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AGENDA ITEM:

V.A.1

TO: Federated Council

FROM: Executive Committee

DATE: February 3, 2012

RE: Proposed 2012-13 CIF Budget

The proposed 2012-2013 CIF budget is being presented for a first reading. The proposal has been revised from the first proposal previously sent. This budget proposal contains no COLA.

First Reading/Discussion: February 3, 2012

Vote: May 4, 2012

STATE437

2012-2013 PROPOSED BUDGET NOTES

As of April 3, 2012

Championship Events

Line 3 – Cross Country
Line 5 – Football

Increase Income based on past two years experiences (\$3,000).
Increase Income due to addition of Regional Bowl Games (\$350,000).
Increase Expenses due to addition of Regional Bowl Games and Section Distribution Shares (\$300,000).
Increase Income for Community Stipend (\$7,500)

Line 16 – Wrestling Venue

Marketing

Line 21 – Sponsorships
Line 24 – Champ. Merchan.
Line 25 – Broadcast Rt. State
Line 26 – Broadcast Rt. Sect.

No recommended changes at this time. However, several corporate sponsorships are up for renewal.
Increase income based on past two years experiences (\$10,000).
Increase income by 4% as per contract (\$22,250). Increase expenses based on HTM contract share (\$2,925).
Increase income & expenses by as per recently signed contract for Los Angeles and San Diego Sections (\$150,000).

Legal & Liability

Line 30 – General Counsel
Line 31 – Outside Counsel
Line 32 – Investigations
Line 34 – Salary & Benefits
Line 37 – Insurance

Increase expense based on prior years experiences (\$35,000).
Increase expense based on prior years experiences (\$7,000).
Increase expense based on prior years experiences (\$25,000).
Increase expense based on projected 10% increase in medical insurance (\$906).
Increase expense based on projected 10% increase in Legal & Liability Insurance (\$22,000).

Operating Cost


Line 43 – Salary
Line 44 – Employee Benefits
Line 46 – Retiree Benefits
Line 50 – Mailings
Line 53 – Audit

Increase expense based on “Step” increase only for qualified staff (\$22,879).
Increase expense based on projected 10% increase in medical insurance (\$24,009).
Increase expense based on projected 10% increase in medical insurance (\$8,024).
Decrease expense based on prior years experiences (\$5,000).
Decrease expense based on prior year experience(\$4,000).

4-03-2012

BOLD – New items

2011 - 2012 YTD BUDGET
as of April 3, 2012

	2010-11		2010-11		2010-11		2010-11		2010-11		2011-12		2011-12		2011-12		2011-12		2012-13		2012-13	
	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSE	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSE	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSE	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSE	BUDGET INCOME	YTD INCOME	BUDGET EXPENSE	YTD EXPENSE	BUDGET INCOME	YTD EXPENSE
																						
Championships	1,792,100	1,776,164	(1,107,200)	(1,138,365)	1,792,100	1,279,496	(1,121,200)	(914,306)	2,149,600	-	(1,421,200)	0	0	0	0	0	0	0	0	0	0	0
Educational Programs	200,250	229,112	(86,700)	(67,937)	193,500	103,312	(75,000)	(23,494)	193,500	-	(75,000)	0	0	0	0	0	0	0	0	0	0	0
Interest Income	22,000	16,492	(12,000)	(3,492)	15,000	16,552	(4,000)	(1,091)	15,000	-	(4,000)	0	0	0	0	0	0	0	0	0	0	0
Marketing	\$ 1,261,700	\$ 1,212,976	\$ (543,035)	\$ (571,989)	\$ 1,613,450	\$ 1,234,081	\$ (895,404)	\$ (60,810)	\$ 1,785,700	-	\$ (908,835)	-	-	-	-	-	-	-	-	-	-	-
Dues Income (86% of prior yr.)	406,000	421,771			405,000	421,187	-	0	405,000	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest Pd. on Past Due						\$ 609	-	-														
Legal and Liability	764,942	799,730	(903,000)	(1,197,061)	761,886	795,296	(914,274)	(799,854)	761,886	-	(1,003,319)	0	0	0	0	0	0	0	0	0	0	0
Operating Costs			(1,413,684)	(1,352,527)	-	-	(1,441,733)	(914,960)														
Programs: Off/Rules/Awards & Scholar/S.tax	\$ 60,000	\$ 60,000	\$ (89,000)	\$ (74,296)	\$ 60,000	\$ 60,000	\$ (87,000)	\$ (11,793)	\$ 60,000	-	(87,000)	\$ 60,000	-	-	(87,000)	-	-	-	-	-	-	-
Governance & NFHS		\$ 31,611	(177,700)	(186,902)	0	\$ 25,168	(167,700)	(129,793)														
Totals	\$ 4,506,992	\$ 4,548,831	\$ (4,332,319)	\$ (4,583,480)	\$ 4,840,936	\$ 3,935,700	\$ (4,706,311)	\$ (2,856,100)	\$ 5,370,686	-	\$ (5,158,669)	\$ -	-	-	\$ -	-	-	-	-	-	-	-