



Meeting of the Executive Committee

*January 19, 2019
9:30 a.m.*

*Hyatt Centric
Santa Barbara, California*

Minutes

1. OPENING BUSINESS	DISPOSITION	ITEM
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- A. Call to order by Dr. Monica Colunga, President of the Council – called to order at 9:40 a.m.

Meeting was called to order by Dr. Monica Colunga at 9:40 a.m. Monica Colunga welcomed everyone and thanked the staff for a fantastic location.

- B. Pledge of Allegiance

- C. Roll Call

All members were present except for Terry Barnum, Glenn Martinez, Jill Matyuch, and John Norman.

- D. Introduction of Guests

There were no guests present.

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| E. Adopt Agenda | Adopted 21-0-0 | |
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There was a motion and a second to adopt the agenda. There being no discussion, the motion was approved to adopt the agenda.

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| F. Approval of Minutes | Approved 21-0-0 | 1F1 |
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There was a motion and a second to approve the minutes of the September 27, 2018 Executive Committee meeting. The minutes were approved.

2. PUBLIC COMMENT

- A. Recognition of anyone wishing to address the Executive Committee. Speakers must limit their remarks to three minutes.

There was no one present to address the Executive Committee.

3. ACTION ITEMS

A. STATE FEDERATED COUNCIL ACTION ITEMS

1. Proposed Revision of Bylaws 22.B.9 and 503.K - Coaching Education and Heat Illness Approved 21-0-0 STATE 582

Mike West reviewed the proposal that would include Heat Illness in coaching education requirements. There was a motion and a second to approve this proposal. There was no discussion. Motion carried 21-0-0

2. Proposed Revision Bylaw 7.70.D – Terms of Office Approved 21-0-0 STATE 583

Mike West reviewed the proposal regarding terms of office for CIF Executive Committee members. There was a motion and a second to approve this proposal. There was no discussion. Motion carried 21-0-0

B. SOUTHERN SECTION ACTION ITEMS

1. Proposed Bylaw Elimination 3105.4 - Water Polo Tournaments Approved 21-0-0 SS 580

Monica Colunga reviewed the proposal. There was a motion and a second to approve this proposal. Kristine Palle reviewed the reasons behind this proposal in helping align water polo with other sports by removing the limitation on individual players participating in tournaments. Motion carried 21-0-0.

2. Proposed Revisions to Summer Dead Period Bylaws Not Approved 6-13-2 SS 581

Monica Colunga reviewed the proposal. There was a motion and a second to approve this proposal. Dave Reid stated that he was voting no because it does not go far enough. The rule needs to be updated but should eliminate the weightlifting element of the rule. Paul Lopez stated that this rule does not work in his league because of summer school. It is difficult for everyone because of the differences in all schools. Denise Halstead agreed that something needs to be done but to pick a universal dead period is difficult and we should eliminate weight lifting. Sandy Gahring stated there is a problem with summer school, still no family vacations and that twelve days is not enough days. Jeff Williams added that there are start and end dates throughout the summer for summer schools and the updating of facilities during the summer is not under the control of the schools. Paula Rodas agreed with the facilities issue, adding that only one crew is available to work on all facilities in her district. Dick Billingsley said with two weeks off, students will weightlift on their own and that the Northern Area is against this proposal. Jeff Williams stated that his area has a counter proposal, that has not been presented yet, which allows schools to pick their dates and that proposal will be submitted if this proposal fails. Ed Kearby stated that the concerns heard today are not new concerns. There would be a need for summer school regardless and weightlifting is not mandatory. Trying to make an option so the schools can make it work. This is a starting point that can be adjusted in the future. Jim Perry stated this will not pass as written but would like to still have school discretion. The idea is trying to give students rest and a break. Twelve days is not going to make a difference medically. Mike West stated that if the rest period is three weeks then there is a need to build up the strength. Twelve days without deep training is not a factor but if it is longer, it might be a problem. Jeff Williams added that coaches might take more than twelve days and then let students recover before Hell Week. Mike West stated that there are still going

3. ACTION ITEMS (Cont)

B. SOUTHERN SECTION ACTION ITEMS (Cont.)

2. Proposed Revisions to Summer Dead Period Bylaws (Cont.)

to be issues for a couple of sports that run into the start of the fall season. Chris Calderwood stated that his league wanted to change to twenty-one days but have turned that thinking around and are now voting against this proposal while working with a league-wide dead period using two dead periods to pick from. Multi-sport athletes need a full break from all sports at once and the coaches need the break also. Monica Colunga stated that the second time around shows a real interest in changing this, but the real challenge is being responsive to our communities. We are going in the direction to standardize dead periods to help administrators have oversight on their campuses and to see when traveling through the community that everyone is dark at the same time. Carter Paysinger added that there is a belief something needs to happen, and this proposal has forced the conversation. There is the option to table this proposal and look at amendments, counter proposals, etc. Dana Wilkerson mentioned that other states and even sections have their dead periods following seasons of sport: fall, winter, spring. Paul Lopez stated that his school has adopted all sports having two weeks off with one-week carryover and everyone dark at the same time which does not interfere with summer school. Loren Kleinrock added that his coaches work summer school and with this proposal, they would not be able to work with their students. Monica Colunga stated that she is not sure summer school plays a factor in the dead period as going to summer school is a family decision. With athletics, we can control that, as the student attends summer school and is still resting for athletics as they focus on academics in this education-based athletic system. The Inland Empire Area proposed this to get feedback on the concept and even if it passes, it might be tweaked. Chris Calderwood stated that if you eliminate dead period flexibility, there is less chance of students jumping schools because one school goes to a big tournament that another one does not because of time off. Dick Billingsley asked what are other states doing? Jim Perry stated that site control and weight rooms shut down will allow multi-sport athletes to get some rest. Those are all considerations that need to be weighed in working on this proposal. It is only twelve days of 365. Monica Colunga stated that she will put this forward and if there is an amendment, there may vote on that. If there are too many amendments, the proposal may be pulled and restructured before sending it back out. Mike West reminded everyone that this is proposed for this summer, which is too soon. Motion failed 6-13-2. Denise Halstead said that we need to bring back to our constituents what was discussed and encourage vetting of this proposal. Nancy Kelly said it is important to explain that the Executive Committee is in support of something, just not the way this is written.

4. NON-ACTION ITEMS

A. STATE FEDERATED COUNCIL NON-ACTION ITEMS

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| 1. Proposed 2019-2020 State Budget -
(To Be Distributed at State Federated Council Meeting) | Non-Action | STATE 584 |
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Mike West indicated that there is no budget at this time and that the CIF State Budget will be distributed at the February 1, CIF State Federated Council Meeting.

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| 2. CIF State Executive Committee Nominations | Non-Action | STATE 585 |
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Mike West indicated that there are no nominations from the Southern Section on the ballot and therefore we will recommend that we send our representatives uninstructed.

4. NON-ACTION ITEMS (Cont.)

A. STATE FEDERATED COUNCIL NON-ACTION ITEMS (Cont.)

3. Proposed Bylaw Revision 503.F - Coaching Staff Payments Non-Action STATE 586

Mike West reviewed the proposal regarding changing the penalty for schools who violate this rule away from penalizing teams and gives school administrations oversight of this situation. There was no discussion.

4. Proposed Bylaw Revisions 22.B.9 & 503.L - Emergency Action Plans and A.E.D. Non-Action STATE 587

Mike West reviewed the proposal which would require schools to have updated Emergency Action Plans in place and AED's accessible on their campuses.

5. Proposed Bylaw Revision 2000.B - Varsity Football Age Requirement Medical Clearance Non-Action STATE 588

Mike West reviewed the proposal that would eliminate the requirement of a licensed medical provider certifying that a 14-year-old student was fit to participate in Varsity Football.

6. Proposed Bylaw Revisions 211 and 303 – Continuation School Non-Action STATE 568

Mike West reviewed the proposal and reminded the Executive Committee regarding the updated language with new Q&A's related to students under disciplinary action and defining a semester in good standing. However, even with the new language, there is room for discrepancies in grades and process. Monica Colunga stated this proposal puts more responsibility on the member high school. Carter Paysinger suggested private schools have no incentive to vote for this. Mike West reminded everyone that this came from a CIF Federated Council Roundtable Discussion.

B. SOUTHERN SECTION NON-ACTION ITEMS

1. Proposed 2019-2020 CIF Southern Section Budget Non-Action SS 589

Mitch Carty, CIF Southern Section Chief Financial Officer, reviewed the 2019-20 budget of which copies were distributed to the Executive Committee. Mitch Carty highlighted the changes in sports fees, rights fees, and no salary increases. He reminded that in the 2014-15 school year, we returned sports fees to all schools and if things turn around, we would do it again. Mark Edgemon asked do rights fees include the NFHS Network. Mitch Carty answered yes, for regular season broadcasts. Mike West clarified that more than 50% of the budget is based on ticket sales and we are hoping to put the organization on a more solid financial footing. Monica Colunga stated that this is going on throughout the state and the nation. Chris Calderwood stated that it is important that we show how low our fees are compared to the rest of the sections and there is a feeling in his area that competitive equity is why ticket sales have gone down because more fans are staying home and watching on television. Are there statistics to support this theory? Rob Wigod thanked Mitch Carty for his hard work as this was an incredible challenge putting this budget together. One thing that does not seem to resonate with our constituents is that this is a partnership. Host schools need to do more to increase attendance. This is bigger than just this last fall. 50% of our budget is based on ticket sales

4. NON-ACTION ITEMS (Cont.)

B. SOUTHERN SECTION NON-ACTION ITEMS (Cont.)

1. Proposed 2019-2020 CIF Southern Section Budget (Cont.)

and factors such as attendance, weather, match ups, things that are out of our control, directly affect the largest part of our budget. Carter Paysinger reminded everyone that the decline in attendance is everywhere, not just Southern Section. College and professional sports are having the same issue. We need to get in front of it and not have to resort to what the other sections have in place such as playoff entry fees, etc. We need to put our product out there, market our product, and we will continue to grow. Mitch Carty did a great job building this budget and it is customary to pay for services. Nancy Kelly added that with the advancements in technology, we have to advance as well. Monica Colunga said that because there is little longevity in high school administration, we need to provide the story so those that were not here, they know where we were and where we are and where we are going. Thom Simmons stated that we are monetizing all avenues of rights fees since there is increased demand in this area. Paula Rodas added that technology is the way things are moving as you can watch at your own convenience. You can pause when needed and people get everything that way, not just high school sports. Thom Simmons added that when the big college and pro games conflict with our games, we move our games in order to allow for the best possible attendance.

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| 2. CIF Southern Section Executive Committee Nominations | Non-Action | SS 590 |
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Monica Colunga reviewed the nominations located in the agenda.

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| 3. Officials Fees Proposal | Non-Action | SS 591 |
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Monica Colunga asked Rob Wigod to present the Officials Fees Proposal and asked the Executive Committee to refer to their packets. Rob Wigod explained the process to the Executive Committee on how this proposal was created. There is a request for a \$1 increase in each year for the next three years with some specifics in certain sports. This translates to approximately \$1,250 increase each year for a school. Officials groups asked for much more, but the Officials Fees/Relations Committee was able to settle on the \$1 over the next three years. Chris Calderwood talked about the discussion in his area and that they have developed a plan to eliminate transportation fees to raise fees across the board to compensate for travel. There is always an argument about where travel mileage begins in order to calculate mileage costs. Jeff Williams noted that the quality of officials has decreased. Possibly a sliding scale to encourage longevity and retain quality is in order. Rainer Wulf suggested a scale to slide in the opposite direction in order to keep young officials longer and stated that units need to be more active in mentoring younger officials.

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| 4. Proposed Bylaw Revision 504.M -
Sunday for Cheer Only | Non-Action | SS 592 |
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Monica Colunga reviewed the proposal asking for an exception to the Sunday Rule for Cheer. This is for one Sunday event, once a year. Ed Kearby voiced concern that if we do this for one sport, we will start the ball rolling for all. Sandy Gahrning stated that parents are happy with the practice restrictions. Rob Wigod added that athletes can still compete with outside cheer

4. NON-ACTION ITEMS (Cont.)

B. SOUTHERN SECTION NON-ACTION ITEMS (Cont.)

4. Proposed Bylaw Revision 504.M (Cont.)

teams since there is no season of sport. This is a request for a one-time exception and this one was granted, once last year by the CIF State. Jim Perry acknowledged that they could be videotaped on Saturday for a Sunday competition and that if we allow this for one sport, others will follow, and we need to protect ourselves from ourselves. It is other people making money on our students. Monica Colunga asked what is in the best interests of our students and does this meet that interest?

5. OLD BUSINESS

A. Executive Committee to Visit Probationary Schools

5A

Monica Colunga reminded the Executive Committee of the conversation from previous meetings and yielded the floor to Rob Wigod. It was asked that the Executive Committee review the form contained in their packet and give feedback on any necessary changes. It was asked to add a Not Recommend to the check boxes at the end of the form.

6. NEW BUSINESS

A. Financial Report

Mitch Carty

Mitch Carty presented a PowerPoint presentation that appears at the end of minutes. He highlighted the increases, trends and why these increases are necessary with a reminder regarding the redistribution of sports fees in the 2014-15 school year.

1. 2017-2018 CIF Southern Section Audit

Action

6A1

Tabled. The audit was not complete for this meeting and will be carried over to the March Executive Committee Meeting.

Monica Colunga called for a lunch break at 12:00 p.m. for forty-five minutes.

Monica Colunga called the meeting back to order at 12:48 p.m.

B. Marketing Update

Thom Simmons/Jackie Gibson

Jackie Gibson presented a PowerPoint presentation that appears at the end of the minutes. Jackie Gibson spoke on game programs online and then Thom Simmons spoke on the CIF State Marketing Program. Jackie Gibson showed a video of the recent Cheer Championships.

C. Communications Update

Chelsea Heyward

Chelsea Heyward presented a PowerPoint presentation that appears at the end of the minutes. Thom Simmons presented information regarding podcasts which appears at the end of these minutes.

D. Proposed 2019-2020 CIF Southern Section Meeting Dates

6D

Monica Colunga reviewed the meeting dates for the 2019-20 school year.

7. CLOSED SESSION

Monica Colunga called for closed session at 1:05 p.m.

A. Public Employee Evaluation of Performance – (Government Code 54957):

1. Commissioner's Evaluation Process

8. REPORT OF ACTION(S) TAKEN IN CLOSED SESSION

Monica Colunga reconvened the full session at 1:53 p.m. with no action taken in Closed Session.

9. REPORTS

A. President's Report

Dr. Monica Colunga

Monica Colunga was able to attend the Football Championships, Water Polo Championships and Cheer Championships. Staff did a phenomenal job and it was nice to see teams that are not normally there. Sideline music needs to be appropriate for a championship game. The Cheer Championships displayed the best example of sportsmanship amongst schools as this is part of the culture. They helped each other out and cheered for each other. Monica Colunga challenged leaders to talk to parents that are buying tickets to an event and remind them that buying a ticket does not mean you get to belittle the officials and other parents.

B. Treasurer's Report

Dr. Jeff Jordan

Jeff Jordan echoed everyone's praise for the staff's hard work on the budget. It is easy to develop when things are good and difficult when things are down. Your work is greatly appreciated. Then, Jeff Jordan reviewed the numbers for the current school year which appear at the end of these minutes.

C. Commissioner's Report

Rob Wigod

Rob Wigod thanked everyone for taking time out of their busy schedules to join us and thanked Sharon Hodge for her hard work on planning the weekend. He continued with appreciation to those Executive Committee members that were able to attend our fall championships. Many members turned out to the events. The Transfer Rules Committee will be meeting for the first time before the CIF Southern Section Council meeting on January 23, to begin that conversation with the Assistant Commissioners. Looking forward to the winter championship season starting very soon and hope to see you at the events.

D. Executive Committee Member Reports

President-Elect, Mike West – What happens if the budget does not pass at the April Council meeting? Rob Wigod answered that the staff would go back to the drawing board and would have to come back with a balanced budget. Then, we would have to call an emergency CIF Southern Section Council meeting to vote on the revised budget if needed. Mike West continued that the Cheer Championships were on point. The organization of the event from the staff and Varsity very precise. The California Athletic Trainers Association is putting forward another bill shortly. At-Large Representative, Dana Wilkerson – Stated this is her last year on the Executive Committee and that it has been an honor and a pleasure to be here. Has learned a lot by talking to people beyond sports, on a more personal level.

9. REPORTS (Cont.)

D. Executive Committee Member Reports (Cont.)

Orange County Area Representative, Denise Halstead – Thank you for the weekend. I was not able to attend the Cheer Championships, but our squad participated, and they said it was so organized. They had a great time and enjoyed seeing other squads.

Mt. SAC Area Representative, Paul Lopez – Attended the Cheer Championships and they were beyond excited to be there. Their squad finished third and stated it was well organized and had lots of energy. It was fun to present awards at football. Recommended to the Executive Committee to send their Athletic Directors to the national conference. His area has their students reading sportsmanship statements before games, which is being well received by the parents and those in attendance.

Parochial Area Representative, Rita Dever – Thank you for the weekend. This is my last one and I have learned so much in my time here.

Activities Directors Representative, Todd Arrowsmith – This year we started the Activities Director Advisory Committee and had a great discussion on how to get ASB Directors to work with CIF and athletic directors to promote sportsmanship and programs in general as marketing comes from ASB. We will meet again in April. Cheer Championships were amazing.

Northern Area Representative, Dick Billingsley – Thank you for the weekend. The Summit was great. Northern Area voted to do football-only leagues. My area lost a lot of family homes and trying to rebuild. This is my last year and I may be retiring, maybe not.

Assistant Commissioner, Mike Middlebrook – Thank you for helping out with volleyball and making the offsite games great.

Assistant Commissioner, Kristine Palle – Thank you for helping with Water Polo Championships.

Assistant Commissioner, Rainer Wulf – This will be our first year of trying a round robin tournament in the Basketball Open Division.

CIF Federated Council President, Jim Perry – Thank you for the weekend. Football was fun and it was standing room only as there are no stands! At the Cheer Championships, not a single boo in the whole day and no one yelled at the judges.

CSADA Representative, Dave Reid – Thank you to the staff and appreciate all you do. Football was so well run. Great to hear the different perspectives and the great conversation.

Small Schools Representative, Mark Edgemon – CSADA Conference is in April in San Diego and for the first time the top two awards are female athletic directors, including our own Sandy Gahring.

Citrus Belt Area Representative, Ed Kearby – Thank you for the weekend. Football Championships were top notch and special. Our section is the best and they want to win our championships. Relegating is very political in our area.

CADA Representative, Geniel Moon – Thank you for this great weekend and being so professional and welcoming. CADA Conference is in San Diego in March. Looking forward to the State Federated Council Meeting.

Coast Area Representative, Paula Rodas – Thank you staff for everything. The most important thing we do is working to see how we improve the lives of our students. Had the opportunity to work the Cheer Championships and it was all positive and the athletes were very supportive of each other. Handed out trophies at the Football Championships to my own team and that was an amazing experience. We are very close to having full-time athletic trainers on our campuses in the fall.

Desert Area Representative, Jeff Williams – Thank you for the weekend. Appreciate the professionalism in this room. Everyone was very welcoming to us for our first retreat. Had the pleasure of presenting football plaques at two events. District is fighting to get principals to understand the difference between education-based athletics and competitive athletics. Our principals voted to put in character/leadership requirements for all-region, all-league, and all-CIF awards.

9. REPORTS (Cont.)

D. Executive Committee Member Reports (Cont.)

CSADA Representative, Sandy Gahring – The Cheer Championships were the highlight of the season for these students and their parents. It was so successful and amazing to watch the squads come in and out, watching and supporting each other. March 5 is the Foothill Citrus Area's Girls' Got Game event at the University of La Verne.

Boys' Athletic Directors' Representative, Chris Calderwood – Thank you for the weekend.

Superintendent Representative, Nancy Kelly – Thank you for the weekend. The Athletic Trainer Sub-Committee helped draft and send out letters to our schools' Principals, Athletic Directors, and Superintendents expressing the need to have full-time athletic trainers on all campuses. This created a ripple effect, but we had an incident on one of our campuses that I was a part of that allowed us to save this student's life because of the trainer. It is very important. Spoke at Girls Got Game event last year and will be speaking at the Orange County event this year. When you share your story, share your struggles. You can help even when you do not think so.

Foothill Area Representative, Loren Kleinrock – This is my last retreat also. The staff has never been less than the best, and the message that we are here is that of helping, they are there to help. I have watched Rob Wigod grow over the years. This is my favorite committee because everyone here wants to make students' experiences better.

Executive Assistant, Sharon Hodge – Thank you for all the kind words and gave instructions for the evening events.

Past-President, Carter Paysinger - Thank you for the weekend. Congratulations to Paula Rodas and Lawndale High School on winning their Southern Section and State Football Championships. I have been working with this group over several years and this is the best group of people to meet with. Politics does not play a part in this meeting and we do not have to put guards up because we can have honest conversation knowing we are doing the best for students. Being a leader is sometimes not easy and you have to make the tough decisions. The office staff are leaders and they can make tough decisions.

10. ADVANCE PLANNING

A. DATES

1. January 23, 2019 – CIF Southern Section Council Meeting, The Grand, Long Beach, California, 9:00 a.m.
2. March 28, 2019 – CIF Southern Section Executive Committee Meeting, CIF Southern Section Offices, Los Alamitos, California, 1:00 p.m.
3. April 9, 2019 – CIF Southern Section Council Meeting, The Grand, Long Beach, California, 9:00 a.m.
4. May 8, 2019 – CIF Southern Section Executive Committee Meeting, Site TBD, California, 1:00 p.m.

B. SUGGESTED AGENDA ITEMS

There were no suggested agenda items for the next meeting.

11. ADJOURNMENT

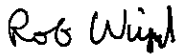
There was a motion and a second to adjourn the meeting. By unanimous voice vote, the meeting was adjourned at 2:43 p.m.

Submitted By:



Sharon Hodge
Executive Assistant

Approved By:



Rob Wigod
Commissioner of Athletics

Adopt Agenda

Todd Arrowsmith	Yes	Terry Barnum		Dick Billingsley	Yes	Chris Calderwood	Yes
Monica Colunga	Yes	Rita Dever	Yes	Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Yes	Jeff Jordan	Yes	Ed Kearby	Yes	Nancy Kelly	Yes
Loren Kleinrock	Yes	Geniel Moon	Yes	Paul Lopez	Yes	Jill Matyuch	
John Norman		Carter Paysinger	Yes	Jim Perry	Yes	Dave Reid	Yes
Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes	Jeff Williams	Yes

Motion Carried 21 Yes 0 No 0 Abstain

Approval of Minutes

Minutes of the September 27, 2018 Executive Committee Meeting

Todd Arrowsmith	Yes	Terry Barnum		Dick Billingsley	Yes	Chris Calderwood	Yes
Monica Colunga	Yes	Rita Dever	Yes	Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Yes	Jeff Jordan	Yes	Ed Kearby	Yes	Nancy Kelly	Yes
Loren Kleinrock	Yes	Geniel Moon	Yes	Paul Lopez	Yes	Jill Matyuch	
John Norman		Carter Paysinger	Yes	Jim Perry	Yes	Dave Reid	Yes
Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes	Jeff Williams	Yes

Motion Carried 21 Yes 0 No 0 Abstain

STATE 582

Proposed Revision of Bylaws 22.B.9 and 503.K Coaching Education and Heat Illness

Todd Arrowsmith	Yes	Terry Barnum		Dick Billingsley	Yes	Chris Calderwood	Yes
Monica Colunga	Yes	Rita Dever	Yes	Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Yes	Jeff Jordan	Yes	Ed Kearby	Yes	Nancy Kelly	Yes
Loren Kleinrock	Yes	Geniel Moon	Yes	Paul Lopez	Yes	Jill Matyuch	
John Norman		Carter Paysinger	Yes	Jim Perry	Yes	Dave Reid	Yes
Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes	Jeff Williams	Yes

Motion Carried 21 Yes 0 No 0 Abstain

STATE 583

Proposed Revision of Bylaw 7.70.D Terms of Office

Todd Arrowsmith	Yes	Terry Barnum		Dick Billingsley	Yes	Chris Calderwood	Yes
Monica Colunga	Yes	Rita Dever	Yes	Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Yes	Jeff Jordan	Yes	Ed Kearby	Yes	Nancy Kelly	Yes
Loren Kleinrock	Yes	Geniel Moon	Yes	Paul Lopez	Yes	Jill Matyuch	
John Norman		Carter Paysinger	Yes	Jim Perry	Yes	Dave Reid	Yes
Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes	Jeff Williams	Yes

Motion Carried 21 Yes 0 No 0 Abstain

SS 580

Proposed Bylaw Elimination 3105.4 Water Polo Tournaments

Todd Arrowsmith	Yes	Terry Barnum		Dick Billingsley	Yes	Chris Calderwood	Yes
Monica Colunga	Yes	Rita Dever	Yes	Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Yes	Jeff Jordan	Yes	Ed Kearby	Yes	Nancy Kelly	Yes
Loren Kleinrock	Yes	Geniel Moon	Yes	Paul Lopez	Yes	Jill Matyuch	
John Norman		Carter Paysinger	Yes	Jim Perry	Yes	Dave Reid	Yes
Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes	Jeff Williams	Yes

Motion Carried 21 Yes 0 No 0 Abstain

SS 581

Proposed Revisions to Summer Dead Period Bylaws

Todd Arrowsmith	Yes	Terry Barnum		Dick Billingsley	Abstain	Chris Calderwood	Yes
Monica Colunga	Yes	Rita Dever	Abstain	Mark Edgemon	Yes	Sandy Gahring	No
Denise Halstead	No	Jeff Jordan	No	Ed Kearby	Yes	Nancy Kelly	No
Loren Kleinrock	No	Geniel Moon	No	Paul Lopez	No	Jill Matyuch	
John Norman		Carter Paysinger	No	Jim Perry	No	Dave Reid	No
Paula Hart Rodas	Yes	Mike West	No	Dana Wilkerson	No	Jeff Williams	No

Motion Lost 6 Yes 13 No 2 Abstain

C. I. F. SOUTHERN SECTION
Budget Notes for 2019-20
Executive Committee Meeting
January 19, 2019

- I. COLUMN 1:** Actual revenue and expenditures in the CURRENT fiscal year (2018-19)
- II. COLUMN 2:** Budget target for CURRENT fiscal year (2018-19)
- III. COLUMN 3:** Budget target for NEXT fiscal year (2019-20)
A. Based upon current actuals, forecast and historical trend
- IV. COLUMN 4-8:** Actual revenue and expenditures over the last 5 fiscal years (2013 – 2018)
- V. REVENUE NOTES (page 1):**
A. Decreasing SPORTS targets by \$332K -- Due to 5 year ticket sales decline
B. Proposing increase in SPORTS FEES -- \$15 in 19-20 (\$160K), \$10 in 20-21 (\$100K)
 1. Note: It has been 10 years since last membership fee change
 2. Also note: Sports Fees refunded to schools in 2014-15
C. Proposing increase in fees for TV/WEB/RADIO RIGHTS FEES -- Demand exists
- VI. EXPENSE NOTES (pages 2-3):**
A. Decreasing SPORTS targets by \$40K -- Continuing to move away from large venues
B. MAJOR MEDICAL
 1. July-December 2019 can be predicted to the penny as premiums are on calendar year
 2. January-June 2020 is unknown, but projecting 5% increase to active employees, 2.5% to retirees
 i. Note: One additional full-time staff member added in July 2018
C. CALPERS contribution rates continue to climb to maintain healthy status of pension fund
 1. Tier 1 employees was \$250K in 17-18
D. SALARIES target up by \$34K
 1. 0% COLA proposed
 2. Regular staff step/longevity increases included
 i. Note: One additional full-time staff member added in July 2018
E. Decreasing TV TO SCHOOLS to match playoff splits (60% CIF-SS, 40% host school)
- VII. OVERALL**
A. Balanced budget
B. No change to TICKET PRICES
C. No change to PLAYOFF SPLITS
D. First change to MEMBERSHIP in 10 years
E. Partnership remains -- “When we succeed financially, we share.”
F. Continued commitment to provide exceptional service and memorable events, while keeping costs at the forefront of our MISSION.

Prepared by:
MITCH CARTY, Chief Financial Officer

C.I.F. SOUTHERN SECTION

Budget Proposal

2019 - 2020

	1	2	3	4	5	6	7	8
	18-19 To Date	18-19 Budget	2019-20	0%	+2% & 1%	+5% & 2.5%	+8% & 4%	+10% & 5%
				17-18	16-17	15-16	14-15	13-14
Income								
BADMINTON	-	-	-	-	-	-	-	-
BASEBALL	-	59,000	59,000	59,654	62,334	53,277	56,656	66,040
BASKETBALL	-	649,000	525,000	459,608	689,467	650,630	673,844	617,755
CHEER	23,210	10,000	25,000					
CROSS COUNTRY	93,272	99,000	99,000	102,084	98,863	91,723	95,400	87,917
FIELD HOCKEY	-	-	-	-	-	-	-	-
FOOTBALL	662,264	875,000	709,000	852,343	883,009	1,061,636	1,138,054	860,704
GOLF	32,080	74,000	79,000	80,030	66,595	65,665	63,875	63,280
GYMNASTICS	-	-	-	-	-	-	-	-
LACROSSE	-	-	-	-	-	-	-	-
SOCCER	-	77,500	69,000	65,019	74,022	88,687	103,996	82,389
SOFTBALL	-	26,000	25,000	25,395	24,450	29,035	30,715	31,380
SWIMMING	-	59,000	57,000	53,744	60,683	54,020	54,794	53,505
TENNIS	-	-	-	-	-	-	-	-
TRACK	1,000	139,000	122,000	121,641	128,150	151,043	145,404	138,666
VOLLEYBALL	90,836	169,000	156,000	154,112	178,950	196,570	207,691	186,039
WATER POLO	22,401	47,000	46,000	47,869	46,394	46,713	46,851	55,119
WRESTLING	-	149,000	129,000	113,991	151,002	135,176	142,082	128,359
APPAREL (Merchandise, T-Shirts, Patches, etc.)	37,825	139,000	139,000	140,402	142,996	140,028	136,886	132,252
FRIENDS OF GOLF	-	47,000	47,000	47,000	47,000	47,000	47,000	47,000
INTEREST (on Investments)	(45,749)	25,000	24,000	69,799	101,969	45,521	5,455	7,289
OTHER INCOME	56,709	35,000	45,000	73,707	22,086	23,301	57,693	8,426
PROGRAM SALES	-	100	-	5	28,888	31,845	33,673	34,097
PUBLICATIONS (Rule Books)	43,954	79,000	77,000	77,473	70,422	78,790	94,862	49,127
SPECIAL EVENTS (HOF-DS, Ath Ad Summit)	74,320	49,000	65,000	65,370	48,774	28,330	4,260	
SPORT FEES (Membership)	488,500	489,000	649,740	499,800	487,490	482,800	475,250	468,895
SUPPORT/MARKETING INCOME	629,967	1,065,100	1,023,400	1,064,057	1,072,534	954,679	857,659	831,104
TV/RADIO/WEB - RIGHTS FEES	170,025	289,000	435,455	332,967	285,975	299,225	257,996	120,188
CHAMPIONS FOR CHARACTER	10,745	74,000	79,000	86,479	76,261	69,486	60,862	55,917
Total Income	2,391,358	4,723,700	4,684,595	4,592,546	4,848,314	4,825,180	4,790,958	4,125,448
Cost of Goods Sold								
Publications COGS	35,999	64,470	64,000	63,595	63,804	78,091	97,797	49,196
Total Cost of Goods Sold	35,999	64,470	64,000	63,595	63,804	78,091	97,797	49,196
Gross Profit	2,355,359	4,659,230	4,620,595	4,528,952	4,784,510	4,747,089	4,693,161	4,076,252

Prepared by:

MITCH CARTY, Chief Financial Officer

SS 589

C.I.F. SOUTHERN SECTION

Budget Proposal

2019 - 2020

	1	2	3	4	5	6	7	8
	18-19 To Date	18-19 Budget	2019-20	0%	+2% & 1%	+5% & 2.5%	+8% & 4%	+10% & 5%
				17-18	16-17	15-16	14-15	13-14
Expense								
BADMINTON EXPENSE	47	-	-	-	-	85	-	-
BASEBALL EXPENSE	654	41,000	38,000	37,273	40,768	41,972	37,948	56,926
BASKETBALL EXPENSE	9,322	195,000	186,000	194,589	312,865	241,046	190,139	188,963
CHEER EXPENSE	7,927	15,000	15,000	1,413				
CROSS COUNTRY EXPENSE	47,126	46,000	47,000	46,304	44,920	45,235	40,582	40,035
FOOTBALL EXPENSE	78,659	50,000	69,000	76,016	127,221	118,122	147,416	148,947
GOLF EXPENSE	31,485	71,000	70,000	75,694	71,829	69,160	66,241	64,540
LACROSSE EXPENSE	189	150	200	-	-	-	-	-
SOCCER EXPENSE	1,421	36,000	28,000	31,722	35,537	36,300	37,834	36,550
SOFTBALL EXPENSE	246	23,000	22,500	21,039	21,869	22,102	30,724	22,370
SWIMMING EXPENSE	559	48,000	49,000	51,768	46,717	48,269	51,510	41,344
TENNIS EXPENSE	7,206	16,000	16,000	15,823	15,883	15,430	13,681	14,174
TRACK EXPENSE	3,606	86,000	87,000	87,496	84,847	86,476	86,240	80,817
VOLLEYBALL EXPENSE	26,958	55,000	51,000	55,605	54,152	54,614	58,759	58,701
WATER POLO EXPENSE	12,201	26,000	26,000	25,767	25,919	25,531	24,570	21,608
WRESTLING EXPENSE	(4,569)	134,000	98,000	99,669	134,105	141,446	136,688	119,908
AREA LIAISONS	20,981	43,000	44,000	43,241	53,514	55,457	53,039	52,294
AUDITOR	6,000	16,000	16,000	16,000	15,500	15,500	15,556	15,500
AWARDS	24,686	57,000	58,200	57,324	54,512	51,795	58,942	66,932
BAD DEBT	-	-	-	185	151	-	691	-
BANK SERVICE CHARGES	1,136	2,000	2,500	2,432	3,674			
BUILDING MAINTENANCE	12,881	34,000	26,000	24,584	33,721	28,256	27,263	26,135
COUNCIL	17,271	58,000	55,000	53,523	56,174	63,022	65,237	51,831
DEPRECIATION EXPENSE	-	82,000	78,000	77,284	80,954	74,215	71,848	67,007
DONATIONS	6,100	49,000	50,000	49,230	49,943	46,702	522,250	47,000
GENERAL OFFICE	20,609	28,900	28,000	33,308	26,435	28,203	35,945	22,306
INSURANCE (WC, D&O, Life, Bldg)	22,343	32,000	29,000	28,723	31,309	39,736	37,830	36,770
INTEREST EXPENSE	-	-	-	-	-	-	-	-
INVESTMENT EXPENSE	900	3,800	3,600	3,490	3,225	3,110	3,767	
LEGAL EXPENSE	1,169	5,000	3,000	2,432	2,055	1,382	2,698	61,486
LOSS OR GAIN/ASSETS	-	-	-	-	-	-	-	-
MEDICAL	250,699	386,999	404,706	400,032	401,901	404,706	407,261	408,732
MISCELLANEOUS EXPENSE	53	975	1,000	1,321	693	660	947	680
OFFICE SUPPLIES	20,705	35,000	29,000	28,759	31,630	45,062	51,645	42,107

C.I.F. SOUTHERN SECTION

Budget Proposal

2019 - 2020

	1	2	3	4	5	6	7	8
	18-19 To Date	18-19 Budget	2019-20	0%	+2% & 1%	+5% & 2.5%	+8% & 4%	+10% & 5%
				17-18	16-17	15-16	14-15	13-14
Expense (continued)								
OFFICE SUPPLIES - SMALL EQUIP.	-	3,000	-	-	518	7,622	7,631	160
OFFICE TRAVEL	12,889	43,500	45,000	56,589	40,242	46,644	61,561	17,248
PAYROLL EXPENSES	-	96	-	-	1	543	4,856	316
PAYROLL TAXES								
CALPERS (Tier I, II & III)	215,626	394,086	445,066	340,832	313,390	285,727	233,721	206,975
FICA - SOCIAL SECURITY	41,137	96,698	99,462	92,363	90,885	92,195	88,288	84,493
FICA - MEDICARE	13,001	26,294	26,795	24,332	24,866	24,226	22,917	21,991
Total PAYROLL TAXES	269,764	517,078	571,323	457,526	429,141	402,148	344,926	313,459
POSTAGE	10,914	17,500	12,500	11,878	14,568	20,641	15,499	20,910
PRESS/MEDIA	4,877	7,000	8,000	7,551	8,340	4,740	5,954	6,251
PRINTING/DUPLICATING	17,384	38,500	29,000	32,745	37,599	39,288	34,946	45,308
PROFESSIONAL GROWTH	360	750	750	720	720	720	300	770
PROGRAM EXPENSE	474	500	100	62	50,010	53,313	47,471	49,123
PUBLICATIONS EXPENSE	24,156	25,000	24,500	23,170	25,314	25,787	26,408	36,625
PUBLICATIONS WASTE	-	3,500	3,900	4,684	3,317	3,797	6,249	5,686
SALARIES (Regular, commission & overtime)	896,591	1,813,182	1,847,966	1,700,765	1,714,246	1,681,683	1,573,312	1,503,766
SALES/USE TAX EXPENSE	739	2,000	1,750	1,485	1,756	1,965	425	4,577
SECRETARIAL/ADMIN. ASSISTANCE	-	500	300	158	242	508	3,345	1,083
SPECIAL EVENTS (HOF-DS, Ath Ad Summit)	54,901	70,000	62,000	61,251	69,282	56,131	5,352	-
SUPPORT/MARKETING EXPENSE	35,112	175,000	175,000	190,278	180,881	106,444	71,012	48,387
TAXES (Property)	1,627	2,300	2,800	2,650	1,160	3,630	2,265	5,678
TICKETS	-	1,100	300	145	24,805	28,197	32,715	30,230
TV TO SCHOOLS	-	135,000	66,000	117,100	121,700	128,390	130,720	69,545
UTILITIES	9,063	18,900	18,700	18,366	18,530	15,530	22,579	25,167
CHAMPIONS FOR CHARACTER EXP	37,408	54,000	63,000	62,544	52,119	45,874	45,472	45,912
WEBSITE TECHNOLOGY	33,277	55,000	57,000	60,097	74,489	63,760	52,532	69,504
Total Expense	2,038,107	4,659,230	4,620,595	4,413,155	4,680,551	4,456,537	4,650,333	3,976,811
Net Income/Loss	317,252	0.00	0.00	115,797	103,959	290,552	42,828	99,441

C.I.F. SOUTHERN SECTION

FINANCIAL REPORT

Executive Committee Meeting

January 19, 2019

FINANCIAL POSITION 2018-19

- Profit & Loss (1/17/2019)
 - Revenue: \$2,391,358 (51% of budget)
 - Expenses: \$2,074,106 (44% of budget)
- Net Income/Loss: \$317,252
- Prior Year Comparison: \$561,920
- Difference: (\$244,668)
- NOTE...Fall generally accounts for 50+% of the annual revenue.

FALL SPORTS 2018: \$\$\$

SPORT	NET INCOME	BUDGET TARGET	+ / -
FOOTBALL (1 game outstanding)	\$ 583,605	\$ 825,000	\$ (241,395)
G. VOLLEYBALL (1 game outstanding)	\$ 63,878	\$ 76,380	\$ (12,502)
CROSS COUNTRY	\$ 46,146	\$ 53,000	\$ (6,854)
B. WATER POLO	\$ 10,200	\$ 10,500	\$ (300)
G. GOLF	\$ 595	\$ 1,500	\$ (905)
G. TENNIS	\$ (7,206)	\$ (8,000)	\$ 794
TOTALS	\$ 697,218	\$ 958,380	\$ (261,162)

FALL SPORTS 2018: Tickets

SPORT	TICKETS SOLD 2018	TICKETS SOLD 2017	+ / -
FOOTBALL	199,512	223,728	(24,216)
G. VOLLEYBALL	34,469	34,078	391
CROSS COUNTRY	10,009	11,126	(1,117)
B. WATER POLO	2,864	3,332	(468)
TOTALS	246,854	272,264	(25,410)

REVENUE SHARING 2018-19

- Football
 - \$403,316 to schools
 - \$479,391 prior year
- Girls Volleyball
 - \$43,528 to schools
 - \$40,288 prior year

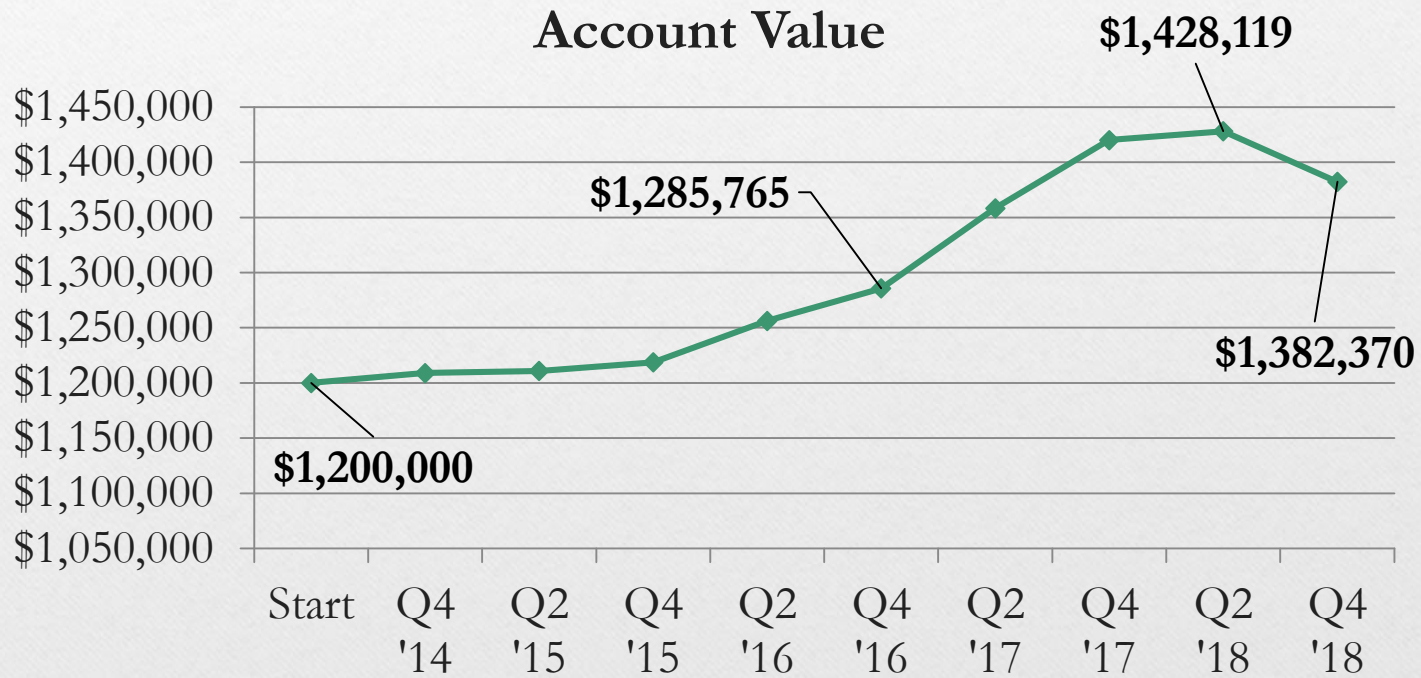
OTHER REVENUE NOTABLES

ACCOUNT	INCOME	BUDGET TARGET	+ / - OR %
SPORTS FEES	\$ 488,500	\$ 489,000	99.9%
MARKETING	\$ 629,967	\$ 1,065,100	59%
BROADCAST RIGHTS	\$ 170,025	\$ 289,000	59%
APPAREL	\$ 37,825	\$ 139,000	27%
SPECIAL EVENTS	\$ 74,320	\$ 49,000	151%
OTHER INCOME	\$ 56,709	\$ 35,000	162%
PUBLICATIONS	\$ 43,954	\$ 79,000	56%

EXPENSE UPDATE

ACCOUNT	EXPENSE	BUDGET TARGET	+ / - OR %
AWARDS	\$ 24,686	\$ 57,000	43%
MAJOR MEDICAL	\$ 250,699	\$ 386,999	65%
PAYROLL TAXES	\$ 269,764	\$ 517,078	52%
SALARIES	\$ 896,591	\$ 1,813,182	49%
SPECIAL EVENTS	\$ 54,901	\$ 70,000	78%
OFFICE TRAVEL	\$ 12,889	\$ 43,500	30%
UTILITIES	\$ 9,063	\$ 18,900	48%
TECHNOLOGY	\$ 33,277	\$ 55,000	61%

INVESTMENTS





JANUARY 19, 2019

MARKETING REPORT

ONLINE PROGRAMS

	PROGRAMS SOLD FALL 2016	FALL 2017 (JANUARY 13 TH , 2018)	FALL 2018 PROGRAM VIEWS TO DATE
FOOTBALL	1,577	976	1,731
GIRLS VOLLEYBALL	132	773	790
BOYS WATER POLO	194	632	453
GIRLS TENNIS (TEAMS)	0	263	198
GIRLS TENNIS (INDIVIDUALS)	0	416	245

ONLINE PROGRAMS

	FALL 2017 (JANUARY 13 TH , 2018)	FALL 2018 PROGRAM VIEWS TO DATE	VIEWERSHIP
FOOTBALL	976	1,731	+755 VIEWS
GIRLS VOLLEYBALL	773	790	+17 VIEWS
BOYS WATER POLO	632	453	-179 VIEWS
GIRLS TENNIS (TEAMS)	263	198	-65 VIEWS
GIRLS TENNIS (INDIVIDUALS)	416	245	-171 VIEWS

ONLINE PROGRAMS

	FALL 2017 (JANUARY 13 TH , 2018)	FALL 2017 PROGRAM VIEWS TO DATE	FALL 2017 1 YEAR VIEWABILITY
FOOTBALL	976	1,821	+86.58%
GIRLS VOLLEYBALL	773	1,416	+83.18%
BOYS WATER POLO	632	1,457	+130.54%
GIRLS TENNIS (TEAMS)	263	603	+129.28%
GIRLS TENNIS (INDIVIDUALS)	416	1,297	+211.78%

STREET TEAM

SNAPCHAT NUMBERS

	FALL 2017	FALL 2018	
Number of events	20	17	-3
Impressions	1,060,849	1,001,624	-59,225
Average Impressions per event	53,042	58,919	+5,877
Biggest Single Event Numbers	Division 1 Football Championships 195,991	Mater Dei vs IMG Academy 294,519	+98,528

CIF SPORTS PROPERTIES

2018-2019 Budget	\$2,000,000
Total Committed as of 1/15/19	\$1,833,966
Remaining	\$166,034
2018-2019 Threshold (Rev Share over Threshold)	\$2,000,000

A collage of various sports images including football, basketball, golf, baseball, swimming, water polo, volleyball, and track, with a central group of 'CHAMPIONS'.

EXECUTIVE COMMITTEE UPDATE

SOCIAL MEDIA

2019

NUMBERS UPDATE

TOTAL-DECEMBER

BENCHMARK	AUG-DEC	AUG	DEC
Engagement Rate	5.22%	5.28%	4.51%
Follower Growth	9,450	382	2,534
Reach	2,155,862	258,468	595,525
Impressions	10,428,559	1,135,155	1,674,006
Top Performing Platform	Twitter	Twitter	Twitter

STRATEGY UPDATE

NFHS NETWORK GAMEDAY

BASKETBALL

Boys



CHINO HILLS
V.
UC ACADEMY



6:30PM



DAMIEN
V.
ETIWANDA



6:30PM



MATER DEI
V.
SANTA MARGARITA



6:30PM



JSERRA CATHOLIC
V.
SERVITE



6:30PM

Girls



PALM DESSERT
V.
RANCHO MIRAGE



6:30PM



CHINO HILLS
V.
UC ACADEMY



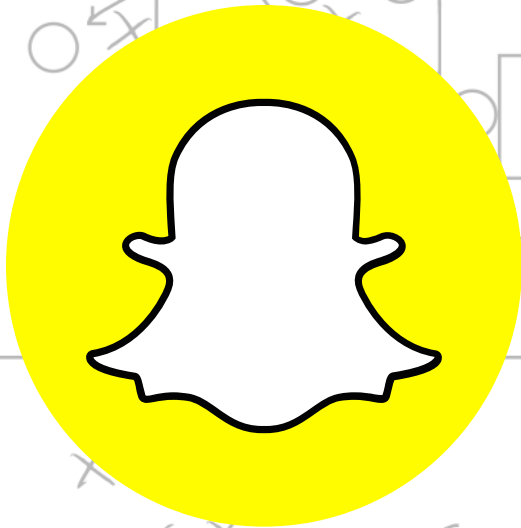
6:30PM



@CIFSS | #CIFSSBASKETBALL



PLATFORM UPDATE



2018 CIF-SS FALL PODCAST

THOM SIMMONS, ASSISTANT COMMISSIONER



EPISODES

SEASON 1/EPISODE 1

- “A LOOK BACK/A LOOK FORWARD” - ST. JOHN BOSCO VS. MATER DEI PREVIEW
- “ALUMNI LOOKBACK” – GEORGE DAILY LYLES, LONG BEACH POLY
- “HE’S/SHE’S GONNA GO” – GEORGE HOLANI, ST. JOHN BOSCO/DOMINIC TATUM, CULVER CITY
- “COMMISSIONER’S CORNER” – ROB WIGOD, “STATE OF THE SOUTHERN SECTION”
- RUNTIME – 1:10:33
- 112 LISTENERS



EPISODES

SEASON 1/EPISODE 2

- “A LOOK BACK/A LOOK FORWARD” – GIRLS VOLLEYBALL PLAYOFFS PREVIEW
- “COMMISSIONER’S CORNER” – MIKE MIDDLEBROOK, “RUN TO THE VOLLEYBALL CHAMPIONSHIPS”
- “HE’S/SHE’S GONNA GO” – JULIA CRAWFORD, LAKEWOOD/NATALIE BERTY, MATER DEI
- “ALUMNI LOOKBACK” – MATT LOGAN, CENTENNIAL
- “COACHES CORNER” – MIKE WADLEY, LAKEWOOD/DAN ODELL, MATER DEI (VOLLEYBALL COACHES)
- “PREP ZONE TIDBITS” – VARIOUS FOX SPORTS WEST PREP ZONE PLAY-BY-PLAY ANNOUNCERS
- RUNTIME – 52:30
- 82 LISTENERS



EPISODES

SEASON 1/EPISODE 3

- “A LOOK BACK/A LOOK FORWARD” – FOOTBALL PLAYOFFS PREVIEW
- “COMMISSIONER’S CORNER” – GLENN MARTINEZ, “FOOTBALL FRENZY”
- “COACHES CORNER” – JAIME ORTIZ, SAN CLEMENTE/FRANK MAZZOTTA, LA HABRA (FOOTBALL COACHES)
- “PREP ZONE TIDBITS” – VARIOUS FOX SPORTS WEST PREP ZONE PLAY-BY-PLAY ANNOUNCERS
- RUNTIME – 45:23
- 170 LISTENERS*
- * MOST LISTENED TO REGULAR PODCAST

EPISODES

SEASON 1/EPISODE 4

- “A LOOK BACK/A LOOK FORWARD” – FOOTBALL PLAYOFFS UPDATE
- “COMMISSIONER’S CORNER” – KRISTINE PALLE, “WATER POLO WORLD”
- “COACHES CORNER” – CHAD JOHNSON, MISSION VIEJO
- “HE’S/SHE’S GONNA GO” – WILLIAM NIMMO, MATER DEI
- “ALUMNI LOOKBACK” – TAYLOR MARTINEZ, CENTENNIAL
- “PREP ZONE TIDBITS” – VARIOUS FOX SPORTS WEST PREP ZONE PLAY-BY-PLAY ANNOUNCERS
- RUNTIME – 50:36
- 100 LISTENERS

EPISODES

SEASON 1/EPISODE 5

- “A LOOK BACK/A LOOK FORWARD” – FOOTBALL PLAYOFFS UPDATE
- “COMMISSIONER’S CORNER” – RAINER WULF, “CROSS COUNTRY CONVERSATIONS”
- “RECRUIT CORNER” – GREGG BIGGINS, FOX SPORTS WEST
- “HE’S/SHE’S GONNA GO” – DOHNOVAN WEST, ALEMANY
- “PREP ZONE TIDBITS” – VARIOUS FOX SPORTS WEST PREP ZONE PLAY-BY-PLAY ANNOUNCERS
- RUNTIME – 43:24
- 75 LISTENERS



EPISODES

SEASON 1/EPISODE 6

- “HOT TOPICS” – TRAGEDY & HIGH SCHOOL SPORTS
- “A LOOK BACK/A LOOK FORWARD” – FOOTBALL CHAMPIONSHIPS PREVIEW
- “ALUMNI CORNER” – MATT BARKLEY, MATER DEI
- “SCRIBES SECTION” – ERIC SONDHEIMER, LOS ANGELES TIMES
- “PREP ZONE TIDBITS” – VARIOUS FOX SPORTS WEST PREP ZONE PLAY-BY-PLAY ANNOUNCERS
- RUNTIME – 48:31
- 118 LISTENERS

EPISODES

SEASON 1/EPISODE 7

- “FOOTBALL FANTATICS” - FOOTBALL CHAMPIONSHIPS PREVIEW
- “COMMISSIONER’S CORNER” – THOM SIMMONS
- “SCRIBES SECTION” – STEVE FRYER, ORANGE COUNTY REGISTER
- “PREP ZONE TIDBITS” – VARIOUS FOX SPORTS WEST PREP ZONE PLAY-BY-PLAY ANNOUNCERS
- RUNTIME – 49:43
- 113 LISTENERS

EPISODES

SEASON 1/EPISODE 8

- “FALL SPORTS FINALE” – WRAP-UP OF THE FALL SEASON
- “COMMISSIONER’S CORNER” – ROB WIGOD
- “COACHES CORNER” – BRUCE ROLLINSON, MATER DEI (FOOTBALL)
- “FOX SPORTS WEST WING” – SARA TAKATA, FOX SPORTS WEST SENIOR PRODUCER
- RUNTIME – 48:14
- 115 LISTENERS

FOOTBALL PAIRINGS DAY SPECIAL EPISODE

- FACEBOOK – 1,400 VIEWS – 3,117 PEOPLE REACHED
- TWITTER – 4,194 VIEWS
- INSTAGRAM – 507 VIEWS
- YOUTUBE – 100 VIEWS
- 6,194 TOTAL VIEWS

C. I. F. SOUTHERN SECTION
Treasurer's Report
Executive Committee Meeting
January 19, 2019

I. WRAPPING UP 2017-18

- A. Revenue = \$4,592,546 (down \$255,768 to fiscal 16-17)
- B. Expenses = \$4,476,750 (down \$203,801 to fiscal 16-17)
- C. Net Profit = \$115,797
- D. BUT...Pension Expense entry still required with Harrington Group
- E. So, overall P&L \$ is pending

II. FINANCIAL POSITION (1st two quarters of fiscal 2018-19)

- A. Revenue \$2,318,678 (down \$230,924 to prior year)
- B. Expenses \$1,956,332 (up \$99,488 to prior year)
- C. Net **\$362,347 (down \$330,311 to prior year)**

III. MEMBERSHIP SPORTS FEES 2018-19 (due annually on October 1)

- A. 564 total Member schools
 - 1. 560 paid (99.3%)
 - 2. 4 unpaid (0.7%)
 - i. C.S.D.R
 - ii. Eastside Christian
 - iii. Orion International Academy
 - iv. Price

ALPHA CUT	TOTAL SCHOOLS	PAID	%
A – D (Rainer & Kristine)	146	145	99.3%
E – L (Mike & Kim)	129	128	99.2%
M – R (Kristine & Brenda)	136	134	98.5%
S – Z (Glenn & Susan)	153	153	100%
	564	560	99.3%

THE DYNASTY CONTINUES...
Glenn & Susan “Race for the Dues” Champs
2018-19
2017-18
2016-17
2015-16

Prepared by:
MITCH CARTY, Chief Financial Officer