HISTORY OF THE CALIFORNIA INTERSCHOLASTIC FEDERATION SOUTHERN SECTION (CIFSS)



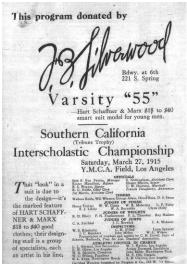
52nd historical "tidbit." Dr. John S. Dahlem

Dr. Pepper first CIFSS corporate sponsor in 1978 for \$30,000

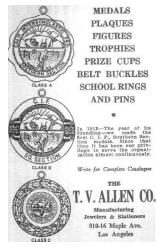
<u>EARLY</u> <u>CORPORATE SPONSORSHIP IN THE CIFSS</u>

The earliest reference to any form of financial support undertaken by the CIFSS was for the annual Track and Field Championships held in 1915. F. B. Silverwood Clothing Store sponsored the 1915 CIFSS Track and Field Championships with their logo on the program cover.





Several companies advertised in the publications issued by the CIFFSS including the T.V. Allen Company. Their advertisement is found on the inside cover of the 1936 CIFSS Rule Book:



1925

CIF-SS SPONSOR

B.H. DYAS CO. 7th at Olive Los Angeles, CA

ATHLETIC AND SPORTING GOODS



Golfers Headquarters

For not only does the B. H. Dyas Co. supply every golf needful, but our Driving Net is at your service for daily practice, gratis.

Golf Clubs

An endless variety of every type—irons for \$2.00 and more—Drivers and Brassies \$2.25, \$4 and more.

Caddy Bags

Just as useful as your right arm and as indispensable as the left. We have bags marked as low as \$1.25.

Golf Balls

Most every reliable brand is offered you. And Repaints are only three for \$1.00 or \$3.00 a dozen.

Golf Apparel

For men we have shoes, hose and coats. For women it's shoes, skirts, gloves, coats, sweaters and hats.

BHDyas Co.

"California's Most Interesting Store"

The Helms Bakery was very supportive of the CIFSS by giving them free office space from 1949 to 1959.





Ken Fagens, CIFSS Commissioner from 1954 to 1975, stated, "In my first five years we were dependent solely on contributions...we couldn't allow ourselves to have sponsorships, because it was considered professionalism and commercialization." The following article from the "CIF-SS Bulletin" in 1979 was the general feeling among the CIFSS leadership:

ESPECIALLY IN HIGH SCHOOL ATHLETICS

The long shadows of professional athletics are gradually extending their tentacles into the philosophy of many school and lay personnel. The very foundation and philosophy of amateur educational athletics are being confused by the constant barrage of publicity dispersed by mass media on professional athletics.

Different Attitudes

The attitude of professional athletes towards game officials is well known. All one has to do is turn the television set on and watch the physical and emotional expressions of dismay and disbelief at calls made by the officials. There is seldom a professional football, basketball, or baseball game where there are not some undesirable words spoken, some fisticuffs between players and eviction of players from games because of unsportsman-like conduct. The professional viewpoint is to make the game interesting in order to attract paying customers, and promoters seem to feel that allegations between game officials and players create fan interest.

There can be no place in educational amateur athletics for such conduct on the part of players, coaches, or fans, as the purpose of educational athletics is to train athletes to control their tempers, to accept decisions of game officials without protest, to be good citizens and to demonstrate good sportsmanship. These are traits which, if lost in the high school program, will leave

a void to the extent that it will be difficult to justify athletics in high school as an educational activity.

High school administrators and coaches must not lose sight of the fact that our games should be played for the student, the school and the community in such a way as to develop in the players, desirable, ethical character traits.

Spectacles

The principle of producing a commercial athletic production which will sell tickets is a primary requirement of professional athletics. The main function of a high school amateur educational program should never be promoted and developed as a commercial production. The main focus always must be the welfare of the student, the student body and the educational program of the school.

Educational vs Commercial

Professional teams are fast selling their very "soul" to television and other media in order to secure money. The mass media have insisted that schedules and game breaks be rearranged for their convenience. Exorbitant salaries are paid to attract players to join specific league teams in order to gain greater viewer prestige.

The professional teams have no limitations on sponsors. These programs are fed into the homes throughout America, where the youth of our

country are besieged with the propaganda that beer is essential to the good life. The correlation is left in the youth's mind that beer is inducive to enjoying athletics, and that it is not detrimental to good health and athletic training habits. This is subtle propaganda which is having its effect and which should receive serious consideration by all coaches and school administrators so that it can be countermanded by their counsel and instruction.

The high school associations have never allowed sponsors of athletic contests to advertise cigarettes or alcoholic beverages as it is not in keeping with the philosophy of the high school educational program.

Work Constantly

It is the sincere hope of this column that all school administrators, coaches and teachers will do everything in their power to offset the philosophy of professional athletics which is currently permeating our lay people.

If the time ever comes when we have to adopt the same practices as the professionals in promoting our athletic activities in high school, then we should discontinue athletics, as they would no longer be educational.

The main purpose must always be to educate the student through athletic activities so that they become a healthy citizen of the very highest personal ethical character traits. During the late 1970's, Assistant Commissioner Tom Byrnes (later CIFSS and State CIF Commissioner), spoke with Bob Engle and Charlie Seaver from Dr. Pepper. A contract was negotiated for \$30,000 in 1978 although the Executive Committee was not high on the idea of commercialism.



CORPORATE SUPPORT CONTINUES

HIS NAME IS CHARLIE MR. "DR. PEPPER"

Over the past five years a "Dr. Pepper" logo has appeared in the corner of all Southern Section award cerficates. This small but meaningful tribute is the CIF outhern Section's way of thanking the soft drink boring company for its generosity in subsidizing our awards rogram.

The corporate sponsorship agreement between the outhern Section and the Dr. Pepper Bottling Company volves a \$30,00 contribution which is applied toward errificates and championship trophies and patches. Since its inception in 1977 the Dr. Pepper Sports Foun-

Since its inception in 19/7 the Dr. Pepper Sports Fountion has broadened its involvement in high school hletics considerably, and much of the credit for this exnsion is due to the company's representative, Mr.

While Seaver's official title is Director of Vending perations, he is best known in prep circles as the liaison etween the CIF-SS and the Dr. Pepper Company. It is congenial "Charlie" who is called upon when soft rinks are needed for press luncheons and playoff events



or T-shirts to be given by the schools as door prizes at tournaments.

In his six years with the company, Seaver has served as the official Dr. Pepper representative at numerous CIF-SS championship events, assisting with awards presentations and attending press conferences and symposiums. He has been available to member schools and coaches' associations for their numerous activities and clinics.

The scope of Dr. Pepper's philanthropic endeavors encompasses sponsorship of three major sports clinics, cosponsorship of various athletic directors' association meetings and active involvement in Orange and Tri-Counties athlete of the year awards in which scholarship awards of \$500 and trophies are presented to the recipients.

In this day of budget consideration in schools and industry, the students, administrators and indeed everyone involved in CIF Southern Section athletics have ample to be grateful for as far as Charlie Seaver and the Dr. Pepper Bottling Company are concerned.

The 1980 CIFSS budget included zero income for <u>Support</u>, but the 1981 budget had the sum of \$30,000 for the <u>Support</u> category of income and the CIFSS was in full pursuit of corporate sponsors to defray the growing cost of running the CIFSS.



LARRY ZUCKER Administrator

In June, 1980, Larry Zucker was hired as the first full time Director of Sports Marketing and Advertising. He was followed by Chris Thomas in 1989, Danielle Reeves in 1996, and the current Director of Sports Marketing, John Costello in 2000.



CHRIS THOMAS Director of Sports Marketing



DANIELLE REAVES Sports Marketing Coordinator



JOHN COSTELLO SportsMarketingCoordinator

Commissioner Ray Plutko was extremely proud of his 1980-1986 tenure, especially his creation of corporate sponsorships, promotions and marketing. Puma became the "official shoe" of the CIFSS in 1981 through the endeavors of Bob Seagren the pole vaulting Olympic Champion. Wilson Sporting Good Company, one of the first CIFSS corporate sponsors, became the "Official Ball" of the CIFSS in 1982 after being the "Official Tennis Ball" of the CIFSS.

The Los Angeles Dodgers and Adhor Farms started the "Shake For Sportsmanship" sponsorship in 1982. In October, 1983, the CIFSS sponsored a CIF Fundraising/Marketing Symposium at the Anaheim Convention Center. Gatorade came on board in 1983. In 1987, Larry Zucker was promoted to an Administrator after helping the section raise approximately \$1.5 million in corporate sponsorships to offset the everincreasing cost of conducting the many championship athletic programs of the CIFSS.

Corporate sponsorship took many forms including cash, subsidies, product, specific sport support (game balls, etc.,) medals, certificates, scholarships, program funding, etc.

The 1983 CIFSS Corporate sponsors:

CIF-SS CORPORATE SPONSORS: SUPPORTING HIGH SCHOOL ATHLETICS IS THEIR GAME

ADOHR FARMS
CARL'S JR
DODGERS
DR. PEPPER
THE FINALS
GATORADE
FRIENDS OF COLLEGE
AND HIGH SCHOOL GOLF
(BEL-AIR COUNTRY CLUB)
HL INTERNATIONAL
L.A. EXPRESS
PUMA
WILSON

CO-SPONSORS OF THE SHAKE HANDS FOR SPORTSMANSHIP PROGRAM
OFFICIAL FASTFOOD RESTAURANTS OF THE CIF-SS/CO-SPONSORS OF CIF-SS BASKETBALL CHAMPIONSHIPS
CO-SPONSORS OF THE SHAKE HANDS FOR SPORTSMANSHIP PROGRAM
OFFICIAL SOFTDRINK OF THE CIF-SS/SPONSORS OF CIF-SS AWARDS PROGRAM
OFFICIAL SWIMWEAR OF THE CIF-SS/CO-SPONSORS OF CIF-SS SWIMMING/WATER POLO CHAMPIONSHIPS
OFFICIAL THIRST QUENCHER OF THE CIF-SS

(BEL-AIR COUNTRY CLUB) SPONSORS OF CIF-SS GOLF CHAMPIONSHIPS
HL INTERNATIONAL
L.A. EXPRESS
OFFICIAL BADMINTON SHUTTLECOCK OF THE CIF-SS
CO-SPONSORS OF CIF-SS FOOTBALL CHAMPIONSHIPS
OFFICIAL SHOE COMPANY OF THE CIF-SS/CO-SPONSORS OF ALL CIF-SS CHAMPIONSHIPS
WILSON
OFFICIAL BALLS OF THE CIF-SS/CO-SPONSORS OF MANY CIF-SS CHAMPIONSHIPS
WR MOODY
OFFICIAL TROPHY & AWARD COMPANY OF THE CIF-SS



In May of 1984, Plutko hosted a corporate dinner for the sponsors of CIFSS. W. R. Moody Trophy Company took care of all the major CIF Championship Trophies. Carl's Jr. became the "Official Fast Food" Restaurant of the CIFSS in 1983. In 1985, The California Angels became a corporate sponsor. Coca Cola became the "Official Soft Drink" of the CIFSS in 1985. In 1986, the Friends of Golf (FOG) started a successful support of beginning golf programs in the CIFSS.



Saucony became the "Official Shoe" of the CIFSS in 1985 and the largest corporate sponsor to date. Conlin Brothers Sporting Goods started their sponsorship in 1987 as well as Reebok, who along with Coca-Cola became the first state-wide sponsors. They became the major name sponsor of all

Section and State events. CIF Southern Section sponsors still were able to sponsor CIFSS events, i.e., Southern Section CIF/Reebok/Ford Basketball Championships. It is interesting to note that Turbo became a sponsor for two years starting in 1988. Turbo is a nutrition company which produced among its products Creatine, which was banned by the CIF in the early 1990's and thus could not sponsor the CIFSS. In 1990, Pepsi became the official State CIF sponsor along with Reebok which became the primary sponsor. In 1994, Toyota became the official State CIF sponsor for only one year. Arco/ampm took over the State tile sponsorship in 1995. Nike came on board as the CIFSS presenting sponsor in 1997. 24 hour Fitness started their sponsorship in 1998. Toyota of Southern California became the CIFSS title sponsor in 2001. The State CIF reorganized their philosophy and rules on corporate sponsorship in 2004 to include profit sharing with all sections and the inclusion of different types of sponsorship categories to include, title, presenting, official, supporting, contributing, and sport specific. Under the direction of John Costello, CIFSS Sports Marketing Director, the sponsorships in cash and trade have grown to over \$604.000 per year (2007-2008).

Corporate Sponsors of the CIFSS since 1978:

- Dr Pepper
- Wilson Sporting Goods
- The Finals Swimwear
- Puma
- Big 5 Sporting Good
- Thrifty Drug
- W.R. Moody Trophies
- Pripps Pluss Energy Drink
- American International Sport
- Gatorade
- Adohr Farms
- Friends of Golf
- HL International
- TreeSweet
- Air Cal
- Los Angeles Dodgers
- LA Express
- Carl's Jr.













- 7 Eleven
- Pizza Hut
- Saucony-Spot-bilt
- Herff Jones
- The Angels
- Ford Motor Company
- Jack in the Box
- Army National Guard
- Sunny Delight
- Coke
- Conlin Bros. Sporting Goods
- Wienerschnitzel
- Dial Corporation
- Chief Auto Parts
- Maxell
- David & Sons Sunflower Seeds
- Round Table Pizza
- Reebok...State CIF Sponsor
- Turbo Nutrition
- Vons
- Tombstone pizza
- Pacific Bell
- Quantum Communications
- TLC Sportswear
- Daniel Freeman Hospitals
- 24 hour Fitness
- Nike
- West Coast Sports Medicine
- Centinela Hospital
- PowerBar
- Mission Hospital
- Hansen's Soft Drinks
- CHOC
- Amateur Athletic Foundation
- Toyota
- College Prospects of America
- Pepsi

























- Sports Channel
- Pac Tel Cellular
- SportMart
- LA Rams
- ARCO/ampm.
- ACI Long Distance
- USC University Hospital
- Kazuma
- Marine Corp
- SchoolSports.com
- Marriott
- Neff
- Sportsbuy.com
- Spalding
- Sport Chalet
- Lifetouch
- PGA.com
- Rawlings
- Aquafina
- College Athletic Recruiting
- SBC Smart Yellow pages
- Sheraton Four Points
- USTA
- Baden
- KSNN
- Home Depot
- Russell Athletic
- Macy's
- McDavid Sports Medical Products
- Max.prep
- "LA Times"
- College Sport Quest
- Prime Time
- Mikasa
- JL Jackets/Patches
- deBeer
- Verizon





















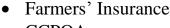






State CIF sponsors:





- CCPOA
- Balfour
- Jostens





Fun Trivia Test (some of these companies have merged or changed names over the years and the "official" has also changed.)

THE OFFICAL CIFSS "

Official shoe...Puma, Reebok, Puma, Saucony, Nike

Official water polo ball...Mikasa, Baden

Official Lacrosse ball...deBeer

Official baseball...Rawlings

Official ball...Wilson, Spalding

Official tennis ball...Wilson

Official badminton...HL International

Official fuel...Power Bar

Official softball uniform...Kazuma

Official health care system...Mission Hospital, Daniel Freeman, USC

Official Sport Medicine...West Coast

Official soft drink...Dr. Pepper, Hansens, Pepsi, Coke

Official thirst quench...Gatorade

Official ring...Herff Jones, Balfour

Official patches...Neff, J.L.

Official Yellow pages...Pacific Bell

Official sportswear...the Finals, TLC

Official Armed Forces...National Guard, Marines

Official hotel... Marriott, Sheraton Four Points

Official Sporting Goods...Conlin Bros., Sportsbuy.com, SportMart,

Sports Chalet, Big 5 Sporting Good

Official fitness center...24 hour Fitness





Official long distance...ACI
Official videographer...KSNN
Official photographer...Lifetouch
Official trophy company...J.R. Moody
Official fast food...Carl's, Jack in the Box, Wienerschnitzel
Official sunflower seeds...David Sunflower Seeds
Official market...Vons
Official pizza...Pizza Hut, Tombstone, Round Table



Alpha Listing of CIFSS Sponsors – 1978 on

ARCO/ ampm.
ACI Long Distance
Adohr Farms
Air Cal
Amateur Athletic Foundation
American International Sport
Anaheim Angels
Aquafina
Army National Guard
Baden
Balfour



Big 5 Sporting Goods

CHOC

CCPOA

Carl's Jr.

Centinela Hospital

Chief Auto Parts

Classified School Employees

Coke

College Athletic Recruiting

College Prospects of America

College Sport Quest

Conlin Bros. Sporting Goods

Correctional Peace Officers Assoc.

Dr. Pepper

Daniel Freeman Hospital

David & Sons Sunflowers

deBeer

Dial Corporation

Gatorade

Farmers' Insurance

Finals Swimwear

Flame Broiler

Ford Motor Company

Fox Sports West

Friends of Golf

HL International

Hansen Soft Drink

Herff Jones

Home Depot

JL Patches

Jack in the Box

Jostens

K7

KSNN...Kids Sport News Network

Kazuma

Lifetouch

Los Angeles Dodgers

Los Angeles Express

Los Angeles Rams

Los Angeles Times

Macy's

Marine Corp

Marriott

Max Prep

Maxell

McDavid Sports Medical Products







Mikasa

Mission Hospital

Neff

Nike

PGA.com

Pac Tel Cellular

Pacific Bell

Pepsi

Pizza Hut

Power Bar

Prime Time

Pripps Pluss Energy Drink

Puma

Quantum Communication

Rawlings

Reebok

Round Table Pizza

Russell Athletic

7 Eleven

SBC Smart Yellow Pages

Saucony

SchoolSport.com

Sheraton Four Point

SportMart

Sport Chalet

Sports Authority

Sports Channel

Sportsbuy.com

Spalding

Sunny Delight

TLC Sportswear

Thrifty Drug

Toyota

TreeSweet

Tombstone Pizza

Turbo Nutrition

24 Hours Fitness

USTA

USC Hospital

Verizon

Vons

WSCGA

W. R. Moody

West Coast Medicine

Wienerschnitzel

Wilson Sporting Goods













CIF SOUTHERN SECTION PARTNERS

Proudly Supporting Southern California's Student-Athletes





Title Sponsor & Official Automobile of the CIF Southern Section - FORD Championships



Presenting of the Southern Section & CIF State Championships





Official Sporting Goods of the CIF Southern Section



Official Source for CIF-SS Scores & Stats



Official Partner



Official Home of the CIF Southern Section Championships



Supporting Partner of the CIF-SS



Official Thirst Quencher of the CIF-SS



Official Baseball Supplier of the CIF-SS



Supporting Partner of CIF-SS Golf



Official Patch Provider of the CIF-SS



Official Water Polo Ball of the CIF-SS



Supporting Partner of the CIF-SS







of the CIF-SS



