		\$ -	\$ -
	Swimming & Diving Venue	15,000	\$ -	\$ -	\$ -	15,000	\$ -	\$ -	\$ -	15,000		\$ -	\$ -
10E	Football Venue	-					S -						\$ -
_	Sub Total - Championship Events Educational Programs	\$ 2,257,500	\$ 2,015,463	\$ (1,576,000)	\$ (1,388,754)	\$ 2,264,000	\$	\$ (1,599,000)	\$	\$ 2,364,000		\$ (1,699,000)	\$ -
11	Coaching Education	\$ 210,000	\$ 222,590	C (05.000)	A 44 WOO								
	Coaching Education - Leadership Training	\$ 210,000	\$ 222,590	30011111	\$ (1,768) \$ -	\$ 210,000		\$ (25,000)		\$ 210,000		\$ (25,000)	
	Coaching Education - Legal & Liability		s -		\$ -		\$ -		\$ - \$ -				s -
	NIAAA Training	\$ 15,000				\$ 15,000	-	\$ (10,000)	Ψ -	\$ 15,000		\$ (10,000)	S -
15	Parents Education Program	\$ -	\$ -	\$ (4,000)			S -	\$ (4,000)		s -		\$ (4,000)	
	PVH Seminars		\$ -		\$ -		S -		\$ -			(1,000)	\$ -
17	CE - Travel & Misc. Expenses			\$ (35,000)			\$ -	\$ (35,000)	\$			\$ (35,000)	
	Sub Total - Educational Programs	\$ 225,000	\$ 222,895	\$ (74,000)	\$ (6,840)	\$ 225,000	\$ 43,665	\$ (74,000)	\$ (3,310)	\$ 225,000		\$ (74,000)	\$ -
	Interest Income												
19	Investment Income	\$ -	\$ -	\$ -	\$ (23,791)	s -	s -	\$ -	\$ (1,613)	\$ -		s -	\$ -
20	Interest Income	\$ 5,000	\$ 926	\$ (5,000)	\$ (1,865)	\$ 5,000	S 112	\$ (5,000)	g	¢ 5,000		¢ (5.000)	
	Sub Total Interest Income	\$ 5,000	\$ 926	\$ (5,000)	\$ (25.656)	\$ 5,000	\$ 112		\$ (1,613)	\$ 5,000 \$ 5,000		\$ (5,000) \$ (5,000)	
	Marketing			1,000	Indiana		112	4 (5,000)	4 (1,010)	0 0,000	,	\$ (3,000)	\$ -
21	Sponsorships (from corporate support)	\$ 1,313,250	\$ 1,313,000	¢ (4.440.750)	C (/d 400 400)	A 4 047 044	0.001	0 (4.400.000)		4 505 64			
	Misc. Marketing		\$ 1,313,000		\$ (1,102,126) \$ -	\$ 1,347,214 \$ -	\$ 654,601 S -	\$ (1,162,808)		\$ 1,365,683		\$ (1,193,062)	\$ -
	Vendor Income from Championships	\$ -			s -		s -	s -	\$ - \$ -	s -		9	
24	Champ. Merchandise Contract	\$ 100,000	\$ 80,000		s -	\$ 100,000			\$ -	\$ 100,000			s -
	Broadcast Rights - State	\$ 752,712		\$ (135,000)	\$ (92,039)	\$ 782,821		\$ (135,000)		\$ 814,134		\$ (135,000)	-
26	Broadcast Rights - Sections		\$ -									, , ,	
	Sub Total Marketing	\$ 2,165,962	\$ 2,152,438	\$ (1,284,750)	\$ (1,194,165)	\$ 2,230,035	\$ 1,046,012	\$ (1,297,808)	\$ (525,917)	\$ 2,279,817		\$ (1,328,062)	\$ -
27	Dues Income	405,000	\$ 405,795		s -	405,000	\$ 407,038		\$ -	405,000			s.
	Interest on overdue accounts		\$ -			400,000	9 701,030		6	403,000			0
28		\$ 5.058.462	\$ 4,797,517			\$ 5,129,035	\$ 1,496,826	\$ (2.975.808)	\$ (530.840)	£ 5070.04= 4		è (a. 10. 1)	3
	- COSTOTAL	T WOULTUL	11011011	V (001,000,130)	V 12,013,413)	Ψ 3,123,035	ψ 1,430,826	φ (2,9/5,808)	ψ (530,840)	\$ 5,278,817		\$ (3,106,062)	\$ .

	F	2019-20	2019-20	2019-20	2019-20		2020-21		2020-21	2020-21	2020-21	2021-22	2021-22	2021-22	2021-22
		BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSES	But	OGET INCOME		YTD INCOME	BUDGET EXPENSE	YTD EXPENSES	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSE
	Legal & Liability														
29			\$ -		\$ -			s	-		s -				
30	General Counsel Expense		\$	\$ (400,000)	\$ (310,128)			\$	_	\$ (400,000)	\$ (76,646)			\$ (400,000)	s
31	Legal Expense - Outside Counsel		\$ -	\$ (130,000)	\$ (113,169)			\$		\$ (140,000)				\$ (140,000)	
32	Legal Expense - Investigation		\$ -	(25,000)	\$ (25,742)			\$	-	(50,000)	\$ -			(50,000)	s
33	Appeal Hearings	\$ 7,000	\$ 3,300	\$ (35,000)	\$ (19,048)	\$	7,000	S	-	\$ (35,000)	\$ (1,647)	\$ 7,000		\$ (35,000)	
34	Salary + benefits (50% of Exec. Dir. & 50% of Admin. Asst. + 100% of Coord.)		s -	\$ (256.158)	\$ (249.464)			S		\$ (256.158)	\$ (89.244)			\$ (256,158)	
35	~ Clerical, office supplies		s -	\$ (8,000)	\$ (10,198)			5	_	\$ (8,000)	\$ (1.187)			\$ (8,000)	
36	Sub-total: Legal expenses		s -	\$ (854.158)	5 (727,749)			g.		\$ (889.158)	\$ (176,668)			\$ (889.158)	0
37	Insurance Premium Expenses		s -	\$ (293,500)				s	765	\$ (310,000)				100011007	s
38			s -		\$ -			S		(310,000)	\$ (209,237)			\$ (372,000)	
					•			-							0
39	*Assessment to Schools	\$ 1,098,000	\$ 1.096,122		\$ -	ŝ	1.188.000	s	1,126,476		\$ -	\$ 1,188,000			S
	"In Excess" from prior year Applied to Legal &	1,000,000	- 1,000 1 mm			Ť	1,100,000	-	1,120,410		-	\$ 1,166,000			3
40	Liability				\$ -						\$				\$
41	Sub-total: Legal Defense & Insurance Assessment	\$ 1,105,000	\$ 1,099,422	\$ (1,147,658)	\$ (1,001,919)	\$	1,195,000	\$	1,126,476	\$ (1,199,158)	\$ (445,904)	\$ 1,195,000		\$ (1,261,158)	\$
_	Operating Costs														
	Rent & utilities		\$ -	\$ (53,000)	\$ (35,003)			\$		\$ (53,000)	\$ (8,953)			\$ (53,000)	\$
43	Salaries for Staff		\$ -	\$ (969,881)	\$ (882,512)			S		\$ (969,881)	\$ (301,350)			\$ (969,881)	\$
44	Employee Benefits (PERS + Med + Dental)		s -	\$ (460,171)	\$ (479.501)			s		\$ (471,755)	\$ (110.800)			* ****	
	Other Benefits (Exec. Director's Contract)		-	\$ (4,675)				S		\$ (4,675)				\$ (471,755)	
	Retiree's Benefits (Med + Dental)	\$ 149,000		\$ (149,000)	A	·	149.000	-		\$ (149,000)		£ 440,000		\$ (4,675)	
	Payroll Tax (State Unemployment +ETT)	145,000		\$ (7,000)		Ψ-	149,000	S				\$ 149,000		\$ (149,000)	
	Payroll Tax (FICA + Medicare)		-	\$ (60,000)				5		\$ (7,000) \$ (60,000)				\$ (7,000)	
	Office Supplies / Printing		*	\$ (34,000)		<del></del>		s		100,000/	3,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			4 (00,000)	
	Mailings, Postage		-	\$ (25,000)				S	-	\$ (34,000) \$ (25,000)				\$ (34,000)	
	Legislative Consultation		-	\$ (47,000)		1		S		4 (20,000)				\$ (25,000)	
	Accounting Costs		*	\$ (3,000)		-		S		\$ (47,000) \$ (3,000)				\$ (47,000)	
	Audit		*	\$ (21,000)		-		S			3-1-4			5 (5,000)	
	Maintenance, Equipment Repairs		-	\$ (2,500)		_		S		10007				(21,000)	-
	Computer Equip. Furn. Upgrades		-	\$ (12,000)	\$ (9,234)	1		S						(2,000)	
	Equipment Lease		*	\$ (27,900)		-		S		(12,000)				\$ (12,000)	
	Consultants Fees		-	\$ (3,000)				s		7-1/				\$ (27,900)	_
	Website Maintenance		*	\$ (3,000)			_	- 7		\$ (3,000)				\$ (3,000)	-
			•	\$ (14,500) \$ (1,500)				\$		\$ (14,500)				\$ (14,500)	
	Telephone Service		-	\$ (1,500) \$ (18,000)				S		\$ (1,500)				\$ (1,500)	
61	I Magnistia Colvida		\$ -	1.0,000/				S		\$ (18,000)				\$ (18,000)	
V 1	Sub-total Operating Costs	\$ 149,000	•	\$ (1.913.127)	\$ (1.765.002)			3		* " ***	\$ -	ė 440.55-			\$
62	(Forwarded to sheet 3) SUB-TOTAL	\$ 1,254,000	\$ 1,099,422		100000000000000000000000000000000000000		4.044.055	9	4.400.15	\$ (1,924,711)	\$ (533,155)	\$ 149,000		\$ (1,924,711)	
٥2	fi Simulation to dileteral GOD-IOTAL	φ 1,254,000	a 1,099,4,22	\$ (3,060,785)	\$ (2,766,921)	2	1,344,000	5	1,126,476	\$ (3,123,869)	\$ (979,059)	\$ 1,344,000		\$ (3,185,869)	S

1		2019-20	2019-20	2019-20	2019-20	2020 04	0000 04	0000.04					
41,		BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSES	2020-21 BUDGET INCOME	2020-21 YTD INCOME	2020-21 BUDGET EXPENSE	2020-21 YTD EXPENSES	2021-22 BUDGET INCOME	2021-22 YTD INCOME	2021-22 BUDGET EXPENSE	2021-22 YTD EXPENSES
	Programs							<del> </del>	-				
	Improvement in Officiating			\$ -				\$ -				s	s -
63	Officials Accreditation		\$ -	\$ (3,000)	\$ := :		s -	\$ (3,000)	\$ -			\$ (3,000)	T
61	Awards and Recognition Programs Scholar Athlete	\$ -						l					s -
		ъ -		\$ (10,000)		\$ -	s -	\$ (10,000)	1	\$ -		\$ (10,000)	-
			\$ -	\$ (8,000)			s -	\$ (8,000)				\$ (8,000)	\$ -
99	CIF Coaches Award		\$ -	\$ (3,000)	\$ -		\$ -	\$ (3,000)	S -			\$ (3,000)	\$ -
	Rule Interpreters												
67	Travel expense for interpreters		\$ -	\$ (4,000)	\$ (2,534)		s -	\$ (4,000)	\$ -			S (4,000)	s -
68	Consultation - equity		\$ -	\$ (5,000)	\$ -		s -	\$ (5,000)	\$ -			\$ (5,000)	\$ -
	California Sales Tax Exp. (Prior Year's Exp.)		\$ -	\$ (4,000)			s -	\$ (4,000)				\$ (5,000)	
	Sub-Total Programs	\$ .	\$ .	\$ (37,000)	\$ (72,168)	\$ .	\$ .	\$ (37,000)		\$ -		\$ (37,000)	\$ -
	Governance & NFHS												
	Governance Meetings												
70	Federated Council		s -	\$ (85,000)	\$ (66,108)		s -	\$ (95,000)	0 (07)			· · · · · · · · · · · · · · · · · · ·	
_	Executive Committee		-	\$ (50,000)			-	100,000/	1 1 1		-	\$ (95,000)	
	Section Commissioners			\$ (30,000)				\$ (60,000)				\$ (60,000)	
	Other Governance Meetings			1-11			\$ -	\$ (35,000)				\$ (35,000)	
74	Other Governance Meetings		\$ -	\$ (35,000)	\$ (27,078)		s -	\$ (40,000)	\$ (90)			\$ (40,000)	s -
74													
	National Federation												
75	Annual Member Dues		\$ -	\$ (5,000)	\$ (2,500)		s -	\$ (5,000)	\$ (2,500)			\$ (5,000)	s -
76	Summer Conference Meeting Expenses		\$ -	\$ (15,000)	\$ (656)		s -	\$ (15,000)				\$ (15,000)	
77	Section 7, 8 - Fall Meeting Expenses		\$ -	\$ (7,000)	\$ (8,092)		s -	\$ (7,000)				\$ (7,000)	
78	Winter Meeting Expenses		\$ -	\$ (4,000)	\$ (1,335)		s -	\$ (4.000)	s -			\$ (4,000)	
79	National AD's meeting		\$ -	\$ -	\$ -		s -	\$ -	\$			\$ -	s -
80	Other meeting expenses		\$ -	\$ (2,000)	\$ (261)		\$ -	\$ (2,000)	\$			\$ (2,000)	
80a	NFHS Online Exams	\$ -	\$ -	\$ -	\$ (1,369)	\$ -	\$ -	\$ -	\$ 37	\$ -			s -
81	NFHS Publications		\$ -	\$ (2,700)	\$ (1,008)		S -	\$ (2,700)				\$ (2.700)	
81a	Prior Year Expenses		\$ -				\$ -		\$ -			(2,100)	
	Sub-Total Governance & NFHS	\$ .	\$ -	\$ (235,700)	\$ (140,038)	\$ -	\$ .	\$ (265,700)	\$ (2,656)	\$ -		\$ (265,700)	\$ .
					1								
82	Sub-total	\$ -	\$ -	\$ (272,700)	\$ (212,206)	\$ .	\$ .	\$ (302,700)	\$ (2,656)	\$ -	\$ -	\$ (302,700)	\$ -
83	Total forwarded from Sheet 1	\$ 5,058,462	\$ 4,797,517	\$ (2,939,750)	\$ (2,615,415)	\$ 5,129,035	\$ 1,496,826			\$ 5,278,817	<del></del>	\$ (3,106,062)	
84	Total forwarded from Sheet 2	\$ 1,254,000	\$ 1,099,422	\$ (3,060,785)	\$ (2,766,921)	\$ 1,344,000	\$ 1,126,476			\$ 1,344,000		\$ (3,185,869)	
05													
85	GRAND TOTAL	\$ 6,312,462	\$ 5,896,939	\$ (6,273,235)	\$ (5,594,542)	\$ 6,473,035	2,623,302	\$ (6,402,377)	(1,512,555)	\$ 6,622,817	\$ .	\$ (6.594.631)	\$ .

# Salary/Burden

## Salary Schedule & Burden Summary 2021-2022

The salary schedule and burden on the following pages are calculated by employee salary, which includes step only increases for qualified employees, the projected employer contributions for PERS, medical, dental and vision costs and the required Federal employee taxes (FICA and Medicare). As mentioned in the budget summary, this burden includes two unfilled administrative assistant staff positions. It is likely only one may be filled in the 2021-2022 year. We also include our appeals coordinator and a part time temp position that is available to use on an as needed basis.

The employees are broken out into three different line item categories based on the appropriate accounting. The categories include: salaries and benefits, marketing and legal and liability.

#### 2021-2022 SALARY SCHEDULE

	77	(BILL S		7/2 2 2				D		Charles of the Con-					
							Media	ווט	rector of					Assistant	Associate
	Adı	nin Asst.	Admin	Bookkee	Asst. to	Assistant	Relations	Co	rporate				Senior	Executive	Executive
		1	Asst. II	er	the Ex. Dir	Director	Officer	Spoi	nsorships	Director	Director	Director	Director	Director	Director
Step 1	\$	42,600	\$ 46,649	\$ 52,73	\$ 69,668	\$ 71,616	\$ 78,392	\$	106,998	\$102,309	\$102,309	\$102,309	\$127,193	\$ 133,553	\$ 139,912
Step 2	\$	44,730	\$ 48,981	\$ 55,37	\$ 73,151	\$ 75,197	\$ 82,312	\$	112,348	\$107,425	\$107,425	\$107,425	\$133,553	\$ 140,230	\$ 146,908
Step 3	\$	46,967	\$ 51,430	\$ 58,14	\$ 76,809	\$ 78,957	\$ 86,427	\$	117,965	\$112,796	\$112,796	\$112,796	\$140,230	\$ 147,242	\$ 154,253
Step 4	\$	49,315	\$ 54,002	\$ 61,05	\$ 80,649	\$ 82,905	\$ 90,749	\$	123,864	\$118,436	\$118,436	\$118,436	\$147,242	\$ 154,604	\$ 161,966
Step 5	\$	51,781	\$ 56,702	\$ 64,10	\$ \$4,682	\$ 87,050	\$ 95,286	\$	130,057	\$124,357	\$124,357	\$124,357	\$154,604	\$ 162,334	\$ 170,064
Additiona	l 5%	Longevit	y after year	rs <b>8, 12 &amp;</b>	16										
Step 9	\$	54,370	\$ 59,537	\$ 67,309	\$ 88,916	\$ 91,402	\$ 100,050	\$	136,560	\$130,575	\$130,575	\$130,575	\$162,334	\$ 170,451	\$ 178,568
Step 13	\$	57,088	\$ 62,514	\$ 70,674	\$ 93,362	\$ 95,973	\$ 105,053	\$	143,388	\$137,104	\$137,104	\$137,104	\$170,451	\$ 178,973	\$ 187,496
Step 17	\$	59,943	\$ 65,639	\$ 74,208	\$ 98,030	\$100,771	\$ 110,306	\$	150,557	\$143,959	\$143,959	\$143,959	\$178,973	\$ 187,922	\$ 196,871
															\$ 201,793
															\$ 206,837

2021-2022

					2021-2022						
EMPLOYEE	Step	SALARY	PERS 10.88% + \$108,215	MED	DENTAL	VISION	LTC	LTD	OTHER	FICA 6.2% Cap	MED 1.45%
DON NOCETTI		225 000	42.750	20.742	2.265	224	4.500	2 - 2 - 2			
RON NOCETTI	N	225,000	42,750	30,713	2,365	231	4,500	2,500		6,625	3,263
Salaries - 50%		112,500	21,375	15,357	1,183	116	2,250	1,250		3,175	1,280
Legal/liability - 50%		112,500	21,375	15,357	1,183	116	2,250	1,250		3,175	1,280
CHRISTINA SHANNON	Y	76,809	9,217	11,377	990	231				4,762	1,114
Salaries - 50%		38,405	4,609	5,688	495	116				2,381	557
Legal/liability - 50%		38,405	4,609	5,688	495	116				2,381	557
BRIAN SEYMOUR	N	178,568	21,428	30,713	2,365	231				7,960	2,589
BOBBI MADSEN	Υ	137,104	16,452	30,713	2,365	231				7,960	1,988
CICI ROBINSON	Υ	124,357	14,923	30,713	2,365	231				7,710	1,803
WILLIAM CHAVARIN	Y	124,357	14,923	30,713	2,365	231				7,710	1,803
CHRIS FAHEY	N	130,057	15,607	30,713	2,365	231				7,960	1,886
REBBECA BRUTLAG	N	100,050	12,006	30,713	2,365	231				6,203	1,451
ADMIN ASST I	Υ	42,600	5,112	30,713	2,365	231				2,641	618
ADMIN ASST I	Υ	42,600	5,112	30,713	2,365	231				2,641	618
UNFUNDED PERS LIABILITY			108,215								
P/T TEMP	-	12,000								744	174
BOB WALLACE (100% legal/liability	/)	12,500								775	181
SALARIES & BENEFITS		912,541	224,155	236,039	18,233	1,848	2,250	1,250	0	49,126	12,881
MARKETING		130,057	15,607	30,713	2,365	231			483,774	7,960	62,006 <b>1,886</b>
LEGAL & LIABILITY		163,405	25,984	21,045	1,678	231	2,250	1,250	0	6,331	2,018
TOTALS		1,206,002	265,745	287,797	22,275	2,310	4,500	2,500	0	63,417	16,785

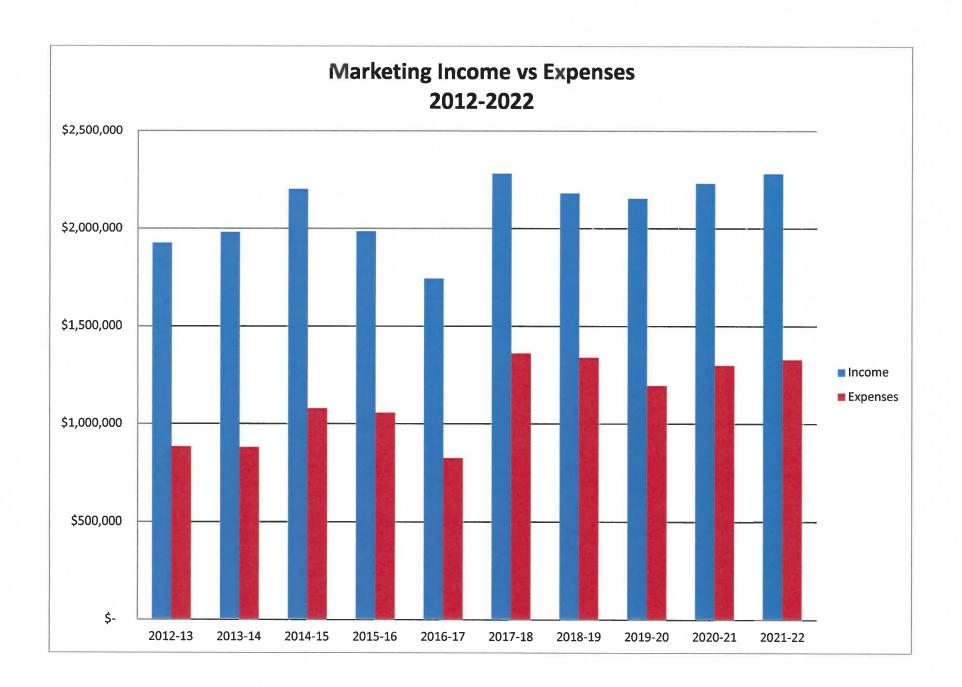
# Marketing

## Marketing Summary 2021-2022

The marketing spreadsheet breaks down our partners based on state only and statewide contracts. Our marketing contracts are similar to last year, where we have guaranteed minimums for our income through 2027 for the State and all ten Sections due to a marketing partnership with PlayFly (formerly Outfront Media Sports). All marketing contracts excluding ball and broadcast rights, now go through the PlayFly channels.

Our broadcasts rights contract with Spectrum Sports Network has a built in four percent annual increase. This contract is guaranteed through the 2025-26 school year.

Our partners are listed into four categories: state only, broadcast rights, section split and PlayFly sponsorships.





## California Interscholastic Federation 2021-2022 State Marketing Income Overview

December	10,	2020
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PARTNER	CATEGORY	EXPIRES	STATUS	A	NNUAL FEE
	STATE ON	NLY		114	
NIKE	Specific - State FB & Official Ball	7/31/27	Signed	\$	35,000.00
HL CORPORATION	Sport Specific - Badminton	7/31/22	Signed	\$	1,750.00
			SUB TOTAL	\$	36,750.00
	BROADCAST F	RIGHTS			
SPECTRUM	Broadcast Rights State	7/31/26	Signed	\$	814,134.36
			SUB TOTAL	\$	814,134.36
表达可证的社会对点	SECTION S	PLIT			
HEAD PENN	Specific - Official Ball	7/31/25	Signed	\$	4,000.00
BADEN	Specific - Official Ball	7/31/21	Negotiations	\$	10,000.00
			SUB TOTAL	\$	14,000.00



# California Interscholastic Federation 2021-2022 State Marketing Income Overview December 10, 2020

\$57,459.34  LOS ANGELES CITY \$37,903.02  DAKLAND \$4,588.08  NORTH COAST \$78,180.73  NORTHERN \$35,981.43  SAC-JOAQUIN \$91,787.33  SAN DIEGO \$84,802.89  SAN FRANCISCO \$4,588.06					
SECTION	TOTAL				
CENTRAL	\$48,303.05				
CENTRAL COAST	\$57,459.34				
LOS ANGELES CITY	\$37,903.02				
OAKLAND	\$4,588.08				
NORTH COAST	\$78,180.73				
NORTHERN	\$35,981.43				
SAC-JOAQUIN	\$91,787.33				
SAN DIEGO	\$84,802.89				
SAN FRANCISCO	\$4,588.06				
SOUTHERN	\$487,617.94				
STATE OFFICE	\$388,846.94				
	\$1,320,058.81				



## California Interscholastic Federation 2021-2022 CIF Broadcast Rights Income December 10, 2020

	Spectrum Sports Ne	twork - Year 11	
	Gross	Net	Change
2011-2012	\$550,000.00	\$495,000.00	
2012-2013	\$572,000.00	\$514,800.00	\$19,800.00
2013-2014	\$594,880.00	\$535,392.00	\$20,592.00
2014-2015	\$618,675.20	\$556,807.68	\$21,415.68
2015-2016	\$643,422.21	\$572,645.77	\$15,838.09
2016-2017	\$669,159.10	\$595,551.60	\$22,905.83
2017-2018	\$695,925.46	\$626,332.91	\$30,781.32
2018-2019	\$723,762.48	\$651,386.23	\$25,053.32
2019-2020	\$752,712.98	\$677,441.68	\$26,055.45
2020-2021	\$782,821.50	\$704,539.35	\$27,097.67
2021-2022	\$814,134.36	\$732,720.92	\$28,181.57
2022-2023	\$846,699.73	\$762,029.76	\$29,308.84
2023-2024	\$880,567.72	\$792,510.95	\$30,481.19
2024-2025	\$915,790.43	\$824,211.39	\$31,700.44
2025-2026	\$952,422.05	\$857,179.84	\$32,968.46
	\$11,012,973.20	\$9,898,550.07	\$362,179.84

# Appendix

## Appendix Summary 2021-2022

The CIF has three separate investment accounts with our investment advisory firm, Stifel. The information contained in the subsequent pages is a consolidated summary of our investment accounts that include our non-designated reserve account, our fully funded retiree healthcare account, and our deferred building maintenance account. Also enclosed is a copy of our actuarial valuation for our retiree healthcare account.

## CIF STATE OFFICE RESERVE INVESTMENTS - STIFEL CONSOLIDATED STATEMENT as of 1/1/21

RESERVE ACCOUNT	Current Month Value	Previous Month Value		
CIF NON-DESIGNATED RESERVE	\$2,202,335.46	\$2,202,316.81		
CIF DESIGNATED RESERVE - RETIREE HEALTH CARE BENEFITS	\$1,991,181.50	\$1,935,639.75		
CIF DESIGNATED RESERVE - DEF. MAINTENANCE BUILDING FUND	\$168,176.88	\$168,175.46		
TOTALS	\$4,361,693.84	\$4,306,132.02		

### **Purpose of Report**

The CIF post-retirement medical plan pays medical insurance premiums for the eligible group of retirees. The purpose of this report is to determine the actuarial present value of future medical insurance premiums, and to review the adequacy of the reserve fund established to pay premiums.

### **Covered Eligible Group**

The covered group includes eight retirees and six spouses. Their average is 75. The plan is closed to other active employees. One retiree died in the previous year.

The eligible retirees are covered in the same medical insurance plan that covers active employees. The expected annual premium for this fiscal year is \$100,728.

#### **Reserve Fund**

CIF has established a reserve fund to pay medical insurance premiums for the eligible group. The reserve fund's market value increased from \$1,773,800 to \$1,793,800 during the twelve months ending July 31. \$102,544 was deducted from the reserve fund during that period for medical insurance premiums. The reserve fund's investment return was approximately 6.9% for the twelve months. Measuring from 2012, the annualized average investment return is estimated at 6.7%. (We relied on CIF for information on the reserve fund, and did not audit the fund.)

### **Results of Actuarial Valuation**

The actuarial valuation first starts with the current premiums and projects future medical insurance premiums using the health cost trend rates and mortality assumptions summarized in the Actuarial Assumptions section below. The actuarial present value of future retiree medical premiums is the present value of the projected premiums discounted at the reserve fund's targeted return of 6.0%. *The actuarial present value of future retiree medical premiums is \$1,427,000*.

To gauge the sensitivity of our estimate to our assumptions, the actuarial present value is recalculated by changing key assumptions. First, the future medical premium inflation was changed by +1.0% and -1.0%. Then valuations were also performed assuming future investment return of 5% instead of the targeted 6%. In the table below you can see the present value of future premiums changes by 9 to 10 percentage points for one percentage point change in premium inflation.

	Base premium inflation -1.0%	Base premium inflation	Base premium inflation +1.0%
6% investment return	\$1,313,000	\$1,427,000	\$1,558,000
5% investment return	\$1,440,000	\$1,574,000	\$1,727,000

The reserve fund of \$1.79 million is sufficient in each of the scenarios.

### **Actuarial Assumptions**

<u>Valuation Date</u> July 31, 2020

<u>Discount Rate</u> 6.00% for the first 30 years and 3.00% thereafter

Discount rates for other scenarios are half the

initial rate after 30 years.

### **Healthcare Trend Rates**

Annual medical insurance premiums are assumed to increase at the following trend rates:

Year	Annual Increase – Medical Insurance Premiums
2020	8.0%
2021	8.0%
2022	7.5%
2023	5.0%
2026	5.1%
2029	5.2%
2052	5.1%
2056	4.9%
2061	4.8%

The above trend rates from 2023 forward were developed using the baseline projection of the Society of Actuaries (SOA) Long-Run Medical Cost Trend Model. The following assumptions were used as input variables into this model:

Rate of Inflation 2.5%
Rate of Growth in Real Income / GDP per capita 1.5%
Extra Trend due to Technology and other factors 1.1%
Health Share of GDP Resistance Point 25.0%
Year for Limiting Cost Growth to GDP Growth 2075

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<u>Valuation Date</u> July 31, 2020

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Year for Limiting Cost Growth to GDP Growth 2075



### CALIFORNIA INTERSCHOLASTIC FEDERATION

CIF STATE OFFICE • 4658 DUCKHORN DRIVE • SACRAMENTO, CA 95834 • (916) 239-4477 • CIFSTATE.ORG

To: **Federated Council** 

Date: March 12, 2021

Re: **Executive Committee Election** 

### **Proposal Reviewed**

11/18/2020 - Nominating Committee 02/05/2021 - Federated Council

Type: Election

Next: Election (April 23, 2021)

### **Proposal Recommendation**

Forward Candidates to Federated Council Nominations Closed

**Proposal Summary:** As per the CIF Constitution and Bylaw 70.F. the following Federated Council members have volunteered to be candidates to serve a two-year term on the CIF Executive Committee for the 2021-2022 and 2022-2023 school years.

### The following candidates have been nominated and have agreed to place their name for consideration to serve a two-year term on the CIF Executive Committee: Elect Two (2)

Catherine Arenson, San Francisco Section Natalie Ayres, Central Coast Section John Becker, Sac-Joaquin Section Andrea Bustamante, Oakland Section Neezer McNab, LA City Section Diana Nalbandian-Hatton, Central Section

Marybeth Ortiz, California Association of Private School Organizations (CAPSO)

#### F. **Elections**

- Elections will occur at the final meeting of the year of the Federated Council. (1)
- (2) Elections for Executive Committee members, other than officers and the at-large committee member will be held annually.
- (3) Should a second candidate be nominated from any Section or the group of Allied Organizations, only the candidate with the most votes (more votes) from that Section/or group is eligible for election.
- The nominees who receive the most votes, from among those eligible for election, will be elected. (4)
- In the event of a tie between/among candidates whereby there is only one seat available and/or (5) remaining, a revote for the remaining position will take place only between/among the candidates that are tied.
- In the event there is still a tie vote after the first revote, one more vote will take place and if the tie is (6) not broken, a flip of a coin will determine the winner.





Name: Catherine A. Arenson

Organization/Position: Assistant Principal, Balboa High School, San Francisco Unified School District

**CIF Section:** San Francisco Section

### **EXPERIENCE**

**Education Administration/ Teaching Positions Athletic Administration/Oversight** 

CIF San Francisco Section President – 2020-present
HS Assistant Principal over Athletics – 2019-present
CIF San Francisco Section Vice President – 2019-2020
HS Assistant Principal, SFUSD – 2016-present
Instructional Mathematics Coach K-12, Aspire Public Schools – 2010-2016
Math Teacher 5<sup>th</sup>-8<sup>th</sup>, KIPP Public Schools – 2003-2009
MS Special Education Teacher, Teach For America Phoenix, AZ – 2000-2003

### Other professional positions related to education-based athletics

Lakewood Healthy Devils Co-founder (Partnership with Duke University, Durham Public Health Department, and Durham Public Schools, NC) — 1998-2000

Basketball Coach & Soccer Coach — at Schools & Community Centers — 1996-2009

Started HS Girls' Lacrosse at The Branson School, Ross, CA 1994-1996





Name: Natalie Talbot Ayres

Organization/Position: PSAL League Commissioner and Pacific Bay Christian- Dean of Athletics and MS

**CIF Section:** Central Coast Section (CCS)

### **EXPERIENCE**

**Education Administration/ Teaching Positions Athletic Administration/Oversight** 

- CERTIFIED MASTER ATHLETIC ADMINISTRATOR, National Interscholastic Athletic Administration Association (February 2011)
- CCS- PSAL League Commissioner (23 member schools)(2014-2021).
- PacBay Dean of Athletics (2003-2021).
- PacBay Dean of MS (2019-2021).
- Designed and built a new cross country course on PacBay campus (2021).
- CIF- Federated Council Representative (2015-2021).
- CIF- Economic Viability Committee (2016-2021).
- CCS- Board of Manager (2008-2021).
- CCS- Executive Board Member (2011-2020, termed expired).
- Filed 501c3 for PSAL Inc. as League Commissioner (2017).

### **AWARDS**

- 2018-2019 CCS/ CSADA Athletic Director of the Year
- 2018 CSADA- The Ed Fennelly Distinguished Service Award
- 2018 CIF- Lifetime Pass
- 2017-2018 PSAL Girls Basketball- Honor Coach
- 2014 CCS- Lifetime Pass
- 2007 CCS/ CSADA- Norm Mackenzie Award "Rookie of the Year"

### Other professional positions related to education-based athletics

### **BASKETBALL CAREER**

- PacBay Girls Varsity Basketball Coach (2003-2021).
- PSAL Girls Basketball- Honor Coach
- CCS and PSAL Girls Basketball Representative (2010-2020).
- San Francisco State University, starter and team captain (1996-1999).
- SF Bay Area Pro-Am Basketball League (1996-1999).
- Stanford University Summer Women's Basketball Coach (1996-1999).
- Del Oro High School, coached under Mike Takayama, received Most Valuable Player,
  First Team All-League, Team Captain, Army Award for Top Female Athlete, League
  Championship and Section Championship (First Girls' Basketball Section title in school's
  history, 1995) (1991-1995).

**A.S.E.P. COACHES EDUCATION TRAINER** 

(4/05- Present)

**American Sport Education Trainer- Champaign, Illinois** 





Name: JOHN BECKER

Organization/Position: ROSEVILLE JOINT UNION HIGH SCHOOL DISTRICT,

**EXECUTIVE DIRECTOR, STUDENT ENGAGEMENT** 

CIF Section: SAC-JOAQUIN

### **EXPERIENCE**

**Education Administration/ Teaching Positions Athletic Administration/Oversight** 

Executive Director, Student Engagement (Roseville Joint UHSD) 2018 - Current

- Oversee all district athletics (6 comprehensive high schools)
- Implemented InSideOut Coaching Initiative districtwide
- Developed school board athletic committee to support Education-based athletics

Principal, Antelope High School (Roseville Joint UHSD) 2007 - 2018

• Lead development of new high school athletic program

Principal, West Campus High School (Sacramento City USD) 2003 - 2007

Also Athletic Director during 2005 & 2006 school years

Principal, Oak Ridge Elementary (Sacramento City USD) 2001 - 2003

Created elementary school sports league for high poverty district schools (basketball & soccer)

Teacher, Laguna Creek High School (EGUSD) & William Land Elem (Sacramento City USD) 1995 - 2000

• Coach - Baseball, Soccer, and Football

### Other professional positions related to education-based athletics

CIF Executive Committee Member	2019 - Current
CIF Federated Council Member	2016 - Current
CIF Cross Country & Baseball Committee	2019 - Current
Sac-Joaquin Section President	2018 - 2020
Sac-Joaquin Section Board of Managers	2016 - Current
Sac-Joaquin Section Board of Managers	2010 - 2012
Sac-Joaquin Section Economic Viability Committee Chair	2016 - 2018
Sac-Joaquin Section Realignment Committee Member	2016
Sac-Joaquin Officials Assignors Evaluation Committee	2012
Capital Valley Conference President	2010 - 2012
ACSA Member	2004 - Current





Name: **Andrea Bustamante** 

Organization/Position: Oakland Unified School District, Executive Director Community Schools

**Student Services** 

**CIF Section: Oakland** 

### **EXPERIENCE**

**Education Administration/ Teaching Positions Athletic Administration/Oversight** 

### **Teaching/Education:**

Previous: Elementary School Teacher, Manager of District After School Programs, Coordinator of Middle School student support services,

Current: Executive Director Community Schools Student Services including physical and mental health,

after school, restorative practices, attendance and discipline, partnerships

Athletic Oversight: the Oakland Athletic League / Section is part of the Community Schools Student

Services Department which I lead. I supervise the League Commissioner and other staff.

Other professional positions related to education-based athletics

Current: Member of Economic Viability Committee Previous: Coach High school club girls volleyball,





Name: Neezer McNab

**Organization/Position: President, Board of Managers** 

**CIF Section:** Los Angeles City Section

#### **EXPERIENCE**

**Education Administration/ Teaching Positions Athletic Administration/Oversight** 

First, I would like to say that I am honored to have been nominated for a position on the CIF State Executive Committee. To better understand who I am and what I'm about I would like to give you a brief history of my experiences. Growing up in the 70's and 80's athletic opportunities for female athletes were limited. As a female soccer player, the only option I was afforded was to play on the boys' team as there was not one for girls at my high school. I took the opportunity and later played at the collegiate level, while it is no longer the norm since the passing title 9, we still have many disparities for our student populations in the Los Angeles city section. I feel it is important to ensure there is a voice at the table to represent the athletes in our section so that a complete picture is given when decisions are made at the state level. Over the course of my educational journey I have held the positions of physical education teacher and high school coach representing several different sports for both male and female athletes. Since 2013 I have held the position of assistant principal in charge of athletics where I am currently overseeing the rebranding and overhauling of our entire athletic facility. While coaching I was honored to be awarded the girls soccer coach of the year in 1995 by the Daily News and a Los Angeles County certificate of recognition from the city council recognizing my contributions as a coach for the girls track & field team at the state level in 1997. In 2001 a few years after the birth of our second child my coaching career took a back seat as both my husband and I coached and I made the conscious decision to be the one who was driving our kids back and forth to their youth practices where they were fortunate enough to conclude their athletic careers at the collegiate level. This history is important to know because I bring the experiences of an athlete who was marginalized, a parent who has first-hand knowledge of how student/ athletes benefit from athletic participation and what it takes to be successful in both the mental and physical arenas and a coach who has coached both boys and girls. I believe it is imperative that as a state we continue to build robust programs that benefit all of our diverse socio-economic student groups to give them every opportunity for an inclusive and enriching high school journey. Because of my past experiences and current position I believe that I will bring meaningful and varied points of view to the conversation.

### Other professional positions related to education-based athletics Honors and Associations

2019- present Presidents Advisory Committee – CIF State

2019- present President – CIF Board of Managers, Los Angeles City Section

2019- present InSideOut Initiative - participant

2017 - 2019 President Elect - CIF Board of Managers, Los Angeles City Section

2016 Outstanding Service Award – Notre Dame High School
 2015 CIF Board of Managers – West Valley Administrative Rep.

1999 CAHPERD Honored Speaker

1997 Los Angeles City Council Certificate of Recognition (Track & Field)

1995 Daily News Girls Soccer Coach of the Year

1991 – 2001 Track & Field Asst. Coach – Notre Dame High School 1990 – 2001 Head Girls Soccer Coach - Notre Dame High School





Name: Diana Nalbandian-Hatton

Organization/Position: Tulare Union High School, Athletic Director

CIF Section: Central Section - President Elect

### **EXPERIENCE**

**Education Administration/ Teaching Positions Athletic Administration/Oversight** 

Physical Education Teacher for 17 years. 1 year at Corcoran High School and 16 at Tulare Union High School 1999-2016

Physical Education Teacher and Athletic Director for 10 years at Tulare Union High School 2006-2016 Full Time Athletic Director at Tulare Union High School for 5 years 2016-Present

### Other professional positions related to education-based athletics

CIF Central Section Board of Managers as the East Yosemite League Representative for 12 years 2007-2019

CIF Central Section Board of Managers President Elect for 2 years 2019-Present State CIF Athletic Administrators Advisory Committee 2016-Present





Name: Marybeth Ortiz

Organization/Position: Junipero Serra High School, Assistant Principal: Student Life

CIF Section: Central Coast Section

#### **EXPERIENCE**

### **Education Administration/ Teaching Positions**

- Junipero Serra High School, San Mateo
  - World Languages Department Chairperson (2005-2006)
  - Spanish Teacher
  - Algebra Teacher

### **Athletic Administration/Oversight**

- Junípero Serra High School
  - o Assistant Principal: Student Life overseeing athletics (2006 to present)
  - o Senior Class Moderator (2004-present)
  - o Big Brothers Moderator (Student Leadership Program) (2002-present)
  - o Swim School Director (2001-2006)
  - o Student Activities Director and Student Government Moderator (2001-2004)

### Other professional positions related to education-based athletics

- Member of CIF Federated Council as the CAPSO Representative (September 2014-present)
- Completed CAA Certification Process (2011)
- Completed various LTC Courses, including: 501, 502, 504, 506, 508, 709, 714 (2008-present)
- Member of the NCEA (2008-present)
- Member of the NIAAA (2008-present)
- Member of the CSADA (2008-present)
- Member of the CCSADA (2008-present)
- Founder and Moderator of the Serra Big Brothers Program (2002-2006)
- Member of the PSA Care Team (2001-2002)
- Coach at Our Lady of Angels: 5-8 grade boys and girls (1999-2014)



### CALIFORNIA INTERSCHOLASTIC FEDERATION

CIF STATE OFFICE • 4658 DUCKHORN DRIVE • SACRAMENTO, CA 95834 • (916) 239-4477 • CIFSTATE.ORG

To: **Federated Council** 

Date: March 12, 2021

Re: Proposal - CIF/Southern Section: Request for exception of Bylaw 504.M. to include

competition at National High School Competitive Cheer (NHSCC) event.

**Proposal Originated: Southern Section** 

### **Proposal Reviewed**

01/28/2020 - Southern Section Board of Managers 03/31/2020 - Southern Section Board of Managers 06/09/2020 - Commissioners Committee 09/02/2020 - Executive Committee 10/09/2020 - Federated Council 11/04/2020 - Executive Committee 02/04/2021 - Executive Committee

02/05/2021 - Federated Council

**Type:** Bylaw modification

Next: Action (April 23, 2021)

### **Proposal Recommendation**

First Reading Passed

Reviewed and Forwarded to EC Reviewed and Forwarded to FC

First Reading Failed 8-0

Motion to Renew Passed 9-0; Item failed

First Reading (Continued from Nov. mtg)

Proposal Summary: The Southern Section is proposing an exception to CIF Bylaw 504.M. to allow Traditional Competitive Cheer teams to compete on Sunday at the NHSCC event. This exception may be used one-time per school year for the above event only.

Fiscal Impact: There is no fiscal impact to the CIF at this time as the proposal does not impact a championship event. There, of course, would be costs involved for CIF member schools choosing to attend this event.

**Background**: In TCC, the season of sport is much longer than that of any other sport. Cheerleaders also do not participate in traditional head-to-head competition in their leagues like other sports do. National-level competitions have provided opportunities for high school athletes to compete and be seen by college recruiters. These athletes will miss the important opportunities that they have had prior to CIF inclusion. Asking these competitions to move away from their Sunday spot is difficult as they require large venues.

This proposal is being brought back as a continued first reading from the October Federated Council meeting due to the following new information. It has come to our attention that the sport of skiing/snowboarding has been allowed to practice and compete on Sundays given the unique nature of the sport and the fact that there is competition with Nevada schools which allow for



### CALIFORNIA INTERSCHOLASTIC FEDERATION

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Sunday competition in that sport. This provides some context to the concern that we would be allowing an exception for cheer that has not been allowed for any other sport.

Talking Points: TCC does not currently have a season of sport; This exemption would enable school teams to compete at the national level event; Can only be used at the NHSCC and no other "National Championship;" Adding a second exception to the Sunday rule could lead to additional requests from other sports to be permitted an opportunity to compete on Sundays.

### CALIFORNIA INTERSCHOLASTIC FEDERATION

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#### 504.M. Sundays

In order to provide at least one (1) day of respite from involvement in interscholastic athletics each week, no interscholastic games or practices of any kind are to be held on Sunday.

Exception #1. Those schools founded upon religious tenets that observe a Sabbath rest from Friday sundown until Saturday sundown may practice or play on Sundays. These schools must register each year by August 1 for the following year with their Section office and observe a day of respite from sundown Friday to sundown Saturday. No school requesting a religious exception may participate in interscholastic participation (practice and/or games) on seven (7) consecutive 24-hour days.

- Schools requesting an exception must provide documentation, if requested, of religious belief adhering to the basis of the exception.
- Schools requesting an exception must provide documentation, if requested, of adherence to the rule of no interscholastic participation (practice and/or contest) within seven (7) consecutive 24-hour days.

NOTE: Declaration of Alternate Day of Respite Form is available through your local CIF Section office.

Exception #2. Traditional Competitive Cheer teams competing in the annual National High School Competitive Cheer event. This exception may be used one-time per school year for the above event only. Schools seeking an exception for the NHSCC event should contact their local CIF Section office.

- Schools requesting an exception must provide documentation, if requested, of adherence to the rule of no interscholastic participation (practice and/or contest) within seven (7) consecutive 24-hour days.
- Violation of Bylaw 504.M. will result in the following sanctions: (1)
  - **Practice:** For every practice conducted during the declared respite time, the violating school will be prohibited from conducting twice as many regularly scheduled practices (2 for 1);
  - Game: A game played during the declared respite time will result in b. forfeiture of the game.
- (2) In addition to the above sanctions, the Section may impose any of the following additional sanctions:
  - The final season record will be reduced by at least one (1) win at the a. conclusion of the season;
  - The school will be placed on probation; b.
  - C. The team/individual will be ineligible to advance to or in Section, Regional or State Championships;
  - d. Reduction of maximum number of contests allowed for the following year in that sport;
- Repeated violation may result in suspension of membership in the CIF. (May 2000 Federated Council/Revised May 2004 Federated Council/Revised April 2018 Federated Council)



10932 Pine Street Los Alamitos, California 90720 Telephone: (562) 493-9500 FAX: (562) 493-6266

### CIF SOUTHERN SECTION COUNCIL PROPOSAL FORM\*\*

In accordance with Blue Book Article 3, Bylaw 30.1, the following proposal is submitted for Council consideration.

"CIF Southern Section Council may entertain proposals submitted to the governing body on the appropriate proposal form from duly appointed advisory committees, leagues or the Executive Committee." All items coming before the Southern Section Council must contain the financial implications on member schools, leagues and the Southern Section.

Section.
Date: <u>January 8, 2020</u>
Submitted by:
Name of representative: <u>Steven Hemenway</u>
School of representative: <u>La Serna HS</u> Telephone: <u>562-698-8121 x6081</u>
Check one of the following:
Advisory Committee Proposal. Committee Name:
Executive Committee Proposal. Submitted by:
Rule Change:
Rule Number Affected: <u>504.M</u> Implementation Date: <u>2021</u>
Abstract: (Please add any supporting documents.)
Council First Read: 1-28-2020 Council Action Date: 3-31-2020
Date Proposal will take effect on member schools: $\underline{2021}$
See reverse side for additional information.  Proposal Number

### Financial Impact on Member School and Southern Section (Attach an analysis and supporting documents):

Financial Impact on Member School and Southern: Those participating in these events should not incur additional expense, however, they may actually receive an increase return on their investment. Teams are typically in attendance for the awards ceremonies on Sundays.

All Council Proposals must be submitted according to the timelines published in the Blue Book. If they are not received in a timely manner, they will be postponed until the next meeting.

Council Proposals that do not contain the information in the fields provided on both pages will not be considered.

Sport advisory committees are advised to confine their proposals to the sport(s) under their advisement. Any proposals that do not affect Articles 1400 - 3100 must contain a rationale as to why the sport advisory committee is requesting action.

### **Procedure for Proposed Bylaw Changes:**

- 1. Identify the bylaw, by number, to be changed or eliminated.
- 2. Type the bylaw, using normal font face, for language that will remain unchanged.
- 3. Use strikethrough to identify language to be eliminated or changed.
- 4. Identify proposed language using bold type.

The Del Rio League proposes the following changes to the CIF-SS bylaws.

Bylaw 504. M. Sundays

Proposed language:

In order to provide at least one day of respite from involvement in interscholastic athletics each week, no interscholastic games or practices are to be held on Sunday.

ADD: Exception: In the sport of Traditional Competitive Cheer —Only those schools that participate in NHSCC may have a one-time exemption for that event once per year, provided approval from the CIF-SS office is granted.

RATIONALE: In TCC, the season of sport is much longer than that of any other sport. Cheerleaders also do not participate in traditional head-to-head competition in their leagues like other sports do. National-level competitions have provided wonderful opportunities for these high school athletes to compete and be seen by college recruiters. These athletes will miss the important opportunities that they have had prior to CIF inclusion. (Asking these competitions to move away from their Sunday spot is difficult as they require large venues.)

\*The National High School Cheerleading Championship (NHSCC) is considered by most to be the most prestigious cheerleading championship in the country. It is also the only cheerleading championship endorsed by the NFHS. An estimated eight hundred of the most advanced teams, representing about 31 states will compete at the Walt Disney Resort in Orlando, Florida. ESPN and ESPN2 are expected to televise the event in 32 countries and is expected to reach 100 million homes.

### **C.I.F. SOUTHERN SECTION** Budget Proposal 2021 - 2022

	1	2	3	4	5	6	7	8
	20-21 To Date	20-21 Budget	2021-22	2019-20	2018-19	2017-18	2016-17	2015-16
ncome								
BASEBALL	-	63,000	55,000	-	81,818	59,654	62,334	53,277
BASKETBALL	-	440,000	433,000	475,302	411,772	459,608	689,467	650,630
CHEER	-	25,000	26,000	29,423	23,210			
CROSS COUNTRY	-	99,000	87,000	106,064	93,272	102,084	98,863	91,723
FOOTBALL	-	750,000	728,000	848,237	723,063	852,343	883,009	1,061,630
GOLF	-	80,000	80,000	35,805	75,000	80,030	66,595	65,665
LACROSSE	-	15,000	12,500					
SOCCER	-	75,000	88,000	99,294	92,021	65,019	74,022	88,687
SOFTBALL	-	24,000	23,000	-	23,420	25,395	24,450	29,035
SWIMMING	-	59,000	59,000	-	61,049	53,744	60,683	54,020
TENNIS			=					
TRACK	-	119,000	116,000	-	119,843	121,641	128,150	151,043
VOLLEYBALL	-	149,000	147,000	106,446	146,178	154,112	178,950	196,570
WATER POLO	-	49,000	46,000	53,318	42,896	47,869	46,394	46,713
WRESTLING	-	123,000	119,000	121,483	124,983	113,991	151,002	135,176
APPAREL (Merchandise, T-Shirts, Patches, etc.)	-	142,000	139,000	85,825	151,944	140,402	142,996	140,028
FRIENDS OF GOLF	23,500	47,000	47,000	47,000	47,000	47,000	47,000	47,000
INTEREST (on Investments)	186,185	45,000	55,000	80,250	90,673	69,799	101,969	45,521
OTHER INCOME (Assessment)	-	39,000	-	-	53,190	73,707	22,086	23,301
PROGRAM SALES	-	-	-	-	- -	5	28,888	31,845
PUBLICATIONS (Rule Books)	19,360	77,000	50,000	69,711	78,074	77,473	70,422	78,790
SPECIAL EVENTS (HOF-DS, Ath Ad Summit)	-	69,000	65,000	79,281	75,220	65,370	48,774	28,330
SPORT FEES (Membership)	709,675	735,000	715,000	638,359	491,600	499,800	487,490	482,800
SUPPORT/MARKETING INCOME	654,726	1,100,000	1,124,000	1,124,917	1,130,791	1,064,057	1,072,534	954,679
TV/RADIO/WEB - RIGHTS FEES	358,100	425,000	450,000	403,075	315,625	332,967	285,975	299,225
CHAMPIONS FOR CHARACTER	4,810	81,000	77,000	19,470	83,464	86,479	76,261	69,486
otal Income	1,956,357	4,830,000	4,741,500	4,423,261	4,536,105	4,592,546	4,848,314	4,825,180
Cost of Goods Sold								
Publications COGS	15,892	64,000	41,000	57,491	64,130	63,595	63,804	78,091
Total Cost of Goods Sold	15,892	64,000	41,000	57,491	64,130	63,595	63,804	78,091
s Profit	1,940,465	4,766,000	4,700,500	4,365,770	4,471,975	4,528,952	4,784,510	4,747,089

### **C.I.F. SOUTHERN SECTION** Budget Proposal 2021 - 2022

SPECIAL EMPENSE   100   100   177,000   178,000   179,		1	2	3	4	5	6	7	8
BASEBALL EXPENSE		20-21 To Date	20-21 Budget	2021-22	2019-20	2018-19	2017-18	2016-17	2015-16
BASKETBALL EXPENSE	Expense						•	•	
BASKETBALL EXPENSE	BADMINTON EXPENSE	-	100	100	-	47	-	-	85
CHEER EXPENSE	BASEBALL EXPENSE	-	52,000	40,000	857	52,270	37,273	40,768	41,972
CROSS COUNTRY EXPENSE   .	BASKETBALL EXPENSE	46	155,000	148,000	178,088	130,786	194,589	312,865	241,046
POOTBALL EXPENSE	CHEER EXPENSE	-	14,000	13,000	13,914	12,245	1,413		
COLF EXPENSE	CROSS COUNTRY EXPENSE	-	55,000	50,000	53,430	50,251	46,304	44,920	45,235
LACROSSE EXPENSE   -	FOOTBALL EXPENSE	-	79,000	82,000	87,662	79,824	76,016	127,221	118,122
SOCCER EXPENSE         -         32,000         31,000         31,274         30,458         31,722         35,337         36,300           SOFTBALL EXPENSE         -         21,000         20,000         356         18,082         21,039         21,869         22,102           SWIMMING EXPENSE         -         48,000         46,600         35         46,689         51,768         46,717         48,209           TENNIS EXPENSE         197         16,000         17,000         7,124         15,708         15,823         15,883         15,430           TRACK EXPENSE         -         94,000         92,000         2,966         93,070         87,496         84,447         86,476           VOLLEYBALL EXPENSE         -         51,000         42,000         25,306         23,940         25,767         25,919         25,531           WRESTLING EXPENSE         -         107,000         98,000         95,534         108,932         99,669         134,105         141,446           AREA LIAISONS         23,224         43,000         42,000         40,374         41,910         43,241         35,511         55,451           AUDITOR         15,000         17,000         19,500         19,500	GOLF EXPENSE	-	77,000	77,000	34,846	76,529	75,694	71,829	69,160
SOFTBALL EXPENSE         -         21,000         20,000         356         18,082         21,039         21,869         22,102           SWIMING EXPENSE         -         48,000         46,000         635         46,689         51,768         46,717         48,200           TENNIS EXPENSE         197         16,000         17,000         2,066         93,070         87,496         848,47         86,476           VOLLEYBALL EXPENSE         -         51,000         42,000         23,500         23,500         23,940         25,767         25,919         25,531           WATER POLO EXPENSE         -         107,000         24,000         23,500         23,940         25,767         25,919         25,531           WRESTLING EXPENSE         -         107,000         98,000         95,354         108,932         99,609         134,105         14,146           AREA LIAISONS         23,224         43,000         42,000         40,374         41,910         43,241         53,514         55,457           AUDITOR         15,000         17,000         19,500         17,000         16,000         15,500         15,500           BAN & SERVICE CHARGES         14,802         39,000         26,000	LACROSSE EXPENSE	-	15,000	12,500	691	189			
SWIMMING EXPENSE	SOCCER EXPENSE	-	32,000	31,000	31,274	30,458	31,722	35,537	36,300
TENNIS EXPENSE	SOFTBALL EXPENSE	-	21,000	20,000	356	18,082	21,039	21,869	22,102
TRACK EXPENSE         -         94,000         92,000         2,966         93,070         87,496         84,847         86,476           VOLLEYBALL EXPENSE         -         51,000         42,000         333,99         48,846         55,605         54,152         54,614           WATER POLO EXPENSE         -         26,000         24,000         25,306         23,940         25,767         25,919         25,531           WRESTLING EXPENSE         -         107,000         98,000         95,354         108,932         99,669         134,105         141,446           AREA LIAISONS         23,224         43,000         42,000         40,374         41,910         43,241         53,514         55,507           AUDITOR         15,000         17,000         19,500         19,500         17,000         16,000         15,500         15,500           AWARDS         14,812         39,000         39,000         26,272         37,396         57,324         54,512         51,700           BADK SERVICE CHARGES         1,192         2,500         2,500         2,127         2,442         2,432         3,674           BUILDING MAINTENANCE         11,818         27,000         2,500         4,000	SWIMMING EXPENSE	-	48,000	46,000	635	46,689	51,768	46,717	48,269
VOLLEYBALL EXPENSE         -         51,000         42,000         33,399         48,846         55,605         54,152         54,614           WATER POLO EXPENSE         -         26,000         24,000         25,306         23,940         25,767         25,919         25,531           WRESTLING EXPENSE         -         107,000         98,000         42,000         40,374         41,910         43,241         53,514         55,457           AUDITOR         15,000         17,000         19,500         19,500         17,000         16,000         15,500         15,500           AWARDS         14,802         39,000         39,000         26,272         37,396         57,324         54,512         51,795           BAD BET         -         -         -         -         200         5,550         185         151         -           BANK SERVICE CHARGES         1,192         2500         22,500         2,127         2,442         2,432         3,674           BUILDING MAINTENANCE         11,818         27,000         24,000         18,894         26,659         24,584         33,721         28,256           COUNCIL         1,871         59,000         50,000         49,508	TENNIS EXPENSE	197	16,000	17,000	7,124	15,708	15,823	15,883	15,430
WATER POLO EXPENSE         -         26,000         24,000         25,306         23,940         25,767         25,919         25,531           WRESTLING EXPENSE         -         107,000         98,000         95,354         108,932         99,669         134,105         141,446           AREA LIAISONS         23,224         43,000         42,000         40,374         41,910         43,241         55,514         55,457           AUDITOR         15,000         17,000         19,500         17,000         16,000         15,500         15,500           AWARDS         14,802         39,000         39,000         26,272         37,396         57,324         54,512         51,700           BANK SERVICE CHARGES         1,192         2,500         2,500         2,500         2,127         2,442         2,432         3,674           BUILDING MAINTENANCE         11,818         27,000         24,500         40,508         57,824         53,523         56,174         63,022           DEPRECIATION EXPENSE         -         71,000         71,000         74,504         69,856         77,284         80,954         74,215           DONATIONS         -         50,000         47,000         47,000	TRACK EXPENSE	-	94,000	92,000	2,966	93,070	87,496	84,847	86,476
WRESTLING EXPENSE         -         107,000         98,000         95,354         108,932         99,669         134,105         141,446           AREA LIAISONS         23,224         43,000         42,000         40,374         41,910         43,241         53,514         55,457           AUDITOR         15,000         17,000         19,500         19,500         17,000         16,000         15,500         15,500           AWARDS         14,802         39,000         39,000         26,272         37,396         57,324         54,512         51,795           BAD BEBT         -         -         -         -         -         200         5,550         185         151            BANK SERVICE CHARGES         1,192         2,500         22,500         2,127         2,442         2,432         3,671         28,256           COUNCIL         1,818         27,000         24,000         18,894         26,659         24,584         33,721         28,256           COUNCIL         1,871         59,000         50,000         49,508         57,824         53,523         56,174         63,022           DEPRECIATION EXPENSE         -         71,000         71,000         7	VOLLEYBALL EXPENSE	-	51,000	42,000	33,399	48,846	55,605	54,152	54,614
AREA LIAISONS 23,224 43,000 42,000 40,374 41,910 43,241 53,514 55,457 AUDITOR 15,000 17,000 19,500 19,500 17,000 16,000 15,500 15,500 AWARDS 14,802 39,000 39,000 26,272 37,596 57,324 54,512 51,795 BAD DEBT - 200 5,550 185 151 - 200 5,550 185 151 - 200 2,127 2,442 2,432 3,674 2,125 2,127 2,127 2,128	WATER POLO EXPENSE	-	26,000	24,000	25,306	23,940	25,767	25,919	25,531
AUDITOR 15,000 17,000 19,500 19,500 17,000 16,000 15,500 15,500 15,500 AWARDS 14,802 39,000 39,000 26,272 37,396 57,324 54,512 51,795 BAD DEBT 200 5,550 185 151 - BANK SERVICE CHARGES 1,192 2,500 2,500 2,127 2,442 2,432 3,674 BUILDING MAINTENANCE 11,818 27,000 24,000 18,894 26,659 24,584 33,721 28,256 COUNCIL 5,771 59,000 50,000 49,508 57,824 53,523 56,174 63,022 DEPPRECIATION EXPENSE 1,700 71,000 71,000 74,754 69,856 77,284 80,954 74,215 DONATIONS - 50,000 47,000 44,900 52,358 49,230 49,943 46,702 GENERAL OFFICE 11,735 28,000 27,000 23,461 26,851 33,308 26,435 28,203 INSURANCE (WC, D&O, Life, Bidg) 21,843 29,500 27,500 27,259 29,424 28,723 31,309 39,736 INVESTMENT EXPENSE 2,100 3,600 4,000 3,790 3,600 3,490 3,225 3,110 LEGAL EXPENSE 801 2,200 2,500 41,36 1,504 2,432 2,055 1,382 MEDICAL 257,328 42,6807 384,000 411,561 379,324 361,379 351,448 320,294 MISCELLANEOUS EXPENSE 1,032 825 783 553 1,321 693 660 OFFICE SUPPLIES 11,562 33,000 33,000 33,500 33,500 33,500 36,664 40,644 6464 6464 6464 6464 6464 64	WRESTLING EXPENSE	-	107,000	98,000	95,354	108,932	99,669	134,105	141,446
AWARDS 14,802 39,000 39,000 26,272 37,396 57,324 54,512 51,795 BAD DEBT 200 5,550 185 151  BANK SERVICE CHARGES 1,192 2,500 2,500 2,127 2,442 2,432 3,674  BUILDING MAINTENANCE 11,818 27,000 24,000 18,894 26,659 24,584 33,721 28,256  COUNCIL 1,871 59,000 50,000 49,508 57,824 53,523 56,174 63,022  DEPRECIATION EXPENSE - 71,000 71,000 74,754 69,856 77,284 80,954 74,215  DONATIONS 50,000 47,000 44,990 52,358 49,230 49,943 46,702  GENERAL OFFICE 11,735 28,000 27,000 23,461 26,851 33,308 26,435 28,203  INSURANCE (WC, D&O, Life, Bldg) 21,843 29,500 27,500 27,500 27,259 29,424 28,723 31,309 39,736  INVESTMENT EXPENSE 801 2,200 2,500 41,36 1,504 2,432 2,055 1,382  MEDICAL EXPENSE 801 2,200 2,500 41,36 1,504 2,432 2,055 1,382  MEDICAL 257,328 426,807 384,000 411,561 379,324 361,379 351,448 320,294  MISCELLANEOUS EXPENSE 11,562 33,000 33,000 33,500 45,062  OFFICE SUPPLIES 11,562 33,000 33,000 33,552 32,779 28,759 31,630 45,062  OFFICE SUPPLIES - SMALL EQUIP	AREA LIAISONS	23,224	43,000	42,000	40,374	41,910	43,241	53,514	55,457
BAD DEBT         -<	AUDITOR	15,000	17,000	19,500	19,500	17,000	16,000	15,500	15,500
BANK SERVICE CHARGES         1,192         2,500         2,500         2,127         2,442         2,432         3,674           BUILDING MAINTENANCE         11,818         27,000         24,000         18,894         26,659         24,584         33,721         28,256           COUNCIL         1,871         59,000         50,000         49,508         57,824         53,523         56,174         63,022           DEPRECIATION EXPENSE         -         71,000         71,000         74,754         69,856         77,284         80,954         74,215           DONATIONS         -         50,000         47,000         44,900         52,358         49,230         49,943         46,702           GENERAL OFFICE         11,735         28,000         27,000         23,461         26,851         33,308         26,435         28,203           INSURANCE (WC, D&O, Life, Bidg)         21,843         29,500         27,500         27,259         29,424         28,723         31,309         39,736           INVESTMENT EXPENSE         2,100         3,600         4,000         3,790         3,600         3,490         3,225         3,110           LEGAL EXPENSE         801         2,200         2,500         41,3	AWARDS	14,802	39,000	39,000	26,272	37,396	57,324	54,512	51,795
BUILDING MAINTENANCE         11,818         27,000         24,000         18,894         26,659         24,584         33,721         28,256           COUNCIL         1,871         59,000         50,000         49,508         57,824         53,523         56,174         63,022           DEPRECIATION EXPENSE         -         71,000         71,000         74,754         69,856         77,284         80,954         74,215           DONATIONS         -         50,000         47,000         44,990         52,358         49,230         49,943         46,702           GENERAL OFFICE         11,735         28,000         27,000         23,461         26,851         33,308         26,435         28,203           INSURANCE (WC, D&O, Life, Bldg)         21,843         29,500         27,500         27,259         29,424         28,723         31,309         39,736           INVESTMENT EXPENSE         2,100         3,600         4,000         3,790         3,600         3,490         3,225         3,110           LEGAL EXPENSE         801         2,200         2,500         4,136         1,504         2,432         2,055         1,382           MEDICAL         257,328         426,807         384,000	BAD DEBT	-	-	-	200	5,550	185	151	-
COUNCIL         1,871         59,000         50,000         49,508         57,824         53,523         56,174         63,022           DEPRECIATION EXPENSE         -         71,000         71,000         74,754         69,856         77,284         80,954         74,215           DONATIONS         -         50,000         47,000         44,990         52,358         49,230         49,943         46,702           GENERAL OFFICE         11,735         28,000         27,000         23,461         26,851         33,308         26,435         28,203           INSURANCE (WC, D&O, Life, Bldg)         21,843         29,500         27,500         27,259         29,424         28,723         31,309         39,736           INVESTMENT EXPENSE         2,100         3,600         4,000         3,790         3,600         3,490         3,225         3,110           LEGAL EXPENSE         801         2,200         2,500         4,136         1,504         2,432         2,055         1,382           MEDICAL         257,328         426,807         384,000         411,561         379,324         361,379         351,448         320,294           MISCELLANEOUS EXPENSE         -         1,032         825	BANK SERVICE CHARGES	1,192	2,500	2,500	2,127	2,442	2,432	3,674	
DEPRECIATION EXPENSE         -         71,000         71,000         74,754         69,856         77,284         80,954         74,215           DONATIONS         -         50,000         47,000         44,900         52,358         49,230         49,943         46,702           GENERAL OFFICE         11,735         28,000         27,000         23,461         26,851         33,308         26,435         28,203           INSURANCE (WC, D&O, Life, Bldg)         21,843         29,500         27,500         27,259         29,424         28,723         31,309         39,736           INVESTMENT EXPENSE         2,100         3,600         4,000         3,790         3,600         3,490         3,225         3,110           LEGAL EXPENSE         801         2,200         2,500         4,136         1,504         2,432         2,055         1,382           MEDICAL         257,328         426,807         384,000         411,561         379,324         361,379         351,448         320,294           MISCELLANEOUS EXPENSE         -         1,032         825         783         553         1,321         693         660           OFFICE SUPPLIES - SMALL EQUIP.         -         -         -	BUILDING MAINTENANCE	11,818	27,000	24,000	18,894	26,659	24,584	33,721	28,256
DONATIONS         -         50,000         47,000         44,990         52,358         49,230         49,943         46,702           GENERAL OFFICE         11,735         28,000         27,000         23,461         26,851         33,308         26,435         28,203           INSURANCE (WC, D&O, Life, Bldg)         21,843         29,500         27,500         27,259         29,424         28,723         31,309         39,736           INVESTMENT EXPENSE         2,100         3,600         4,000         3,790         3,600         3,490         3,225         3,110           LEGAL EXPENSE         801         2,200         2,500         4,136         1,504         2,432         2,055         1,382           MEDICAL         257,328         426,807         384,000         411,561         379,324         361,379         351,448         320,294           MISCELLANEOUS EXPENSE         -         1,032         825         783         553         1,321         693         660           OFFICE SUPPLIES         31,562         33,000         33,000         33,552         32,779         28,759         31,630         45,062           OFFICE TRAVEL         2,955         41,000         20,000 <t< td=""><td>COUNCIL</td><td>1,871</td><td>59,000</td><td>50,000</td><td>49,508</td><td>57,824</td><td>53,523</td><td>56,174</td><td>63,022</td></t<>	COUNCIL	1,871	59,000	50,000	49,508	57,824	53,523	56,174	63,022
GENERAL OFFICE         11,735         28,000         27,000         23,461         26,851         33,308         26,435         28,203           INSURANCE (WC, D&O, Life, Bldg)         21,843         29,500         27,500         27,259         29,424         28,723         31,309         39,736           INVESTMENT EXPENSE         2,100         3,600         4,000         3,790         3,600         3,490         3,225         3,110           LEGAL EXPENSE         801         2,200         2,500         4,136         1,504         2,432         2,055         1,382           MEDICAL         257,328         426,807         384,000         411,561         379,324         361,379         351,448         320,294           MISCELLANEOUS EXPENSE         -         1,032         825         783         553         1,321         693         660           OFFICE SUPPLIES         11,562         33,000         33,000         33,552         32,779         28,759         31,630         45,062           OFFICE TRAVEL         2,955         41,000         20,000         24,129         32,263         56,589         40,242         46,644	DEPRECIATION EXPENSE	-	71,000	71,000	74,754	69,856	77,284	80,954	74,215
INSURANCE (WC, D&O, Life, Bldg)         21,843         29,500         27,500         27,259         29,424         28,723         31,309         39,736           INVESTMENT EXPENSE         2,100         3,600         4,000         3,790         3,600         3,490         3,225         3,110           LEGAL EXPENSE         801         2,200         2,500         4,136         1,504         2,432         2,055         1,382           MEDICAL         257,328         426,807         384,000         411,561         379,324         361,379         351,448         320,294           MISCELLANEOUS EXPENSE         -         1,032         825         783         553         1,321         693         660           OFFICE SUPPLIES         11,562         33,000         33,000         33,552         32,779         28,759         31,630         45,062           OFFICE TRAVEL         2,955         41,000         20,000         24,129         32,263         56,589         40,242         46,644	DONATIONS	-	50,000	47,000	44,990	52,358	49,230	49,943	46,702
INVESTMENT EXPENSE         2,100         3,600         4,000         3,790         3,600         3,490         3,225         3,110           LEGAL EXPENSE         801         2,200         2,500         4,136         1,504         2,432         2,055         1,382           MEDICAL         257,328         426,807         384,000         411,561         379,324         361,379         351,448         320,294           MISCELLANEOUS EXPENSE         -         1,032         825         783         553         1,321         693         660           OFFICE SUPPLIES         11,562         33,000         33,000         33,552         32,779         28,759         31,630         45,062           OFFICE SUPPLIES - SMALL EQUIP.         -         -         -         -         -         -         -         -         -         -         -         -         518         7,622           OFFICE TRAVEL         2,955         41,000         20,000         24,129         32,263         56,589         40,242         46,644	GENERAL OFFICE	11,735	28,000	27,000	23,461	26,851	33,308	26,435	28,203
LEGAL EXPENSE         801         2,200         2,500         4,136         1,504         2,432         2,055         1,382           MEDICAL         257,328         426,807         384,000         411,561         379,324         361,379         351,448         320,294           MISCELLANEOUS EXPENSE         -         1,032         825         783         553         1,321         693         660           OFFICE SUPPLIES         11,562         33,000         33,000         33,552         32,779         28,759         31,630         45,062           OFFICE SUPPLIES - SMALL EQUIP.         -         -         -         -         -         -         -         -         -         -         -         518         7,622           OFFICE TRAVEL         2,955         41,000         20,000         24,129         32,263         56,589         40,242         46,644	INSURANCE (WC, D&O, Life, Bldg)	21,843	29,500	27,500	27,259	29,424	28,723	31,309	39,736
MEDICAL         257,328         426,807         384,000         411,561         379,324         361,379         351,448         320,294           MISCELLANEOUS EXPENSE         -         1,032         825         783         553         1,321         693         660           OFFICE SUPPLIES         11,562         33,000         33,000         33,552         32,779         28,759         31,630         45,062           OFFICE SUPPLIES - SMALL EQUIP.         -         -         -         -         -         -         518         7,622           OFFICE TRAVEL         2,955         41,000         20,000         24,129         32,263         56,589         40,242         46,644	INVESTMENT EXPENSE	2,100	3,600	4,000	3,790	3,600	3,490	3,225	3,110
MISCELLANEOUS EXPENSE         -         1,032         825         783         553         1,321         693         660           OFFICE SUPPLIES         11,562         33,000         33,000         33,552         32,779         28,759         31,630         45,062           OFFICE SUPPLIES - SMALL EQUIP.         -         -         -         -         -         -         518         7,622           OFFICE TRAVEL         2,955         41,000         20,000         24,129         32,263         56,589         40,242         46,644	LEGAL EXPENSE	801	2,200	2,500	4,136	1,504	2,432	2,055	1,382
OFFICE SUPPLIES         11,562         33,000         33,000         33,552         32,779         28,759         31,630         45,062           OFFICE SUPPLIES - SMALL EQUIP.         -         -         -         -         -         -         518         7,622           OFFICE TRAVEL         2,955         41,000         20,000         24,129         32,263         56,589         40,242         46,644	MEDICAL	257,328	426,807	384,000	411,561	379,324	361,379	351,448	320,294
OFFICE SUPPLIES - SMALL EQUIP.       -       -       -       -       -       518       7,622         OFFICE TRAVEL       2,955       41,000       20,000       24,129       32,263       56,589       40,242       46,644	MISCELLANEOUS EXPENSE	-	1,032		783	553	1,321	693	660
OFFICE SUPPLIES - SMALL EQUIP.         -         -         -         -         -         518         7,622           OFFICE TRAVEL         2,955         41,000         20,000         24,129         32,263         56,589         40,242         46,644	OFFICE SUPPLIES	11,562	33,000	33,000	33,552	32,779	28,759	31,630	45,062
	OFFICE SUPPLIES - SMALL EQUIP.	-	-	-	-	-	-	518	7,622
	OFFICE TRAVEL	2,955	41,000	20,000	24,129	32,263	56,589	40,242	46,644
	PAYROLL EXPENSES	-	-	-	-	-	-	1	543

### **C.I.F. SOUTHERN SECTION** Budget Proposal 2021 - 2022

	1	2	3	4	5	6	7	8
	20-21 To Date	20-21 Budget	2021-22	2019-20	2018-19	2017-18	2016-17	2015-16
Expense (continued)				•				
PAYROLL TAXES		_						
CALPERS (Tier I, II & III)	316,299	489,897	532,556	440,479	388,036	340,832	313,390	285,727
FICA - SOCIAL SECURITY	58,426	103,220	106,321	99,707	95,007	92,363	90,885	92,195
FICA - MEDICARE	16,306	27,382	27,895	26,371	25,599	24,332	24,866	24,226
OTHER	4,212	-	-	1,750	-	-	-	-
Total PAYROLL TAXES	395,244	620,499	666,772	568,308	508,642	457,526	429,141	402,148
POSTAGE	7,200	14,000	12,000	10,953	13,575	11,878	14,568	20,641
PRESS/MEDIA	3,092	10,000	10,000	10,708	8,994	7,551	8,340	4,740
PRINTING/DUPLICATING	12,510	20,000	18,500	18,324	27,438	32,745	37,599	39,288
PROFESSIONAL GROWTH	240	750	500	720	720	720	720	720
PROGRAM EXPENSE	474	500	500	474	474	62	50,010	53,313
PUBLICATIONS EXPENSE	14,456	25,500	15,000	25,807	25,234	23,170	25,314	25,787
PUBLICATIONS WASTE	-	4,200	4,200	2,955	4,113	4,684	3,317	3,797
SALARIES	1,118,388	1,888,512	1,923,803	1,761,450	1,736,304	1,700,765	1,714,246	1,681,683
SALES/USE TAX EXPENSE	899	1,600	1,000	938	1,411	1,485	1,756	1,965
SECRETARIAL/ADMIN. ASSISTANCE	-	300	-	-	-	158	242	508
SPECIAL EVENTS (HOF-DS, Ath Ad Summit)	-	69,000	65,000	72,065	59,764	61,251	69,282	56,131
SUPPORT/MARKETING EXPENSE	11,362	177,000	160,000	155,338	170,130	190,278	180,881	106,444
TAXES (Property)	1,343	2,300	1,800	1,723	1,777	2,650	1,160	3,630
TICKETS	-	200	-	-	-	145	24,805	28,197
TV TO SCHOOLS	-	69,000	100,000	134,750	129,500	117,100	121,700	128,390
UTILITIES	5,690	18,900	13,000	12,346	18,741	18,366	18,530	15,530
CHAMPIONS FOR CHARACTER EXP	-	67,000	57,000	33,576	53,162	62,544	52,119	45,874
WEBSITE TECHNOLOGY	35,068	61,000	65,000	64,898	57,133	60,097	74,489	63,760
Γotal Expense	1,982,440	4,766,000	4,700,500	4,246,524	4,422,272	4,413,155	4,680,550	4,456,537
Income/Loss	(41,975)	0.00	0.00	119,246	49,703	115,797	103,960	290,552

### C. I. F. SOUTHERN SECTION

### **Budget Notes for 2021-22**

Executive Committee Meeting March 18, 2021

- I. **COLUMN 1:** Actual revenue and expenditures in the CURRENT fiscal year (2020-21).
- II. COLUMN 2: Budget target for CURRENT fiscal year (2020-21).
- **III. COLUMNS 3:** Budget targets for NEXT fiscal year (2021-22).
  - A. Opting for BEST case scenario.
- IV. COLUMN 4-8: Actual revenue and expenditures over the last 5 fiscal years (2015 2020).

### V. REVENUE NOTES (page 1):

- A. Opting for BEST case scenario:
  - 1. Sports revenue targets conservative.
  - 2. Special events revenue conservative.
  - 3. Sponsorships & Broadcast contracts 100%.
  - 4. Sports Fees to match 2020-21.

### VI. EXPENSE NOTES (pages 2-3):

- A. Opting for BEST case scenario:
  - 1. Sports expenses conservative.
  - 2. Office related and travel expenses conservative.
  - 3. Full staff of 17 return (with steps and COLA), when revenue can support.
  - 4. Benefits restored, when revenue can support.

### VII. OVERALL

- A. Balanced budget.
- B. Trending toward "normal."
- C. Electing BEST case scenario gives flexibility in navigating the finances during fiscal 2021-22.
- D. Continued commitment to provide exceptional service, while keeping costs and longevity at the forefront of our MISSION.

Prepared by: MITCH CARTY, Chief Financial Officer



### CANDIDATES FOR THE 2021-2022 CIF-SS EXECUTIVE COMMITTEE

- A) Coast Area Representative
  - Dr. Paula Hart Rodas, Principal, Lawndale High School
  - Dr. Allan Tyner, Principal, Palos Verdes High School
- B) Mt. SAC Area Representative
  - Paul Lopez, Director, Special Education/Health, Glendora Unified School District
  - Monica Principe, Director of Secondary Education, Pomona Unified School District



### 2020-2021 CIF SOUTHERN SECTION NOMINATING COMMITTEE

- Eastern Matt Maeda, Athletic Director, San Gorgonio High School
- Los Angeles County Candace Cayer, Assistant Principal, La Puente High School
- Northern Rob Dearborn, Athletic Director, Moorpark High School
- Orange County Tom Fox, Assistant Principal, Villa Park High School
- Parochial Robert Fraley, Principal, Cantwell Sacred Heart High School
- Private Steve Wishek, Athletic Director, Webb High School

### **Ex-Officio Members**

- Mike West, President, CIF Southern Section Council
- Rob Wigod, Commissioner of Athletics, CIF Southern Section

### **Coast Area Representative**

### Paula Hart Rodas, Ed.D.

Coast Area Representative

#### LEADERSHIP EXPERIENCE

### LAWNDALE HIGH SCHOOL

### Principal

2014 - present

Serving as leader and mentor for 140 educators, 65 staff members, and 2300 students by developing an environment that encourages open communication with colleagues, students, and the community; cultivating a school culture that encourages continuous improvements for teachers and students; and fostering practices that promote a safe learning environment.

#### LEUZINGER HIGH SCHOOL

#### **Associate Principal**

2013 - 2014

Responsible for Athletics, Activities, and Attendance Departments including: athletics program, activities programs, attendance management, school safety, school discipline, maintenance and operations, classroom technology, testing, Positive Behavior Interventions and Support (PBIS) program.

### MIRA COSTA HIGH SCHOOL

### **Vice Principal & Director of Athletics**

2008 - 2012

Responsible for Athletics, Activities, and Facilities Departments including: Athletics -management and operations for 25 programs, including hiring coaches, ordering equipment and supplies, scheduling contests, and fundraising; Facilities - site management including \$56M campus improvement plan; school discipline; special education; campus security; testing, activities programs, classroom technology.

### MANHATTAN BEACH MIDDLE SCHOOL Vice Principal

2007 - 2008

Responsible for: supervision of school discipline, special education, security staff, facilities, testing, intramural athletics program, classroom technology, and instructional monitoring.

### MARYMOUNT COLLEGE

### **Assistant Director, Community Programs**

2003 - 2007

Supervised summer school instructional programs at South Bay campuses, grades K-12, to assure quality results; assisted with planning, implementation, and management of summer programs and staff to provide comprehensive enrichment opportunities for students in grades K-12 including contract negotiation.

### TEACHING & COACHING EXPERIENCE

MARYMOUNT COLLEGE (Rancho Palos Verdes, CA)

1997 - 2007

Microbiology Professor (2006-2007); Summer School Instructor (1997-2002)

MIRALESTE INTERMEDIATE SCHOOL (Palos Verdes Peninsula Unified School District, CA)

1998 - 2007

**Physical Science Instructor** 

DAVID STARR JORDAN HIGH SCHOOL (Long Beach Unified School District, CA)

1996 - 1998

Science Instructor; Girls Volleyball Head Coach; Boys Volleyball Assistant Coach

#### ATHLETICS COMMITTEES & EXPERIENCE

CIF Federated Council, Southern Section Representative, 2018 - present

CIF Southern Section Executive Committee, Coast Area Representative, 2014 - present

CIF Southern Section Executive Committee, At-Large Member, 2013-14

CIF Southern Section, Athletic Trainer Task Force, 2018 - 19

CIF Southern Section, Public/Private Committee, 2013 - present

NFHS Coaching Principles and First Aid for Coaches Trainer Certification, 2011

CIF Pursuing Victory With Honor Trainer Certification, 2009

NCAA Division II National Tournament, Women's Volleyball, Regis College, 1989

## Coast Area Representative Dr. Allan G. Tyner

### **Professional Profile**

Experienced secondary school administrator and proponent for educational improvement, diversity and equity for all students.

### **Professional History**

Principal (7/2018 – Present)

### Palos Verdes Peninsula Unified School-Verdes High School

- Manage the day-to-day operations of the high school program
- Manage the school-wide budget to ensure that all programs are properly funded
- Develop and manage school-wide programs that meet the needs of all students
- Implement and manage extra-curricular activities that meet the needs of all students
- Represent Palos Verdes High school at various district and community events

### Assistant Principal, Budget and Special Education (9/2017 – 7/2018)

### **Downey Unified School District - Downey High School**

- Managed the school-wide budget to ensure that all programs were properly funded
- Managed the Special Education program including master schedule and all employees working with special education students
- Managed the Cheer and Dance programs

### Assistant Principal, Facilities, Activities and Athletics (9/2015 – 6/2017)

### **Downey Unified School District - Downey High School**

- Managed the ASB Advisor and ASB Bookkeeper to ensure that all procedures regarding ASB accounting were followed
- Managed the Athletic Director and the Athletic program which includes 26 competitive sports

### **Assistant Principal, Discipline and Technology** (9/2014 – 6/2015)

### **Downey Unified School District - Downey High School**

- Managed the school-wide discipline program which includes supervision of the Deans of Students
- Developed a safety plan that includes emergency operations and supervision of campus security aides
- Managed the implementation of new technology across campus including developing professional development opportunities for staff

### **Vice-Principal** (9/2012 – 6/2014)

### **Downey Unified School District- Warren High School**

- Managed the attendance office including intra and inter-district permits
- Managed school wide programs such as Link Crew (Freshmen Orientation Program)
- Enforced the school-wide discipline policies for one-third of the student population

### Social Studies Instructor (9/2001 - 2012)

### **Downey Unified School District, Warren High School**

- Provide World History and Government instruction to grades 10-12
- Coached Varsity Football, Varsity Boys Golf and Frosh/Soph Baseball

### Mt. SAC Area Representative

### Paul Lopez, Executive Director Glendora Unified School District

I have been working in education for 31 years all at Glendora High School in the Glendora Unified School district. I started as a Special Education teacher, Counselor, Dean of Students, Athletic Director, Assistant Principal, Principal and am now the Executive Director of Special Education/Health/Homeless and Foster Youth. Previously, I was the Principal at GHS for 10 years. As the Principal at Glendora I have served as the President of the Baseline League and the President of the Palomares League. I was the President of the Palomares League for six years. I served on the MSAC Releaguing Ad Hoc committee two different times and ran the releaguing process three different times. I have been involved in athletics all of my life as a player, a coach, an athletic director and an administrator. I believe in education based athletics and that student athletes build character and integrity by participating in athletics. They understand teamwork which is the foundation of everything we do in our adult lives. Although I have transitioned to the district office I am still connected to the programs at Glendora High School. My son is the Head Football Coach and my daughter coaches in the girls' basketball program. Our family is entrenched in athletics. I have served as the MSAC Area rep for the past five years and would like to continue in this role. Thank you for your consideration.

Paul Lopez

### Mt. SAC Area Representative

Monica Principe

Monica is a lifelong athlete, sports enthusiast, and dedicated educator. She started playing organized sports at the age of 6, competed through college at UCLA, and still competes in recreational leagues to this day. For the last 10 years, she has been the Director of Secondary Education for Pomona Unified School District, the second largest school district in Southern California, just behind Los Angeles Unified. She oversees 14 secondary schools and their multiplicity of Athletics which have thrived under her leadership.

Monica truly understands the importance of Athletics in Education and embodies the Leadership qualities it cultivates in its participants. She earned her bachelor's degree from UCLA on a softball scholarship and played under the legendary Hall of Fame coach Sharron Backus. She was part of two UCLA NCAA National Championship teams in 1988 and 1989.

Before that, at St. Paul High School, she was a standout three-sport athlete competing in Girls Basketball, Softball, and Volleyball at the varsity level. From 1981 to 1985 she accumulated numerous honors for her performance on the court and field including being awarded MPV for all three sports multiple times by her coaches and teammates. Many All League and All-Area honors and recognitions soon followed. She is the first female athlete in St. Paul's history to be named St. Paul's High School Athlete of the Year for two years in a row. All of these honors culminated into her being one of the five outstanding athletes of the inaugural class of inductees to the St. Paul's Hall of Fame.

Monica went into Education after playing softball for the Hollywood Starlets, softball's version of the Harlem Globetrotters in her years graduating from college. She went back to St. Paul where she coached Varsity Girls Volleyball, Varsity Girls Basketball and Varsity Boys Volleyball. She later took a teaching job at Diamond Ranch High School where she coached Junior Varsity Girls Volleyball and Varsity Girls Softball.

She continued to develop herself as an Educator and Leader by getting her Master's in Education from Azusa Pacific University in 1997 and her Administrative Credential from Chapman University in 2001. She was principal of Diamond Ranch High School by 2004. In her tenure there, through 2010, Diamond Ranch High School distinguished itself as both an academic authority as well as an athletic juggernaut in their league. Her legacy of excellence, perseverance, positivity, and commitment to personal growth continues throughout Pomona Unified's middle and high school programs where she daily dedicates the best parts of herself to her students and community.



### CIF Southern Section Nominating Committee Meeting Tuesday, December 17, 2020 - 9:00 a.m.

### **Minutes**

### 1) WELCOME - M. WEST, R. WIGOD Mike West President of the CIE Southern Section Council collect the re-

Mike West, President of the CIF Southern Section Council, called the meeting to order at 9:08 am. All members were present.

### 2) PURPOSE AND SCOPE OF THE NOMINATING COMMITTEE – R. WIGOD

Commissioner Wigod reviewed the purpose and scope of the Nominating Committee and referenced CIF Southern Section Bylaw 82 which states, "The duties of the Nominating Committee shall be to place in nomination the names of not less than two candidates for each vacancy occurring on the Executive Committee..." Commissioner Wigod asked the members of the Nominating Committee if they had reviewed the resumes of all of the candidates that were submitted to them on Thursday, December 10, 2020. All members of the Nominating Committee responded affirmatively.

### 3) PROSPECTIVE CANDIDATES FOR THE 2021-2022 CIF-SS EXECUTIVE COMMITTEE

### A) Coast Area Representative

- Dr. Paula Hart Rodas, Principal, Lawndale High School It was moved and seconded to forward Paula Hart Rodas as a candidate for Coast Area Representative. There was no discussion. The motion carried unanimously. (6-0)
- Dr. Allan Tyner, Principal, Palos Verdes High School It was moved and seconded to forward Allan Tyner as a candidate for Coast Area Representative. After discussion, the motion carried unanimously. (6-0)

### B) Mt. SAC Area Representative

- Paul Lopez, Director, Special Education/Health, Glendora Unified School District It was moved and seconded to forward Paul Lopez as a candidate for Mt. SAC Area Representative. There was no discussion. The motion carried unanimously. (6-0)
- Monica Principe, Director of Secondary Education, Pomona Unified School District It was moved and seconded to forward Monica Principe as a candidate for Mt. SAC Area Representative. There was no discussion. The motion carried unanimously. (6-0)

### 4) ADJOURNMENT - COMMITTEE

It was moved and seconded to adjourn the meeting. The motion carried unanimously (6-0), and the meeting was adjourned at 9:18 am.

Respectfully Submitted,

Rob Wigod Commissioner of Athletics

Mike West

President of the Council



### 2020-2021 CIF SOUTHERN SECTION GOALS

## MATERIALS TO BE SHARED AT THE COUNCIL MEETING