



# *Meeting of the Executive Committee*

*May 10, 2017*

*1:00 p.m.*

*Old Ranch Country Club  
Seal Beach, California*

## *Minutes*

<b>1. OPENING BUSINESS</b>	<b>DISPOSITION</b>	<b>ITEM</b>
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- |   |                   |  |
|---|-------------------|--|
| A. Call to order by Carter Paysinger, President of the Council<br>The meeting was called to order at 1:05 p.m.  |                   |  |
| B. Pledge of Allegiance   |                   |  |
| C. Roll Call<br>All members were present except Chris Calderwood, Rita Dever, Rob Kostopoulos, Geniel Moon, and Kristine Palles.                                  |                   |  |
| D. Introduction of Guests<br>There were no guests present.  |                   |  |
| E. Adopt Agenda<br>There was a motion and a second to adopt the agenda. There being no discussion, the motion was approved.                                       | Approved – 20-0-0 |  |
| F. Approval of Minutes<br><br>There was a motion and a second to approve the minutes of the April 4, 2017 Executive Committee meeting. The minutes were approved. | Approved – 20-0-0 |  |

## **2. PUBLIC COMMENT**

- A. Recognition of anyone wishing to address the Executive Committee. Speakers must limit their remarks to three minutes.

Rob Wigod welcomed guests from Santa Paula High School, Santa Paula Unified School District and Bishop Diego High School. He congratulated Denise Halstead, Paul Lopez and Paula Hart Rodas on their reelection to the Executive Committee for the next four years. For the first time in recent memory, the entire Executive Committee will be returning for the next school year. Rob Wigod announced the promotion of Director of Communications Thom Simmons to Assistant Commissioner, effective July 1, 2017. This news was received with a standing ovation.

### **3. ACTION ITEMS**

#### **A. STATE FEDERATED COUNCIL ACTION ITEMS**

There were no State Federated Council Action Items.

#### **B. SOUTHERN SECTION ACTION ITEMS**

There were no Southern Section Action Items.

### **4. NON-ACTION ITEMS**

#### **A. STATE FEDERATED COUNCIL NON-ACTION ITEMS**

There were no State Federated Council Non-Action Items.

#### **B. SOUTHERN SECTION NON-ACTION ITEMS**

There were no Southern Section Non-Action Items.

### **5. NEW BUSINESS**

- A. Santa Paula High School Appeal - Motion Failed – 0-19-1 5A1  
Multi-Campus Agreement

Refer to EXECUTIVE COMMITTEE APPEAL HEARINGS – FORMAT at the end of the minutes for the record of the appeal hearing.

#### **B. Consideration of the Following Schools for Membership for the 2017-2018 School Year**

Carter Paysinger stated that application numbers 5B7 and 5B8 have been withdrawn from consideration.

1. Baypoint Prep Academy – Approved Probationary 20-0-0 5B1  
Presented by Mike West

Mike West presented the details of his visit. This is a K-12 school located in Hemet. It is adjacent to a church and they are looking to purchase land for the 2019-2020 school year. They have 29 students currently enrolled, hoping to grow to 75 next year, and to 300 by the year after that. The principal and athletic director have CIF experience. There is a gym on campus but they may have difficulty using the baseball/softball minor league complex 10 miles away. I recommend probationary status.

A motion was made and seconded to grant probationary membership to Baypoint Prep Academy for one year beginning with the 2017-2018 school year. Monica Colunga asked for clarification that current enrollment is only 29. Jim Monico asked if a survey was done with the students to see what the interest level was to participate in athletics. Mike West answered that they had not but have been running a middle school basketball program for years and they feel they can grow. The motion passed 20-0-0.

2. Beacon Hill Classical - Approved Probationary 19-0-1 5B2  
Presented by Dick Billingsley

Dick Billingsley presented the details of his visit. This school is in Camarillo and is currently a K-8 campus with 24-28 students in each grade and they are planning on 18 students as they start the high school. The principal and athletic director have athletic backgrounds and the coaching staff is on site. They have a practice field, two churches and two parks that they can use for athletic facilities. They are looking to move four miles north and are eager to get this going. I recommend to approve for probationary membership.

## 5. NEW BUSINESS (Cont.)

### B. Consideration of the Following Schools for Membership for the 2017-2018 School Year (Cont.)

#### 2. Beacon Hill Classical (Cont.)

A motion was made and seconded to grant probationary membership to Beacon Hill Classical High School for one year beginning with the 2017-2018 school year. Jill Matyuch asked if they had a girl's sport for the Fall and Dick Billingsley answered cross country. Carter Paysinger mentioned that they girls can play football. The motion passed 19-0-0.

#### 3. Carnegie Schools Whittier - Presented by Paula Hart Rodas

Approved Probationary 11-9-0

5B3

Paula Hart Rodas presented the details of her visit. The principal is in her first year as just a principal and not a principal/teacher, all of which were at the elementary level. The athletic director has an athletic background from CSULB. They are on a site right now but are planning to move north to a new location in the Fall. The athletic director is knowledgeable about athletics but knows nothing of the Blue Book. Three of the coaches that are listed were hired by the previous athletic director. Their plan is to go from 25 students to 300 in the next three years, but in my view, they are not ready now. Maybe they will be once they get their new school up and running. I do not recommend for membership.

A motion was made and seconded to grant probationary membership to Carnegie/Whittier High School for one year beginning with the 2017-2018 school year. Mike West asked about the athletic director coaching at the Riverside location and being the athletic director at the Whittier location. Paula Hart Rodas stated that there was a lot they did not know and they are planning to be like Carnegie/Riverside but had no real answers to any questions asked. Jim Monico asked if they know where all this new enrollment would be coming from and Paula Hart Rodas answered that their enrollment office handles all of that. Terry Barnum asked if they are going to be able to field the teams they have listed on their application. Paula Hart Rodas stated no and the sports they will field will only be at the varsity level. The principal and athletic director understand that there are rules to follow. Carter Paysinger added that they have a site that is successful and the ball is in their court. Paula Hart Rodas has identified the problems with the site and that is why there is a probationary period. The motion passed 11-9-0.

#### 4. Ellen Ochoa Prep Academy – Presented by Paul Lopez

Approved Probationary 20-0-0

5B4

Paul Lopez presented the details of his visit. This school was created in El Rancho Unified School District and is a STEM Academy. The principal is a first-year principal but was assistant principal at El Rancho High School and understands athletics. They have an intramural program right now and the Board of Education and the parents are ready to bring athletics forward. Current enrollment is 78 students and they are willing to do professional development. They have field space for soccer and lacrosse and their coaches are on campus. I recommend probationary status.

A motion was made and seconded to grant probationary membership to Ellen Ochoa Prep Academy for one year beginning with the 2017-2018 school year. Terry Barnum asked why they were offering lacrosse. Paul Lopez stated that they talked to their students and there was interest in lacrosse. Jill Matyuch asked that since they only listed frosh/soph levels, can they field JV or varsity? Rob Wigod answered that they can play whatever levels they can field. The motion passed 20-0-0.

## 5. NEW BUSINESS (Cont.)

### B. Consideration of the Following Schools for Membership for the 2017-2018 School Year (Cont.)

5. Excelsior High School - Approved Probationary 20-0-0 5B5  
Presented by Loren Kleinrock

Loren Kleinrock presented the details of his visit. This school is lacking in facilities as it was designed for academics. The principal is bright and was the athletic director at Alemany High School. The athletic director has little background in athletics but is certificated. The principal is ready to be held accountable and wants to make this happen. They are unable to do soccer and basketball at this time, due to enrollment, and they are being realistic regarding their ability to field sports. I suggested they contact the International League for games. I recommend probationary membership.

A motion was made and seconded to grant probationary membership to Excelsior High School for one year beginning with the 2017-2018 school year. No discussion was held. The motion passed 20-0-0.

6. Geffen Academy – Approved Probationary 19-0-1 5B6  
Presented by Carter Paysinger

Carter Paysinger presented the details of his visit. This is a new high school on the UCLA Campus. The principal was an athlete at Thacher High School and their athletic director, David Collicutt, was the athletic director at Marlborough High School for many years. They are making good progress toward getting their department ready to go and David has reached out to leagues and gone to meetings. They have 70 students to start with, hope to build to a maximum of 400, and they have the use of UCLA's facilities. I recommend probationary status.

A motion was made and seconded to grant probationary membership to Geffen Academy for one year beginning with the 2017-2018 school year. Terry Barnum stated that they are ambitious in the sports they are trying to field. Carter Paysinger replied that they did a survey of the student body and a majority of students will be playing multiple sports. The motion passed 19-0-1.

7. Magnolia Science Academy – Fee/No Application Received Withdrawn 5B7  
8. NOVA Academy – Withdrawn 5B8  
9. Orion International Academy - Approved Probationary 18-0-2 5B9  
Presented by Sandy Gahrning

Sandy Gahrning presented the details of her visit. This school shares their facility with a special education facility. They have a new athletic director with some sports background. They have a small enrollment, are a K-12 campus and are hoping to see growth to 125 students in three years and 300 students in five years. They have lost their soccer coach, so they will be fielding 8-man football and cheer instead. They will be using local parks and a school in the area for facilities and will be JV only as they do not know what the student response to having athletics is going to be. They are already working on getting into a league. I recommend probationary status.

A motion was made and seconded to grant probationary membership to Orion International Academy for one year beginning with the 2017-2018 school year. No discussion was held. The motion passed 18-0-2.

## **5. NEW BUSINESS (Cont.)**

### **B. Consideration of the Following Schools for Membership for the 2017-2018 School Year (Cont.)**

10. PAL Charter Academy - Not Approved 0-18-2 5B10  
Presented by John Norman

John Norman presented the details of his visit. This is a San Bernardino City Schools charter school located between Rialto and Cajon High Schools and has been around for 17 years. They have baseball and softball fields that are not being used, but the gym is located at a Boys and Girls Club a couple of miles away. The athletic director is new but has been in athletics for some time as a coach and has been reading and getting up to speed on the Blue Book. The principal also has some athletic background and owns a minor-league football team. There is a concern with the number of boys' sports versus girls' sports. The league they play in now does not have girls' basketball. The girls want to play soccer but they may play basketball and they will be building a multipurpose gym on campus. They have a soccer/football field but it is dry because of the drought. They are planning to add a new sport every year. I recommend probationary status.

A motion was made and seconded to grant probationary membership to PAL Charter Academy for one year beginning with the 2017-2018 school year. Loren Kleinrock noted that they are not listing a boys' and girls' sport in each season of sport, so can we approve probationary status. Rob Wigod stated no, since that is the minimum standard for probationary membership. The motion failed 0-18-2.

11. River Springs Charter Riverside - Approved Probationary 17-0-3 5B11  
Presented by Mike West

Mike West presented the details of his visit. This is the organization's third site, with one in Temecula and another one in Hemet. Paperwork was very basic, but when I arrived at the site, they had all the information. The principal is new to athletics but the athletic director is not. They will be hiring a permanent athletic director as they expand. They are in a new facility that was an old YMCA, complete with an indoor pool and upstairs gym. They currently have 100 students. Their coaches are on site and I met the basketball coach. The principal wants water polo, but probably will not happen immediately, but will be starting with varsity level competitions in their sports. I recommend probationary status.

A motion was made and seconded to grant probationary membership to River Springs Charter/Riverside High School for one year beginning with the 2017-2018 school year. No discussion was held. The motion passed 17-0-3.

12. South Hills Academy - Not Approved 0-17-3 5B12  
Presented by Jeff Jordan

Jeff Jordan presented the details of his visit. They are expanding to add the high school. The principal has been there five years and played high school sports. The athletic director is in his first year and asked many questions. He understands the organization as he is running the middle school program. There are not many coaches hired but they have the full support of their school board to hire them once their membership is approved. They cannot field girls' basketball as they only have six girls in the school and they are not interested in basketball. I recommend for probationary status.

A motion was made and seconded to grant probationary membership to South Hills Academy for one year beginning with the 2017-2018 school year. Jim Perry asked if they could field the required number of sports. Jeff Jordan recommend that they would field the proper number of sports if they had more girls enrolled who wanted to participate. It is not their choice they are unable to field all the sports at this time. The motion failed 0-17-3.

## **5. NEW BUSINESS (Cont.)**

### **B. Consideration of the Following Schools for Membership for the 2017-2018 School Year (Cont.)**

13. St. Jeanne de Lestonnac – Approved Probationary 14-5-1 5B13  
Presented by Dave Reid

Dave Reid presented the details of his visit. The school was established in 1999 as a K-8 grade school and is expanding to add a high school for the 2017-18 school year. Their principal is a first-year principal with the school but was the principal at Rosary High School for several years. Their athletic director has six years of experience as an athletic director at Temecula Prep. They will only have 12-15 students to start. The athletic director was well versed in the Blue Book. He could describe why recruiting is against the rules. I recommend probationary status.

A motion was made and seconded to grant probationary membership to St. Jeanne de Lestonnac High School for one year beginning with the 2017-2018 school year. Carter Paysinger asked how many students are enrolled right now and Dave Reid did not have that answer. The motion passed 14-5-1.

14. Summit Leadership Academy - Approved Probationary 19-0-1 5B14  
Presented by Mark Edgemon

Mark Edgemon presented the details of his visit. This school was a member of CIF a few years back and left to regroup. Since that time, they have hired a new principal and athletic director. There are 220 students enrolled and they have the use of local organizations for facilities. The athletic director was a college and high school coach in New York and has been reading up on Blue Book rules. They surveyed fifty students, they want to play sports and should be able to field the minimum number of teams. I recommend probationary status.

A motion was made and seconded to grant probationary membership to Summit Leadership Academy for one year beginning with the 2017-2018 school year. No discussion was held. The motion passed 19-0-1.

15. USC College Prep - Approved Probationary 19-0-1 5B15  
Presented by Jim Perry

Jim Perry presented the details of his visit. This is one of five campuses run by the School of Education at USC. Two of five are Los Angeles City Section schools. This campus opened in August and is housed in a church in downtown Santa Ana. The principal is new and the athletic director is new but was a three-sport athlete at Segerstrom High School. They have an enrollment of 117 freshmen, all in uniform, and are split 50/50 between boys and girls. They have done a survey and found that most students will be two-sport athletes. They had a copy of the Blue Book and it was tabbed for questions. They are aware of the Orange County Athletic Director Association, the Athlete Administrators Summit and are very interested in professional development as their community wants this for their students. I recommend probationary status.

A motion was made and seconded to grant probationary membership to USC College Prep High School for one year beginning with the 2017-2018 school year. No discussion was held. The motion passed 19-0-1.

## 5. NEW BUSINESS (Cont.)

### B. Consideration of the Following Schools for Membership for the 2017-2018 School Year (Cont.)

16. Weil Tennis Academy College Prep – Not Approved 0-19-1 5B16  
Presented by Dick Billingsley

Dick Billingsley presented the details of his visit. This is a big tennis school. Principal is new and most students are international visa students. They have 54 students enrolled, with a country club next door that houses an Olympic size pool. They have just built six brand new tennis courts. They will only have four girls on their cross country team. Not sure how they are going to field sports other than tennis. They can use parks for practice and travel for track and cross country. They had a copy of the Blue Book and are in the process of hiring an athletic director. I have no recommendation one way or the other but they are looking to be a tennis powerhouse.

A motion was made and seconded to grant probationary membership to Weil Tennis Academy for one year beginning with the 2017-2018 school year. Mike West asked about their facilities and Dick Billingsley answered that their tennis facilities are great, but the soccer field is at a park and they would have no games at home. They said this is a three-year project for them. This looks like a tennis academy with a school. The motion failed 0-19-1.

Carter Paysinger called for a break at 3:18 p.m. The Committee reconvened at 3:28 p.m.

### C. Membership Status of New Schools Admitted in 2016-2017

Rob Wigod suggested that a consent calendar be used for the next section of votes, except for items 5C1 and 5C3 that would be voted on separately. There was a motion and second to approve full membership for the rest of the schools on the consent calendar. Rob Wigod continued that all of the schools placed on the consent calendar sent in letters of evaluation, fulfilled the minimum number of sports per season, and met all other membership requirements. Motion passed to accept the consent calendar 18-0-0.

1. Academy of Sports Science Not Approved 5-13-0 5C1

Rob Wigod stated that this school was not able to field any sports teams for the 2016-17 school year and is asking for probationary status for a second year during the 2017-18 school year. Rob Wigod then went over the letter submitted by the school, which was included in the agenda.

There was a motion and a second to grant a second year of probationary membership to the Academy of Sports Science High School beginning with the 2017-2018 school year. Mike West asked if this has happened in the past. Rob Wigod was not sure that there has been a school that was unable to field any sports their first year of membership. Carter Paysinger asked if they went to the New Schools Orientation training last August. Rob Wigod responded yes. Monica Colunga asked if the same leadership is in place for next year. Jeff Jordan answered that it is the same principal. The motion failed 5-13-0 and the school will need to reapply for membership for the 2018-2019 school year.

2. Executive Prep Academy (2<sup>nd</sup> year) Approved Full Membership 18-0-1 5C2  
Consent Calendar.

3. International School of LA (Lycee International) (2<sup>nd</sup> year) Approved Probationary 16-2-0 5C3

Rob Wigod reported that they did not field sports in all seasons of sports as they had no sports in the Spring.

A motion was made and seconded to grant probationary status to International School of Los Angeles for the 2017-2018 school year. No discussion held. The motion passed 16-2-0.

## **5. NEW BUSINESS (Cont.)**

### **C. Membership Status of New Schools Admitted in 2016-2017 (Cont.)**

- |                                      |                                 |     |
|--------------------------------------|---------------------------------|-----|
| 4. Orange County Christian           | Approved Full Membership 18-0-1 | 5C4 |
| Consent Calendar                     |                                 |     |
| 5. Orange Vista                      | Approved Full Membership 18-0-1 | 5C5 |
| Consent Calendar                     |                                 |     |
| 6. Portola                           | Approved Full Membership 18-0-1 | 5C6 |
| Consent Calendar                     |                                 |     |
| 7. River Springs Charter/Hemet       | Approved Full Membership 18-0-1 | 5C7 |
| Consent Calendar                     |                                 |     |
| 8. Sequoyah                          | Approved Full Membership 18-0-1 | 5C8 |
| Consent Calendar                     |                                 |     |
| 9. University Careers/Sports Academy | Approved Full Membership 18-0-1 | 5C9 |
| Consent Calendar                     |                                 |     |

### **D. 2018-2022 Releaguings Update**

Rob Wigod

Rob Wigod stated that seven of the nine areas have submitted their Releaguings plans. As of today, there have been no appeals and I want to commend Mark Edgemon for his work with the Small Schools area. Rob Wigod reiterated the deadlines for appeals and Carter Paysinger added what a great job Paula Hart Rodas has done in Coast Area.

### **E. Revision of Bylaw 24.2 – New Membership Application Deadline**

Rob Wigod – 5E

The Executive Committee approved the plan to bring forward a proposal to change the deadline date for new school membership applications from May 1 to April 1.

### **F. Revision of Bylaw 70.8 – Number of Executive Committee Meetings**

Rob Wigod – 5F

Rob Wigod explained that when the change in number of annual Council meetings from four to three was made several years ago, there was not a change in the minimum number of Executive Committee meetings required each year. The Executive Committee approved the plan to bring forward a proposal to reduce the minimum number of Executive Committee meetings required each year from six to five.

### **C. Financial Report**

Mitch Carty

Mitch Carty went through a PowerPoint presentation with the Committee that appears at the end of the minutes.

### **D. Marketing Report**

Thom Simmons & Jackie Gibson

Thom Simmons and Jackie Gibson went through a PowerPoint presentation that appears at the end of the minutes.



## **6. CLOSED SESSION**

### **A. Public Employee Evaluation of Performance – (Government Code 54957):**

#### **1. Commissioner's Evaluation**

## **7. REPORT OF ACTION(S) TAKEN IN CLOSED SESSION**

At 4:10 p.m. the Committee went into Closed Session to review the Commissioner's Evaluation. The Closed Session ended at 4:14 pm, with no action was taken.

## **8. REPORTS**

### **A. President's Report**

Carter Paysinger

Thanks to the staff, you do an amazing job. Thanks to this committee for supporting our quest to obtain athletic trainers at all schools. Our Athletic Trainers Committee will meet again on May 25. There are some areas that are implementing athletic trainers on all their campuses, Fullerton Union High School District for example. The student-athletes are going to benefit the most from this action.

### **B. Treasurer's Report**

Jeff Jordan

I do not have anything to add as Mitch Carty did an outstanding job in his presentation.

### **C. Commissioner's Report**

Rob Wigod

The Spring Championships are underway so please let us know where you want to go. There are several opportunities for you to get out and support your constituents throughout the next month. We are already in the process of setting up events for next year. The CIFSSHOME Trainings in July, the Eligibility Workshops in August and the New Principal/AD Workshops in September are set with dates and locations. It has been an awesome year. The competitive equity playoffs are off the ground and are playing out the way we had hoped with closer games, especially in the early rounds, and new schools having opportunities to compete for section championships. Thank you to Carter Paysinger for a great job this first year as President, to the whole Executive Committee and to the staff here and back at our office.

### **D. Executive Committee Member Reports**

Executive Assistant – Sharon Hodge – Thank you to the Executive Committee for another great year. I had the opportunity to work with the Orange County Releaguings process. It was a good experience to see the process from the other side. Working on the nominations for our awards programs and finishing the final rounds of the golf championships. Looking forward to another year with this great committee and to serving our membership in this capacity.

Girls' Athletic Director Representative - Jill Matyuch – Thank you for the opportunity and all you do.

CAPSO Representative – Terry Barnum – Thank you for all you do. This was a great year and I am glad to be coming back next year.

Superintendent Representative – Nancy Kelly – Thank you for letting me serve on this group. I love this group and I am so happy for Thom Simmons.

Coast Area Representative – Paula Hart Rodas – I want to mirror the statement from Nancy Kelly. I am so happy for Thom Simmons and excited to be elected back to the Committee. This is a group of intelligent people with kids in mind in all that is done.

CAPHERD Representative - Jim Perry – Thank you for all you do and congratulations to Thom Simmons. I learn something new every day.

Northern Area Representative – Dick Billingsley – Thank you. The staff does a great job and gets right back to you when there are questions. The stats on the competitive equity playoffs have been great to look through.

CSADA Representative – Dave Reid – Thank you. Sharon Hodge does very nice things for all of us. The year went fast and this staff is exceptional.

Citrus Belt Area Representative – Mike West – I echo the sentiments that have been stated. Releaguings has been a great experience this year and I am honored to be part of this organization.

## **8. REPORTS (Cont.)**

### **D. Executive Committee Member Reports (Cont.)**

Small Schools Area Representative – Mark Edgemon – Thank you to the office and congratulations to Thom Simmons. CSADA will celebrate their 50<sup>th</sup> anniversary in 2018 in Burlingame, where it all began. This year's conference was the second biggest ever and it keeps growing. This was a tough year for Releaguings and I am glad it is over. One standout athletic director is Warren Reed at Ayala High School.

CSADA Representative – Sandy Gahring – I ditto all the positive comments that have been stated.

Mt. SAC Area Representative – Paul Lopez – Congratulations to Thom Simmons. I feel lucky to be reelected to this Committee. The Releaguings process was interesting.

CSBA Representative – John Norman – This is a great place to be with positive people.

At-Large Representative – Dana Wilkerson – Thank you for the opportunity to be here. This has been a wonderful experience. Congratulations to Thom Simmons on your promotion and to all those that won reelection. I will be attending my 30<sup>th</sup> high school reunion in Indiana this summer.

Assistant Commissioner – Rainer Wulf – Thank you for all the kind words. We love our jobs and being accessible for you and our schools. Thank you to Jim Perry. He is on so many committees: Basketball, Open Division, Public/Private etc. You are one of a kind and I appreciate you.

Assistant Commissioner – Glenn Martinez – Thank you for all your support. We are ready to roll for the rest of the Spring playoffs.

Administrative Assistant – Jackie Gibson – Thank you for all you do and if you need anything, please feel free to reach out.

Director of Communications – Thom Simmons – Thank you very much. Your standing ovation is something I will always remember and I am looking forward to this new challenge. We have a really good group in the office and this is a dream come true.

Assistant Commissioner - Mike Middlebrook - I love what I am doing. Whatever you need, please feel free to pick up the phone.

Treasurer – Jeff Jordan – This has been a great year and everyone has done an amazing job. This room is filled with talented people and the office is excelling under Rob Wigod's leadership. Congratulations Thom Simmons, well deserved.

Past President - Jim Monico – This is a great group to be associated with. Thank you Rob Wigod for moving us forward and congratulations to Thom Simmons.

President Elect - Monica Colunga – Thank you to Jim Perry for getting the two-year Releaguings cycle approved in Orange County. It helps to see the big picture and thanks for the opportunity to serve.

## **9. ADVANCE PLANNING**

### **A. DATES**

1. June 20, 2017 – Champions for Character Golf Tournament, Rio Hondo Golf Club, Downey, California
2. August 17, 2017 – Executive Committee Meeting, CIF Southern Section Office, Los Alamitos, California 1:00 p.m.
3. September 25, 2017 – Champions for Character Awards Dinner, The Grand, Long Beach, California, 6:00 p.m.
4. September 28, 2017 – Executive Committee Meeting, CIF Southern Section Office, Los Alamitos, California, 1:00 p.m.
5. October 3, 2017 – CIF Southern Section Council Meeting, The Grand, Long Beach, California, 9:00 a.m.

### **B. SUGGESTED AGENDA ITEMS**

There were not suggestions for agenda items.

## **10. ADJOURNMENT**

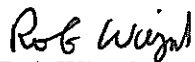
There was a motion and a second to adjourn. The motion carried unanimously. The meeting was adjourned at 4:29 p.m.

Submitted by:

A handwritten signature in black ink, appearing to read 'SHH', with a long horizontal stroke extending to the right.

Sharon Hodge  
Executive Assistant

Approved by:

A handwritten signature in black ink, appearing to read 'Rob Wigod', written in a cursive style.

Rob Wigod  
Commissioner of Athletics



## EXECUTIVE COMMITTEE APPEAL HEARINGS – FORMAT

### 1) Introductions

- President of the Executive Committee (Chairperson for the appeal hearing)

Carter Paysinger welcomed the guests to the meeting and asked that we begin with introductions.

- Appellant

Daniel Guzman, Athletic Director at Santa Paula High School introduced Alfonso Gamino, Superintendent of the Santa Paula Unified School District; Kelsey Stewart, President of the Santa Paula Unified School District; and Michelle Kolbeck, Vice President of the Santa Paula Unified School District.

- Respondent

Dan Peeters, the President of the Tri-County Athletic Association (TCAA) introduced himself.

### 2) Presentations

- Appellant

Presentation began with Danny Guzman thanking the Executive Committee for allowing them to come. He then turned the presentation over to Alfonso Gamino who stated that the conversation regarding this multi-campus agreement began two and half years ago so a few community students could participate in athletics at Santa Paula High School. He yielded the floor to Michelle Kolbeck who continued the rest of the presentation. She gave her background as being with the Santa Paula USD for over 20 years and has nine of her own children that have gone through CIF sports and continued to play at the college level. She went on to say that the school board has followed the rules for completing the new multi-campus application and were denied allowing students that reside within our district and attend a small private non-CIF school the opportunity to participate in athletics because the size of the school precludes them from membership. The school district's boundary is a 5.6 square miles in which these students live, with taxpaying families that have supported two school bonds for the public schools. We have been working on this process for over two and a half years to get to this point. We have had two overflowing school board meetings, countless public comments, petitions offered with over 500 signatures and the new board members had this issue on their platforms and they won. Our concern is that the request overturned by non-elected officials without public knowledge or input. Only twenty-four students are affected by this agreement and less than five students will take advantage of this opportunity. It is interesting to note that of the seven schools that voted against this application, three were private schools and one was a public school with school of choice. They are already allowed to recruit students from all over the county. We are not asking to recruit students, just allow those that live in the Santa Paula Unified School District to participate at their local high school. As a public school, and especially our governing board, is held to a higher standard by the public but these athletic directors that are allowed to recruit from all over the county were able to overturn a decision that has taken countless hours of our time. Therefore, we respectfully ask that you approve the multi-school agreement between Santa Paula High School and St. Augustine Academy for the 2017-2018 school year. Please allow us to welcome our fellow Santa Paula student-athletes to participate in the wonderful vision of CIF Southern Section sports. Thank you for your consideration.

Kelsey Stewart was the author of the letter contained in the agenda packet and thanked the Executive Committee for this hearing. The only thing I would like to add is that there is tremendous community support for this and that we would like to try it out for one year and if it works, great, and if not, at least we gave it a try. Again, thank you for hearing us today.



## 2) Presentations (Cont.)

### - Respondent

Carter Paysinger introduced Dan Peeters, president of the TCAA. Dan Peeters began with a point of clarification, in your packet you will see that three of the schools that supported this application were private schools. This is not a public/private issue, but it is a competitive equity issue. Our league has a bylaw that states that votes must receive a two-thirds majority and this vote was six for and seven against and you can see in your packet who voted for and against. The addition of 24 students in a district to one school would change the competitive equity in the league. We did have the opportunity to speak to the Malibu High School athletic director and he was not in support of this application. We are in a Releaguings situation and we have six schools leaving our association: Nordhoff, Carpinteria, Fillmore, Oak Park, as well as Santa Paula and Malibu and all of those schools were not in favor of this application. If they are looking at re-evaluating this every year, then it does not make sense to us to start it out.

## 3) Rebuttal (Anything else, if necessary)

- Appellant – There was no rebuttal.
- Respondent – There was no rebuttal.

## 4) Questions, Clarifications from the Executive Committee

Loren Kleinrock asked what is the enrollment of the private school and was told 72 total students. Loren Kleinrock then asked why are these students not attending Santa Paula High School from the start? Michelle Kolbeck answered that this is a private, religious based school with no facilities for sports. Loren Kleinrock then stated that many of the membership requests for 2017-2018 were small, private schools and why do they not apply to join the CIF Southern Section? Michelle Kolbeck stated that cost is an issue and that 72 students is not enough for fielding teams. Loren Kleinrock then asked why is the Executive Committee being asked to overturn a ruling by the TCAA. Michelle Kolbeck stated her only concern is that this bylaw was brought to the school board only a couple of years ago and I did not understand all the CIF things. Our local CIF organization is not as public as the school board. Our athletic director knows but we did not. We did not know what the vote was. They ended up having to have a special meeting to present their bylaw for the vote. As a board, we were never asked to come as a board and explain our position on this. To me, it is almost backwards, because if you read your own bylaws, you have to start with the school board. If it had been taken to their board first and they were not interested in it then it would have never come to our level. So, we spent two and a half years thinking it was just, you know, we did this and we did this and we had no idea that level could overturn it.

Mike West asked Dan Peeters that if the school has an enrollment of 72 students, but only four to eight students are going to take advantage of this agreement, what is the real concern? Dan Peeters answered that a member school will then have access to students that not all schools have access to.

Jim Monico asked if all the students attending the private school are in the Santa Paula High School attendance boundaries and Alfonso Gamino answered no.

Terry Barnum asked for some detail on the academic relationship between Santa Paula High School and St. Augustine High School. Alfonso Gamino stated that principal and the headmaster are working together and the Santa Paula principal would be responsible for the eligibility verification of the students. Terry Barnum reiterated then there is no academic relationship between the two schools and Michelle Kolbeck confirmed no, that this is a small religious school

Carter Paysinger asked if there are students that do not live in the Santa Paula High School attendance area but attend St. Augustine, what would they do if they wanted to compete in athletics? Michelle Gamino stated that according to the bylaws for multi-school agreements, students are required to go to their local school district public member school. This is a very small community.

Jim Perry stated that the families involved choose to send their students to St. Augustine knowing the school did not have athletics and Michelle Kolbeck confirmed this statement. Jim Perry went on to add that I need to look at the whole package. Am I going to send my child to a school knowing it does not have athletics and then say let's change the rules so my son or daughter can play at school even though I want to send them to a school I know does not have athletics? Michelle Kolbeck rebutted that she has been on the school board for over 20 years and this has never come up. It has only come up when you changed your rules. Your rules now allow for a multi-use agreement so you are the ones that changed the rules so my question is why even have that rule if it is not gonna... My only concern is all the order of this. If it is to go to a no vote at the local league level, let organizations like us know that it is probably not going to fly and we would not have spent two and a half years, school board members, community members, small sports organizations, having our board follow this issue and spend hours and hours of our time when our role is negated only because of your rules.

#### 4) Questions, Clarifications from the Executive Committee (Cont.)

Jim Monico affirmed that when you say these are your rules, these are your rules, because this change was voted upon by the CIF Southern Section Council and representatives from your school and league. This was not done in isolation and I just want to clarify that. It sounds like we are just making these rules and no one knows about it. We make a considerable effort to make sure that every communication is out there. Now, if the representatives don't go back to your school site and tell you these things, obviously, there is an issue with you and your representatives, but I just wanted to make sure that you understand that. Thank you.

Dan Peeters asserted that the agenda was mailed out and minutes were mailed out and everybody in that room is a representative of the principal of that high school. This is not something behind closed doors and we are trying to give you the opportunity to be heard. The Santa Paula principal was at the meeting.

Mike West asked where is St. Augustine and why are they not represented at this hearing? Alfonso Gamino answered that St. Augustine would have been here had we called on them to come but it was felt that we are the member school and we needed to be here, not the non-member school.

Mark Edgemon stated that there is a line on the application for a signature of approval from the league, as they need to agree that this agreement is going to meet the standards of the CIF Southern Section. The rules have been established for the league to give clearance on this application and they did not.

Michelle Kolbeck added that it has been about miscommunication. I know, as a board member, there have been so many things that went on and miscommunications that have happened. St. Augustine is not a CIF member, so this was all new to them. The form itself has lines for the principals, the governing board, and then there is only one line above that which states that the rules have been followed. Again, for clarity, if you click, click, click, five times on your website, you finally see that the league votes but on the form, it doesn't say league votes.

#### 5) Open Deliberation by the Executive Committee

There was no deliberation.

#### 6) Motion to Approve – From an Executive Committee member (Should always be a positive motion to approve), Second, Discussion...

Carter Paysinger called for a motion. Jim Perry moved to approve the appeal and Mike West seconded the motion.

Jim Perry clarified that a yes vote would overturn the vote of the league and that a no vote uphold the league vote.

#### 7) Call for the Vote – From an Executive Committee member

Carter Paysinger called for the vote.

#### 8) Vote – Electronic

The Executive Committee voted via the electronic voting system.

#### 9) The decision of the Executive Committee is FINAL

The motion failed 0-19-1.

Carter Paysinger thanked all those that came for this hearing.

# Adopt Agenda

Todd Arrowsmith	Yes	Terry Barnum	Yes	Dick Billingsley	Yes	Chris Calderwood	
Monica Colunga	Yes	Rita Dever		Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Yes	Jeff Jordan	Yes	Nancy Kelly	Yes	Loren Kleinrock	Yes
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	Yes	Jim Monico	Yes
Geniel Moon		John Norman	Yes	Carter Paysinger	Yes	Jim Perry	Yes
Dave Reid	Yes	Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes

**Motion Carried    20 Yes    0 No    0 Abstain**

# Approval of Minutes

Minutes from the April 4, 2017 Executive Committee Meeting

Todd Arrowsmith	Yes	Terry Barnum	Yes	Dick Billingsley	Yes	Chris Calderwood	
Monica Colunga	Yes	Rita Dever		Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Yes	Jeff Jordan	Yes	Nancy Kelly	Yes	Loren Kleinrock	Yes
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	Yes	Jim Monico	Yes
Geniel Moon		John Norman	Yes	Carter Paysinger	Yes	Jim Perry	Yes
Dave Reid	Yes	Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes

**Motion Carried    20 Yes    0 No    0 Abstain**



# ITEM 5A

## Santa Paula High School Appeal – Multi-Campus Agreement

Todd Arrowsmith	No	Terry Barnum	No	Dick Billingsley	No	Chris Calderwood	
Monica Colunga	No	Rita Dever		Mark Edgemon	No	Sandy Gahring	No
Denise Halstead	No	Jeff Jordan	No	Nancy Kelly	No	Loren Kleinrock	No
Robert Kostopoulos		Paul Lopez	No	Jill Matyuch	No	Jim Monico	No
Geniel Moon		John Norman	No	Carter Paysinger	No	Jim Perry	No
Dave Reid	No	Paula Hart Rodas	No	Mike West	No	Dana Wilkerson	Abstain

**Motion Lost    0 Yes    19 No    1 Abstain**

# ITEM 5B1

## Baypoint Prep Academy - Membership

Todd Arrowsmith	Yes	Terry Barnum	Yes	Dick Billingsley	Yes	Chris Calderwood	
Monica Colunga	Yes	Rita Dever		Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Yes	Jeff Jordan	Yes	Nancy Kelly	Yes	Loren Kleinrock	Yes
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	Yes	Jim Monico	Yes
Geniel Moon		John Norman	Yes	Carter Paysinger	Yes	Jim Perry	Yes
Dave Reid	Yes	Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes

**Motion Carried    20 Yes    0 No    0 Abstain**

# Item 5B2

## Beacon Hill Classical - Membership

Todd Arrowsmith	Yes	Terry Barnum	Yes	Dick Billingsley	Yes	Chris Calderwood	
Monica Colunga	Yes	Rita Dever		Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Yes	Jeff Jordan	Yes	Nancy Kelly	Abstain	Loren Kleinrock	Yes
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	Yes	Jim Monico	Yes
Geniel Moon		John Norman	Yes	Carter Paysinger	Yes	Jim Perry	Yes
Dave Reid	Yes	Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes

**Motion Carried    19 Yes    0 No    1 Abstain**

# Item 5B3

## Carnegie/Whittier - Membership

Todd Arrowsmith	No	Terry Barnum	Yes	Dick Billingsley	No	Chris Calderwood	
Monica Colunga	Yes	Rita Dever		Mark Edgemon	No	Sandy Gahring	No
Denise Halstead	No	Jeff Jordan	Yes	Nancy Kelly	Yes	Loren Kleinrock	Yes
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	Yes	Jim Monico	No
Geniel Moon		John Norman	No	Carter Paysinger	Yes	Jim Perry	No
Dave Reid	Yes	Paula Hart Rodas	No	Mike West	Yes	Dana Wilkerson	Yes

**Motion Carried    11 Yes    9 No    0 Abstain**

# Item 5B4

## Ellen Ochoa Prep - Membership

Todd Arrowsmith	Yes	Terry Barnum	Yes	Dick Billingsley	Yes	Chris Calderwood	
Monica Colunga	Yes	Rita Dever		Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Yes	Jeff Jordan	Yes	Nancy Kelly	Yes	Loren Kleinrock	Yes
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	Yes	Jim Monico	Yes
Geniel Moon		John Norman	Yes	Carter Paysinger	Yes	Jim Perry	Yes
Dave Reid	Yes	Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes

**Motion Carried    20 Yes    0 No    0 Abstain**

# Item 5B5

## Excelsior - Membership

Todd Arrowsmith	Yes	Terry Barnum	Yes	Dick Billingsley	Yes	Chris Calderwood	
Monica Colunga	Yes	Rita Dever		Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Yes	Jeff Jordan	Yes	Nancy Kelly	Yes	Loren Kleinrock	Yes
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	Yes	Jim Monico	Yes
Geniel Moon		John Norman	Yes	Carter Paysinger	Yes	Jim Perry	Yes
Dave Reid	Yes	Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes

**Motion Carried    20 Yes    0 No    0 Abstain**

# Item 5B6

## Geffen Academy - Membership

Todd Arrowsmith	Yes	Terry Barnum	Yes	Dick Billingsley	Yes	Chris Calderwood	
Monica Colunga	Yes	Rita Dever		Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Abstain	Jeff Jordan	Yes	Nancy Kelly	Yes	Loren Kleinrock	Yes
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	Yes	Jim Monico	Yes
Geniel Moon		John Norman	Yes	Carter Paysinger	Yes	Jim Perry	Yes
Dave Reid	Yes	Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes

**Motion Carried    19 Yes    0 No    1 Abstain**

# Item 5B9

## Orion International Academy - Membership

Todd Arrowsmith	Yes	Terry Barnum	Yes	Dick Billingsley	Yes	Chris Calderwood	
Monica Colunga	Yes	Rita Dever		Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Abstain	Jeff Jordan	Yes	Nancy Kelly	Abstain	Loren Kleinrock	Yes
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	Yes	Jim Monico	Yes
Geniel Moon		John Norman	Yes	Carter Paysinger	Yes	Jim Perry	Yes
Dave Reid	Yes	Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes

**Motion Carried    18 Yes    0 No    2 Abstain**



# Item 5B10

## PAL Charter Academy - Membership

Todd Arrowsmith	No	Terry Barnum	No	Dick Billingsley	No	Chris Calderwood	
Monica Colunga	No	Rita Dever		Mark Edgemon	No	Sandy Gahring	No
Denise Halstead	Abstain	Jeff Jordan	No	Nancy Kelly	Abstain	Loren Kleinrock	No
Robert Kostopoulos		Paul Lopez	No	Jill Matyuch	No	Jim Monico	No
Geniel Moon		John Norman	No	Carter Paysinger	No	Jim Perry	No
Dave Reid	No	Paula Hart Rodas	No	Mike West	No	Dana Wilkerson	No

**Motion Lost    0 Yes    18 No    2 Abstain**

# Item 5B11

## River Springs/Riverside - Membership

Todd Arrowsmith	Yes	Terry Barnum	Yes	Dick Billingsley	Yes	Chris Calderwood	
Monica Colunga	Yes	Rita Dever		Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Abstain	Jeff Jordan	Yes	Nancy Kelly	Abstain	Loren Kleinrock	Yes
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	Yes	Jim Monico	Yes
Geniel Moon		John Norman	Abstain	Carter Paysinger	Yes	Jim Perry	Yes
Dave Reid	Yes	Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes

**Motion Carried    17 Yes    0 No    3 Abstain**

# Item 5B12

## South Hills Academy - Membership

Todd Arrowsmith	No	Terry Barnum	No	Dick Billingsley	No	Chris Calderwood	
Monica Colunga	No	Rita Dever		Mark Edgemon	Abstain	Sandy Gahring	No
Denise Halstead	Abstain	Jeff Jordan	No	Nancy Kelly	Abstain	Loren Kleinrock	No
Robert Kostopoulos		Paul Lopez	No	Jill Matyuch	No	Jim Monico	No
Geniel Moon		John Norman	No	Carter Paysinger	No	Jim Perry	No
Dave Reid	No	Paula Hart Rodas	No	Mike West	No	Dana Wilkerson	No

**Motion Lost    0 Yes    17 No    3 Abstain**

# Item 5B13

## St. Jeanne de Lestonnac - Membership

Todd Arrowsmith	Yes	Terry Barnum	Yes	Dick Billingsley	Yes	Chris Calderwood	
Monica Colunga	No	Rita Dever		Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Abstain	Jeff Jordan	No	Nancy Kelly	Yes	Loren Kleinrock	Yes
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	Yes	Jim Monico	No
Geniel Moon		John Norman	Yes	Carter Paysinger	Yes	Jim Perry	Yes
Dave Reid	Yes	Paula Hart Rodas	No	Mike West	No	Dana Wilkerson	Yes

**Motion Carried    14 Yes    5 No    1 Abstain**

# Item 5B14

## Summit Leadership Academy - Membership

Todd Arrowsmith	Yes	Terry Barnum	Yes	Dick Billingsley	Yes	Chris Calderwood	
Monica Colunga	Yes	Rita Dever		Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Abstain	Jeff Jordan	Yes	Nancy Kelly	Yes	Loren Kleinrock	Yes
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	Yes	Jim Monico	Yes
Geniel Moon		John Norman	Yes	Carter Paysinger	Yes	Jim Perry	Yes
Dave Reid	Yes	Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes

**Motion Carried    19 Yes    0 No    1 Abstain**

# Item 5B15

## USC College Prep - Membership

Todd Arrowsmith	Yes	Terry Barnum	Yes	Dick Billingsley	Yes	Chris Calderwood	
Monica Colunga	Yes	Rita Dever		Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Abstain	Jeff Jordan	Yes	Nancy Kelly	Yes	Loren Kleinrock	Yes
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	Yes	Jim Monico	Yes
Geniel Moon		John Norman	Yes	Carter Paysinger	Yes	Jim Perry	Yes
Dave Reid	Yes	Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes

**Motion Carried    19 Yes    0 No    1 Abstain**

# Item 5B16

## Weil Tennis Academy College Prep - Membership

Todd Arrowsmith	No	Terry Barnum	No	Dick Billingsley	No	Chris Calderwood	
Monica Colunga	No	Rita Dever		Mark Edgemon	No	Sandy Gahring	No
Denise Halstead	Abstain	Jeff Jordan	No	Nancy Kelly	No	Loren Kleinrock	No
Robert Kostopoulos		Paul Lopez	No	Jill Matyuch	No	Jim Monico	No
Geniel Moon		John Norman	No	Carter Paysinger	No	Jim Perry	No
Dave Reid	No	Paula Hart Rodas	No	Mike West	No	Dana Wilkerson	No

**Motion Lost    0 Yes    19 No    1 Abstain**

# Consent Calendar

Items 5C2, 5C4-5C9

Membership Status of New Schools Admitted in 2016-17

Todd Arrowsmith	Yes	Terry Barnum	Yes	Dick Billingsley	Yes	Chris Calderwood	
Monica Colunga	Yes	Rita Dever		Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Abstain	Jeff Jordan	Yes	Nancy Kelly	Yes	Loren Kleinrock	Abstain
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	Yes	Jim Monico	Yes
Geniel Moon		John Norman	Yes	Carter Paysinger	Yes	Jim Perry	Yes
Dave Reid	Yes	Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes

**Motion Carried    18 Yes    0 No    2 Abstain**



# Item 5C1

## Academy of Sports Science – Membership Status

Todd Arrowsmith	No	Terry Barnum	Yes	Dick Billingsley	No	Chris Calderwood	
Monica Colunga	No	Rita Dever		Mark Edgemon	No	Sandy Gahring	Yes
Denise Halstead	Abstain	Jeff Jordan	No	Nancy Kelly	Yes	Loren Kleinrock	Abstain
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	No	Jim Monico	No
Geniel Moon		John Norman	No	Carter Paysinger	No	Jim Perry	No
Dave Reid	Yes	Paula Hart Rodas	No	Mike West	No	Dana Wilkerson	No

**Motion Lost    5 Yes    13 No    2 Abstain**

# Item 5C3

International School of LA (Lycee International) – Membership Status (2<sup>nd</sup> year)

Todd Arrowsmith	Yes	Terry Barnum	Yes	Dick Billingsley	No	Chris Calderwood	
Monica Colunga	Yes	Rita Dever		Mark Edgemon	Yes	Sandy Gahring	Yes
Denise Halstead	Abstain	Jeff Jordan	Yes	Nancy Kelly	Yes	Loren Kleinrock	Abstain
Robert Kostopoulos		Paul Lopez	Yes	Jill Matyuch	Yes	Jim Monico	Yes
Geniel Moon		John Norman	Yes	Carter Paysinger	Yes	Jim Perry	No
Dave Reid	Yes	Paula Hart Rodas	Yes	Mike West	Yes	Dana Wilkerson	Yes

**Motion Carried    16 Yes    2 No    2 Abstain**



# C.I.F. SOUTHERN SECTION



FINANCIAL REPORT - May 10, 2017

# PROFIT & LOSS 2016-17

▪ As of May 9, 2017

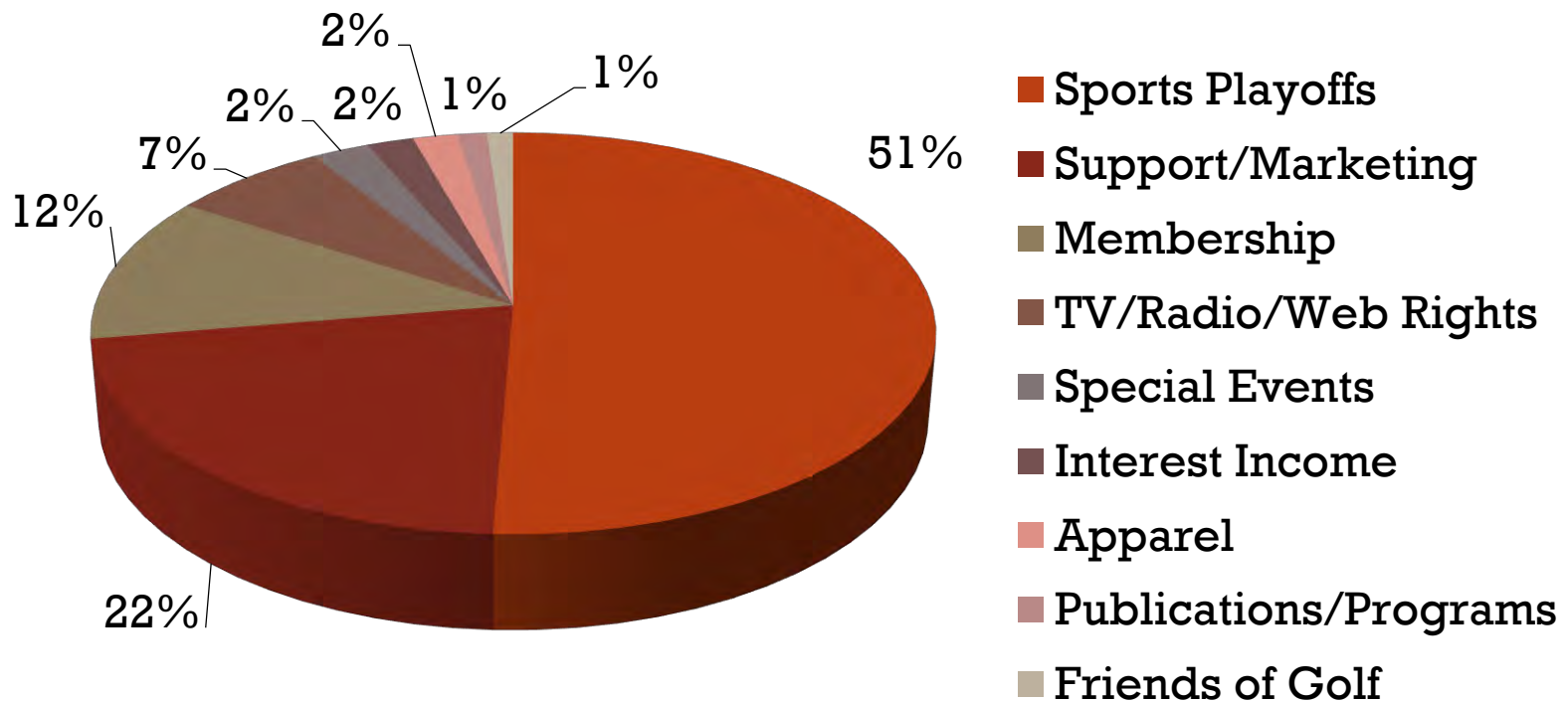
- REVENUE: \$4,153,382
- EXPENSES: (\$3,733,708)
- NET INCOME: \$419,674

*Prior YTD = \$450,197*

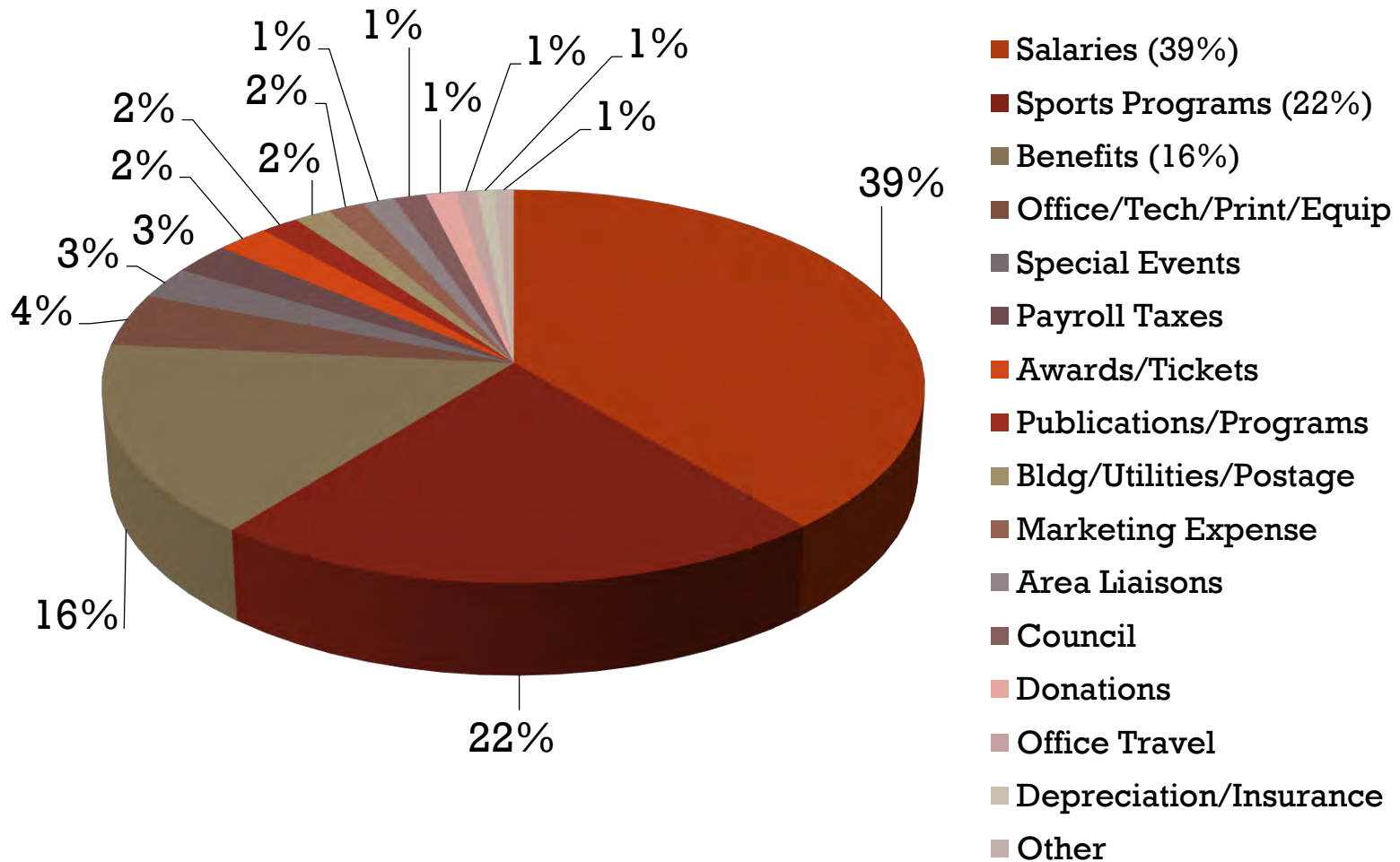
*Final P&L 15-16 = \$290,552*



# SOURCES OF CIF-SS REVENUE



# EXPENDITURES



# SPORTS PLAYOFF NET INCOME

SPORT	2015-16	2016-17	DIFFERENCE
*FOOTBALL	\$935,128	\$722,927	(\$212,201)
*BASKETBALL	\$417,401	\$383,235	(\$34,166)
*G VOLLEYBALL	\$101,858	\$82,579	(\$19,279)
SOCCER	\$55,961	\$41,722	(\$14,239)
CROSS COUNTRY	\$47,004	\$54,648	\$7,644
WATER POLO	\$24,547	\$23,096	(\$1,450)
WRESTLING	(\$6,924)	\$11,868	\$18,792
G GOLF	(\$457)	\$944	\$1,400
G TENNIS	(\$5,144)	(\$5,950)	(\$806)
<b>TOTAL</b>	<b>\$1,569,374</b>	<b>\$1,315,069</b>	<b>(\$254,306)</b>
<b>*REVENUE SPORTS</b>	<b>\$1,454,387</b>	<b>\$1,188,741</b>	<b>(\$265,646)</b>



# WHY DID REVENUE DROP?

## *1. Ticket sales dropped.*

- *FALL SPORTS = 41,072*
- *WINTER SPORTS = 12,362*
  - ***OVERALL = 53,434***
- *Estimated drop in revenue = \$220,000*





# TICKET SALES

SPORT	2015-16	2016-17	DIFFERENCE
*FOOTBALL	268,064	230,515	(37,549)
*BASKETBALL	152,099	141,088	(11,011)
*G VOLLEYBALL	45,306	41,257	(4,049)
SOCCER	11,551	9,877	(1,674)
CROSS COUNTRY	10,770	11,085	315
WATER POLO	6,177	6,044	(133)
WRESTLING	14,780	15,447	667
<b>TOTAL</b>	<b>508,747</b>	<b>455,313</b>	<b>(53,434)</b>
<b>*REVENUE SPORTS</b>	<b>465,469</b>	<b>412,860</b>	<b>(52,609)</b>



# WHY DID REVENUE DROP?

## 2. Implemented increase in Transportation/Meal reimbursement.

- *OVERALL INCREASE = \$132,181*
- *Estimated drop in revenue = \$69,006*
- \* *Planned savings to member schools* \*



# SPORTS PLAYOFF EXPENSES

## (REVENUE SPORTS)

SPORT	2015-16	2016-17	DIFFERENCE
OFFICIALS	\$282,038	\$273,946	(\$8,092)
SECURITY	\$261,854	\$276,439	\$14,585
PHYSICIAN	\$26,843	\$24,263	(\$2,580)
CUSTODIAL	\$111,620	\$107,130	(\$4,490)
TRANSPORTATION	\$128,907	\$249,849	\$120,943
RENTALS	\$103,851	\$104,516	\$664
SCORER/TIMER	\$85,010	\$81,090	(\$3,920)
TICKET STAFF	\$146,689	\$133,351	(\$13,338)
MEALS	\$19,271	\$30,509	\$11,238
<b>TOTAL</b>	<b>\$1,166,084</b>	<b>\$1,281,093</b>	<b>\$115,009</b>
	<b>LOST REVENUE TO CIF-SS (60%)</b>		<b>(\$69,006)</b>
	<b>SAVINGS TO MEMBER SCHOOLS</b>		<b>\$69,006</b>



# WHY DID REVENUE DROP?

## 3. Less games.

- *BASKETBALL had 84 less games in '17*
  - *20 Byes in 15-16*
    - *78 in 16-17*
- *Tough to guess lost revenue???*



# OTHER NOTABLE ACCOUNTS





# FINANCIAL STRUGGLERS

(BUT NOT REALLY...)



ACCOUNT (income & expense)	2015-16 YTD	2016-17 YTD	DIFFERENCE
PROGRAM SALES	\$19,971	\$17,316	(\$2,655)
PUBLICATIONS SALES	\$44,162	\$34,994	(\$9,166)
AWARDS	\$51,651	\$54,512	(\$2,862)
*Looking to work with Awards vendor for an “in-kind” sponsorship agreement in 17-18			
BUILDING MAINTENANCE	\$24,125	\$29,665	(\$5,540)
*Interior Office Painting			
MAJOR MEDICAL	\$291,906	\$321,671	(\$29,765)
*11% Premium Increase (still on budget)			
TECHNOLOGY	\$58,072	\$70,761	(\$12,689)
*Major improvements to CIF-SS public web site			
SALARIES	\$1,376,917	\$1,437,407	(60,490)
*Regular step/longevity increases (still on budget)			





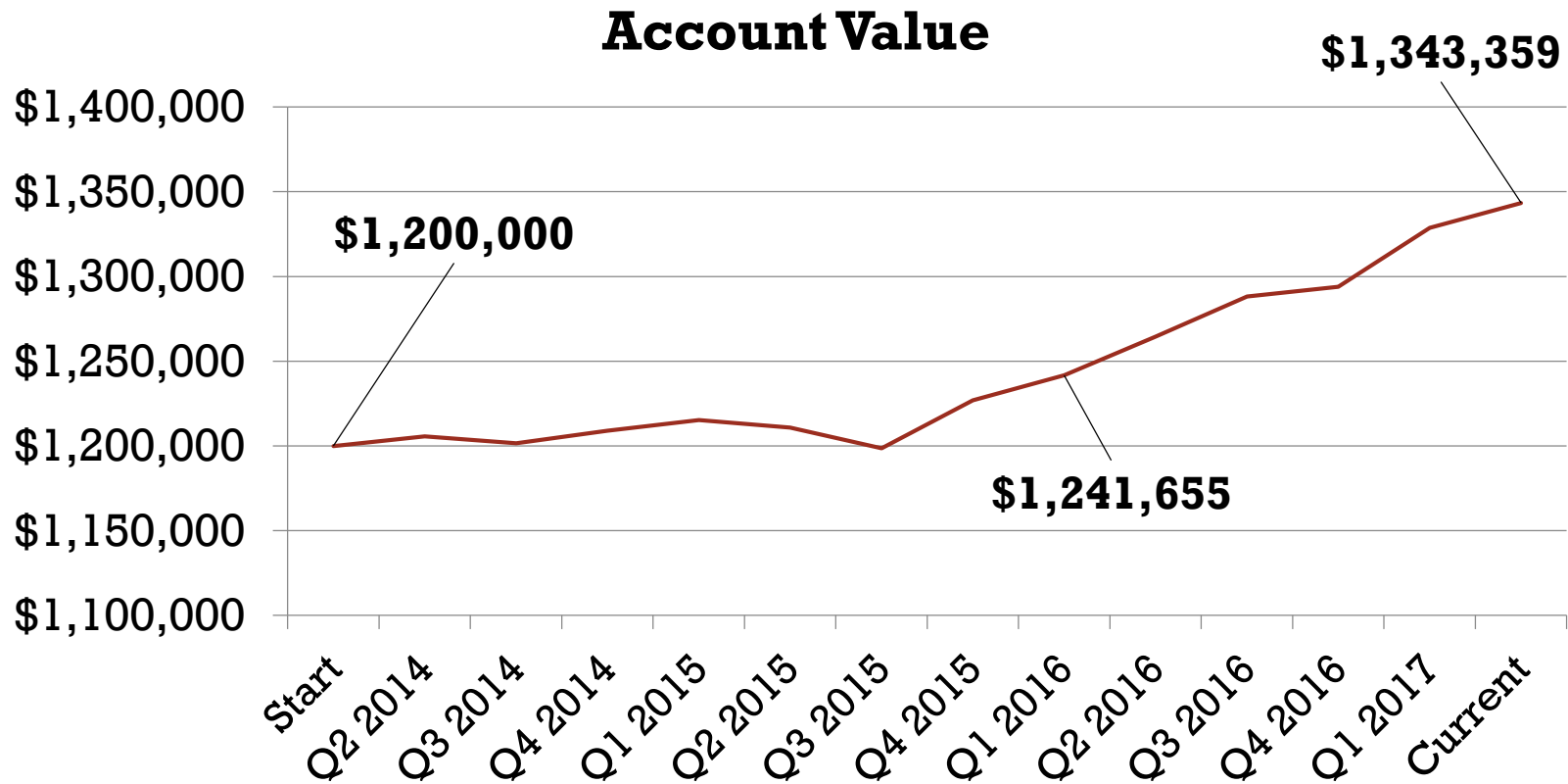
# FINANCIAL WINNERS



ACCOUNT (income & expense)	2015-16 YTD	2016-17 YTD	DIFFERENCE
INTEREST on INVESTMENTS	\$27,034	\$84,254	\$57,220
SPECIAL EVENTS	\$28,330	\$49,274	\$20,944
PUBLICATIONS COGS	\$43,512	\$34,455	\$9,057
COUNCIL	\$61,148	\$52,679	\$8,469
OFFICE SUPPLIES	\$39,805	\$29,150	\$10,655
OFFICE TRAVEL	\$37,961	\$33,379	\$4,582
POSTAGE	\$21,937	\$15,906	\$6,031
PROGRAM EXPENSE	\$41,801	\$37,567	\$4,234
COMMITTEES	\$51,540	\$43,640	\$7,900
PRINTING/DUPLICATING	\$34,369	\$30,672	\$3,696
		IMPACT	\$132,788



# INVESTMENTS





# \$ BACK TO HIGH SCHOOLS

Source	\$\$\$
Football (revenue sharing)	\$481,951
Girls Volleyball (revenue sharing)	\$55,052
Boys Basketball (revenue sharing)	\$191,418
Girls Basketball (revenue sharing)	\$64,073
Friends of Golf	\$47,000
<b>TOTAL</b>	<b>\$839,494</b>





# C.I.F. SOUTHERN SECTION



FINANCIAL REPORT - May 10, 2017

# MARKETING REPORT

## MAY 10<sup>TH</sup>, 2017



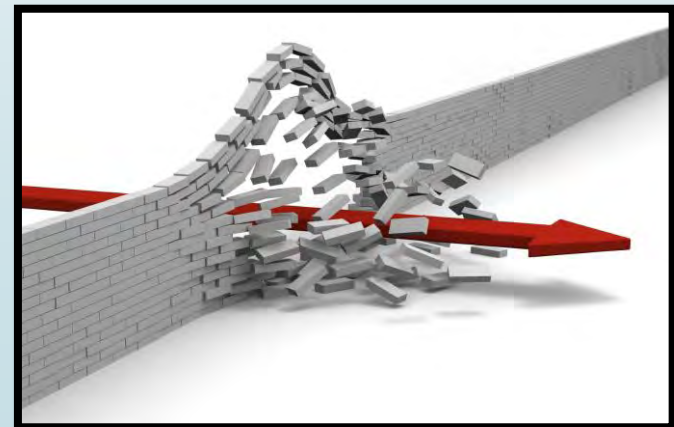
**2017 CIF-SS FORD  
ACADEMIC AWARDS**



**2017-2018 NEW TICKET  
PROVIDER**



**SPRING VENDORS**

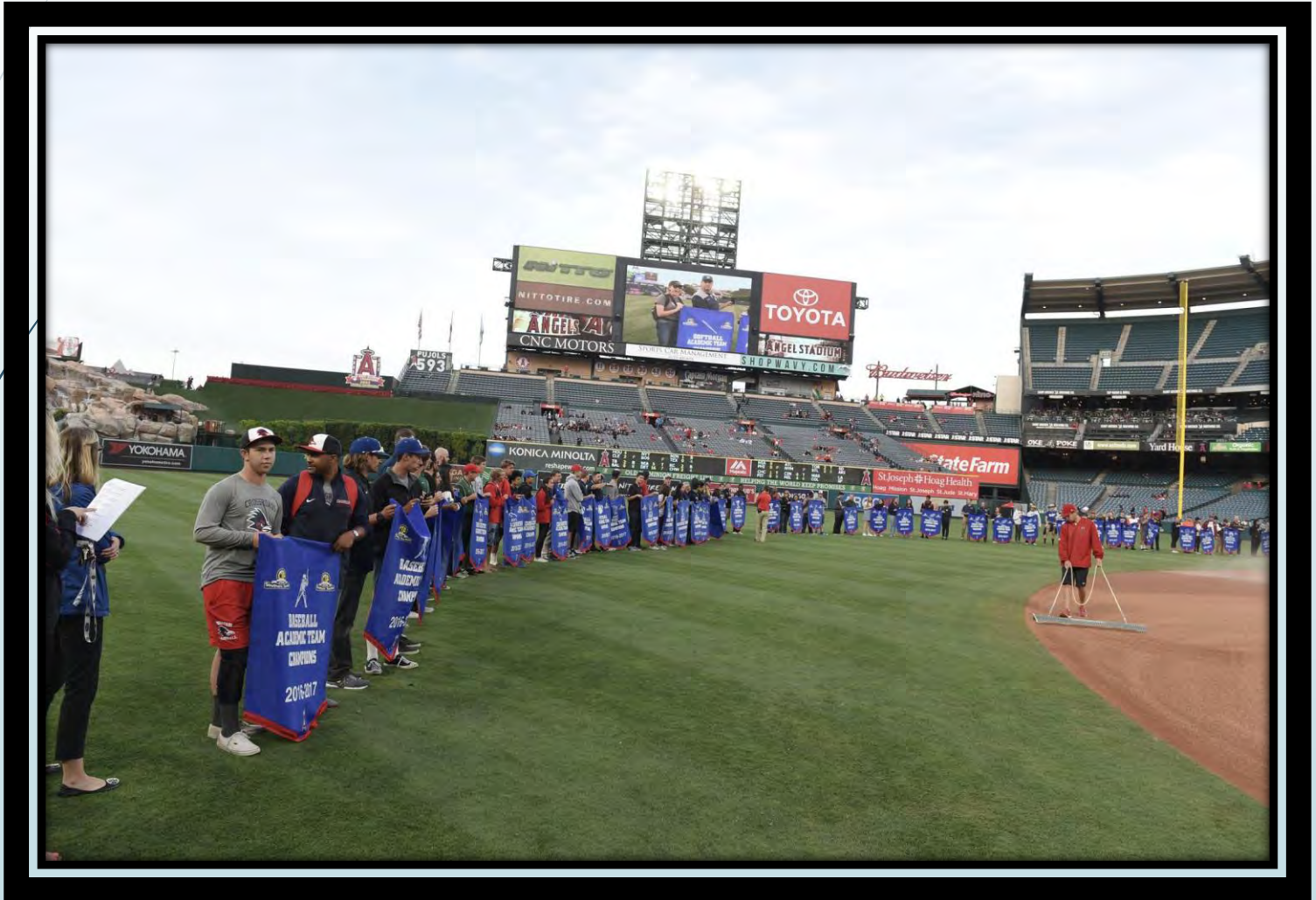


**MOVING FORWARD**



# CIF-SS FORD ACADEMIC AWARDS

2017



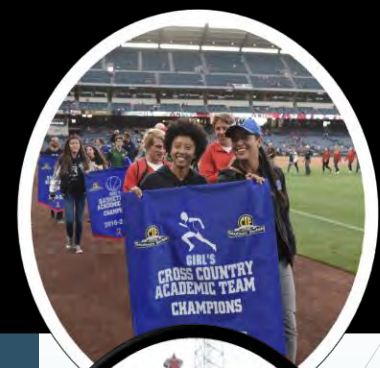


# CIF-SS FORD ACADEMIC AWARDS

The 2017 team academic awards are based on a cumulative non-weighted grade point average. They are awarded in 23 team sports and two different enrollment categories. This year, we received 1,730 team entries. Twenty-six different CIF-SS member schools are represented amongst the team winners. Crossroads High School led the way with 7 different team winners topping the academic

- 1,730 Total Team Entries
- 898 Team Entries from Schools with Enrollments of 1499 or less
- 832 Team Entries from Schools with Enrollments of 1500 or more

As part of the Academic Award program, the Women's Southern California Golf Association (WSCGA) annually recognizes the top three Girl's Golf academic teams in each enrollment category with financial grants. This year's WSCGA grant receiving teams are St. Margaret's Episcopal, Villa Park ,Pasadena Poly, Mayfield, San Marcos and Chino.



# CIF-SS FORD ACADEMIC AWARDS

**ACADEMIC AWARDS TEAM WINNERS FOR 2016-2017**

Sport	GPA	School	Enrollment	Courses	Points	Enrollment Category
Baseball	3.77	Crossroads	506	145	547	1499 or less
Baseball	3.71	San Marcos	2,240	92	341	1500 or more
Basketball, Boys	3.825	Providence/Santa Barbara	70	63	241	1499 or less
Basketball, Boys	3.6106	Moorpark	2,055	66	238	1500 or more
Basketball, Girls	3.89	Pilinos	222	93	362	1499 or less
Basketball, Girls	3.728	Villa Park	2,425	81	302	1500 or more
Cross Country, Boys	3.86	Brethren Christian	240	137	529	1499 or less
Cross Country, Boys	3.79	San Marcos	2,240	48	182	1500 or more
Cross Country, Girls	3.92	Windward	417	62	243	1499 or less
Cross Country, Girls	3.92	San Marcos	2,240	73	286	1500 or more
Football	3.76	Poly/Pasadena	387	127	478	1499 or less
Football	3.41	West Ranch	2,688	226	770	1500 or more
Golf, Boys	3.81	Crossroads	506	64	244	1499 or less
Golf, Boys	3.74	Palos Verdes	1,744	54	202	1500 or more
Golf, Girls	3.89	St. Margarets Episcopal	440	48	187	1499 or less
Golf, Girls	3.92	Villa Park	2,425	53	208	1500 or more
Soccer, Boys	3.72	Upland Christian Academy	220	68	253	1499 or less
Soccer, Boys	3.59	San Marcos	2,240	180	647	1500 or more
Soccer, Girls	3.86	Crossroads	506	144	556	1499 or less
Soccer, Girls	3.81	Peninsula	2,479	177	675	1500 or more
Softball	3.80	Marymount	370	95	361	1499 or less
Softball	3.79	Peninsula	2,479	103	390	1500 or more
Swimming & Diving, Boys	3.77	Saddleback Valley Christian	265	75	283	1499 or less
Swimming & Diving, Boys	3.76	Rancho Cucamonga	3,233	126	474	1500 or more
Swimming & Diving, Girls	3.90	Crossroads	506	193	753	1499 or less
Swimming & Diving, Girls	3.82	Poly/Long Beach	4,470	113	432	1500 or more
Tennis, Boys	3.92	Crossroads	506	79	310	1499 or less
Tennis, Boys	3.82	Upland	3,660	66	252	1500 or more
Tennis, Girls	3.91	Crossroads	506	120	469	1499 or less
Tennis, Girls	3.91	Camarillo	2,703	68	266	1500 or more
Track & Field, Boys	3.74	Crossroads	506	158	591	1499 or less
Track & Field, Boys	3.63	West Ranch	2,688	160	580	1500 or more
Track & Field, Girls	3.94	Whitney	690	49	193	1499 or less
Track & Field, Girls	3.75	Newport Harbor	2,379	85	319	1500 or more
Volleyball, Boys	3.85	Poly/Pasadena	387	55	212	1499 or less
Volleyball, Boys	3.69	Villa Park	2,425	93	343	1500 or more
Volleyball, Girls	3.896	Lake Arrowhead Christian	48	87	339	1499 or less
Volleyball, Girls	3.79	Rancho Cucamonga	3,233	114	433	1500 or more
Water Polo, Boys	3.78	Poly/Pasadena	387	117	442	1499 or less
Water Polo, Boys	3.74	Villa Park	2,425	70	262	1500 or more
Water Polo, Girls	3.80	Poly/Pasadena	387	70	266	1499 or less
Water Polo, Girls	3.85	Wilson/Long Beach	4,200	94	362	1500 or more
Wrestling, Boys	3.62	Crespi	500	42	152	1499 or less
Wrestling, Boys	3.47	Peninsula	2,479	90	312	1500 or more
Wrestling, Girls	3.47	Northview	1,340	90	312	1499 or less
Wrestling, Girls	3.58	Camarillo	2,703	33	118	1500 or more

**2016-2017 WSCGA GIRLS GOLF SCHOLARSHIP WINNERS**

Sport	GPA	School	Enrollment	Courses	Points	Enrollment Category
Golf, Girls-1st	3.89	St. Margarets Episcopal	440	48	187	1499 or less
Golf, Girls-2nd	3.86	Poly/Pasadena	387	30	116	1499 or less
Golf, Girls-3rd	3.79	Mayfield	322	39	148	1499 or less
Golf, Girls-1st	3.92	Villa Park	2,425	53	208	1500 or more
Golf, Girls-2nd	3.85	San Marcos	2,240	59	227	1500 or more
Golf, Girls-3rd	3.814	Chino	2,468	27	103	1500 or more





# 2017-2018 NEW TICKET PROVIDER





# HUDDLE TICKETS™

- **HUDDLE:**

- Been in the business since 2001
- Well respected paper & online ticketing provider
  - Referred to CIF-SS from the NFHS Network
  - Currently used by



CIF Central Coast



CIF North Coast



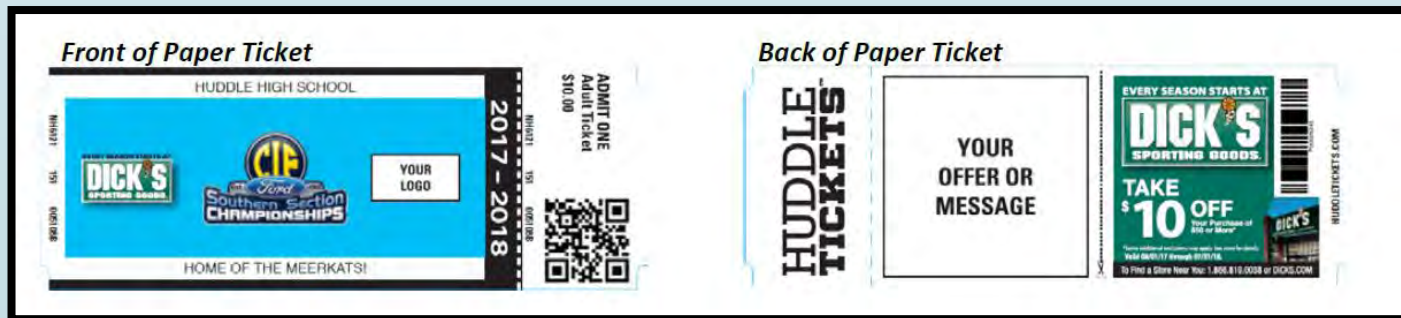
CIF Northern



CIF Sac Joaquin

- **Paper Ticket Overview:**

- For the 2016-2017 school year, we purchased a total of 1 million tickets from Admit One Products (\$22,857.93)
- HUDDLE will provide 1 million *complimentary* tickets to CIF Southern Section each school year.



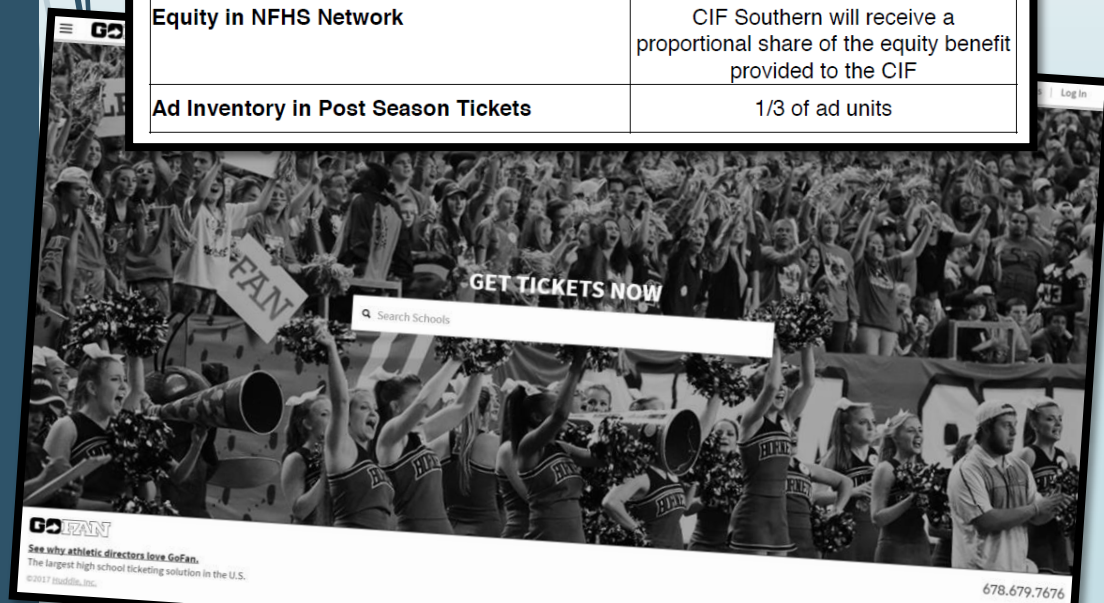


## FINANCIAL MODEL

	Standard Model
Post Season Ticket Convenience Fee	\$1 + 5%
State Association Revenue Share per Post Season Ticket	\$0.40 / ticket
Minimum Annual Revenue Guarantee	\$0
Equity in NFHS Network	CIF is Level A - 2.00 shares CIF Southern will receive a proportional share of the equity benefit provided to the CIF
Ad Inventory in Post Season Tickets	1/3 of ad units

## Online Digital Ticket Overview:

- Purchasing tickets online will provide convenience and ease for our constituents.
- We are going to do a beta test during the Spring Championships at Division 1 Baseball Semi Finals and Baseball Championships at UCR.
- For the 2017-2018 school year we will only use the online ticketing for championship events that the CIF-SS office runs. (Example: Cross Country, Volleyball, Water Polo, Track & Field etc.)
- Tickets will be available for purchase on "GoFan"



# SPRING VENDORS



# SPRING VENDORS



Sports Collection Jewelry



JOLYN

**WATCH**LIVE  
FLOSWIMMING.COM





# SPRING VENDORS

- Track & Field:

- From the participation of these vendors, Track & Field Division 1 Prelims will be getting \$500 to help support the event.
- From the participation of these vendors, Track & Field Division 2 Prelims will be getting \$250 to help support the event.
- From the participation of these vendors, Track & Field Divisional Finals will be getting \$1,250 to help support the event.
- From the participation of these vendors, Track & Field Masters Meet will be getting \$500 to help support the event.
- This totals in \$2,500 going towards Track & Field Championships

- Track & Field Cont.

- FORD will also have a 10' x 40' car display present at the Track & Field Divisional Finals



- Swimming & Diving:

- From the participation of these vendors, Swimming and Diving Championships will be getting \$4,750 to help support the championship event.



# SPRING VENDORS

GATORADE is going to have their biggest presence yet at our championships this spring.

- Starting with Track & Field Divisional Finals on May 20<sup>th</sup> at Cerritos College, Gatorade is going to be sending a team to make sure our athletes are getting the proper fuel and nutrition they need for the day.
- They will be set up in the athletes warm up area where the athletes will have access to Gatorade protein bars, Gatorade energy chews





# SPRING VENDORS

In the sports of Baseball and Softball GATORADE is providing each team that makes it to the finals a “Congratulations Kit”.

What is included:

- 12 Gatorade Squeeze bottles with carriers
- 3 boxes of Gatorade Protein Bars
- 2 boxes of Gatorade Energy Chews
- 1 case of Gatorade Flow
- 1 Gatorade clipboard
- 1 Gatorade notebook
- 1 Gatorade USB charger
- 1 Gatorade nutrition poster





# MOVING FORWARD

- **CORPORATE PARTNER PRESENCE AT SPRING CHAMPIONSHIP EVENTS**

- Last week we extended the invite to all of our corporate partners to attend any of the spring championship events.
- So far we have heard from Russell who will be attending Softball and Boys Volleyball Championships.
- Les Schwab is very interested, we just need to keep them updated on if any inland empire teams make it to the finals. They said it will be more appealing to their stores owners.

- **FORD TITLE SPONSOR RENEWAL**

- We are currently in the process of discussion with FORD and FOX on the renewal of our title sponsor.

the personalization items that we are going to do for this renewal are:

- Show support and attend their local board meeting in June.
- Personally distribute their 2017-2018 Courtesy Cards to each dealer and thank them for their support of high school athletics.
- We have made pull over jackets for each Ford Dealer Owner and General Manager that will get delivered with the Courtesy Cards.





**ANY**

**QUESTIONS?**